AI Energy Public Company Limited

AI ENERGY Public Company Limited

Annual Registration Statements / Annual Report

(Form 56-1 One Report) 2022



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To Shareholders

In 2022, the Company faced obstacles from fluctuations in crude palm oil prices, which fluctuated according to the price trend in the global market. Whereas, there was a decreased in sales volume of biodiesel. Due to the government's policy to adjust the biodiesel blending ratio in diesel to B5, replace B10 and B7 in order to alleviate the burden high energy expenses for consumers from the increased of petroleum prices domestically and internationally. Meanwhile, Refined Glycerine prices dropped significantly due to lower demand in the global market and Thai Baht has been appreciated, which negatively impact on export transactions. In 2022, the Company (consolidated) has recognized a net loss for the year of 22.13 million Baht and has a total revenue of 7,746.43 million Baht, which was momentously declined from previous year's performance.

On behalf of the Board of Director of AIE and its subsidiaries, we continue to focus on the importance of conducting business with transparency and fairness, continuous development of organizational potential, adaptive business strategy to be in line with the current situation both in risk management and corporate governance to conduct business with ethics and anti-corruption policy in accordance with the guidelines of the Collective Action Coalition or CAC, who already certified AIE as a member. We also emphasis on personnel development in all levels, develop information technology systems for the continuous improvement of product and service standards for better efficiency. In order to meet customers satisfaction and taking into account to all stakeholders, as well as participation in local community, society and environment with sustainable goal.

Finally, I would like to extend my deep gratitude to our shareholders, business partners, financial institutions, and government agencies in supporting our objectives, principles and values of operating with integrity and responsibility in the best interests of our stakeholders. Thanks to all directors, managements, and employees for their dedication and commitment to their duties with honesty and sacrifice, to propel the organization grows continuously and overcome obstacles and challenges. I confidence that AIE may continue to receive the confidence and support from all stakeholders as always. I believe that all directors will perform their duties with full responsibility for AIE able to gain stability and opportunities in the following year.

Mr. Narong Thareratanavibool Chairman of the Board of Director





Business Operation and Business Overview

1. Structure and Operation of Group Companies

1.1 Policy and Business Overview

Al Energy Public Company Limited (the "Company" or "AIE") was officially established on October 4, 2006 to become a leading manufacturer of Biodiesel, Edible oil (under brand PAMOLA), and Refined Glycerine produced from good quality Crude Palm Oil (CPO). AlE also generates revenue from 'Refining Service' of Refined Bleached Deodorized Palm Oil (RBDPO) and Refined Bleached Deodorized Kernel Palm Oil (RBD PKO). The Company's head office and factory statutes in Krathum Baen district, Samut Sakhon province, with current registered capital of 1,569,682,166 Baht and paid-up capital of 1,326,613,416 Baht divided into 1,326,613,416 ordinary shares and the registered shares for AIE-W2 of 243,068,750 shares at par value of 1 Baht. The Company has invested in ports and oil terminals business via its subsidiary as the group structure below.



Al Ports and Terminals Co., Ltd. (AIPT) Registered capital THB460 million Ports and Terminals services

1.1.1 Vision, Mission, Objectives and Goal, and Corporate Strategy

Vision

A leading manufacturer in renewable energy, oleochemicals, and edible oil from palm oil while maintaining sustainability and efficiency for all stakeholders in the palm oil industry.

Mission

- AIE determines to deliver quality products and services to satisfy customers' requirements by working closely with the industry experts to develop our manufacturing innovations, technology, and products to push Thai palm oil toward sustainability.
- AIE focuses on achieving sustainable growth with all stakeholders with transparent and fair business practice.
- AIE thrives on improving the skills and well-being of employees and creating a healthy corporate culture based on loyalty and responsibility.
- AIE complies firmly with good corporate governance with an emphasis on social responsibility and the environment as well as the interest of the related parties.

Objective and Goal

AlE reviews its vision, mission, and coporate strategy to align with the current and future business trends. AlE has an objective to become a leading of biodiesel, edible oil, and refined glycerine from good quality CPO by focusing on the interests of consumers primarily and support value-added of agricultural productivity. AlE's business considered as part of the push for effective consumption of alternative energy. Moreover, the Company has also focused on building the organization with corporate social responsibility and environmental responsibility by promoting the creation and use of energy that contributes to the sustainability of natural resources, coupled with regard to quality and service delivered to the society. This is to build a trust among consumers, suppliers, employees and shareholders, leading to the growth of economic and social sustainability. Also, building the profitability business and has an efficient risk management structure controlling and mitigating the fluctuations in raw material and product prices.

1.1.2 Key Developments

The Company previously had key operations as follows:

- Registered on 4 October 2006 with registered capital at 300,000,000 Baht consisted of 30,000,000
common stocks at the par value of 10 Baht per share and paid capital of 300,000,000 Baht. Al had
its shares for 75 percent of the Company's registered capital.
- The Company purchased assets from one manufacturer and distributor of Olein palm oil to perform
manufacturing and distributing business of Biodiesel to oil traders of Article 7 of Fuel Trade Act B.E.
2543, as well as manufacture and distribute palm oil under the brand "PAMOLA" with production
capacity of 300 tons of crude palm oil per day.

Year	Significant Event
2007	 The Company had shareholders' structure that AI purchased shares from one former shareholder. Therefore, AI's shares increased from 75 percent to 81 percent of registered capital at that time. The Company was granted as oil traders of Article 10 of Fuel Trade Act B.E. 2543 from Ministry of Energy on 2 April 2007.
2008	 The Company was authorized by the Central Islamic Council of Thailand to use HALAL certificate for processed Olein palm oil under PAMOLA brand, Palm Stearin, RBD Palm Oil, RBD Palm kernel oil, Palm Olein, palm kernel fatty acid, palm fatty acid, and crude glycerin.
2009	 The Company had shareholders' structure that AI purchased shares from one former shareholder. Therefore, AI's shares increased from 81 percent to 82 percent of registered capital at that time. AIE received quality management certification based on ISO 9001:2008 for processed palm oil product and processed Olein palm oil, as well as Biodiesel manufacturing from ISO certification organization. The Company received certification for Hazard Analysis and Critical Control Points (HACCP) for processed palm oil product and processed Olein palm oil from ISO certification organization. The Company received the certification of Good Manufacturing Practice (GHPs) for processed palm oil product and processed Olein palm oil from ISO certification. The Company received kosher certification for Jewish food standard for refined palm without fat, processed Olein palm oil, refined palm fat, fat acid from palm kernels, palm fat acid, and glycerin from
2010	 Thai Kashrut Services Co., Ltd. which provides Jewish food qualification inspection. The Company restructured shareholders' structure by having Al bought shares from 2 former shareholders. Therefore, Al's shares increased from 82.00 percent to 92.00 percent of authorized capital at that time. The general meeting of shareholders on 4 August 2010 had special resolution to add registered
	The general meeting of shareholders of 4 Adgust 2010 had special resolution to add registered capital from 300,000,000 Baht to 370,000,000 Baht by issuing 7,000,000 capital-raising common stocks for sales to existing shareholders by proportion at par value of 10 Baht per share to support the investment in crude palm oil refinery tower (Refinery 2) construction which would have production capacity of 800 tons of crude palm oil per day. In that case, the Company could enhance its production capacity from 300 tons of crude palm oil per day to 1,100 tons of crude palm oil per day. After issuing such capital-raising common stocks, AI shares increased from 92.00 percent to 93.14 percent of registered capital at that time.
	 The Company received Investment Promotion Card from Thailand Board of Investment (BOI) for Biodiesel production for business related to energy saving and renewable energy typed 1.18, alcohol manufacturing business or fuel from agricultural produce including trashes and wastes manufacturing business for the Refinery 2. In this connection, the Company received key titles and benefits as follows : 1) Received income tax exemption for gross profit from the promoted business for 8 years staring from the date first receiving revenue from business performance.

2) Received exemption for including dividend from promoted business receiving income tax

Year	Significant Event				
	 exemption in 1) to be calculated for income tax for an entire period of promotion receipt. 3) Received income tax deduction for gross profit received from investment at 50 percent rate starting from the date relieving from 1) exemption for the period of 5 years. 4) Received authorization to less transportation, power supply, and water supply expenses for 2 times of such expenses for the period of 10 years starting from date first receiving revenue from business performance 5) Received authorization to take annual loss incurred during the tax exemption period in 1) to be deducted from incurred gross profit starting from the date relieving from 1) exemption for the period of 5 years which may choose to deduct from gross profit of any or several years. In this connection, currently the Company had not yet exercised any benefits from such Investment Promotion Card at all. 				
2011	- The Company developed production capacity of the Refinery 1 to 350 tons of crude palm oil per day so that AIE had total production capacity of 1,150 tons of crude palm oil per day.				
2012	 The Company restructured shareholders' structure by having Al bought shares from 2 former shareholders. Therefore, Al's shares increased from 93.14 percent to 98.00 percent of authorized capital at that time. The company has finished the construction of Refinery 2 which increases the production capacity to 1,150 tons of crude palm oil per day. 				
2013	 The Refinery 2 started to produce and gain commercial revenue since February 2013 The general meeting of shareholders on 9 April 2013 had the important resolutions as follows Approved to add registered capital from 370,000,000 Baht to 960,000,000 Baht by issuing 59,000,000 capital-raising common stocks for sales to existing shareholders by proportion at par value of 10 Baht per share to pay for debts from relevant companies and to buy common stocks from AI Ports and Terminals Co., Ltd. (AIPT) and AI Logistics Co., Ltd. (AIL) to prepare the company based on spin-off plan. After issuing such capital-raising common stocks, AI shares increased to 98.79 percent of registered capital at that time. Approved to buy common stocks of AIPT and AIL to prepare the company based on spin-off plan. The extraordinary meeting of shareholders on 2 May 2013 had resolutions as follows: - Approved the Company's transformation into Public Company Limited and prepared to be listed on mai. The Company's title was changed to "AI Energy Public Company Limited" Approved the change of stocks' par value from 10 Baht per share to 1 Baht per share resulting in the change of the Company's common stocks number to 960,000,000 shares. Approved the increase of registered capital from 960,000,000 Baht to 1,130,000,000 Baht by issuing 170,000,000 common stocks at 1 Baht of par value per share. Approved the allocation of 170,000,000 common stocks for capital-raising to be included 				

Year	Significant Event
	to 275,000,000 existing common stocks held by AI. Therefore, the total number of common stocks for sales was 445,000,000 shares which would be sold to the public and existing shareholders of AI.
	- The company launched initial public offering (IPO) of 170,000,000 common stocks on 23-24 December 2013 resulting the company's registered capital has increased from 960,000,000 Baht to 1,130,000,000 Baht.
	 The Company received Investment Promotion Card from Thailand Board of Investment (BOI) for Biodiesel production for business related to energy saving and renewable energy typed 1.18, alcohol manufacturing business or fuel from agricultural produce including trashes and wastes manufacturing business for the production of PFAD Esterification. In this connection, the Company received key titles and benefits as follows: - Received income tax exemption for gross profit from the promoted business for 8 years staring from the date first receiving revenue from business performance. Received exemption for including dividend from promoted business receiving income tax exemption in 1) to be calculated for income tax for an entire period of promotion receipt. Received income tax deduction for gross profit received from investment at 50 percent rate starting from the date relieving from 1) exemption for the period of 5 years. Received authorization to less transportation, power supply, and water supply expenses for 2 times of such expenses for the period of 10 years starting from date first receiving revenue from business performance. Received authorization to take annual loss incurred during the tax exemption period in 1) to be deducted from incurred gross profit starting from the date relieving from 1) exemption for the period of 5 years which may choose to deduct from gross profit of any or several years.
	- The company received certification of Roundtable on Sustainable Palm Oil (RSPO)
2014	- The company build PFAD Esterification plant with the production capacity of 72 tons per day, which is the process of transformation of Palm Fatty Acid Distillate (PFAD) into alternated raw material of Biodiesel production other than using RBD Palm Oil and Palm Stearin.
2015	 The Annual General Meeting of shareholders on 21 April 2015 had resolutions as follows: 1) Approved the issuance and allocation of stock warrant for rights to purchase ordinary shares of (AIE-W1) for the existing shareholders. 5 existing shares:1 warrant. For expanding production capacity For investing in machine to increase production yield For working capital 2) Approved the change of stocks' par value from 1 Baht per share to 0.25 Baht per share. 3) Approved the increase of registered capital from 1,130,000,000 Baht to 1,356,000,000 Baht by issuing 904,000,000 ordinary shares at 0.25 Baht of par value per share for allocate to support AIE-W1.

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Year	Significant Event
2016	- The Board of Director Meeting No. 4/2016 on 18 October 2016 has resolution to dispose the assets
	of its subsidiaries with total value of 413,112,000 Baht as follow;
	1. Approved AI Ports and Terminal Co., Ltd. ("AIPT"), subsidiary which AIE holds 99.99% of the
	registered ordinary shares, to dispose some of its asset; land, Port, tanks farm (5 tanks with total
	storage capacity of 10,000,000 liters), ice factory, machineries, equipment and building located
	on land deeds No. 108147 and 13397 with total area of 7 Rai 49.1 Wah in Tha Jeen district in
	Samut Sakhon province. Total value of sale is 390,000,000 Baht and will transfer entitlement to
	the Buyer only after the installed payment has been done within June 2017
	2. Approved AI Logistic Co., Ltd. ("AIL"), subsidiary which AIE holds 99.99% of the registered ordi
	nary shares, to dispose some of its asset; Thareratana 1; Vessel size (Tanker) 1,500 Tons Gross
	with value of sale of 23,112,000 Baht. and will transfer entitlement to the Buyer only after the
	installed payment has been done within October 2018
2017	- The Company has started the construction of Refined Glycerine Plant (Refined Glycerin 99.7%, USP
	and Pharma Grade) with the capacity of 100 tons refined glycerine per day and commercial run-in
	4th quarter of 2019. The Refined Glycerine Plant project gives a value added to the Company's owns
	produced by-product; Crude Glycerine that obtained from the existing Biodiesel's production. The
	potential customer bases are in pharmaceutical and food industries. Moreover, this plant can also
	separate the fatty acids from crude glycerin that to be used as a raw material for the production of
	Biodiesel.
	- The Company has increased its Biodiesel production capacity from 500 tons of Biodiesel per day to
	600 tons of Biodiesel per day
	- The Company received Investment Promotion Card from Thailand Board of Investment (BOI) for
	Refined Glycerine production for business typed 6.1 chemical for industrial used manufacturing
	business. For Refined Glycerine Plant, the Company received key titles and benefits as follows: -
	1) Received income tax exemption for gross profit from the promoted business not over 100%
	of the investment, excluding cost of land and working capital for 3 years staring from the date
	first receiving revenue from business performance.
	2) Gross profit includes revenue from by-products.
	3) Received exemption for including dividend from promoted business receiving income tax
	exemption in 1) to be calculated for income tax for an entire period of promotion receipt.
	4) Received authorization to take annual loss incurred during the tax exemption period in 1) to be
	deducted from incurred gross profit starting from the date relieving from 1) exemption for the
	period of 5 years which may choose to deduct from gross profit of any or several years.
	- The Company received Investment Promotion Card from Thailand Board of Investment (BOI) for
	Biodiesel production for business related to renewable energy typed 1.16.1, fuel from agricultural
	produce for the expansion of Biodiesel production, the Company received key titles and benefits as
	follows: -

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Year	Significant Event
	 of the investment, excluding cost of land and working capital for 8 years staring from the date first receiving revenue from business performance. 2) Gross profit includes revenue from by-products. 3) Received exemption for including dividend from promoted business receiving income tax exemption in 1) to be calculated for income tax for an entire period of promotion receipt. 4) Received authorization to take annual loss incurred during the tax exemption period in 1) to be deducted from incurred gross profit starting from the date relieving from 1) exemption for the period of 5 years which may choose to deduct from gross profit of any or several years. In June 2017, AI Ports and Terminals Company Limited ("AIPT") is a subsidiary of the Company, which holds 99.99 percent shares of AIPT's total registered and paid-up capital. AIPT has been received full payment of THB 390 million from the disposal of its assets at Tha Chalom in Samut Sakhon, which are port, lands, tanks farm (5 tanks with total storage capacity of 11,062,000 litres), ice factory, machineries, equipment and building and has been transferred the entitlement to the Buyer.
2018	 The Company has processed towards the changing of paid-up capital on 6 June 2018 to 1,308,072,982 Baht at 0.25 Baht per share or equal to 5,232,291,928 ordinary shares, which increased from the exercised of AIE-W1 by 178,072,982 Baht or equal to 712,291,928 ordinary shares (or 78.79% of the issued warrant of 904,000,000 shares) In October 2018, AI Logistics Company Limited ("AIL") is a subsidiary of the Company, which holds 99.99 percent shares of AIL's total registered and paid-up capital. AIL has been received full payment of THB 23.11 million from the disposal of Thareratana 1; Vessel size (Tanker) 1,500 Tons Gross and has been transferred the entitlement to the Buyer. AIE received quality management certification based on ISO 9001:2015 for the manufacturing of Biodiesel and Palm Olein from ISO certification organization.
2019	 The Company decreased the registered capital equal to the unexercised AIE-W1 by 191,708,072 shares. Therefore, the Company has registered and paid-up capital equal to 1,308,072,982 Baht at par value of 0.25 Baht or 5,232,291,928 shares. The Company received quality management certification based on ISO 9001:2015 for the processed Refined Glycerine. The Company received certification for Hazard Analysis and Critical Control Points (HACCP) for processed Refined Glycerine. The Company received the certification of Good Manufacturing Practice (GHPs) for processed Refined Glycerine. The Company received kosher certification for Jewish food standard for Refined Glycerine from Thai Kashrut Services Co., Ltd. which provides Jewish food qualification inspection. The Company was authorized by the Central Islamic Council of Thailand to use HALAL certificate for processed Refined Glycerine. The Company was certified USFDA for the processed Refined Glycerine.

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Year	Significant Event
2020	 In May 2020, AI Logistics Company Limited ("AIL") is a subsidiary of the Company, which holds 99.99 percent shares of AIL's total registered and paid-up capital. AIL sold its last asset; Thareratana 3; Vessel size (Tanker) 2,500 Tons Gross with value of sale of 20,000,000 Baht to the non-related party. Currently, AIL permanently ceased its operation and in between liquidated and closed the business. The Company was granted as oil traders of Article 7 of Fuel Trade Act B.E. 2543 from Ministry of Energy on 9 September 2020.
2021	 The 2021 Annual General Meeting of shareholders on 5 April 2021 had resolutions as follows: Approved the issuance and allocation of stock warrant for rights to purchase ordinary shares of (AIE-W2) for the existing shareholders. 5 existing shares:1 warrant. For working capital Approved the increase of registered capital from 1,308,072,982 Baht to 1,569,687,578.50 Baht by issuing 1,046,458,386 ordinary shares at 0.25 Baht of par value per share for allocate to support AIE-W2. On 7 July 2021, AIL had already registered its dissolution with the Department of Business Development, Ministry of Commerce and liquidated in 2022. The status of being a subsidiary of the Company has ended. The Extraordinary General Meeting of shareholders 1/2021 on 21 September 2021 had resolutions as follows: Approved the increase of registered capital from 1,569,687,578.50 Baht to 1,569,682,166 Baht to support the change of stocks' par value from 0.25 Baht per share to 1 Baht per share. Approved the change of stocks' par value from 0.25 Baht per share to 1 Baht per share. On 11 November 2021, the Company was granted from SET to move AIE from the old secondary market: MAI to the new secondary market: SET.
2022	 The Company has processed towards the changing of paid-up capital on 7 April 2022 to 1,316,234,487 Baht at 1 Baht per share or equal to 1,316,234,487 ordinary shares, which increased from the exercised of AIE-W2 (1st time) by 8,161,505 Baht or equal to 8,161,505 ordinary shares (or 3.12% of the issued warrant of 261,609,184 shares) The Company has processed towards the changing of paid-up capital on 7 October 2022 to 1,326,613,416 Baht at 1 Baht per share or equal to 1,326,613,416 ordinary shares, which increased from the exercised of AIE-W2 (2nd time) by 10,378,929 Baht or equal to 10,378,929 ordinary shares (or 7.09% of the issued warrant of 261,609,184 shares) The Company was certified Occupational Health & Safety Management System ISO 45001:2018. The Company was certified Food Safety Management System ISO 14001:2015. The Company was certified Green Industry level 2 from the Ministry of Industry. In the past 3 years, the Company has not changed its control over the Company and there is no change in the shareholder structure, management or business operations.

1.1.3 **Investment of Funds Derived from Public Offering**

In 2022, the Company received funds raised from the exercise of rights to purchase newly issued ordinary shares of AIE-W2 (1st and 2nd times) in the total amount of 18,540,434 baht, which was used as working capital within the business. As of 31 December 2022, the Company has utilized as working capital for 8.00 million Baht with the remaining amount of 10.54 million Baht.

1.1.4 The Commitments that the Company has made in the Initial Public Offering Statement

- N/A

1.1.5	Company Profile	
	Company's Name	AI Energy Public Company Limited
	Year of Establishment	2006
	Stock Code	AIE
	Registration No.	0107556000311
	Type of business	Manufacture and distribution of Biodiesel (B100), Palm Olein
		(Edible oil) from crude palm oil, and refined glycerine
	Head Office and Factory	55/2 Moo 8 Sethakit 1 Road, Klongmadua, Krathum Baen,
		Samut Sakhon 74110
		Telephone +66-34 877-485-8 Facsimile +66 34 877-491-2
	E-mail	aienergy@aienergy.co.th
	Website	www.aienergy.co.th
	Registered capital	1,569,682,166 Baht
	Paid-up capital	1,326,613,416 Baht
	Ordinary Shares	1,569,682,166 Shares, 1 Baht per share
	Year of listing in mai.	2014
	Year of listing in SET	2021
	Investors Relation	Telephone +66-34 877-485-8 Facsimile +66 34 877-491-2
		E-mail: ir@aienergy.co.th Line ID: AIE-IR

1.2 Nature of Business and Performance

1.2.1 **Nature of Business and Performance**

Types of Revenue	Operators	% of AIE's holding	2022	%	2021	%	2020	%
Palm oil business	AIE		7,688.12	99.25	6,431.56	99.90	5,504.30	99.73
Refining service	AIE		36.87	0.48	-	-	-	-
Sea freight service	AIL	-	-	-	-	-	9.78	0.18
Other revenues			21.43	0.27	6.55	0.10	4.95	0.09
Total				100		100		100

1.2.2 Nature of Products

1.2.2.1 Nature of Products and Products Innovation

Nature of Products

The Company and its subsidiaries had revenues from key products and services, including (1) selling revenues consisted of revenues from palm oil business (2) refining service revenues, (3) sea freight revenue, and (4) other revenue, which could be characterized by performance of each type of business of sales and services as follows:

• Selling Revenues- Palm Oil Business

The Company had products and services which were produced and distributed in palm oil business as follows; <u>1.1 Biodiesel: B100</u>

Biodiesel is a fuel produced from alternative energy resources such as vegetable oil, palm oil, coconut, sesame, sunflower seeds, soybeans, as well as animal fat. Biodiesel can be used as substitutes for diesel petroleum by blending in different proportion without any impact on the engine system, as well as no impact on the environment, because biodiesel can be decomposed by biological processes. It also produces less emission and air pollution than diesel fuel produced from petroleum.

Biodiesel produced and distributed by the Company has characteristics and quality in accordance with the Fuel Trade Act B.E. 2543 and qualified as required by the Department of Energy Business, Ministry of Energy concerning the nature and quality of biodiesel type of fatty acid methyl esters B.E. 2562 (Enforced from 1 December 2019). Produced Biodiesel will be used as an ingredient of High-Speed Diesel (HSD) to increase the use of alternative energy. Currently, the oil trader under Section 7 uses Biodiesel as the component of Diesel fuel in the proportion of 90-93 percent diesel fuel and 7-10 percent biodiesel, called "Diesel B7-B10".

The Company produces biodiesel for sale as Made-to-Order whereas all buyers purchased Biodiesel from the Company were domestic buyers. The Biodiesel's customer are oil traders under Section 7 of the Fuel Trade Act B.E. 2543. Biodiesel will be called based on the types of alcohol used in the reaction and will have similar properties to petroleum diesel made from petroleum as much as possible. The Company produces Biodiesel typed methyl ester in which the raw materials were vegetable oil which is crude palm oil from good quality palm oil.

1.2 Refined Breached Deodorized Plam Olein: Plam Olein

Palm Olein is obtained from refining crude palm oil by extracting oil from good quality palm which is used as raw materials in the production. The crude palm oil ("CPO") is refined to extract fat to be refined palm oil. Then, such oil will be preceded to the compression process to separate and crystallize in order to get Palm Olein for consumption. The customers who use Palm Olein could be divided into (1) large food manufacturing industry, including cooked foods manufacturers which mostly orders by tank truck, (2) packaged customers, including chained restaurant that ordered in various packaging's such as tins and bags under the brand "PAMOLA", which was established in the Palm Olein (Edible Oil) market more than 30 years.

1.3 Refined Glycerine

Refined Glycerine is derived from Crude Glycerine processed through the distillation into refined glycerine. Refined Glycerine is a clear liquid, colorless, odorless, has a sweet taste, can dissolve well in alcohol and water, and has a wide range of chemical properties, so it can be used as a substance in other downstream industries which is commonly used in consumer products, food, medicine, cosmetics, etc. The Company sell to domestic and overseas customers.

1.4 Raw Materials and By-products

The Company sells raw materials, including CPO, RBD Palm Oil, and Refined Bleached Deodorized Palm Kernel Oil: RBDPKO. The Company sold such raw materials to both domestic and overseas customers. In addition, the Company had revenues from selling of by-products received from manufacturing process including PFAD, RBD Palm Stearin and crude glycerin, which excess from the Company's needs. Such by-products will be supplied to the manufacturers in other industries to both domestic and overseas.



กรดไขมันปาล์ม Palm Fatty Acid Distillate: PFAD



ไขมันปาล์มบริสุทธิ์ Refined Bleached Deodorized Palm Stearin: RBD Stearin



∩ลีเซอรีน Crude Glycerine

• Revenues from Refining Services

The Company had revenues from refining service contracts from providing service on refining CPO and/or CPKO to get RBD Palm Oil and/or RBDPKO, respectively, and Palm Olein. The customer will supply CPO, as well as taking liabilities in transporting such raw materials to the factory and picking up products on its own. AlE will take responsibilities in bringing such raw materials into refining process with effective refinery process to get products with quality as determined by the customer. There are 3 group of customers; Biodiesel, Edible Oil, and Oleochemical. As providing refining services is deemed as stable source of revenue for the Company and could help the Company to maintain good relationship with customers to create business opportunity in the future.

• Revenue from Sea freight service

Revenue from sea freight service is revenue on behalf of AI Logistics Co., Ltd. (AIL) which operating vessel freight services with 1 high-quality vessels, namely "Thareratana 3" until May 2020. AIL sold its last vessel; Thareratana 3 to non-related party, then permanently ceased its operation. AIL had already registered its dissolution with the Department of Business Development, Ministry of Commerce and already liquidated in 2022.

Product Innovation

The Company had revenues from refining service contracts from providing service on refining CPO and/or CPKO to get RBD Palm Oil and/or RBDPKO, respectively, and Palm Olein. The customer will supply CPO, as well as taking I

1. The Company attaches great importance to creating an organizational culture that encourages innovation and supervise the management to take it as part of the corporate strategy, business planning and developing, and monitoring. The Company is part of the Roundtable on Sustainable Palm Oil (RSPO), a sustainable and environmentally friendly production of palm oil such as palm fruit must be planted on land with documented rights, promoting to use chemicals as necessary as appropriate reduce chemical confamination in water and soil, and strictly comply with labor laws. Especially, promoting against burning the harvesting area in any case. The Company has joined as a member and certified RSPO, as weel as purchasing CPO from crushing mill partners and selling products to RSPO certified customers throughout the chain.

2. The Company promotes the creation of innovations to add value to the Company according to the constantly changing environmental conditions. This may cover the formulation of the business (Business Model), the way of thinking about the design and development of goods and services, research, improvement of production and work processes, and including collaborating with trading partners. The mentioned actions should be in a manner that creates mutual benefits for all related parites and does not encourage inappropriate behavior, illegal or unethical activities. The Company is currently studying the possibility in developing the production process to reduce the maximum contaminants of 3-MCPD and Glycidyl fatty acid esters (GE) in palm oil that are used for direct consumption or used as other food ingredients, where in the criteria that The European Food Safety Authority (EFSA) defines and accepts such substances are produced by distillation and processing at temperatures above 200 degrees Celsius to remove the color, odor and acid that cause rancidity. Both substances cause damage to the genetic material. Especially the highest risk group is baby group which is likely to be exposed to high levels of 3-MCPD from the use of palm oil in the production of infant formula.

Promotion Certificate Issuance

The Company and subsidiary have received promotional privileges certificates from the Board of Investment (BOI) for a reduction in corporate income tax, which are still effective is as follows;

Company	Projects	Issuance date	Expiration date	Note
AIE	1922(1)/2553	1 Oct 2013	30 Sep 2026*	Produce Biodiesel
	2777(1)/2556	3 Feb 2015	3 Feb 2023	Produce Biodiesel
	60-0406-1-00-1-0	21 Nov 2019	20 Nov 2022	Refined Glycerine (99.5% purity or more)
	60-0623-1-00-1-0	-	-	Produce Biodiesel

Remark: - Subsidiary has no BOI

* The promotion certificate expires on September 30, 2021 and will receive a 50 percent reduction in corporate income tax on net profits for a period of 5 years from the expiration date of the exemption from income tax for net profit

1.2.2.2 Market and Competition

(a) Nature of Market

Product

The Company attaches great importance to control in every production process in order to provide good quality products that meet the standards set by government agencies. Biodiesel produced and distributed by the Company has characteristics and quality in accordance with the Fuel Trade Act B.E. 2543 and qualified as required by the Department of Energy Business, Ministry of Energy concerning the nature and quality of biodiesel type of fatty acid methyl esters B.E. 2562 (Enforced from 1 December 2019). The Company is strict from the selection of

CPO, which is considered as the main raw material for biodiesel production, palm olein, and refined glycerine by defining the specifications of CPO and only buy from approved CPO vendors. CPO's sample for each approved vendor must be tested before buying first time, and 100% test of quality in every delivery. All Company's product is qualified in accordance with the requirements or announcements of government agencies in all respects. The Company has received quality certificates from various private sectors such as ISO 9001:2015, ISO22000:2018, ISO45001:2018, ISO14001:2015, Green Industry level 2, HALAL, HACCP, GHPs, Kosher and RSPO, which has shown that the Company's focusing o development in various areas related to the production and distribution of its products. In addition, the Company is also determined to increase production efficiency in order to reduce losses and increase the number of products sold per unit of raw material. This also including reducing production costs along with building good relationships with suppliers and customers of the Company continuously.

Price

Biodiesel: The Company sells biodiesel through bidding with major oil traders under Section 7, which generally determines the selling price by referring to the announced price of the Energy Policy Administration Committee, which will announce the price of the methyl ester biodiesel on weekly basis. These prices are based on the overall market demand and supply at that time. The Company will bid a discount from the announced price to the customer according to the raw material cost structure and the Company's production and management fee during that period. The discount offer will be considered based on the order quantity and the sales period according to the contract. Most of the time, the contract period varies according to the buyer's policy, some buyers specify contract periods ranging from 3 months to 12 months, depending on the buyer's plan. Each buyer will inform the delivery conditions clearly, such as picking up at the factory itself or deliver to them. The price of goods sold will be higher due to increased transportation costs.

Palm olein: The Company implements a made to order policy and determine the price by using the cost-plus margin method. The production cost will vary according to the cost of CPO in each period. The management will consider setting the price together with considering the selling price of palm olein from other producers already offered in the market to make pricing reasonable and competitive. In considering giving credit term to customers, the Company will consider the size of the business, order history and the ability to pay. The Company clearly defines the authority to consider and approve credit term.

Refined Glycerine: The Company implements a made to order policy and determine the price by using the costplus margin method. The production cost will vary according to the cost of crude glycerine and chemicals in each period. The management will consider pricing together with the ICIS price in order to make the pricing reasonable and competitive. In considering giving credit term to customers, the Company will consider the size of the business, order history and the ability to pay. The Company clearly defines the authority to consider and approve credit term.

<u>Place</u>

Biodiesel: For the distribution channel, it will be in the form of participating in the auction by customers invitation. The contract period is varied from 3 months, 6 months, 12 months, depending on customers' policy.

Palm Olein: The Company implements an made to order policy for specific customers in food manufacturing industry and chained restaurants in various packagings such as tin and bag-in-box under the brand "PAMOLA", which was established in the Palm Olein (Edible Oil) market more than 30 years. The Company entered into short-term contract with specific quantities and delivery term (Made to Order). This helps the Company to efficiently

control inventories aging and procurement that prevent risk from CPO's prices fluctuation.

Refined Glycerine: The Company entered into short-term contract with specific quantities and delivery term (Made to Order). The Company sell to customers domestically and internationally, 50:50. The term of most contracts does not exceed 30 days.

Promotion

The Company implements marketing and public relations strategies by emphasizing on maintaining product quality and standards in accordance with the characteristics and qualifications prescribed by government agencies and customers, along with building good relationships with customers. This is a guideline to maintain the existing customer base to remain with the Company. In addition, the Company also attaches importance to listening to the opinions of users of the Company's products, especially biodiesel which the Company has continuously surveyed customer satisfaction regarding the quality of biodiesel and open up a factory visit and audit. In order to build confidence about the Company's production quality and efficiency

Target Customer

The Company's target customer has divided into products as follows;

1) Biodiesel: B100

The Biodiesel's customer are oil traders under Section 7 of the Fuel Trade Act B.E. 2543. The oil traders under section 7 are oil pretrol traders with as annual trade volume of 100,000 metric tons or more of each type of fuel or a combination of all fuels, or about 120 million liters or more, or those who trade in liquefied petroleum gas per year from 50,000 metric tons or more, which most of them oare the nation's major oil trader companies. By selling, the Company enters into contracts with contract periods ranging from 3-12 months depending on the policy of each customer. The specific range of the contract volume and period will be notified to participate in the auction directly from the customer.

2) Palm Olein (Edible Oil)

The customers who use Palm Olein could be divided into (1) large food manufacturing industry, including cooked foods manufacturers which mostly orders by tank truck, (2) packaged customers, including chained restaurant that ordered in various packaging's such as tins and bags under the brand "PAMOLA", which was established in the Palm Olein (Edible Oil) market more than 30 years. The Company offers a made to order to specific customers in those 2 groups.

3) Raw Materials and By-products

The Company's by-products customers are manufactures from the palm oil related industries, who use by-products from CPO refinery process; PFAD, biodiesel process; Crude Glycerine, and palm olein process; Palm Stearin. The aforementioned customers are used by-products as feedstocks for food and cosmetic production, including used as raw materials for biodiesel production.

4) Refined Glycerine

Refined Glycerine's customers can divide into 2 group; industrial grade 99.5%min and food and pharmaceutical grade 99.7%min. It can be used as a substance in other downstream industries which is commonly used in consumer products, food, medicine, cosmetics, etc.

5) <u>Refinery Service</u>

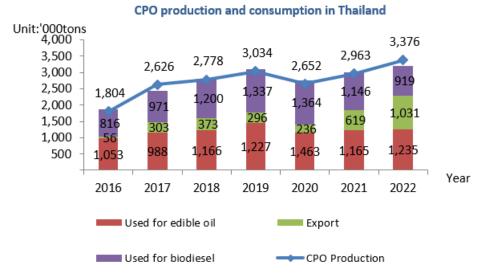
Refinery service's customers divide into 3 groups; 1) biodiesel producers 2) edible oil producers

3) oleochemical producers

(b) Industry and Competition

Palm oil's production and consumption in Thailand

Refer the information form the Bureau of Agricultural Trade Promotion, Department of Internal Trade, Ministry of Commerce has reported that domestic CPO production increased from 2.65 million tonnes in 2020 to 2.96 million tonnes in 2021 and increased to 3.38 million tonnes in 2022, respectively. About 1.25 million tons are used for edible oil production, 0.92 million tons are used for biodiesel production, and 1.03 million tons are exported.



Source: "Production, consumption and inventories from the notification of entrepreneurs in the year 2022 according to the announcement of the Central Committee on Prices of Goods and Services", Bureau of Agricultural Trade Promotion, Department of Internal Trade, Ministry of Commerce

In 2022, the proportion of domestic CPO use in edible oil biodiesel production, and export, which can explain the proportion of palm oil use as follows;

- Edible oil in the food industry consumes about 39% of the nation's CPO, which is accounting for 40% for edible oil and 60% for industrial used. This is due to the properties that are suitable for cooking fried foods which does not make the food smell rancid. Therefore, most consumers choose to consume palm oi and was use in food industries such as frozen cooked food, snacks, instant noodles, sweetened condensed milk, cream and margarine.
- The biodiesel consumes about 28.71% of the nation's CPO or equivalent to 0.92 million tons per year for renewable energy in order to reduce the use of diesel fuel as well as to stabilize national energy security, which has decreased from previous year since the Energy Regulatory Commission has a resolution for adjusting the biodiesel blending mandatory from B7 to B5; one specification. In order to mitigate the impact of the rising in diesel and palm oil prices, as the aforementioned measures, the demand for biodiesel was decreased.
- The volume of CPO exports has increased to a record high, which consumes about 32% of the nation's CPO or equivalent to 1.03 million tons per year. The price of CPO in global markets were much higher that domestic market (market price announced by Department of Internal Trade, Ministry of Commerce) in the first half of year 2022. As a result, the extraction mills and palm oil related companies were able to export a fair quantity at competitive prices in the globel market. Additionally, sometime during 2022,

the extraction mills and palm oil related companies have also received export subsidized for exporting the excess CPO from the government. Along with the domestic market obligation schemes to ban CPO exports were imposed by Indonesia government, who is the biggest palm oil producers in the world. This caused the price of CPO in the global market to increase dramatically.

Biodiesel Industry Outlook

The economic growth and population growth are an important factor that encourages more energy consumption to drive economic activities and meet various demands to raise the standard of living for the betterment. Therefore, the providing enough energy to meet the growing demand and environment friendly is a key mission. Amid the volatility of energy prices, which is an important factor in driving the economy. One important indicator is the volatility of petroluem prices in the world market. As a result, Thailand, a country that relies on energy imports, have to bear the burden of importing energy from abroad.

From the increasing amount of energy imports, the government has recognized the importance of renewable and alternative energy as part of strengthening energy security through the use of domestic energy feedstocks to reduce imports and dependence on petroleum (non-renewable energy). The government has a policy to continuously support the production of renewable energy and alternative energy in the form of electricity, heat and biofuels (alternative energy) and to create energy use in order to reduce the use of energy that has been used up. It also reduces the problem of global warming due to greenhouse gas emissions. This is a problem that the world is paying attention to and hastening to find control measures. Such measure is a measure that is likely to be widely used in the trade-barriers in the future. Although, Thailand has not yet been enforced such measures at present but it should reduce the amount of greenhouse gases and promote renewable energy as a starting point for a low carbon society and slove PM 2.5 problems. It also reduces dependence on foreign energy imports and to diversify the risks in fuel supply. This will create stability and energy security of the country in the future.

Therefore, the Ministry of Energy has reviewed the preparation of energy plans under the 5 National Integrated Energy Plans by considering them in line with the 20-years National Strategy (2018-2037) ("Alternative Energy Development Plan: AEDP 2018") in line with the digital transformation: Thailand 4.0 policy and the growing trend of automotive technology will make electric power more important in the future. This may affect the development of biofuels in the transport sector including modern and cheaper technology, it has changed the behavior of energy users who tend to turn into more energy producers for their own use and trading. Therefore, it is necessary to review the alternative energy development plans in accordance with the current situation. In the preparation of the Alternative Energy Development Plan: AEDP2018, the focus will be on promoting energy production from renewable energy raw materials available within the country to its full potential with appropriate technology and the development of renewable energy for mutual benefits in social and environmental dimensions for the community and set a target to increase the share of alternative energy in the form of electricity, heat and biofuels under the AEDP2018 plan to 30 percent of the final energy consumption in 2037.



Types	Unit	Year 2018	Year 2037
	(Megawatt:MW)	11,369.00	29,411.00
Electricity	КТОЕ	2,960.00	7,298.00
1. Solar	MW	2,962.45	12,139.00
2. Hydro-floating Solar	MW	-	2,725.00
3. Wind	MW	1,102.82	2,989.00
4. Small Hydroelectric power	MW	187.72	308.00
5. Biomass	MW	3,372.93	5,790.00
6. Biogass (waste water/waste/energy crop)	MW	505.24	1,565.00
7. Municipal waste	MW	317.82	900.00
8. Industrial waste	MW	-	75.00
9. Large Hydroelectric power	MW	2,919.66	2,920.00
Heat	КТОЕ	7,919.00	26,901.00
1. Solar	KTOE	10.10	100.00
2. Biomass	KTOE	7,152.00	23,000.00
3. Biogass	KTOE	634.00	1,283.00
4. Waste	KTOE	123.00	495.00
5. Bio-SNG: Synthetic Natural Gas	KTOE	-	2,023.00
	Million Liters/Day	8.40	16.03
Biofuel	КТОЕ	2,117.00	4,085.00
1. Ethanol	Million Liters/Day	4.20	7.50
2. Biodiesel	Million Liters/Day	4.20	8.00
3. Pyrolysis	Million Liters/Day	-	0.53
Alternative energy consumption (KTOE)	12,996	38,284.00	
Final Energy (KTOE)		83,952	126,867.00
Alternative Energy to Final Energy (%)		15.48	30.00

Source: Department of Alternative Energy Development and Efficiency, Ministry of Energy, October 2020

The alternative energy development plan in relation to biodiesel

The promotion of the biofuels in Thailand is to use the remaining produce from domestic consumption and export as raw materials for fuel production to replace the use of petroleum by helping to balance the use of agricultural products to produce food and energy that is most beneficial to the nation. The alternative energy plan in relation to biodiesel has a target for biodiesel production (alternative energy for diesel fuel) in 2037 is 8.00 million liters per day or equal to 2,517 ktoe, with palm oil as the main raw material for biodiesel production. The utilization will be determined in accordance with the strategy of reforming palm oil and palm oil in the whole system 2017 - 2036 according to the resolution of Thailand Oil Palm Board by not expanding planting areas but increasing efficiency to increase production per area and focus on key developments as follows:

- 1. Supply
 - Increase yield per rai 3.7 tons / rai / year
 - Increase oil extraction rate) in 2020 to 19% and continuously increase to 23% by the end of 2037
 - Palm crop 22.86 million tons / year in 2037
 - CPO production not less than 5.26 million tons / year

2. Demand

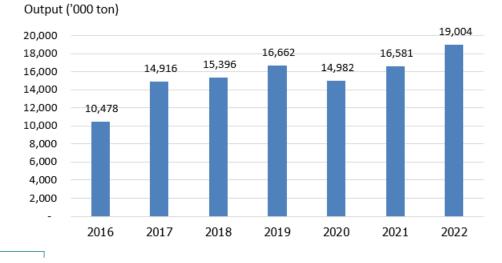
- Allocate the proportion of biodiesel blending mandate in accordance with the domestic palm oil production.
- Regulate biodiesel blending in diesel up to 10% (B10) as Thailand's diesel standard.

In addition, the AEDP2018 also focuses on the development of integrated management from the palm oil plantation, oil extraction, refinery for edible oil, biodiesel production and downstream industries, imports, ex ports, and research and development (R&D) to reduce costs and create maximum added value for the country.

Supply sector

For Thailand, the main raw material used in biodiesel production is palm oil, which is considered a plant that can be extracted as a raw material for the production of high-quality biodiesel and is considered an alternative energy to diesel by using plants that can be replanted which can reduce the proportion of use of fossil oil that can used up. In the past several years, the farmers have expanded their cultivation area by planting palm in vacant land and substitute for other crops such as rambutan, longkong, coffee, aging rubber tree or rubber tree with root rot disease (South of Thailand). In 2020-2022, Thailand has total palm plantations of 5.87, 6.08, and 6.15 million rai, respectively. Beside the cultivation area, the total palm fruit output has been increased from 16.22 million tonnes in 2020 to 16.90 million tonnes in 2021 and increase to 18.42 million tonnes in 2022, which have yield ratio per rai equal to 2.76, 2.80, and 2.99 tons per rai, respectively. Due to the amount of rainfall increasing from the end of 2020 to the end of 2021, together with the rising price of palm fruits, farmers take care of fertilizing well and the amount of rain that has been falling continuously from the end of 2021 to 2022, resulting in an increase in palm fruits production in 2022. (Source: Information from the Agricultural Information Quality Improvement Committee). This would increase in the quantity of CPO to the market and approaching the yield target to support the AEDP2018 plan.





Palm Oil Production in Thailand

Source: Department of Internal Trade, Ministry of Commerce as of January 2023

Demand sector

Currently, the list of biodiesel producers who was approved by the Department of Energy Business, Ministry of Energy as of 26 September 2022 has a total of 15 companies, representing a total production capacity of approximately 10,126,466 liters per day. Biodiesel consumption tends to increase due to government policies, supporting the increase in the proportion of biodiesel blend in diesel fuel from B7 to B10 in 2020-2021 (Source: Ministry of Energy), with the following details:

No.	Company	Capacity (Liter/Day)	Location
1	AI Energy Public Company Limited	722,222	Samut Sakhon
2	Bangchak Biofuel Company Limited	1,000,000	Ayutthaya
		693,642	Chonburi
3	Global Green Chemical Public Company Limited	1,100,602	Rayong
4	New Biodiesel Company Limited	1,000,000	Surat Thani
5	PPP Green Complex Company Limited	630,000	Prachuap Khiri Khan
6	Matter Oil Synergy Company Limited	200,000	Chumphon
7	Patum Vegetable Oil Company Limited	1,800,000	Patum Thani
8	Verasuwan Company Limited	200,000	Samut Sakhon
9	Global Bio Power Company Limited	300,000	Rayong
10	Trang Palm Oil Company Limited	100,000	Trang
11	Bio Synergy Company Limited	30,000	Nakhon Ratchasima
12	Energy Absolute Public Company Limited	650,000	Prachin Buri
13	Suksomboon Energy Company Limited	450,000	Chonburi
14	Circular Energy Company Limited	600,000	Patum Thani
15	Thanachok Oil Light Company Limited	300,000	Samut Sakhon
	Total	10,126,466	

Meanwhile, the Ministry of Energy announced an increase in the biodiesel blend ratio in diesel fuel by 10% (B10) as a nation's base diesel. As a result, the demand for CPO has increased. However, there was a factor from the world oil price situation that tends to rise caused by the increasing demand for energy around the world. Also, the CPO domestic price was gradually increased according to the global market price higher than the global market in late December 2021. Due to the domestic market obligation schemes to ban CPO exports were imposed by Indonesia government, who is the biggest palm oil producers in the world. This caused the price of CPO in both global and domestic markets to increase dramatically, which lead to an expensive biodiesel. Therefore, the use of biodiesel blended in diesel, it does not help support the price of diesel fuel not to exceed 30 Baht per liter. As a result, the government's policy to push the use of biodiesel B10 as the national main diesel specification instead of B7 has not received much response, which caused by the high price of CPO. In December 2021, the Energy Regulatory Commission (ERC) has a resolution to adjust the diesel formula from B10 and B7 down to B6; one specification, which will be effective until March 2022. Then, in February 2022, the ERC has announced to adjust the diesel formula from B6 down to B5; on specification, which will be effective until October 2022 in order to mitigate the energy expenses for counsumers. This has impacted on lower demand and production of biodiesel significantly. However, in September 2022, the ERC has lifted up the blending biodiesel mandatory from B5 to B7; one specification since the higher blending help reducing the retail price of diesel for 0.05-0.10 Baht per liter.



Palm Fruit and Crude Palm Oil-A prices 2016 - 2022

Source: : Department of Internal Trade, Ministry of Commerce

Palm Olein (Edibel Oil) Industry Outlook

There is also an expectation that there will be more demand in the current vegetable oil industry market from the recovery trend of household, food industry and related industries including the alternative energy sector. The overall vegetable oil market in Thailand is estimated to be worth approximately 20 billion Baht each year, with a growth rate of about 8-10 percent every year. Manufacturers to produce alternative energy are constantly increasing, resulting in new producers entering the vegetable oil market and to be used as raw materials for the production of alternative energy. The vegetable oils can be classified according to each type, there are 7 types of;

- 1) Coconut Oil
- 2) Palm Oil
- 3) Sunflower Seed Oil
- 4) Rice bran Oil
- 5) Peanut Oil
- 6) Sesame Oil
- 7) Safflower Seed Oil

Thailand has oil plants that can be used to produce oil for consumption and used in various industries, including soybeans, palm oil, coconut, rice bran, sunflower seeds. As mentioned above, the vegetable oil industry has become one of the important industries in Thailand. In addition, after the oil extraction process, the waste can also be used as animal feed manufacturing industry. The vegetable oil industry is therefore a part that plays important role in the economic development of Thailand, where it transforms agricultural products into industrial products. Nowadays, the consumption of vegetable oil has a tendency to increase. The amount of vegetable oil produced domestically is insufficient to meet the market demand. The domestic vegetable oil industry has broader marketing avenues. The demand for vegetable oils and animal fats in the world market depends on population growth and economic growth. The price trend is uncertain. It depends on the demand and supply at the time.

In Thailand, palm oil and soybean oil are the most consumed vegetable oil, approximately 90% of the total consumption. Other vegetable oils were from rice bran, corn, sunflower seeds, olives and grape seeds are not popular as mass consumption in Thailand due to high price. As a result, the market for such oils has a market share of only about 10 percent, which on average the price of vegetable oil produced from such oil plants will cost about 45-65 baht per bottle (1 liter size). Comparing palm oil price versus soybean oil price, it is found that the price of palm oil mostly all time cheaper than soybean oil. This is making palm oil popular in Thailand Both in the food production industry, restaurants and household consumption.

1.2.2.3 Product Procurement

Production

The Company's office and factory locates on 55/2 Moo 8 Sethakit 1 Rd., Klongmadua, Krathum Baen, Samut Sakhon, where consist of office building, refinery plants, biodiesel plant, palm olein plant, refined glycerine plant, storage tanks, packing building, warehouses, maintenance building, and garage. The Company has RBDPO refinery capacity from 2 refineries of 1,150,000 Kilogram of CPO/day, Biodiesel capacity at 722,222 Liters/day, palm olein capacity at 350,000 Kilogram/day, and refined glycerine 99.5%min at 100,000 Kilogram/day. Each production process can be explained as followed;

1. Refinery process

The Company's refining process is a vacuum distillation system, which is commanded and controlled by a Programmable logic controller (PLC).Currently, the Company has 2 refineries with a total refining capacity of 1,150,000 kilograms of CPO/day, divided into 350,000 kilograms (refinery 1) and 800,000 kilograms (refinery 2). The refining process can explian into the following steps:

Degumming process: Heating CPO and mix with phosphoric acid. This causes the water-soluble compounds and the sticky latex to separate, after which they are separated by filtration. This

method eliminates the cause of the altered odor and flavor of the oil easily.

- **Bleached process:** Heating CPO (after degumming) to higher temperature and mix with bleaching earth to reduce turbidity.
- Filtration process: Separating bleaching earth and other debris from palm oil.
- **Deodorized process:** Heating CPO to higher temperature in order to separate PFAD by evaporation and then condensed into RBDPO, which is stored into storage tanks for use in biodiesel and palm olein.

2. Biodiesel (B100) production process

In biodiesel production, the Company use RBDPO to produce biodiesel controlled by Distributed Control System (DCS) with capacity of 722,000 liters of biodiesel/day as the following process;

- **Mixing/Reactor process:** Mixing RBDPO and/or palm stearin with methanol as solvent and sodium methylate as catalyst in a pressure-controlled tank. Then, settling to separate unwashed biodiesel and glycerine and goes into recovery methanol, which undergoes a heat exchanger to evaporate methanol from biodiesel and reused in the biodiesel production process.
- **Washing process:** Mixed unwashed biodiesel with water and separate biodiesel from water by using a centrifuge separator.
- **Drying process:** the dehumidification step is to dehumidify biodiesel by using high heat with a vacuum system in order to evaporate a moisture from biodiesel.

3. Palm Olein production process

Palm Olein production process can be described as followed;

Dry Fractionation Process: crystallization by slowly reducing the temperature, in which RBD PO will from crystals so called stearin. The Company's 2 membrane filter presses with a total production capacity of 350,000 kilogram of RBDPO/day that controlled by PLC, will then sepa rate palm olein from stearin. Palm stearin can be brought back in the biodiesel production process. For palm olein, it is stored in stainless steel tanks to prevent contaminants for sale into the tank trucks for industrial customers and/or to be packed in a package for retail.

4. Refined Glycerine production process

It is a process that refining a crude glycerine obtained from the biodiesel production process with a production capacity of 100,000 kilogram of refined glycerine/day controlled by a Distributed Control System (DCS) with the following steps;

- Pre-Treatments: Pre-treat crude glycerine with acid and heat to evaporate methanol from crude glycerine (Desoventizing). Then, reduce the viscosity of crude glycerine and adjust the pH condition to neutral and filter impurities from crude glycerine (Depuration).
- **Glycerine Distillation:** The concentrated glycerine was distillated under vacuum conditions and then evaporates from and is condensed in refined glycerine with purity 99.5% min.

Raw materials procurement

The main raw materials used in the production of biodiesel, palm olein and refined glycerine are CPO, chemicals such as methanol, sodium methylate, bleaching earth and phosphoric acid; fuels and packaging for palm olein.



The Company purchases raw materials, chemicals, fuels and packagings from various manufacturers and suppliers domestically. In which the sourcing and planning department will consider and determine the raw material purchase plan in accordance with the sales plan of the management. In this regard, the Company has set a policy for purchasing raw materials by considering the selection of raw material suppliers from the list of suppliers who have passed the qualification assessment (Approved Supplier List) to compare prices before ordering, which the Company has set criteria to assess suppliers in various aspects, including raw material quality, price, delivery, service quality and quality management system (ISO) accreditation. The supplier's qualification is monitored in the supplier register every 6 months in order to prevent any risks that may arise in the event of a change in the material supplier's qualification. Considering each type of raw materials can be described as follows:

1. <u>CPO</u>: The Company purchases CPO from all the crushing mills in Thailand. In palm oil industry, the refinings and crushing mills are likely to partner up and unlikely to change time to time because the quality of CPO, consistent delivery to match the production planning, and confidence between the executives. The company has clearly defined the criteria for the properties of the CPO to be used as a guideline for the sourcing and planning department and to make it easier to control production costs from adjusting ingredients to get products with quality standards. The Company will order CPO ap proximately 2 weeks in advance of production, within 15 working days (after the purchase agreement) by delivery to the Company by tank trucks (crushing mills are mostly responsible for transportation costs or depending on the agreement).

As CPO is one of the lists of regulated goods according to the Notification of the Central Committee on Prices of Goods and Services as of January 25, 2012 in the category of oil and fats obtained from plants or animals, whether edible or not. Therefore, the Company's sourcing and planning department will refer the purchase price based on the CPO price announced by the Department of Internal Trade (DIT), Ministry of Commerce which will be publicized through theDIT's website on a daily basis and use them as a basis for negotiations. The samples of CPO are requested to be tested before any new purchase transactions and each truck will be tested for quality on arrival in order to prevent risks that may arise from changes in the properties of CPO that occur during transportation, for example, the moisture content may increase from the water leakage outside the tank truck due to rain, etc.

- 2. <u>Chemical</u> : In the production of biodiesel, palm olein and refined glycerine, the Company has to use chemicals to enhance product properties to meet the standards, such as methanol, sodium methylate, bleaching earth and phosphoric acid, etc. The Company has ordered such chemicals from various domestic suppliers in advance according to the production plan. The chemical suppliers will be re sponsible for the transportation costs delivery to the Company.
- 3 <u>Fuels</u>: The fuel used in production is coal and fuel oil. Both types of fuel are ordered from local suppliers. The Company will purchase such fuels according to the specified usage plan and deliver directly from suppliers storate to the Compnay's factory.

1.2.2.4 Assets used in business operations

Fixed assets

As of 31st December 2022, the Company and subsidiaries have assets used in business operations as

Fixed assets	Types	Ownership	Book Value (Baht)	Obligation
1. Land				
1.1 Land deed No. 1533 and 1534 located at Klongmadue, Krathum Baen, Samut Sakhon, with total area 31-2-19 Rai	Head Office and Factory	The Company	162,080,318	- None -
1.2 Land deed No. 64303, 64304, 64305 and 28654 located at Hat Sai Ri, Mueang Chum- phon, Chumphon with total area 6-2-48.8 Rai	Office, Storage tanks, and Jetty			
1.3 Land deed No. 18643 located at Hat Sai Ri, Mueang Chumphon, Chumphon with total area 6-2-9.9 Rai	Office, Storage tanks, and Jetty	AIPT	17,420,186	- None -
2. Land Improvement	Used in operations	The Company	23,063,097	- None -
3. Buildings and Improvements				
3.1 Office building and factory located on 55/2Moo 8, Sethakit 1 rd., Klongmadue, KrathumBaen, Samut Sakhon	Used in operations	The Company	157,085,151	- None -
3.2 Office building, Storage tanks, and Jetty located on 1/9 Moo 1, Hat Sai Ri, Mueang Chumphon, Chumphon	Used in operations	AIPT	8,663,394*	- None -
4. Utilities	Used in operations	The Company and AIPT	41,571,079	- None -
5. Machines, equipments, and Instruments				
5.1 Machines, equipments, and Instruments in palm oil business	Used in operations	The Company	748,473,497	- None -
5.2 Machines, equipments, and Instruments in port and terminal business	Used in operations	AIPT	108,212,482*	- None -
6. Furniture and office equipments	Used in operations	The Company and subsidiaries	3,130,107	- None -
7. Vehicles	Vehicles	The Company and subsidiaries	12,305,982	- None -
8. Assets under construction and installation	Used in operations	The Company	64,272,934	- None -
Total			1,346,278,227	

Intangible Assets

As of December 31st, 2022, the Company and its subsidiaries have intangible assets equal to 0.44 million baht, namely computer software used in the office and production control system software, which owned by the Company

1.2.2.5 Work on Hand

- None

1.3 Group of Company Structure

1.3.1 Group of Company Structure

Al Energy Public Company Limited has a business structure by having 1 subsidiary as shown in the shareholding structure as follows;



Subsidiary

AI Ports and Terminals Company Limited (AIPT)

Al Ports and Terminals Company Limited (AIPT) was established in April 2007 with a total registered capital of 460 million baht, which the Company holds 99.99 percent shares, operating port and terminal services. AIPT is a subsidiary of the Company, which has deep-water jetty and oil terminal located in Chumphon Province. This is also including 10 storage tanks service for fuel, lubricant oil, CPO, and RBD palm oil with total capacity of 20,000 tons, or approximate 22,124,000 liters. Currently, AIPT is temporarily ceased its operation.

Year of Establishment	10 April 2007
Head Office address	254 Seri Thai Road, Kannayaow, Bangkok 10230
Type of business	Provides the service of ports and the storage tanks for petroleum, crude palm oil, and lubricant oil. (temporarily ceased operation)
Paid-up capital	460,000,000 Baht
Relationship with the Company	- AIPT is subsidiary of the Company, with stakeholder of 99.99% of the registered capital or equal to 45,999,998 shares with share value of 10 Baht/share.
	- There are directors in common; Mr. Narong Thareratanavibool and Mr. Thanit Thareratanavibool - Mr. Thanit Thareratanavibool is a managing director

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1.3.2 Persons who may have conflicts of interest hold shares in subsidiaries

- None

1.3.3 Relationship with the business group of major shareholders

- None

1.3.4 Shareholders

1.3.4.1 Lists of Major Shareholders

a) Top 10 shareholders

As of the closing registration on 18 January 2023

Name of Shareholders	Share	(%)
1. Asian Insulators Public Company Limited 1	808,024,872	60.91
2. Thareratanavibool Family	130,755,602	9.86
3. Mr. Apisak Theppadungporn	18,770,000	1.41
4. Mr. Silchai Simawonganan	6,536,500	0.49
5. Thai NVDR Company Limited	4,550,023	0.34
6. Mr. Komol Juangroongruangkit	4,299,500	0.32
7. Mr. Wirot Ungpaiboon	3,000,050	0.23
8. Mr. Boonlert Khawcharoenporn	2,980,000	0.22
9. Mr. Boonchai Tanchatchawan	2,788,000	0.21
10. Mr. Narin Luckkana	2,700,000	0.20
11. Others	342,208,869	25.80
Total	1,326,613,416	100.00

Remark :

¹Asian Insulators Public Company Limited is a listed company in the Stock Exchange of Thailand, engaged in the business of manufacturing and distributing electric insulators used in power transmission and distribution systems. The list of shareholders is as follows:

Lists of major	shareholders as	of 18	January 2023	3
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Major Shareholders	Share	(%)
1. Mr.Narong Thareratanavibool	149,057,223	21.29
2. Mr.Noppol Thareratanavibool	124,418,385	17.77
3. Mr.Thanit Thareratanavibool	35,454,016	5.06
4. Mr.Kovit Thareratanavibool	18,000,000	2.57
5. Mr.Anurag Thareratanavibool	13,073,000	1.87
6. Mr.Phakphum Thareratanavibool	11,472,983	1.64
7. Mrs.Usana Thareratanavibool	10,902,381	1.56
8. Mr.Natakit Thareratanavibool	9,402,502	1.34
9. Mrs.Nuanchan Jungsamranpong	8,636,300	1.23
10. Mrs.Pakaphan Savekkomolnan	8,174,933	1.17
11. Others	311,407,298	44.49
Total	699,999,021	100.00

(b) b) Group of major shareholders who by circumstance has an influence on policy

- None

1.3.4.2 List of shareholders of subsidiaries that also operate their main business

- None

1.3.4.3 Shareholders' agreement

- None

1.4 Registered capital and paid-up capital

1.4.1 Registered capital / Paid-up capital / Number of shares

Registered capital	1,569,682,166 Baht
Paid-up capital	1,326,613,416 Baht
Divided into common shares	1,569,682,166 shares 1.00 Baht / share

● 1.4.2 Other types of shares with different rights or conditions than ordinary shares

- None

1.4.3 Shares or convertible securities of the Company

- None

1.5 Issuance of other securities

1.5.1 Convertible Securities

Summary of Warrant to Purchase Newly Issued Ordinary Shares of AI Energy Public Company Limited

No.2 (AIE-W2)

Items	Details
Category	Warrant to purchase newly issued ordinary shares of AI Energy Public
	Company Limited No. 2 (AIE-W2)
Offering Price	0 baht per unit (zero baht), offering to existing shareholders
Warrant Maturity	2 years since the issuance date
Number of units	1,046,458,386 units
Exercise Price	0.25 baht per share except the exercise ratio has been adjusted as
	stated in the conditions for rights adjustment
Exercise Ratio	1 unit of warrant is entitled to purchase 1 ordinary shares except the exer-
	cise ratio has been adjusted as stated in the conditions for rights adjustment
Warrant Maturity	2 years since the issuance date
Exercise Dates	- <u>First Exercise Date</u> March 31, 2022
	- Second Exercise Date September 30, 2022
	- Third Exercise Date on the expiration date which is May 4, 2023
	In case the exercise date is on a holiday, the exercise date will be
	moved to be the last business day prior to each exercise date
Secondary Market of the Warrant	The Company shall list the warrants as listed securities on the Stock Ex-
	change of which the Company's ordinary shares are traded at that time.

• 1.5.2 Bond

- None

1.6 Dividend Policy

The Company's dividend policy

The Company has a policy to pay the dividend to the shareholder in each operation year, and not less than 40% of the net profit after tax and legal reserved. The dividend payout is depending on company's performance, cash flow, regulations, and the investment of the new project in the future. The dividend payout should not significantly affect on company's financial operation. The Board of Directors' decision to payout the dividend is subjected to approval of shareholder at the Annual General Meeting, except the interim dividend payout if the board of directors considers that it is appropriate and shall not affect the operation of the company. The Board of Directors has authorized to approve the interim dividend payout, and inform the shareholders at the next shareholder meeting. The company has to legal reserves at least 5% of net profits until legal reserves equal 10% of company's registered capital.

The Subsidiary's dividend policy

The Company has not fixed a dividend payment ratio for its subsidiaries. Their dividend payments shall depend on the operating results of each company. Dividend payments of subsidiaries to the Company must be made accordance with each company's regulation on dividend payment that must be approved by a resolution of their shareholders meeting. Interim dividend payments are allowed. In paying dividends subsidiary companies shall record some profit. If there is an operating loss, dividend payments are barred until such losses are recovered. In additional, at least 5% of all profits must



2. Risk Management

2.1 Risk Management Policy

The Company's Board of Director, Audit Committee, Risk Committee, Management Team, and employees significantly emphasis on overall risk management in accordance with ISO 9001:2015 and COSO ERM (Enterprise Risk Management) in order to mitigate possible risks, maintain at an acceptable level. The Company has conducted self - risk evaluation assessments by management team and operation level to assess risks, problems, obstacles, and uncertainties that may affect the achievement of the objectives and goals of the Company. The Company has determined measurement in risk management and set out the risk management policies for management team and employees to comply. There is a Risk Management Committee, which consists of management team of the Company to manage the risk in all aspects to be appropriate and assign employees to develop internal procedures. Normally, the working group consists of management at the operational level. Operate in accordance with the risk management plan and follow up the implementation of the major risk management plan and report the risk management results to the Executive Committee, Audit Committee, and the Board of Directors.

There is meeting to follow up between risk management committee and operation employees monthly, then propose to the Audit Committee and the Board of Director to consent quarterly. The sub-meetings are set to follow together to find a conclusion based on the situation in order to speed up the correction immediately

Risk Management Committee

As of 31 December 2022, there are 3 Risk Management Committees as follows;

	Name	Position
1	Mr. Thanit Thareratanavibool	Chairman of Risk Management Committees
2	Mr. Choti Sontiwattananont	Risk Management Committee
3	Miss Pimwan Thareratanavibool	Risk Management Committee

Remark : Risk Management Committee had no renumeration

Duties and responsibilities of the Risk Management Committee

- 1. Direct the development and participate in the analysis of the risk management strategy of the organization yearly.
- 2. Develop and analysis the risk levels acceptable to the organization.
- 3. Guidance and overseeing method to the managers, supervisors and officers in each department.
- 4. Evaluate the significant risks and report to the Managing Director.
- 5. Evaluate the company's risk management report.
- 6. Review the practical results compared to goals and yearly-scheduled plans.
- 7. Follow-up meeting on practical results from each Department monthly and report to the Executive Committee, Audit Committee, and Board of Directors quarterly.

2.2 Risks in the Company's Business

2.2.1 Business Competition

The Company operates business in producing and distributing Biodiesel (B100), Edible Oil, Refined Glycerine, raw material and by-products from the production processes, and refining service. If we consider the business growth of each product, B100 is known to be a product which grows and competitive in the market compared to other products sold. As the Ministry of Energy together with the Ministry of Agriculture and Cooperatives and Ministry of Finance have set up an action plan to develop and promote B100. This is considered one of the ways to support B100 producers by increase such B100 blend mandate in Diesel of B10 which is used nationwide (biodiesel rule B10 refers to diesel fuel which has 10% mixture of biodiesel and diesel fuel mixture of 90%), which the government has agreed to such strategy to develop and promote B100 used from palm oil.

The Company has begun to prepare for tougher competition by giving importance to the development of efficiency in the production process continuously to bring about higher quality and the highest production efficiency. This will allow the company to control cost and expenses in production more efficiently. It will also allow us to maintain quality of the biodiesel according to standard. The Company has gained an economy of scale from CPO refinery of 1,150,000 kilograms per day and continuously expand investment to further improve efficiency and reduce cost by using PFAD which is a by-product as a raw material to produce B100, also expanded its B100 production capacity to 722,222 liters per day to benefit from economies of scale in biodiesel production. Besides, the Company has invested to construct the refined glycerine 99.5%min plant, which has a production capacity of 100,000 kilograms of refined glycerine per day, add the value added to the Company's existing by-product; crude glycerine. Refined Glycerine is derived from crude glycerine processed through the distillation into refined glycerine. Refined Glycerine is a clear liquid, colorless, odorless, has a sweet taste, can dissolve well in alcohol and water, and has a wide range of chemical properties, so it can be used as a substance in other downstream industries which is commonly used in consumer products, food, medicine, and cosmetics (Pharmaceutical Grade). Refined Glycerine helps the Company expanding customer base in other industries, where has less government policy's intervention. It is the Company's strategic to expand products into other industries with new base of customers and has high demand in overseas markets.

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Risk from fluctuations in CPO prices

The Company uses CPO as main raw material for producing B100, where its price is defined by global market price that driven by Malaysian' CPO market price as Malaysian is the dominant in CPO market as the world highest CPO produced in the world. The factors that affect the price of CPO are changing of economic conditions, consumer needs, weather, national's CPO safety stock, and price of other alternative oil such as soy oil and rice bran oil etc.

For Thailand, the price of CPO trend to fluctuates according to the price of CPO in global market, but sometime there is a fluctuation in the opposite direction of CPO prices in the global market because the CPO market in Thailand is a closed market, where can be imported by Public Warehouse Organization, Ministry of Commerce only. The average price of CPO in 2022 increased from 2021, by 14.73%, and in 2021 increased from 2020 by 35.47% (the average price in 2022 was THB 43.59 / Kilogram, in 2021 was THB 37.99 / Kilogram, and in 2020 was THB 28.04 / Kilogram (Source: DIT). The CPO prices fluctuate and rise at 1st and 2nd quarter of 2022 but continuousely fell through out the year since 3rd guarter of 2022. The highest monthly average price was 56.52 Baht/Kilogram (May 2022) and the monthly lowest price was 31.35 Baht/Kilogram (October 2022). Due to the global price was higher than domestic price in the 1st quarter of 2022 from the labor shortage in overseas to harvest palm fruits as a result of the epidemic situation of the COVID-19 virus and Indonesia who is the biggest CPO exporter in the world has imposed the domestic market obligation schemes (DMO) to ban CPO exports, hence there were fewer CPO available to the global market. Therefore, the extraction mills and palm oil related companies were able to export a fair quantity at competitive prices in the globel market. Additionally, sometime during 2022, the extraction mills and palm oil related companies have also received export subsidized for exporting the excess CPO from the government for 2 Baht/Kilogram of CPO, which would covered logistic, storage, quality maintain, documents expenses and fees. This caused the price of CPO in the domestic market to increase dramatically in accordance with the global market. However, the Indonesia' government has lifted its ban on CPO export in the end of May 2022, causing higher output in the global market and fear of recessions, as a result, the CPO prices slumped since in late June 2022.

While the demand for biodiesel in 2022 was declined from 2021 due to the adjustiment to decrease the biodiesel blending mandatory by the ERC in order to support and maintain diesel retail price at 30 Baht/liter since biodiesel is become more expensive according to the CPO price in the global market and the blending did not help to maintain the retail prices. Therefore, the government policy to drive the use of B10 as national diesel specification instead of B7 has not received much response as exptected. In December 2021, the ERC had resolution to temporally adjust the biodiesel blending manadatory from B10 and B7 down to B7; one specification nationwide, effective until March 2022. Then, in February 2022 the ERC has resolved to make another temporally adjustment down from B7 to B5 as one specification nationwide in order to mitigate the energy expenses for counsumers, effective until Octerber 2022 since biodiesel is become more expensive according to the CPO price in the global market, which had caused diesel price more expensive if the blending proportion was high. This has impacted on lower demand and production of biodiesel significantly. However, in September 2022, the ERC has lifted up the blending biodiesel mandatory from B5 to B7; one specification since the higher blending help reducing the retail price of diesel for 0.05-0.10 Baht per liter.



Source: DIT, Ministry of Commerce

Thus, the Company may be risk due to the fluctuation of CPO price since sometime the Company is unable to adjust its costing inline to the market price continuously and severely. The fluctuation of the price of CPO may affect the earning of the Company. However, the Company aware of these risks, the policy has determined to adopt in each department in the Company, especially in raw material procurement procedures. The Company attempt to maintain a faster inventory turnover, where raw material (CPO) was stocked for 25 days just enough for monthly delivery plan within the sale contract scope and efficiently control the loss rate from production. Also, the price situation is closely monitored through various channels such as television, newspapers, and website of government organizations which related, such as Department of Internal Trade of Thailand, Ministry of Commerce, coupled with monitoring the price situation, through the business partners continuously. These can help to decrease the impact from the fluctuation of the price of CPO.

Risk from the government policy amendment

Palm oil is considered an important economic crop since it helps with stability in terms of food and energy of the country. Crude palm oil which is extracted from the factory of Thailand will be distributed for various business sectors such as energy, industry, and other non- food sectors such as soap and cosmetics. Palm oil production in the country has enough capacity for domestic and some export, which palm oil and crude palm oil that are extracted from palm oil, including products which use crude palm oil as raw material in the production process were controlled by the government through various ministries, directly and indirectly such as the Ministry of Agriculture and Cooperative, Ministry of Energy, and Ministry of Commerce since crude palm oil that has been extracted from palm oil is considered a raw material in various industries. The crude palm oil's market price in Thailand is corelated to Malaysian crude palm oil's market price, the largest crude palm oil in the world, in the past Thais' palm oil industry has faced various factors that caused price to fluctuate. The huge fluctuation in the weather condition which caused the Southern area to face a huge drought and natural disasters, these events caused a shortage of palm oil in the market since palm oil and palm fruits has decreased largely, this led to a huge shock in palm oil price and producer's cost to increase.

For the price and quantity fluctuation of crude palm oil, the government had issued a polity to control such problem from both the fluctuating price and quantity. The government has used its policy to reduce the portion of B100 blend in Diesel such as lowered B7 to B5 when crude palm oil stock low or the price of crude palm oil extreamly high. And increased the ratio of biodiesel in diesel fuel when stocking crude palm oil high. This is to control the amount of crude palm oil used and focuses on the need of the general consumer. Also, price of palm fruit and crude palm oil has been controlled in case of fluctuation and use the policy to buy crude palm oil from the market in case of crude palm oil over supply and the policy to import crude palm oil from overseas. In the case that domestic crude palm oil is at a shortage (at the moment Thailand has a policy to control imported palm oil even though the import tax rate is at 0% since 2010 whereby allowing palm oil to be an authorized imported product. Public Warehouse Organization, Ministry of Commerce is the only entity allowed to import such product so that there will be no effect on the domestic palm oil industry). The Department of Internal Trade of Thailand, Ministry of Commerce had ordered that vegetable oil, fuel oil, and palm oil are controlled products according to the Act on Prices of Goods and Services of B.E. 2542 where vegetable oil and fuel oil are considered sensitive list products. The Department of Internal Trade will monitor the price and condition daily. Therefore, from what has been mentioned above, the Company therefore faces risk from policy shift which could affect the company's profit. Hence, the Company has sent representatives to attend meetings with various government agencies and various associations to listen and offer opinions on various policies and has a person in charge that performs assessment and study government regulations in order for the Company to be able to respond to changes in government policies, rules and regulations promptly.

Customer Concentration Risk

The Company sells B100 up to 59.90% of total Sales in 2022. In the distribution, Biodiesel was distributed to customers who are compiled to section 7 of the Fuel Trade Act B.E. 2543 which was sold in a made to order manner through inviting suppliers for bidding. The selling process after winning the bidding will be a 3-12 months' contract depending on customer's the term and agreement and policy. Most customers will determine the product pickup or amount of goods clearly in the contract.

However, the order quantity may adjust according to the customer's demand and the blending B100 mandate ratio in diesel during each period. The Company is sure that there is very small chance for us to lose our customers since the government's policy to induce higher usage of B100 and recently increased B100 blend mandate to B10 as diesel's standard nationwide in accordance to the Department of Energy Business, Ministry of Energy concerning the nature and quality of biodiesel type of fatty acid methyl esters B.E. 2562 (Enforced from 1 December 2019). Even though the formula has been adjusted to increase or decrease according to the situation in terms of price and output of CPO.

Risks from unforeseeable event

The Company has operated business in producing and distributing Biodiesel, Palm Olein, and Refined Glycerine from crude palm oil and its subsidiaries which is AI Ports and Terminals Company Limited (AIPT) who provide ports and storage tanks service. The Company and its subsidiaries operate business regarding fuel oil which might face unanticipated events such as bombing and fuel leak which could bring about damage for the Company and its subsidiaries and surround communities and environment. The Company and its subsidiaries are aware of such risks, including potential disputes with neighboring communities. The guidelines have been established to prevent potential risks through building knowledge and understanding of the operations of various departments by sending them to receive training in government and private agencies involved. This also including creating unity in the team of each department and to transfer knowledge and understanding of work along with the supervision and control of each department's executives. The drills and guildelines have been establishing in the event of an emergency; in case of fire, explosion and oil spill annually under the supervision of the Safety and Occupational Health and Environment Department of the Company. In addition, the Company also arranges for continuous inspection of the readiness of safety equipments and make insurance to prevent risks that may occur with leading insurance companies both in Thailand and abroad which covers all risks that may arise both assets used in business operations, including inventories and surrounding communities that are affected both the risks arising from natural disasters and accidents.

Risks from pandemic

The epidemic of infectious diseases, COVID-19 posed a huge challenge for humanity and organizations around the world, including the Company. The Company has established the business continuity plans in place to accommodate different types of emergencies that may arise and the response plan can be adjusted appropriately and covers only the level of the impact of the epidemic. Also, there is a team to follow up with constantly changing information and communicate company-wide and to external stakeholders.

Risk of cyber-attacks and data security

At present, the Company has adopted information technology in various systems of business operations and communication with external persons and juristic person. Therefore, it is inevitable that it may be exposed to risks from external information technology attacks. Therefore, the Company has set up a system structure and installed a firewall system to prevent attacks and access to the Company's information from outside, ilncluding the ability to store and check the log of the firewall retrospectively. Along with installing an anti-virus program inside the server and PC, for internal security, the Company has used an identity system for users work to prevent unauthorized access to information from unknown and control the use of USB and External Storage for only restricted tasks. The Company gives users coping practices in case of finding any suspicious e-mail and websites in order to prevent attacks on information technology systems and viruses from outside or malicious insiders. In addition, the Company has backed up all data in real-time and stored off-site. So, if there were any unfavorable causes, the Company will be able to resume its operation and continuous working in a short period of time.

Foreign exchange risks

The Company exports refined glycerine and by-products, which are sold to foreign markets following reference prices for the US dollar. Thus, the Company has exposed to the fluctuation of foreign exchange rates, in order to manage the risk, the Company use the forward contract with the financial instutions as financial tools to secure and mitigate the forex risks. Also, the Company undertakes matching imports and exports transactions as the mediator for natural hedging in parallel monitoring news and exchange rate movements closely to assess the situation and figure ways out to prevent the potential risk to the Company. Therefore, the Company is confident that if there is volatility of the exchange rate, the Company will be affected insignificantly. The Company's subsidiaries had no foreign currency transaction.

2.2.2 Investment risk of securities holders

Risks of Dependency on Main Executives

The Company was found in 2006 by having Thareratanavibool Family as key executives and principal shareholders by holding Al's stocks at the proportion of 60.91 percent of the Company's authorized capital, by having (1) Mr. Narong Thareratanavibool as Chairman, (2) Mr. Thanit Thareratanavibool as Vice Chairman, (3) Miss Pimwan Thareratanavibool as director, managing director, and company secretary. All of them have knowledge and understand regarding Biodiesel Palm Olein and Refined Glycerine producing and distribution business and create the Company's credibility and good relationship with both domestic and international customers over 17 consecutive years. The change of executives may affect the business performance of the Company.

The Company clearly determines scope of duties, responsibilities and authority of each position by decentralizing authority in administering and managing systematically through a systematic planning authority as prescribed. There is also delegation of duties and responsibilities to those who have the knowledge and ability appropriately. The Company also has storage systems and good database which is where the exchange of necessary information takes place. The Company has also developed a set of guidelines for the performance of employees by delivering training courses to increase the efficacy and to reduce the reliance on any particular employee in parallel with to encourage employees to have a sense of ownership of the company by providing proper care and welfare of employees at each level to build morale and support in working. In addition, the Company also has a policy to recruit talented individuals to join the company in accordance with the business plan as well.

Risks in case that there are principal shareholders holding over 50 percent of shares

Thareratanavibool Family which is a major shareholder of the Company through its shareholding in the Company. As of 18 January 2023, Thareratanavibool Family had their shares in the company divided into direct shareholding of 9.86 percent and indirect shareholding through Al of 60.91 percent. Thareratanavibool Family has influence in determining policy for the administration of the company in either direction because they can control the resolution of the shareholders, particularly in the case of a vote taken at a meeting of shareholders not less than one-half of the total votes of shareholders attending the meeting and entitled to vote, exception for the matter that laws or regulations of the Company requires to have a 3 out of 4 of the shareholders' voting.

Nevertheless, the Company has an audit committee consisting of 3 independent members for the total of 6 members. All of them have knowledge and ability which are widely accepted in the society. The audit committee has a role as assigned by the Company's board based on SET's notification regarding qualifications and scope of responsibilities of auditing committee B.E. 2551 and qualifications of independent committee based on article 16 of Capital Market Supervisory Board's notification Number TJ 28/2551 which is deemed to help enhance efficiency and good audit and balance, as well as transparency of the Company's management. In addition, the company also hired Honor and Advisory Company Limited to perform internal audit which is independent from the management team and can report directly to the Audit Committee. In addition, the Board of Directors of the Company also takes into account the importance of corporate governance by complying with good corporate governance guidelines strictly and consistently so that the company is confident that its shareholders and stakeholders of the Company will be treated fairly and equally.

2.2.3 Risk of investing in foreign securities

There is no investment in foreign securities.

3. Driving Business toward Sustainability

3.1 Sustainability policies and goals

The Company has set up a policy to operate its business in accordance with ESG guidelines, namely the environment, Social and Governance in order to create business growth together with sustainable social responsibility. The Company has established guidelines for business operations by taking into account the potential impacts on communities, society, environment and all groups of stakeholders. This includes shareholders, investors, employees, business partners, customers, communities, government agencies, competitors, etc.

3.2 Supply Chain Management

3.2.1 Supply Chain Management

The Company is committed and determined to friendly operate business to meet the expectations of stakeholders in the business chain. The Company has analyzed and assessed the impact of business processes, as well as the value chain to reduce risks that may occur and create transparency from upstream to downstream. Therefore, the Company's supply chain management covers activities from business partner management to the delivery to customers in order to create satisfaction for all stakeholders in the chain.

In addition, the Company has always supported the sustainable palm oil production standard under the Round Table for Sustainable Palm Oil: RSPO to meet the needs of biodiesel and edible oil customers, focusing on the purchase of palm oil with social responsibility and sustainable environment.

3.2.2 Stakholders in Supply Chain

The Company operates base on fairness, integrity and transparency to both competitors and business partners in order to create satisfaction, confidence and reliability. So, that the Company set policies and procedures distinctly which executives and employees must conduct accordance with the policies and procedures strictly to prevent unfair and unequal treated to competitors and business partners. The policies as follow:

Suppliers: To have fair treatment of trading partners and to select, register and follow up with all partners according to the procedures equally without discrimination by considering the operations of partners in terms of quality, safety, finance, social responsibility, reliability and experience in the partner's line of work. If selected, suppliers will be registered on approved vendor lists which are divided into 3 categories: raw material, services and others, to get raw materials goods and services that is effective for the operations of the Company. In addition, the supplier is assessed annually in order to monitor the performance of the partners' operations. Must be approved according to the position of each line of work. The approver will depend on the amount of the purchase and will be jointly approved by the management to reduce the risk of corruption between the company's employees and business partners.

Customer:

The Company intends to produce products and services with responsibility for consumers to receive good products and services. It is safe and meets the highest consumer demands. Both the production of the Company's products and services will comply with safety standards and regulations both domestically and internationally. The Company has been audited and certified by various certified bodies. So that consumers can be confident that our products and services are safe and care for consumers and promote responsibility towards consumers as follows:

- Certification of ISO 9001: 2015 (Quality Management Systems) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification of ISO 14001: 2015 (Environmental Management Systems) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification of ISO 45001: 2018 (Occupational Health and Safety Management Systems) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification of ISO 22000: 2018 (Food Safety Management Systems) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification for Good Hygiene Practices (GHPs) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification for Hazard Analysis and Critical Control Points Systems (HACCP) for manufacturing products issued by Management System Certification Institute (Thailand)
- Certification of HALAL for processed products issued by The Central Islamic Council of Thailand
- Certification of Kosher for Jewish food standard for processed products from Thai Kashrut Services
 Co., Ltd. which provides Jewish food qualification inspection
- Certification of US Food and Drug Administration for refined glycerine from Registrar Corp
- Certification of Roundtable on Sustainable Palm Oil: RSPO supporting the sustainable use of Palm Oil.
- Certification of the Green Industry level 2: Green Activity from the Ministry of Industry



QMS 09058/1252





GHPs GMP09047/145 HACCP HACCP09042/162



ISO 14001 EMS 22020/552



ISO 45001 OHSMS 22018/231



EMS 005



ISO 22000 FSMS 22002/024







Creditors: The Company concerns about responsibility to all creditors, especially financial institutions. Company has integrity to pay to all payable and maintain warranty securities and other conditions under the agreement fully and correctly. Nevertheless, management division's role is to maintain the company's liquidity. The Company keeps good reputation and confidence to financial institutions, shareholders and stakeholders.

Competitors: To embrace equality, fairness and integrity without any exploitation, the Company will apply the biodiesel cost that is indicated by Ministry of Energy in calculating raw material costs and price for biodiesel and CPO price that is indicated by Government in calculating raw material cost and price for edible oil. This is to ensure that the Company does not conduct any business that may cause conflicts in the same business group and is considered to prevent trade barriers and to ensure transparency in sales and services.

3.3 Sustainability Management in Environmental Dimension

3.3.1 The Quality, Safety, Occupational Health and Environment Policy

The Company is aware of business operations with corporate social responsibility (CSR) therefore quality, safety, occupational health and environment (QHSE) is an important component of the Company's business operations. Therefore, the Company has established guidelines for operators to be aware of and strictly manage the QHSE risks, to deliver goods and services to stakeholders and aiming for excellence in line with the principles of corporate governance.

- 1. Compliance with laws rules and regulations concerning quality, safety, occupational health and environment, as well as other related policies and standards as the Company's primary norm.
- 2. Produce quality products and services and deliver according to the agreement with the customer to meet customer satisfaction and manage operations that are environmentally friendly.
- 3. Promote and support the development and improvement of the quality, security, safety, occupational health and environment. continually in tandem with the Company's business operations and comply with the laws, international standards and other requirements that the Company has applied to create a culture of safety in operations.
- 4. Manage risks and prevent losses that may occur from accidents, crisis, epidemics, injuries or illnesses from work and property damage with strict standards and security measures, including building a safety culture through the Zero accident program and the management of safety in the production process through the 5S project. Build habits and safety to take care all groups of stakeholders.
- 5. Fromote occupational health and good working environment for employees because the Company considers all employees to be valuable resources.
- 6. Comprehend the importance of evaluating, controlling, preventing and reducing environmental and ecological impacts from the Company's operations, which focuses on the management of pollution prevention at the source integrated in the aspects of air, water, waste management and improving energy efficiency using resources efficiently and sustainably to enhance environmental culture and increase the capacity to adapt to climate change and to reduce greenhouse gas towards a low-carbon society.
- 7. Create awareness among employees to be aware of and take part in the Company's safety and environmental culture so that the QSHE policy is truly beneficial.

8. Communicate policies and performance on quality, security, safety, occupational health and environment to all groups of stakeholders and ready to feedback to review and improve operations. Executives and employees at all levels participate in the implementation of the QSHE policy on an ongoing basis, along with the responsibility to operate to achieve the goals of the Company.

Therefore, in order for all employees to participate in the implementation of the policy. The Company has organized activities to create management under the QSHE management system by supporting sufficient resources and tools. In order for the activity strategy to achieve the goals and objectives of the Company and to prevent risks and reduce the impact that may cause business interruption because each process is important to different stakeholders.

Committee of Occupation Safety and Health and Environment in the workplace (Safety Committee)

The Company is well aware of the importance of quality, safety, occupational health and working environment for employees, business partners, contractors and visitors. The Company has established the Safety Committee, consisting of the delegators from employer and employee to comply with the Ministerial Regulations on the standards of the management of occupational health and safety B.E. 2549 with the following duties and responsibilities.

- Determine and review QSHE's policies, strategies and plans.
- Supervise and monitor the quality, safety, occupational health and environmental standards within the Company to meet an acceptable standard to achieve the Zero accident project.
- Report and suggest measures or guidelines for safety related improvement and safety standards in workplace according to law for the safety of the employees, contractors and visitors who come to work or provide services in the Company.
- Explore working safety practices and assess possible risks that may occur to the employees. To find a way to prevent risks and the dangers that may occur from work at least once a month.
- Annually report including determine the problems, obstacles, and recommendations in the Safety Committee, then propose to the management.

5S Standard, make it a habit and safety

Apart from improving profitability, efficiency, good workplace environment and safety, 5S Standard also creates discipline and value to individuals. The standard also helps implement the process safety to avoid accident to individual and others, as they are conscious to their roles and duties in their workplace to improve safety efficiency and effectiveness. The 5S standards are "5 S. create discipline in the organization, move towards quality and sustainable success. Its objective is divided into 2 categories according to the working procedure of 5S.

- 1. The objects and Places
 - To improve better workplace by storing all equipment use in place
 - To improve works' effectiveness and efficiency of individual and raising safety awareness of employees at all levels in their work and daily life
 - To plan and assess the management of safety and defects in the production process by collecting the correct method of using the equipment and recording of any indications/anomalous on the job site that have ever happened solution and make a manual troubleshooting to transfer the knowledge in the manual to the employees for generations in each production process, as well as to keep track of records regularly and up-to-date

- 2. Personnel
 - To drive employees in developing and improving quality of work and life to the high standard. Also, improve consciousness in working with others
 - To prevent impact on society, community and environment from errors caused by the operations of the Company's personnel and reduce complaints from stakeholders

Zero accident

Ministry of Labor initiates "Zero Accident" project to raise safety and healthy work environment as well as controlling accident risks which the Company has applied "Zero Accident" project along with Company's accident preventive measure as followed.

- The Company awares the importance of employee safety. Therefore, a budget has been set up for investment in the supply of personal safety equipment that is suitable for the use of each work unit. Since the Company's business is considered a business that has a high risk of accident or injury, especially the use of chemicals in the production process. Hence, safety is an important policy in the Company's operations because employees are important factors in business operation. Procurement of safety equipment is therefore the main policy that the Company attaches great importance to. Apart from that, the Company also has risk assessment team to evaluate and give preventing instruction to employees.
- The Company provides fire emergency evacuation trainings, working in confined spaces training and emergency response of a chemical spill training annually. Since the Company's business can be considered having high fire risk, dangers from working in confined spaces, and the dangers of chemical spills. This is considered a danger that severely affects the employees, the community, the environment and the Company's assets. Therefore, providing knowledge and understanding to solve the situation, including how to prevent the risk of fire incidents is important. The Company organizes 3 training courses once a year by speakers with specific expertise and experience. In this regard, the Company has set up a special unit for preparing fire training and fire evacuation plan, which clearly announced to all employees by disseminating information through the Company's internal communication and affixing publicity signs within the Company in order to prepare for various events and able to resolve the situation quickly.

3.3.2 Environmental Management

The Company's production process is designed as a closed production system to reduce the evaporation of methanol and chemicals used as raw materials in production are released to the atmosphere. In addition, the Company also manages separate storage for chemicals and chemical containers after used and sent to a service provider for disposa. Currently, the Company does not have any disputes or litigation environmental.

Greenhouse Gas Emissions Performance

The Company has made a list of the Company's greenhouse gas emission sources, then calculated the amount of greenhouse gas emissions that arising from various activities to report greenhouse gas emissions generated by the Company's activities, thereby supporting future guidelines and measures. It shows social and environmental responsibility and steping into "Low-carbon business" that is sustainable in the future.

	2021 ¹	2022 ²	Goals 2023
Greenhouse Gas Emissions Scope 1 (Tons CO ₂ Equivalent)	66,605	42,534	42,000
Greenhouse Gas Emissions Scope 2 (Tons CO ₂ Equivalent)	19,493	6,844	6,500
Greenhouse Gas Emissions Scope 1 and 2 (Tons CO ₂ Equivalent)	85,558	49,378	48,500
Greenhouse Gas Emissions Intensity Scope 1 and 2 (Tons CO_2 Equivalent per Tons of Product)	0.747	0.581	0.500

Remark:

¹ Did not review by a reviewer for the carbon footprint that is registered with the Thailand Greenhouse Gas Management Organization (TGO)
 ² The Company's greenhouse gas emissions data was reviewed on 20 December 2022 by NPC Safety Environmental Service Co., Ltd., who is registered with the Thailand Greenhouse Gas Management Organization (TGO)

Waste Management

The Company manages the environment systematically and in accordance with the prescribed laws and regulations which has the main goal to reduce the impact on the environment, community and society as much as possible. Therefore, the Company has taken various actions to achieve the amount of waste from productions to landfill to be zero, namely, efficient use of resources, waste reduction, and reuse, etc.

- The Company sold the spent bleaching earth, which is a waste from the CPO refining process as fuel for power plants. This can reduce waste to landfill and reduce disposal costs.
- The Company manages the cost-effective use of water resources by developing and improving techniques in the production process to reduce the use of raw water in the reverse osmosis system, which will reduce the amount of water that is discharged from the system, resulting in the Company can reduce the cost of purchasing raw water and wastewater treatment by approximately 1,200,000 baht per year. This is including reuse recycled wastewater from treatment system in various miscellaneous works within the Company.
- The Company uses PFAD, acid oil, and highly acidic oil, which are a by-product of CPO refining, a loss from biodiesel production, and a part of the waste from the refined glycerine production process as raw materials for biodiesel production instead of selling and/or dispose.

3.4 Sustainability Management in Social Dimension

3.4.1 Policies and Guildlines in Social Dimension

The Company emphasis to create corporate shared value along with responsibility for quality of life, society, community and environment, which focuses and places importance on building social responsibility both inside and outside the Company and taking into account the impact that affects all groups of stakeholders. The Company has set policies and visions using principles-based approaches, including:

- 1. Ethical Workplace Practice
- 2. Human Rights
- 3. Ethic Labour Practice
- 4. Responsibility for Consumers
- 5. Social and Community Development
- 6. Environment Management

3.4.2 Performance in Social Dimension

The Company had continuing operated CSR, which shows that the company is committed and attended to operate a business with respectable determination to society. This is consistent with best practices, the 6 items mentioned below;

Ethical Workplace Practice

The Company operates with ethic by clearly revealing all the workplace information and supporting a competition with business partners, customers and competitors. The operation of the company corresponds to all aspects and law of competition. For example, the Company takes a biodiesel price from the Energy Policy and Planning Office by Ministry of Energy to calculate the selling price of biodiesel. So, the products from the Company have a standardized price. Also, the Company has a regulation in choosing business partners, which each business partner has to pass all the categories set by the Company in order for those partners to do business with.

Human Rights

The Company has an employment policy concerns about human rights. The important aspect of this policy is Aganist Child Labour, the Company will not employ a person who has an age less than 18 years old. This corresponds to a basic right in a Constitution of the Kingdom of Thailand 2007 section 49 which has been regulated as follow "A person shall enjoy an equal right to receive the education for the duration of not less than twelve years which shall be provided by the state thoroughly, up to the quailty, and without charge". The Company understands an importance of education and do not want to deprive the right of basic education. The Company takes this section as part of the employmeny policy so the Company do not employ a person whose age is less than 18 years old in order for those under age to have a maximun education before being employed.

Ethic Labour Practice

The Company recognizes value and importance of all employees, as they are a key factor for the success. The company has established labor practice guidelines and employs employees with fairness and they were received appropriate compensations regarding to their roles and abilities as agreed at the time of agreement. As the Company's employment policy, the employees will receive compensations suitable for the living standard, which will allow them have a good quality of life. Moreover, the Company has an appropriate remuneration and welfare system and is committed to provide benefits to improve the quality of life of its employees.

- 1. The Company establishs the compensation policy which based on the slogan "Fair Work Fair Pay". The compensation is based on a role, knowledge, ability and experience of each employee. The compensation corresponds to a minimum wage set by the government to give employees a good quality of life
- 2. Other compensation, other than monthly salary
 - Meal Allowance, Cost of Living Allowance, and Telephone Expense Allowance
 - Daily, Shift and Performance Allowance
 - Annual Bonus
 - Reward for outstanding employees
- 3. Welfare for employees
 - Provident Fund
 - Life and Health Insurance
 - Annual Health check
 - Employees development, that is developing knowledge, skills, and expertise through practical-based learning by providing fundamental and technical training

Responsibility for Consumers

The Company intends to produce products and services with responsibility for consumers to receive good products and services. It is safe and meets the highest consumer needs. In addition to the Standards, the Company allows customers to inspect production process. This would increase goods and services' reliability to customers, which will increase the confidence of customers who use products and services and to strengthen confidence in the production quality.

Social and Community Development

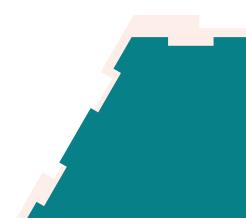
Social and community development is also concerned by the boards. The boards encourage employees to be a part of social and community development. The Company has set social and community development project throughout the year. In 2022, the Company has joined the Car the Wild project: Plant and Protect at Ban Aoi Forest and Ban Bun Roeng Forest, Ban Wiang, Rong Kwang district, Phrae on 10-11 June 2022 for 2 Rais with total value of 88,000 Baht. The project was an incorporation between maiA, SET, Royal Forest Department, and the national forest committee to help restore the watershed forest ecosystem which will benefit agricultural products for consumption and commercial purposes and can be further developed into an eco-tourism destination.

Environment Management

The Company is committed to sustainable business operations based on environmental responsibility. By recognizing and giving importance to minimizing environmental impacts from its business operations, the Company has formulated a policy to develop manufacturing processes in order to minimize environmental impacts which may occur. The Company has aligned its business policy in accordance with environmental laws and regulations, international standards, and sustainability standards. The Company creates awareness among employees to be aware of and take part in the Company's environmental culture. The Company comprehend the importance of evaluating, controlling, preventing and reducing environmental and ecological impacts from the Company's operations, which focuses on the management of pollution prevention at the source integrated in the aspects of air, water, waste management and improving energy efficiency using resources efficiently and sustainably to enhance environmental culture and increase the capacity to adapt to climate change and to reduce greenhouse gas towards a low-carbon society.

The Company's production process is designed as a closed production system to reduce the evaporation of methanol and chemicals used as raw materials in production are released to the atmosphere. The Company manages the environment systematically and in accordance with the prescribed laws and regulations, using indicators set out in ISO14001:2015 to achieve the Company's target, which has the main goal to reduce the impact on the environment, community and society as much as possible. Therefore, the Company has taken various actions to achieve the amount of waste from productions to landfill to be zero, namely, efficient use of resources, waste reduction, and reuse.

Moreover, the Company encourage all employees to represent commitment to the environment and to offer internationally certified ISO14001:2015 standard to all stakeholders.



4. Management Discussion and Analysis : MD&A

4.1 Overall Business Performance

In accounting period as of 31 December 2022, the Company and subsidiaries (Consolidated) have realized net profit (loss) of (22.13) million Baht, whilst 423.62 million Baht in 2021. The Company's net profit has decreased by 488.58 million Baht or 115.34% from the previous year. In 2022, the Company realized the after adjusted EBIDA of 73.00 million Baht, which decreased from 576.65 million Baht in 2021 by 503.65 million Baht or 87.34%.

In 2022, The Company (Separate) has realized net profit (loss) of 20.25 million Baht compared to net profit of 438.49 million Baht in 2021. The Company's net profit has decreased by 458.74 million Baht or 104.62%.

This is due to the decreased in quantity sold caused by the ERC has a resolution to adjust the biodiesel blend ratio in diesel fuel down to B5; only type, which will be effective until 9 October 2022 and then adjusted to B7; only type since 10 October 2022 – 31 March 2023 in order to mitigate the energy expenses for counsumers as the consequence of the surge in price of diesel which was trend in relation to the petroleum prices around the world. Along with the increased price of CPO in the global market during 1st and 2nd quarter of 2022 after the Indonesia government, who is the biggest CPO exporter imposed its Domestic Market Obligation ('DMO') on CPO exports banned. This led to lower CPO supply in the global market, thus allowing Thai's extraction mills and palm oil related companies were able to export CPO extensively and some CPO exported volumes were subsidized by the Thai government under 'the government subsidies measures on exporting an excess CPO project' in 2022. This caused the price of CPO in both global and domestic markets to increase dramatically, which lead to an expensive biodiesel than those in 2021. Therefore, the Company has realized higher revenue from biodiesel than year before. However, from June 2022 onwards, the Indonesia government has lifted its CPO exports banned causing higher output in the global market and fear of recessions as a result the CPO prices slumped. The Company therefore has cost of goods sold higher than the average selling price of 8.00-10.00 Baht per kilogram and causes as of December 31, 2022, the Company has to recognize NRV of 14.00 million Baht.

Thus, the Company may be at risk due to the fluctuation of CPO price since sometime the Company is unable to adjust its cost of raw materials cannot adjust to the market price continuously decline in time. However, the Company aware of such risk, the policy has determined to adopt, especially in raw material procurement procedures. The Company attempt to maintain a faster inventory turnover, where raw material (CPO) and product (Biodiesel) were stocked for 15-25 days just enough for monthly delivery plan within quarter and/ or year contracts. Besides, the Company emphasis on efficiently control the loss rate from production but sometime cannot completely eliminate such risk, only help to mitigate the impact from the fluctuation of the price of CPO to the Company's performance and earning (Section 2.2.1 Risk from fluctuations in CPO prices)

The Company has one subsidiaries, namely AIPT, which the Company holds shares or 99.99% of the AIPT's registered capital. AIPT operates a service of port and terminal in Chumphon, who has the storage tank capacity of 22,124,0.00 liters. Currently, AIPT is temporarily ceased its operation.

Factors affecting the Company's future performance

The main factors affecting the Company's performance is the development and cooperation between government and private sectors in the supply and demand of biodiesel production from CPO, by promoting the cultivation of palm trees in more suitable areas according to the AEDP2018 plan and having the production capacity of CPO not less than 5.26 million tons per year with the OER of not less than 19% by 2020 and 23% by 2037. In 2022, there was CPO flowed to the market for 3.38 million tons which higher than the previous year. Due to the farmers have expanded their cultivation area by planting palm in vacant land and substitute for other crops and the palm trees were sufficiently taking care with fertilizers in the previous year due to the high level of CPO prices, as well as, an abundant of rainfall since the end of 2021. The palm trees are intacted and received a steady amount of precipitation. By 2023, it is expected that the palm fruit crops would expand from (1) quality palm trees with a high crops per Rai (2) favorable weather forecasts that increase yields per rai and (3) farmers are motivated by high CPO prices in 2022 (higher than the palm fruit price guarantee scheme).

While the furtherance on demand is the government measures of subsidized palm fruit price and the announcement of a government measures to increase the proportion of biodiesel in the energy sector in order to help palm fruit farmers. The goal is to create a sustainable balance of the entire palm oil system. However, in 2022, both petroleum and CPO prices in domestic and global have significantly increased to the extent that it affects the economy. Therefore, in order to alleviate the suffering of the consumers, the ERC has ordered to adjust biodiesel blending ratio in diesel fuel to B5 instead of B10 and B7, then adjusted to B7 which in effective by the end of the 1st quarter of 2023. This is a measure that will negatively affect the biodiesel industry in the coming years. If the price situation is still high like this, it is unlikely that the ERC would adjusts biodiesel blending ratio in diesel fuel back to B10. In addition to factors related to the expansion of the EV market and government measures to support the EV manufacturing industry, such as the reduction of import taxes on batteries and other components or import duty on EVs, etc. The aforementioned factors are considered negative factors for the biodiesel industry both in the short and long term. Because it significantly affects the demand for diesel consumption. However, in 2023, the Company believes that the petroleum and CPO prices would resum as normal and the recovery of economic activity in the ASEAN region is a factor to stimulate demand. Although, the CPO demand tends to increase but still requires short-term measures from the government (e.g. subsidy CPO exporting and international trade policies, etc.) in order to meet demand in line with a large supply to the market in the next year.

Besides, the price and quantity fluctuation of CPO, the biodiesel's industry is a downstream of palm oil industry where the government's policies are the important factor driving the industry. The main goal is to reduce dependence on imported fossil oil and create energy resource security including creating added value for agricultural products by impelling the use of bioenergy such as biodiesel. The main raw material used to produce biodiesel in Thailand is palm oil, such as CPO, RBD palm oil, and palm stearin. For the blending mandates, it was controlled by the government agency to balance the fluctuating in price and quantity of CPO. The government has used its policy to reduce the portion of B100 blended in Diesel such as lowered B7 to B5 when crude palm oil stock low and/or during the period when energy prices rise, affecting the economy and alleviating people's suffering, and also increased the ratio of biodiesel in diesel fuel when stocking crude palm oil market. Also, price of palm fruit and crude palm oil over supply. The fluctuation of CPO price mentioned above had reflected the Company's business operation in the production and distribution of biodiesel from CPO industry, which is the inherent risk that significantly impact on the Company's performance. The risk of fluctuation in CPO price; mostly caused by the intervention of the government to determine the CPO pricing policy, economic change, government subsidies for exporting, climate change, demand and supply, and nation safety stocks outstanding.

4.2 Financial Highlights

Consolidated Financial Statement

(Unit : Million 2								
Statements of Income	2022	2021	2020					
Net Sales and Services	7,724.99	6,431.56	5,514.08					
Total Revenues	7,767.86	6,438.11	5,519.03					
Costs and expenses	7,766.95	6,019.38	5,030.19					
Gross Profit	43.25	541.37	612.45					
Profit before Interest and Income Tax Expenses	(20.52)	438.99	495.28					
Net Profit	(22.13)	423.62	488.52					
Statements of Financial Position								
Total Assets	2,481.25	2,958.62	2,557.66					
Total Liabilities	476.56	623.32	385.85					
Total Shareholders' Equity	2,004.69	2,335.29	2,171.81					
Financial Ratio								
Gross Profit Margin (%)	0.56	8.42	11.11					
New Profit Margin (%)	(0.14)	6.58	8.85					
Return on Equity (%)	(1.10)	18.14	22.49					
Return on Assets (%)	(0.83)	14.84	20.28					
Debt to Equity (times)	0.24	0.27	0.18					
Operating Result per Share (Baht)								
Net Profit per Share	(0.017)	0.324	0.093					
Book Value per Share	1.00	1.00	0.25					
Dividends per Share	0.25	0.05	-					

a) Summary of Financial Status and Business

Statement of Financial Position	Consolidate State (Audi	ment	Consolidate State (Aud	ment	Consolidate Stater (Audi	nent
(Unit : Million Baht)	Ended 31	Dec 22	Ended 31	Dec 21	Ended 31	Dec 20
	Million Baht	%	Million Baht	%	Million Baht	%
Assets						
Cash and cash equivalent	102.34	4.12	286.70	9.69	50.20	1.96
Current investment	2.84	0.11	52.87	1.79	2.76	0.11
Trade receivables and other receivables	538.16	21.69	611.39	20.66	515.40	20.15
Inventory-net	426.30	17.18	567.48	19.18	416.94	16.30
Oil supplies	6.60	0.27	-			
Other current assets	102.34	4.12	4.00	0.14	2.86	0.11
Total current assets	1,076.24	43.37	1,522.44	51.46	988.17	38.64
Restricted bank deposits	56.40	2.27	56.40	1.91	106.21	4.15
Property, Plant, Vessel, and Equipment – net	1,346.28	54.26	1,376.73	46.53	1,460.11	57.09
Right-of-use asset	0.25	0.01	0.43	0.01		-
Intangible assets - net	0.44	0.02	0.57	0.02	0.69	0.03
Deferred tax assets - net		-	1.44	0.05		-
Deposit for purchase of assets		-	-	-		-
Other non-current assets	1.64	0.07	0.61	0.02	2.48	0.10
Total non-current assets	1,405.01	56.63	1,436.18	48.54	1,569.50	61.36
Total assets	2,481.25	100.00	2,958.62	100.00	2,557.66	100.00
Liabilities						
Bank overdraft and short-term loans from financial institution		-	-	-	-	-
Trade and other payables	417.33	16.82	554.33	18.74	318.60	12.46
Short-term loan from related party	-	-	-	-	-	-
Current portion of leases liabilities	0.20	0.01	0.18	0.01		-
Provisions for employee benefit	0.78	0.03	0.87	0.03	1.03	0.04
Other current liabilities	47.61	1.92	58.58	1.98	53.69	2.10
Total current liabilities	465.92	18.78	613.96	20.75	373.32	14.60
non-current liabilities						
Long-term leases liabilities	0.07	0.00	0.26	0.01		-
Deferred tax liabilities-net					2.79	0.11

Statement of Financial Position (Unit : Million Baht)	Consolidate State (Aud	ment	Consolidated Financial Statement (Audited)		Consolidated Financial Statement (Audited)	
	Ended 31	Dec 22	Ended 31	Dec 21	Ended 31	Dec 20
	Million Baht	%	Million Baht	%	Million Baht	%
Provisions for employee benefit	10.58	0.43	9.10	0.31	9.74	0.38
Total non-current liabilities	10.64	0.43	9.36	0.32	12.53	0.49
Total liabilities	476.56	19.21	623.32	21.07	385.86	15.09
Shareholders' Equity						
Registered and Paid-up capital	1,326.61	53.47	1,308.07	44.21	1,308.07	51.14
Premium on share capital	289.79	11.68	289.79	9.79	289.79	11.33
Legal Reserve	47.00	1.89	47.00	1.59	25.00	0.98
Retained Earnings (deficits)	342.77	13.81	691.29	23.37	551.28	21.55
Other components of equity	(1.49)	(0.06)	(0.86)	(0.03)	(2.34)	(0.09)
Total shareholders' equity	2,004.69	80.79	2,335.29	78.93	2,171.81	84.91
Total liabilities and shareholders' equity	2,481.25	100.00	2,958.62	100.00	2,557.66	100.00

Statements of Profit or Loss and Other	State	Consolidated Financial Statement (Audited)		Consolidated Financial Statement (Audited)		Consolidated Financial Statement (Audited)	
Comprehensive Income (Unit : Million Baht)	Ended 31	Dec 22	Ended 31	Dec 21	Ended 31	Dec 20	
	Million Baht	%	Million Baht	%	Million Baht	%	
Total Revenue	7,746.43	100.00	6,438.39	100.00	5,519.03	100.00	
Total Revenue from Sales and Services	7,724.99	99.72	6,431.56	99.89	5,514.08	99.91	
Revenues from sale of goods	7,688.12	99.25	6,431.56	99.89	5,504.30	99.73	
Revenues from production contract	36.87	0.48	-	-	-	-	
Revenues from vessel operating	-	-	-	-	9.78	0.18	
Cost of Sales and Services	7,681.74	91.58	5,890.19	91.58	4,903.02	88.92	
Cost of sales	7,652.43	91.58	5,890.19	91.58	4,885.57	88.60	
Cost of production contract	29.32	-	-	-	-	-	
Cost of vessel operating	-	-	-	-	17.44	0.32	
Gross profit (Loss)	43.25	0.56	541.37	541.37	611.06	11.08	
Other incomes	21.15	0.27	6.55	0.10	4.65	0.08	
Finance income	0.28	0.00	0.28	0.00	0.31	0.01	
Profit (Loss) before expenses	64.68	0.83	548.20	8.51	616.01	11.16	

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Statements of Profit or Loss and Other	Consolidate State (Audi	ment	Consolidated Financial Statement (Audited)		Consolidate Stater (Audi	nent
Comprehensive Income (Unit : Million Baht)	Ended 31	Dec 22	Ended 31	Dec 21	Ended 31	Dec 20
	Million Baht	%	Million Baht	%	Million Baht	%
Selling expenses	(28.62)	(0.37)	(30.14)	(0.47)	(34.51)	(0.63)
Administrative Expenses	(79.23)	(1.02)	(78.79)	(1.22)	(84.37)	(1.53)
Expected credit loss	22.64	0.29	(20.19)	(0.31)	(1.85)	(0.03)
Profit (Loss) before financial costs and taxes	(20.52)	(0.26)	419.08	6.51	495.28	8.97
Financial costs	(0.17)	(0.00)	(0.07)	(0.00)	(6.44)	(0.12)
Profit (Loss) before income taxes	(20.70)	(0.27)	419.01	6.51	488.84	8.86
Tax Expenses	(1.44)	(0.02)	4.61	0.07	(0.32)	(0.01)
Defined benefit plan actuarial gains	-	-	-	-	-	-
Income tax on other comprehensive income relating	-	-	-	-	-	-
to items that will not be reclassified (OCI)						
Profit (Loss) for the Year	(22.13)	(0.29)	423.62	6.58	488.52	8.85
Gain (Loss) attributable to:						
Equity holders of the parent	(22.13)	(0.29)	423.62	6.58	488.52	8.85
Non-controlling interests	-	-	-	-	-	-
Total comprehensive profit (loss) for the year	(22.13)	(0.29)	423.62	6.58	488.52	8.85
Profit (<mark>loss</mark>) per share (Baht/share)	(0.017)		0.324		0.093	
Par value (Baht/share)	1.00		1.00		0.25	
Registered stocks (Million share)	1,569.68		1,569.68		5,232.29	
Paid-up stocks (Million share)	1,326.61		1,308.07		5,232.29	



Statements of Cash Flows (Unit : Million Baht)	Consolidated Financial Statement (Audited)	Consolidated Financial Statement (Audited)	Consolidated Financial Statement (Audited)
	2022	2021	2020
Cash Flows in Operating Activities			
Profit (Loss) before income taxes expenses	(20.70)	419.01	488.52
Adjustment to reconcile profit (loss) to cash provided by (used in) operating activities:			
Tax expense	-	-	-
Depreciation	123.19	121.73	113.76
Exptected credit loss	(22.64)	20.19	1.85
Unrealized (gain) loss on investments in Open-end Fund	-	(0.01)	(0.02)
(Reversal) Loss from impairment of assets	(0.01)	-	(1.62)
(Gain) Loss on write-off of assets	-	3.47	11.83
Provisions for employee benefit	6.43	2.13	1.96
Interest income	(0.28)	(0.28)	(0.31)
Finance cost	0.17	0.07	6.44
Gain (Loss) from operating activities before change in operating assets and liabilities	86.17	566.32	622.74
Changes in operating assets - (increase) decrease:			
Trade and other current receivables	95.87	(116.17)	(149.37)
Inventories	137.78	(155.98)	(97.71)
Other current assets	(2.60)	(1.14)	0.63
Restricted bank deposite (increase) decrease	-	49.82	(89.27)
Other non-current assets	(0.10)	1.97	1.94
Trade and other payables	(151.04)	231.83	16.09
Other current liabilities	(10.97)	4.88	10.24
Employee benefit paid	(0.87)	(1.07)	(0.79)
Interest Received	0.28	0.28	0.31
Income tax paid	(1.14)	(0.10)	(0.02)
Income tax returned	0.21	0.00	3.69
Net cash provided (used) by operating activities	153.58	580.64	318.49
Cash Flows in Investing Activities			
Decrease (increase) in restricted bank deposits	-	-	-
Increase in short-term loan to related party	-	-	-
Cash received from short-term loans to related party	-	-	-
Increase (decrease) in current investments	50.04	(50.11)	5.95
Interest received	-	-	0.31
Payment for purchase of assets	(70.17)	(32.34)	(53.30)
Payment for purchase of intangible assets	(0.07)	(0.10)	(0.31)

Statements of Cash Flows (Unit : Million Baht)	Consolidated Financial Statement (Audited)	Consolidated Financial Statement (Audited)	Consolidated Financial Statement (Audited)
	2022	2021	2020
Proceeds from receive from disposal of assets	-	0.07	20.34
Net cash provided by (used in) investing activities	(20.20)	(82.47)	(27.32)
Cash Flows in Financing Activities			
Increase (decrease) in bank overdraft	-	-	(3.56)
Cash received from short-term loan from related party	-	-	260.00
Repayment for short-term loans from related party	-	-	(550.00)
Cash received from increase in share capital	18.54	-	-
Repayment for leases liabilities	(0.21)	(0.21)	(0.14)
Dividend paid	(326.79)	(261.47)	-
Finance costs paid	(0.15)	(0.05)	(6.44)
Net cash used in financing activities	(308.61)	(261.66)	(300.00)
Net increase (decrease) in cash and cash equivalents	(184.37)	236.50	(8.83)
Cash and cash equivalents at beginning of the year	286.70	50.20	59.03
Cash and cash equivalents at end of the year	102.34	286.70	50.20

b) Summary of Key Financial Ratio

Financial Ratio		2022	2021	2020
Liquidity ratio	Time	2.31	2.48	2.65
Quick liquidity ratio	Time	1.38	1.55	1.52
Operating cash flow liquidity ratio	Time	0.10	0.19	0.05
Account Receivable Ratio	Time	13.44	11.42	12.47
Average Collection Period	Day	27.16	31.97	29.27
Inventory Stock Ratio	Time	15.46	11.97	13.34
Average Selling Period	Day	23.61	30.50	27.36
Account Payable Ratio	Time	15.81	13.50	14.95
Trade Payable Payback Period	Day	23.08	27.05	24.42
Cash cycle	Day	27.68	35.43	32.21
Gross Profit Rate	%	0.56	8.42	11.08
Operating Profit Rate	%	(0.29)	6.58	8.85
Return on Equity	%	(1.10)	18.14	22.49
Return on Asset	%	(0.75)	15.92	20.34
Return on Fixed Asset	%	5.69	4.54	3.67
Asset Turnover Ratio	Time	2.85	2.33	2.26
Debt to Equity Ratio	Time	0.24	0.27	0.18
Interest Coverage Ratio	Time	(118.62)	5,983.01	77.16
Dividend Payout	%	0.00	25.00	20.00

4.3 Analysis of Business Performance

The Company and subsidiaries issued the financial statement as of December 31st, 2022, which certified by Siam Truth Audit Company Limited with Unqualified Opinion as following;

I have audited the accompanying consolidated and separate financial statements of AI Energy Public Company Limited and its subsidiaries, and of AI Energy Public Company Limited, respectively, which comprise the consolidated and separate statements of financial position as at December 31, 2022, the consolidated and separate statements of comprehensive income, statements of changes in shareholders' equity and statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of AI Energy Public Company Limited and its subsidiaries and of AI Energy Public Company Limited as at December 31, 2022, and their consolidated and separate financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of my report. I am independent of the Group in accordance with the Code of Ethics for Professional Accountants including Independence Standards issued by the Federation of Accounting Professions (Code of Ethics for Professional Accountants) that are relevant to my audit of the consolidated and separate financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code of Ethics for Professional Accountants. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

The Company and subsidiaries gains revenue from businesses which could be divided into (1) selling revenue including revenue from palm oil business and refined glycerine business, (2) production service revenue, (3) sea freight service revenue, and (4) other revenue.

Total Revenues

The Company and subsidiaries had revenue balance for the accounting period in 2022 of 7,746.42 million Baht, which could be divided into 99.24% for selling revenue, no production services revenue and sea freight service revenue, and 0.48% for other incomes. In 2021, the Company and subsidiaries had revenue of 6,438.39 million Baht, which could be divided into 99.89% for selling revenue, no production services revenue and sea freight service revenue, and 0.11% for other incomes. In 2020, the Company and subsidiaries had revenue of 5,519.03 million Baht, which could be divided into 99.73% for selling revenue, no production services revenue, and 0.11% for other incomes.

Form 56-1 One Report 2022 AI Energy Public Company Limited

		Types of Revenue	State	Consolidated Financial Statement (Audited)		Consolidated Financial Statement (Audited)		Consolidated Financial Statement (Audited)	
			Ended 31	Dec 22	Ended 31	Dec 22	Ended 31	Dec 22	
			Million Baht	%	Million Baht	%	Million Baht	%	
1.	Sellin	g revenue	7,688.12	99.24	6,431.56	99.89	5,504.30	99.73	
	1.1	Palm oil business revenue	7,293.09	94.15	6,090.76	94.60	5,363.58	97.18	
		1.1.1 Biodiesel	4,627.10	59.73	4,872.17	75.67	4,976.93	4,627.10	
		1.1.2 Olein palm oil	68.21	0.88	194.27	3.02	272.87	4.94	
		1.1.3 By-products	2,597.78	33.54	1,024.32	15.91	113.78	2.06	
	1.2	Revenues from Refined Glycerine	395.03	5.10	340.80	5.29	140.73	2.55	
2.	Produ	uction services revenue	36.87	0.48	-	-	-	-	
3.	Sea f	reight service revenue	-	-	-	-	9.78	0.18	
	Tota	al revenues from sales and services	7,724.99	99.72	6,431.56	99.89	5,514.08	99.91	
4.	4. Other revenues		21.43	0.28	6.83	0.11	4.95	0.09	
		Total revenues	7,746.42	100.00	6,438.39	100.00	5,519.03	100.00	

1) Selling Revenue

Selling revenue from the business operations of AIE can be divided into 2 types; revenues from palm oil business and revenues from refined glycerine. The Company had selling revenue in 2022 to 2020 equal to 7,688.12 million Bath, 6,431.56 million Baht, and 5,504.30 million Baht which accounts for 99.24%, 99.89%, and 99.73% of total revenue consecutively. The major contribution of revenue was from palm oil business in total annual revenue. In this connection, the details of selling revenues could be explained by types of sales as follows;

1.1) Revenues from Palm Oil Business

Revenues from palm oil business are revenues entirely incurred on behalf of the Company which could be divided by types of products sold as follows;

1.1.1 Revenue from Biodiesel

The Company produces and distributes biodiesel to the fuel trader under Section 7 of Fuel Trade Act B.E.2543 in which consists of the major oil traders in the country. AlE's revenues from sales of biodiesel business to total revenue for the fiscal year 2022 and 2020 were 59.73%, 75.67%, and 90.18% respectively. In 2022 and 2020, the Company had sales of Biodiesel equal to 4,627.10 million Baht, 4,872.17 million Baht and 4,976.93 million Baht, accounting for 60.19%, 79.99%, and 90.42% of total revenue from biodiesel sold respectively.

In 2022, the Company's biodiesel quantities sold had decreased by 10.58% and selling prices were increased by 6.20% and the total biodiesel revenue was decreased by 5.03%, compared to those in 2021.

As the consequence of the surge in price of diesel which was trend in relation to the petroleum prices around the world. Along with the increased price of CPO in the global market and the domestic price became higher than the global price since December 2021. After the Indonesia government, who is the biggest CPO exporter imposed its DMO on CPO exports banned. Together with the Thai government subsidies measures on exporting an excess CPO scheme. This caused the price of CPO in both global and domestic markets to increase dramatically, which lead to an expensive biodiesel. Therefore, the use of biodiesel blended in diesel, it does not help support the price of diesel fuel not to exceed 30 Baht per liter. Then, in order to easing the impact of high energy prices for consumers, the ERC has adjusted the biodiesel blending ratio in diesel fuel to B5 which effective from February to 10 October 2022. This has impacted on lower demand and production of biodiesel significantly. Then later on, the ERC has lifted up the biodiesel blending ratio from B5 to B7 since the higher blending help reducing the retail price of diesel for 0.05-0.10 Baht per liter. Meanwhile, the average selling price of biodiesel has increased significantly during 1st half of 2022 in accordance to the aforementioned. However, the Indonesia' government has lifted its CPO export banned, causing higher output in the global market and fear of recessions, as a result, the CPO prices slumped since in late June 2022.

1.1.2 Revenue from Palm Olein (Edible Oil)

The Company manufactures and distributes palm olein in tank trucks and in packaging under "PAMOLA" brand to customers domestically. The customers who use Palm Olein could be divided into 2 groups; (1) large food manufacturing industry which mostly orders by tank truck, (2) packaged customers, chained restaurant that ordered in bag-in-box 13.75 liters under the brand "PAMOLA", which was established in the Palm Olein market more than 30 years.

The Company had revenue from Edible Oil in 2022 of 68.21 million Baht, decreased by 126.05 Million Baht or 64.89% from 194.27 million Baht in 2021. The Company's revenues from sales of edible oil to total revenue from palm oil business for 2022 and 2021 were 0.89% and 3.02%, and revenues from sales of edible oil to total revenue were 0.88% and 3.02%, respectively. The sales volume in 2022 has decreased by 71.92% and increasing in selling price for 25.06% from 2021. Such revenue comes from the same customers, who awarded an order from a bidding competition, where the Company focuses mainly on sales in industrial customers on a short-term purchase contract that determine the quantity and delivery period, allowing the Company to make plans to procure raw materials under the Company's bidding cost of sales.

1.1.3 By-products

The Company sold raw materials and by-products; included CPO, RBD palm oil, RBD kernel oil, palm fatty acid and palm kernel fatty acid to the customers in downstream industries, such as oleochemical industries.

In 2022 and 2021, the Company's revenue from raw materials and by-products were 2,597.78 million Baht and 1,024.32 million Baht at the proportion of 33.54% and 15.93% of total revenue from Palm Oil business. Also, the revenue from sales of raw materials and by-products has contributed for 33.58% and 15.91% of the total revenue.

Raw material and By-product's revenue in 2022 was increased by 153.61%. The quantity sold and selling price were increased by 139.09% and 6.07% compared to 2021.

1.2) Revenue from Refined Glycerine

In 2022, the Company had revenue of 395.03 million Baht which increased by 54.23 million Baht or 15.91% from 2021, which realized the revenue of 340.80 million Baht from the increased in selling price by 25.58% while the sales volume decreased by 7.70%. The quantity sold was decreased in accordance with the volume of biodiesel production. Though, the selling price was recorded high in 1st half of 2022 continued from 2021 since the limited availability of refined glycerine in the market. However, in 2nd half of 2022 the refined glycerine prices have slumped significantly because the demand was saturation and abundant crude glycerine and refined glycerine were flooded into the market. Hence, the buyers were at their wait-and see stance.

2) Revenue from production services

Revenue from production services is revenue on behalf of the Company resulted from providing services on refining CPO to RBD Palm Oil and Palm Olein (Edible Oil) and refining refined glycerine. The customer will supply CPO or crude glycerine, as well as taking liabilities in transporting such raw materials to the Company's factory.

In 2022, the Company has realized production service revenue for 36.87 million Baht, which increased by 100% and revenues from production service to total revenue was 0.48%. The production service's volumes were shared the Company's fixed costs, which help to maintain the overall production cost as low as possible. The Company continues to consider providing production services to suit the production availability of the Company.

3) Revenue from Sea freight Business

In 2022-2021, AIL had no revenue, and in 2019 AIL's revenue from sea freight service was 9.78 million Baht. AIL has permanently ceased its operation and in the process of liquidation, whose had sold its last vessel; Thareratana 3, 2,500 tons gross to other buyer who is not related-party for 20 million Baht in May 21, 2020. AIL had already registered its dissolution with the Department of Business Development Ministry of Commerce on July 7, 2021 and already liquidated in 2022.

4) Other incomes

The Company and subsidiaries had revenue from Other Income in 2022 and 2021 for 21.43 million Baht and 6.83 million Baht, or accounting for 0.28% and 0.11% of total revenue. The other income in 2022 has increased from 2021 by 14.60 million Baht, which was mainly contributed from the penalties for customer's late payment and reversal of loss on impairment of assets. In 2022, other income was ; the penalties for customer's late payment 4.34 million Baht, service fees 0.23 million Baht, sales of scrap materials 2.20 million Baht, gain from exchange rate 1.20 million Baht, biodiesel reserved services 0.72 million Baht, compensation from the Customs Department 0.32 million Baht, financial support from the Department of Employment 0.56 million Baht, interest received 0.28 million Baht, and the reversal of loss from impairment of assets 11.40 million Baht.

			2022		2021 Increase / (Deci			(Decrease)	ecrease)		
	Cost of Sales and Services	Thousand Baht	% / Sales	%	Thousand Baht	% / Sales	%	Thousand Baht	%	% / Sales	%
1. Co	st of Sales										
	Biodiesel	4,709,579	101.78	61.31	4,486,677	92.09	76.17	222,903	4.97	9.69	10.53
	Raw material and By-products	2,629,179	101.21	34.23	1,031,670	100.72	17.52	1,597,509	154.85	0.49	0.49
	Edible oil	64,609	94.72	0.84	180,465	92.90	3.06	(115,856)	(64.20)	1.82	1.96
	Refined Glycerine	249,061	63.05	3.24	191,376	56.15	3.25	57,685	30.14	6.89	12.28
Total	Cost of Sales	7,652,429	99.54	99.62	5,890,188	91.58	100.00	1,762,241	29.92	7.95	8.68
2. Co	st of Production Contract										
	Edible oil	1,463	89.44	0.02	-	-	-	1,463	100.00	89.44	100.00
	Refined Glycerine	27,852	79.04	0.36	-	-	-	27,852	100.00	79.04	100.00
Total	Cost of Services	29,315	79.50	0.38	-	-	-	29,315.09	100.00	79.50	100.00
Total	Cost of Sales and Services	7,681,744	99.44	100.00	5,890,188	91.58	100.00	1,791,556	30.42	7.86	8.58

Cost of Sales and Gross Profit

Cost of Sales and Services

The Company and subsidiaries' cost of sales and services in 2022 was 7,681.74 million Baht and the cost of sales over total revenue ratio was 99.44%, in 2021 was 5,890.19 million Baht and the cost of sales over total revenue ratio was 91.58%, and in 2020 was 4,093.01 million Baht with the ratio of 88.89%. In 2022, there was the allowance for diminishing value of inventories (NRV) for 14.00 million Baht and there was no the NRV as of December 31, 2021. Summary according to the following segments;

1) Cost of Sales

The Company's cost of sales to total revenue ratio in 2022 has increased from in 2021 by 7.86% or 8.58%. This is due to the steadily decreased in CPO price since the end of 2nd quarter of 2022. Although, the price of crude palm oil was fluctuating during year, the Company still maintains a policy to manage the inventories' optimization efficiently which can be classified by product groups as follows;

- 1.1 In 2022, the Biodiesel's ratio of cost of sales to total revenue was increased from 2021 to 9.69% or increased by 10.53%. The significantly decreased in CPO price since the end of 2nd quarter of 2022 has caused the Company's cost of sales higher than selling price 8.00-10.00 Baht per Kilogram. Hence, the Company has to realize the NRV for 14.00 million Baht. Although, the Company achievably controlled the production's loss. However, the Company has emphasized on managing raw materials and inventory to have a faster turnover rate and keep the inventories between 15-25 days in order to avoid the risk from the fluctuation of palm oil prices, which is an important factor of the Company's profitability.
- 1.2 In 2022, the edible oil's cost of sales ratio was 94.72% which increased from 2021 of 92.90% by 1.96%. The Company was possible to generate profit from this business unit since it was a Made to Order, which is managing the raw material used to produce edible oil to be profitable. But the storage of CPO cannot be stored separately. As a result, the production cost fluctuates according to the raw material price during the changing period.

- 1.3 In 2022, the raw material and by-products' cost of sales ratio was increased from 2021 to 0.49% or increased by 0.49%. The Company sold raw material and by-products to companies in the same industry and export when profitable only. The Company has determined the cost of raw material; RBD kernel oil and RBD palm oil under cost-plus margin, and by-products according to the market selling prices.
- 1.4 In 2022, the Company's refined glycerine cost of sales to revenue ratio was increased from 2021 by 6.89% or increased by 12.28%. As a result of the price in the global market decreased, resulting in reduced selling prices due to the demand for products in both domestic and global markets to be saturated. The price of the product into the recession. The buyers are wait-and-see stance.

2) Cost of Production Services

In 2022, the Company had cost of production services for 29.32 million Baht and the cost of services to revenue ratio was 79.50%. The production services are refining refined glycerine and RBD palm oil for edible oil. The refining service's volumes used to share the Company's fixed costs, which help to maintain production cost as low as possible.

Gross Profit (Loss) Margin

The Company and subsidiaries had realized a gross profit (loss) from sales of goods and services as of 2022, 2021, and 2020 was 43.25 million Baht, 541.37 million Baht, and 611.06 million Baht, where the ratio of gross profit (loss) was 0.56%, 8.42% and 11.08% respectively. The ratio of gross profit (loss) was decreased in 2022 by 92.01%. The reasons are summarized as follows;

	202	:1	202	20	Increase / (Decrease)
Gross profit (loss) margin	Thousand Baht	%	Thousand Baht	%	Thousand Baht	%
1. Sales						
Biodiesel	(82,484)	(1.78)	385,495	7.91	(467,978)	(121.40)
Raw material and By-products	(31,399)	(1.21)	(7,351)	(0.72)	(24,048)	(327.13)
Edible oil	3,603	5.28	13,802	7.10	(10,198)	(73.89)
Refined Glycerine	145,970	36.95	149,425	43.85	(3,455)	(2.31)
Gross profit (loss) from Sales	35,691	0.46	541,370	8.42	(505,679)	(93.41)
2. Production services						
Edible oil	173	10.56	-	-	173	100.00
Refined Glycerine	7,385	20.96	-	-	7,385	100.00
Gross profit (loss) from Production Service	7,557	20.50	-	-	7,557	100.00
Gross profit (loss) margin	43,248	0.56	541,370	8.42	(498,122)	(92.01)

- 1 Gross profit (loss) margin from Biodiesel as of 2022 and 2021 was (1.78%) and 7.91%, which the gross profit margin was decreased from 2021 due to the decreased in sales volume caused by the adjustment in biodiesel blending ratio, while the average of CPO price was fluctuated throughout the year. So, the Company unable to efficiently adjusted its costs to the market prices.
- 2 Gross profit margin from Edible Oil as of 2022, 2021, and 2020 were 5.28%, 7.10% and 13.91%, where the Company possible to generate profit from this business unit since there were Made to Order according to the awarded bidding that the Company can control margin and CPO's price fluctuation.
- Gross profit (loss) margin from raw materials and by-products as of 2022, 2021, and 2020 were (1.21%), (0.72%) and (12.49%), which the loss was increased from 2021 due to by-products were realized according to marked-to-market selling price and allocated into cost of each product and by-products. Thus, the market price has continually decreased, therefore the cost of goods sold is higher than the selling price.
- 4 Gross profit (loss) margin from Refined Glycerine of 2022, 2021, and 2020 were 36.95%, 43.85%, and 8.46%, respectively. Due to the refined glycerine quantity sold was decreased and the selling price in the global market was significantly decreased, which lead to lower gross profit.
- 5 Gross profit margin from Production service as of 2020 was 20.50% from refining refined glycerine and RBD palm oil. There was no production services in 2021 and 2020.

Expenses

The Company and subsidiaries' expenses as of the fiscal year 2022, 2021 and 2020 was 86.81 million Baht, 124.58 million Baht and 127.50 million Baht or accounting for 1.12%, 1.94% and 2.31% of total revenue, respectively. The Company's expense consists of selling expense and administration expense in 2022-2020; selling expense were 28.62 million Baht, 30.14 million Baht, and 34.51 million Baht; administration expense were 79.23 million Baht, 78.79 million Baht, and 84.37 million Baht, and financial cost were 0.17 million Baht, 0.07 million Baht, and 6.44 million Baht, and tax expense were 1.44 million Baht, (4.61) million Baht and 0.32 million Baht, respectively. Besides, there were the (reversal) loss from bad debts of (22.64) million Baht in 2022 and 22.69 million Baht in 2021 with details as the following.

Selling Expense

The Company and subsidiaries' selling expenses as of the fiscal year 2022, 2021, and 2020 were 28.62 million Baht, 30.14 million Baht and 34.51 million Baht. The ratio to revenue was 0.37%, 0.47%, and 0.63%, respectively. The Company and its subsidiaries' selling expense are mostly consists of domestic freight (In-land), in 2022 was decreased by 1.52 million Baht or 5.04% from 2021. Due to the decreased in quantities of biodiesel sold and the terms of delivery agreed.

Administration Expenses

The Company and subsidiaries' administration expenses for the fiscal year 2022, 2021, and 2020 were 79.23 million Baht, 78.79 million Baht, and 84.37 million Baht, which increased by 0.44 million Baht or 0.56% due to the increased in employee' welfare-related expenseson COVID-19 preventive action.

Financial Cost and Expense (Income) Income Tax

The Company and subsidiaries have financial cost in 2022 of 0.17 million Baht, 2021 of 0.07 million Baht and 6.44 million Baht in 2020. In 2022, the Company had higher finance cost by 0.10 million Baht or 135.82% compared to 2021 since there was loaned from financial institutions to use as working capital. The Company and subsidiaries have expense (income) income tax in 2022, 2021, and 2020 of 1.44 million Baht, (4.61) million Baht, and 0.32 million Baht, respectively.

Net Profit (Loss) and Profit (Loss)

The Company and subsidiaries' net profit (loss) of the fiscal year 2022, 2021, and 2020 were (22.13) million Baht, 423.62 million Baht, and 488.52 million Baht. In 2022, net profit has decreased by 488.58 million Baht or 115.34% from 2021. The ratio to revenue was (0.29%), 6.59% and 8.85%, respectively. In 2022, the Company realized the after adjusted EBIDA of 73.00 million Baht, which decreased from 576.65 million Baht in 2021 by 503.65 million Baht or 87.34%.

Return on Equity (ROE)

In accounting period of 2022, 2021 and 2020, the Company and subsidiaries had return on equity (ROE) equal to (1.10), 18.14 and 22.49, respectively. In 2022, the Company and subsidiaries had net loss of 22.13 million Baht; consist of net loss from the Company itself of 20.25 million Baht and retain earning of 342.77 million Baht, in 2021 the Company and subsidiaries had net profit of 423.62 million Baht; consist of net profit from the Company itself of 691.29 million Baht, and while in 2020 had net profit of 488.52 million Baht; consist of net profit from the Company itself of 496.76 million Baht and retain earning of 551.28 million Baht.

The Company had a negative return on equity because realized financial loss as mentioned in the above. The Company omit to pay a cash dividend for the year 2022 from operating performance with the remain appropriated-legal reserved of 47.00 million Baht. While, the Company paid a cash dividend from operating performance of 0.25 baht per share, totaling approximately 327.02 million Baht of the net profit from operating performance after the appropriated-legal reserved, which will be paid from the net profit for the year 2021 that is promoted under BOI. In 2020, the Company paid a cash dividend from operating performance of 0.05 baht per share, totaling approximately 261.61 million Baht of the net profit that is promoted under BOI after the appropriated-legal reserved.

Company's Financial Statement

Assets

Total assets of the Company as of 31 December 2022 was equal to 2,481.25 million Baht, and as of 31 December 2021 was equal to 2,958.62 million Baht. The important asset transactions resulted in changes of Company's total assets are as follows:

- Cash and cash equivalent

As of 31 December 2022, the Company and subsidiaries had cash and cash equivalent lower than in 2021 by 184.37 million Baht or 64.31%. In 31 December 2022 and 31 December 2021, the Company and subsidiaries had cash and cash equivalent transaction equal to 102.34 million Baht and 286.70 million Baht, or accounting for 3.46% and 9.69% of total assets, respectively. The cash and cash equivalent as of 31 December 2022 and 2021 consist of;

Baht

Daht

	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Cash	380,000	423,844	350,000	350,000
Cash at banks	101,950,523	286,274,601	88,434,241	274,207,423
High liquid short-term investments	5,442	3,458	5,442	3,458
Total	102,335,965	286,701,903	88,789,683	274,560,881

- Short-Term Investment

As of 31 December 2022, the Company has short-term investment decreased from previous year by 50.03 million Baht, or decreased by 94.62%, which is short-term fixed deposit that has been used as collateral of credit line from the finance institution. However, there is no the current investment in 2020. In 2022 and 2021, the Company has short-term investment of 2.84 million Baht and 52.87 million Baht or 0.10% and 1.79% of total assets, respectively.

				Бапі
	Consolie	dated	Separa	ate
	financial statements		financial statements	
-	2022	2021	2022	2021
Investment measured at amorized cost				
Fixed deposit receipt with a maturity more				
than 3 months but not over 1 year	279,614	50,321,899	279,614	50,321,899
Investment measured at fair value				
through profit or loss				
Investments in open-end fixed				
income fund	2,564,547	2,552,349	64,739	64,471
Total	2,844,161	52,874,248	344,353	50,386,370

- Trade Receivables and Other Current Receivables

As of 31 December 2022, it was equal to 538.16 million Baht and 31 December 2021, it was equal to 611.39 million Baht, which consist of trade receivables 538.04 million Baht and 611.02 million Baht, and other current receivables 0.12 million Baht and 0.37 million Baht, respectively. The decrease in trade accounts receivable is consistent with the change in revenue that has continued to decrease by 73.23 million Baht or 11.98% under credit term between 15-30 days. The Company had policy to determine allowance for doubtful accounts from the estimation of the expected doubtful debts. The management is required to exercise judgment in estimating the expected doubtful debts on each account receivables. By taking into account the past collection experience, the aging of the debt outstanding, and the expected economic conditions of the group with similar credit risk, etc.

As of 31 December 2022, the Company had trade receivables not yet paid at the total of 538.04 million Baht, representing a ratio of 100% of total account receivables which mostly are traders under Section 7 who buy biodiesel from the Company. Such group of customers paid to the Company on schedule. For customers who did not pay for goods to the Company who mostly is receivables that was overdue more than 12 months, arising from Edible Oil from 2018. The management has considered to write-off the allowance for doubtful debt.

The Company had an overdue account receivable of 2.18 million Baht, representing a ratio of 0.69% of total account receivables. The allowance for doubtful debt was decreased from 2021 by 21.55 million Baht as the Company was re-paid the debt by the biodiesel customer and was partially re-paid from editble oil receivable of 0.27 million Baht. The Company is under to process of further legal proceeding since the edible oil receivable has stopped the payment as committed. It could be summed up the accounts receivables based on its maturity as of 31 December 2022 and as of 31 December 2021 as follows:

Account Receivables (Unit : Million Baht)	Consolidated Financial Statements As of 31 December, 2022	Consolidated Financial Statements As of 31 December, 2021
Account receivable		
Undue	538.04	612.11
Overdue for 3 months	-	-
Overdue for 3 months but not over 6 months	-	-
Overdue for 3 months but not over 12 months	-	-
Overdue over 12 months	2.18	23.73
Total	540.22	635.84
Less Expected credit loss	<u>(2.18)</u>	<u>(24.82)</u>
Net Account Receivable	538.04	611.02

In 2022 and 2021, the Company's average collection period were equal to 27 days and 32 days, respectively. The Company determined credit term policy for receiving payments from clients between 15-60 days depending on the type of products and determined debt collection policy for overdue accounts receivable over 30 days through the issuance of a letter of demanding in writing.

- Inventory

As of 31 December 2022, it was 426.30 million Baht and as of 31 December 2021 it was 567.48 million Baht or 14.41% and 19.18% of total assets, which was decreased by 141.17 million Baht or 24.88% due to the CPO price is significantly decreased. The Company had to realize the NRV for 14.00 million Baht as of 31 December 2022.

The inventory consisted of raw materials and chemicals, works in process, finished goods, and miscellaneous, which identified at cost of sale or net realizable value, whichever is the lower by using the weighted average cost method. For the In-process is identified at the weighted average cost; including labor expense and overhead cost. The Company has set an allowance for devalue for deteriorated products and estimated the allowance for diminution and obsolete in the value of inventory. The estimation is based on turnover and deterioration and the market price or replacement cost of different types of inventories. Inventories as of 31 December 2022 and 2021 as follow;

Consolidated and separate

Baht

	Consolidated and separate		
	financial statements		
	2022	2021	
Raw materials	154,049,205	243,083,151	
Work in process	126,348,773	156,235,808	
Finished goods	142,026,994	150,786,350	
Supplies	17,879,776	17,370,097	
Total	440,304,748	567,475,406	
Less Allowance for devaluation of inventories	(14,000,000)	-	
Inventories - net	426,304,748	567,475,406	

- Other current financial assets

The Company's other current financial assets as of 31 December 2022 and 2021 consist of Opened-end Fund-Debt securities and fixed deposits equal to 6.60 million Baht and 4.00 million Baht or 0.22% and 0.14% total assets, respectively.

- Restricted bank deposit

The Company and subsidiary had restricted bank deposit that was used as collateral for credit lines from financial institutions of 50.00 million Baht and for bank guarantees of electricity use for 6.40 million Baht.

- Land, building, and equipment - net

The items were mainly composed of land and land improvements, building and utilities, and machineries of the refined glycerine plant, furniture and office equipment, vehicles and assets under construction, and installation of the assets. Most of transaction was land, building, and machinery.

In 2021 and 2020 the Company's land, building, and equipment - net was 1,346.29 million Baht and 1,376.73 million Baht or equivalent to 45.50% and 46.53% of total assets, which was decreased by 30.45 million Baht or 2.21%.

AIPT has temporarily ceased its business operations since February 2020. AIPT has recorded its depreciation expense in the administration, and in the 4th quarter of 2022 the management has assessed the value of property, by using the appraiser to evaluate the fair value of the assets were significantly different to the previous appraiser value. Therefore, AIPT record the reversal of the allowance for impairment in the amount of 17.40 million Baht, which realized as other income for 11.40 million Baht and adjusting the value of the remaining assets as of 31 December 2022 for 6.00 million Baht.

In 2022 – 2021, the Company and subsidiary had the intangible assets of 0.44 million Baht and 0.57 million Baht or equipvalent to 0.01% and 0.02% of total assets, respectively.

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- Other non-current assets

Other non-current assets consist of withholding tax, advance payment for raw materials, and insurance. In 2022 and 2021, the Company's other non-current assets were 1.64 million Baht and 0.61 million Baht or equivalent to 0.06% and 0.02% of total assets, which increased by 1.03 million Baht or 22.13%.

Liquidity

Current assets as of 31 December 2022 and 2021, the Company had current assets 1,076.24 million Baht and 1,522.44 million Baht, which decreased by 446.20 million Baht or 29.31%. This resulted primarily from a decrease of current assets; mostly decreased in cash and cash equipvalent for 184.37 million Baht, short-term investment for 50.03 million Baht, trade receivables for 73.23 million Baht, and inventories for 141.17 million Baht. Meanwhile, the Company's current liabilities had decreased by 148.05 million Baht or 24.11%. In 2022 and 2021, the Company had current liabilities of 465.92 million Baht and 613.96 million Baht which the decreased by the decreasing in trade payables for 137.00 million Baht from the decreased raw material prices.

Regarding changes in current assets and current liabilities as such, the Company's liquidity ratio in 2022 and 2021 were at 2.31 times and 2.48 times and the quick ratio were 1.38 times and 1.55 times respectively, with the decrease of the current ratio. Lower liquidity due to decrease in current liabilities in proportion to the less than the decrease in current assets. Considering the Company and subsidiaries's Cash Cycle, in 2022 was equal to 28 days and 2021 was equal to 35, it shown that the ability to manage working capital has decreased. In 2022 and 2021, there is a debt collection period, debt payment period, and inventory period were 27 days and 32 days, 23 days and 27 days, and 24 days and 31 days, respectively.

Financing Resources

Liabilities

As of 31 December 2022 and 2021, it was 476.56 million Baht and 623.32 million Baht, which decreased by 146.76 million Baht or 23.55%. The significant changes of liabilities are as follows:

- Bank overdrafts and short-term loans from financial institutions

As of December 31, 2022 and 2021, the Company and its subsidiaries had no outstanding balance in overdraft and short-term loans from financial institutions. But the credit lines were used and pay back within some point of time. The Company and its subsidiaries receiving credit limit as follows;

Raht

				Baht	%
	Cre dit lim it				
	Con	ipany	Subsid	iary	
Type of credit facilities	2022	2021	2022	2021	interest rate
Bank overdraft	10,000,000	-	-	-	MOR
Promissory notes/					
Letter of credit/Trust receipt	100,000,000	370,000,000	-	-	MMR
Forward contract	5,000,000	5,000,000	-	-	-
L etters of guarantee	5,997,200	5,997,200	400,000	400,000	-

- Trade Payables and other payables

As of 31 December 2022, and 2021, the Company has trade and other payables of 417.33 million Baht and 554.33 million Baht, representing 14.11% and 18.74% of total liabilities and shareholders' equity respectively. Most of payables were contributed from raw materials purchasing domestically, which the movement is trend to relate with the price of raw materials. Other current payables transaction consisted of asset payables, tax payables, accrued expenses and the receipt of advance payment. Considering average payment period, it was found that the Company has decreased in debt payment period to 23 days in 2022 and 27 days in 2021. This is because the Company has more trade payables from purchasing raw materials with credit term of 7-15 days.

Trade Payables and Other Current Payables (Unit : Million Baht)	Consolidated Financial Statements As of 31 December, 2022	Consolidated Financial Statements As of 31 December, 2021
Trade payables	317.67	530.09
Other payables	39.66	24.24
Total trade payables and other current payables	417.33	554.33

- Other current payables

In 2022 and 2021, the Company has other current payables of 47.61 million Baht and 58.58 million Baht, representing 1.61% and 1.98%, respectively of the total liabilities and shareholders' equity.

				Dani
	Consolidated		Separ	ate
	financial statements		financial st	atements
	2022	2021	2022	2021
Retention	896,418	2,169,640	896,418	2,169,640
Advances received	1,865,951	7,421,435	865,951	6,860,688
Value added tax and withholding tax	44,844,348	48,971,404	44,843,632	48,968,724
Others	3,721	16,800	3,721	16,800
Total	47,610,438	58,579,279	46,609,722	58,015,852

- Long-term Loan for Financial Institutes

In 2022 and 2021, the Company and subsidiaries had no long-term loans from financial institutions. However, in the past, the Company and its subsidiaries were able to complete the repayment of long-term loans from financial institutions in accordance with the terms of installments.

- Deferred Tax-Net

The Company and subsidiaries do not recognize temporary differences for accumulated losses expire in 2022 - 2026, and temporary differences that have not expired under current tax law as deferred tax assets. This is because there is still uncertainty that the Company and subsidiaries will have sufficient taxable profit to utilize the tax benefits for the transaction and it is not possible to estimate future leverage.

- Provident Fund

The change in the present value of non-current provisions for employee benefits. For the year ended 31 December 2022 and 2021, equal to 10.58 million Baht and 9.10 million Baht, respectively, or equivalent to the ratio of shareholders to liabilities and total shareholders' equity of 0.36% and 0.31%, respectively.

Liabilities and off-balance sheet management

The Company and its subsidiaries have contingent liabilities and liabilities in the fiscal year 2022 as of 31 December 2022 and 2021 as follows:

- The Company and subsidiaries have contingent liabilities from letters of guarantee issued by local financial institutions totaling 6.07 million Baht and 6.07 million Baht, consisting of; Letter of guarantee for electricity use, which the Company and subsidiaries have fixed deposits as collateral for full debt obligations.
- The Company has capital expenditure commitments under the purchase, service and consultant contract agreements, which is service and consultant totaling 0.43 million Baht and 0.56 million Baht, buildings and equipment of 9.68 million Baht and 68.50 million Baht, material and instrument of 23.38 million Baht and 8.62 million Baht, respectively.

Shareholders' Equity

As of 31 December 2022, the Company had shareholders' equity of 2,004.69 million Baht, decreased by 330.60 million Baht or 14.16% from 2,335.29 million Baht as of 31 December 2021, which accounting for 67.76% and 78.93% of total liabilities and shareholder's equity.

As of 31 December 2022 and 2021, the Company's debt to equity ratio 0.24 times and 0.27 times because in 2022 the Company and its subsidiaries had a decrease in net profit of 488.58 million baht and liabilities decreased 146.76 million Baht, when compared to the year 2021.

In 2022, the Board of Directors' meeting passed a resolution to propose to the 2022 Annual General Meeting of Shareholders to consider and approve the omission of legal reserve.

Cash Flows

In accounting period 2022 and 2021, the Company and subsidiaries had cash flow provided by (used in) operating activities at 153.58 million Baht and 580.64 million Baht, respectively. The Company had the cash flow from operating activities before change in assets and liabilities of 86.17 million Baht in 2022 and 580.64 million Baht in 2021. The cash flow from operating activities in assets and liabilities was increased by 153.58 million Baht and 580.64 million Baht; the short-term investment (decreased) increased of 50.04 million Baht and (50.11) million Baht, and trade payables was (decreased) increased of (151.04) million Baht and 231.83 million Baht. Therefore, in 2022 the Company has a positive cash flow and lower liquidity than 2021.

The Company and subsidiaries had cash flow from investing activities in the accounting period 2022 and 2021 of 20.20 million Baht and (82.47) million Baht. The investing activities in 2022 consist of; the decreasing in short-term investment to 50.04 million Baht and the increasing in investment in building and machineries of 70.24 million Baht. The investing activities in 2021 consists of the increasing in short-term investment to 50.11 million Baht, the increasing in investment in building and machineries and intangible assets for 32.44 million Baht, and cash received from assets disposal of 0.75 million Baht.

The Company and subsidiaries have net cash flow from (used) financing activities in accounting period 2022 and 2021 were (308.61) million Baht and (261.66) million Baht, respectively. As a result of cash dividend of 326.79 million Baht and 261.47 million Baht, repayment on lease contract of 0.21 million Baht and 0.14 million Baht, and finance costs of 0.15 million Baht and 0.05 million Baht. Whilst in 2022, the Company had cash flow from exercise AIE-W2 of 18.54 million Baht and there was no cash flow from investing activities in 2021.

From the cash flow statement, it shows that in the year 2022, the Company and subsidiaries had cash received from operations of 153.58 million Baht, which decreased by 427.06 million Baht from 580.64 million Baht in 2021. In 2022, the used in investing activities was 20.20 million Baht, which decreased by 62.27 million Baht from 82.47 million Baht in 2021. In 2022, there was a used in financing activities 308.61 million Baht, while in 2021, the used in financing activities of 261.66 million Baht, which increased by 46.95 million Baht. As of 31 December 2022, cash and cash equivalents were 102.34 million Baht, decreased by 184.36 million Baht from 286.70 million Baht as of 31 December 2021.

5. General Information and Other Key Information

5.1 General Information

5.1.1 Company's General Information

Company's Name	AI Energy Public Company Limited	
Stock Code	AIE	
Registration No.	0107556000311	
Registered Capital	1,569,682,166 Baht, consist of common stocks	
	1,569,682,166 shares at 1 Baht / share	
Paid-up Cpita	1,326,613,416 Baht	
Company registration date	4 October 2006	
Public Company listing date	9 May 2013	
First trading date on mai.	6 January 2014	
First trading date on SET	11 November 2021	
Type of business	Manufacture and distribution of Biodiesel and Palm Olein	
	from crude palm oil, Refined Glycerine	
Personnel headcount	187 as of 31 December 2022	
Head Office and Factory	55/2 Moo 8 Sethakit 1 Road, Klongmadua, Krathum Baen,	
	Samut Sakhon 74110	
	Telephone: +66 34 877-485-8 Facsimile: +66 34 877-491-2	
Webiste	www.aienergy.co.th	
Email	aienergy@aienergy.co.th	
Investor Relations	Telephone: +66 34 877-485-8 Facsimile: +66 34 877-491-2	
	Email: ir@aienergy.co.th LINE ID: AIE-IR	

5.1.2 Subsidiaries' General Information

Company's Name	AI Ports and Terminals Company Limited ("AIPT")	
Registration No.	0105550040092	
Registered and Paid-up Capital	460,000,000 Baht, consist of common stocks 46,000,000 shares	
	at 10 Baht / share	
Company registration date	10 April 2007	
Type of business	Provides the service of ports and the storage tanks for	
	petroleum, crude palm oil, and lubricant oil.	
	(Temporary cease operation)	

Head Office address

Branch address

Relationship with the Company

254 Seri Thai Road, Kannayaow, Bangkok 10230 Telephone: +66 2 540-2528 Facsimile: +66 2 517-1465 1/9 Moo 1, Had Sairee, Amphur Mueng, Chumphon 86120 Telephone: +66 77 522-709-10 Facsimile: +66 77 522-711 - AIPT is subsidiary of the Company, with stakeholder of 99.99% of the registered capital of 460 million Baht -There are common directors; Mr.Narong Thareratanavibool and Mr.Thanit Thareratanavibool who take a position as Managing Director

5.1.3 Other References

Securities Registrar	Thailand Securities Depository Co., Ltd.
	93 Ratchadaphisek Road, Dindaeng, Bangkok 10400
	Telephone: +66 2 009-9000 Facsimile: +66 2 009-9991
	Website: www.set.co.th/tsd
Auditors	1. Mr. Banjong Pitchayaprasant Certified Public Accountant No. 7147
	2. Mr. Kraisit Silpamongkongkul Certified Public Accountant No. 9429, or
	3. Miss Khemanan Jaichuen Certified Public Accountant No. 8260, or
	4. Miss Varaphon Kanjanaradsamechoti Certified Public Accountant No. 9927, or
	5. Miss Orawan Suwanhirunchoti Certified Public Accountant No. 11145, or
	6. Mr. Chaiwat Sae-Tiao Certified Public Accountant No. 110429
	Siam Truth Audit Company Limited.
	333 Precha complex building A, 8th floor, Ratchadaphisek Rd,
	Samsen Nok, Huai Khwang, Bangkok 10310
	Telephone: +66 2 645-0109 Facsimile: +66 2 645-0110
	Website: www.siamtruth.com
Internal Audit	Miss Piyamas Ruangsangrob Certified Public Accountant No. 7133
	Honor Audit and Advisory Co., Ltd.
	518/5, 8th Floor Maneeya Center Building, Ploenchit Road
	Lumpini, Pathumwan, Bangkok 10330
	Telephone: +66 2 684-1299 Facsimile: +66 2 652-0791
	Website: www.honoraudit.com



The Art of Law (Law Office) Co., Ltd. 249/1 Soi Ladprao 87, Chao Khun Sing, Wang Thonglang, Bangkok 10310 Telephone: +66 2 932-0842

5.2 Other Key Information

-None-

5.3 Legal Disputes

As of 31st December 2022, the Company has no legal disputes that may have a material adverse effect on the Company's business operations. The Company does not have any legal disputes that may have a negative impact on the Company's assets with an amount greater than 5% of the shareholders' equity.

5.4 Secondary Market

-None-

5.5 Financial institutions that are regularly contacted

-None-





Corporate Governance



6.Corporate Governance Policy

6.1 Overview of CG Policy and Guidelines

The Company has a policy to follow the principles of good corporate governance by disclosure information and news for the shareholders, investors and related persons to make investment decisions through various channels for the long-term benefit of stakeholders. This includes establishing a Code of Business Ethics and Code of Conduct to guide the duties of directors and executives to comply with the Code of Best Practice for in order to comply with good corporate governance principles according to the guidelines of the Stock Exchange of Thailand. The essence of corporate governance as follows:

Principle 1

Establish Clear Leadership Role and Responsibilities of the Board

Principle 1.1

The board will understand its leadership role, assume its responsibilities in overseeing the company, and strengthen good governance, including:

- (1) defining objectives;
- (2) determining means to attain the objectives; and
- (3) monitoring, evaluating, and reporting on performance.

Principle 1.2

The board will exercise its leadership role and pursue the following governance outcomes:

- (1) competitiveness and performance with long-term perspective;
- (2) ethical and responsible business;
- (3) good corporate citizenship and develop less impact on environment; and
- (4) corporate resilience.

The Board of Directors will adhere to the following practices for supervising the Company to lead to good corporate governance results.

- 1.2.1 In evaluating the performance of the Company, the board would not only consider the company's financial results but also take into account non-financial performance such as its ethical performance and impact on stakeholders, society and the environment.
- 1.2.2 The board assume a leadership role in creating and driving a culture of compliance and ethical conduct throughout the Company, and lead by example.
- 1.2.3 The board ensure the creation of written policies and guidelines, such as a corporate governance policy, codes of ethics, and business conduct, applicable to all directors, executives, employees and staff of the Company.
- 1.2.4 The board ensure effective implementation including regular communication of the Company's policies and guidelines to all directors, executives, employees and staff. The board will apply adequate mechanisms are in place for monitoring, reviewing and reporting compliance with the Company's policies and guidelines.

Principle 1.3

The board will ensure that all directors and executives perform their responsibilities in compliance with their fiduciary duties, and that the company operates in accordance with applicable law and standards. The board is responsible for the implementation of adequate systems and controls to ensure that the Company complies with applicable law and standards for specified matters and the shareholders meeting's resolution, including material investment, related party transaction, acquisition/ disposal of assets, and dividend payment decisions.

Principle 1.4

The board demonstrates a thorough understanding of the division of board and management responsibilities. The board is clearly defining the roles and responsibilities of management and monitor management's proper performance of its duties.

- 1.4.1 The board has adopted a written policy so called "Charter" that that clearly sets out the roles and responsibilities of the board and management. For reference in the performance of duties of all directors and will conduct regularly review a Charter at least once a year, including reviewing the division of roles and duties of the board, managing director, and management with the direction of the organization.
- 1.4.2 The board is responsible and accountable for the overall affairs of the Company but may delegate day-to-day management duties. The board must provide written directions to management that clearly set out management's responsibilities and monitoring. The division of board, managing director, and management's responsibilities are as follow;

Matters for which the board has primary responsibility:

Refers to matters for which the Board is the primary responsibility for the proper implementation of the matters, the board may assign management to propose matters for consideration which includes the following matters.

- a) Defining objectives and business model.
- b) Developing culture of compliance and ethical conduct, and lead by example.
- c) Strengthening an effective board structure and practices conducive for achieving the Company's objectives.
- d) Ensuring suitable managing director selection, remuneration, development, and performance evaluation.
- e) Ensuring appropriate compensation architecture that supports achievement of the Company's objectives.

Matters involving shared responsibility of the board and management:

Refers to matters that the board, managing director, and management will consider together by the management proposes to the board for approval. The board, then supervise the overall policy to be consistent with the Company's goal and objective. The board also assigns the management to be carried out the monitoring and report periodically as appropriate, which includes the following matters.

- a) Formulating and reviewing policies and strategies, plans and targets yearly.
- b) Ensuring robust system for risk management and internal control.
- c) Clearly defining management's responsibilities.
- d) Overseeing appropriate resource allocation and budgeting, including HR and IT.
- e) Monitoring and evaluating financial and non-financial corporate performance.
- f) Ensuring integrity of financial and non-financial information disclosures.

Matters that the board should delegate or not get involved with:

Refers to matters that the board will oversee at the policy level and assign managing director and management as the main responsible for the implementation, which includes the following matters

- a) Management (Execution) in accordance with strategies, policies, plans approved by the board. The board should leave the management in charge of decisions making such as procurement and human resource management, etc. in accordance with the established policy framework and monitoring results. Without interfering with the decision unless there is a need.
- b) Not getting involved in or influencing matters in which a director may have conflict of interests.

Principle 2 Define Objectives that Promote Sustainable Value Creation

Principle 2.1

The board will define objectives that promote sustainable value creation and governance outcomes as a framework for the operation of the Company as well as for all stakeholders.

- 2.1.1 The board will ensure that the Company has clearly defined objectives that support the Company's business plan and company-wide communication of the objectives, for instance, in the form of the Company's vision and values, or principles and purposes.
- 2.1.2 When developing the business plan for sustainable value creation, the board should take into consideration the following factors:
 - (1) The Company's ecosystem, including changes to business conditions and opportunities, and the company's effective use of innovation and technology.
 - (2) Customers and other stakeholders.
 - (3) Available resources and competitiveness of the Company.
 - (4) The purposes of the company.
 - (5) The Company main products and customers.
 - (6) The Company's value proposition.
 - (7) The Company achieve sustainability considering opportunities and risks.
- 2.1.3 The Company's values should reflect characteristics of good corporate governance, such as accountability, integrity, transparency, and due consideration of social and environmental responsibilities.
- 2.1.4 The board will promote a good corporate governance culture and strive to have the Company's objectives embedded in company-wide decision-making and conduct through effective communication and leading by example.

Principle 2.2

The board will ensure that the Company's annual and medium-term objectives, goals, strategies, and plans are consistent with the long-term objectives, while utilizing innovation and technology effectively.

2.2.1 The board will ensure that the company's annual objectives, goals, strategies, and plans correlate and align with the Company's long-term objectives, while considering the business environment, opportunities, and the Company's risk appetite. The board may ensure that the Company's medium-term (3 years) objectives, goals, strategies, and plans are annually reviewed and updated as appropriate.

- 2.2.2 The board may ensure that the Company's strategies and plans take into account all relevant factors influencing the value chain, including the Company's ecosystem, risks, resources, competitiveness, and stakeholders. The board may ensure that a mechanism for stakeholder engagement is in place that;
 - Clearly defines stakeholder engagement policies, procedures, and practices that enable the Company to identify and assess the interests of each stakeholder group.
 - (2) Clearly identifies stakeholder groups including individuals, groups, and entities, such as employees and staff, investors, customers, business partners, communities, society, environment, government agencies and regulators.
 - (3) dentifies, prioritizes and addresses stakeholder concerns and expectations, considering their level of importance and potential impact on the Company.
- 2.2.3 When developing strategies and plans, the board may promote innovation and the use of technology to enhance competitiveness, respond to stakeholder concerns and expectations, and meet social and environmental responsibilities.
- 2.2.4 In considering the approval of the Company's targets (financial and non-financial), the board would ensure that they are suitable to the Company's business profile, and they do not cause the Company to engage in illegal or unethical conduct.

2.2.5 The board would ensure effective communication of the Company's objectives, goals, strategies, plans, and targets throughout the Company.

2.2.6 The board may ensure proper resource allocation and effective systems and controls, and monitor the implementation of the Company's strategies and plans.

Principle 3 Strengthen Board Effectiveness

Principle 3.1

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The board has responsibility in determining and reviewing the board structure, in terms of size, composition, and the proportion of independent directors so as to ensure its leadership role in achieving the Company's objectives.

- 3.1.1 The board may establish a skills matrix to ensure that the board consists of directors with appropriate and the necessary qualifications, knowledge, skills, experience, character traits, with an appropriate gender and age balance and diversity to achieve the objectives of the company and stakeholder interests. At least one of the non-executive directors should be experienced and competent in the Company's main industry.
- 3.1.2 The board may determine the proper number of directors to function effectively. It must comprise at least 5 directors and more than half of the board reside in Thailand.

The Board of Director's Structure

The Board of Directors consists of 6 members who fully experienced and qualified, have significant role in established policy and strategy of the Company. As well as review and monitor the Company's performance as follows;

1. Board of Directors

The Board of Directors consists of 6 members who fully experienced and qualified, have significant role in business.

1.1 Executive Directors 3 persons;

1.1.1 Mr.Narong Thareratanavibool	Chairman
1.1.2 Mr.Thanit Thareratanavibool	Vice Chairman
1.1.3 Miss Pimwan Thareratanavibool	Director

1.2 Independent Directors and Non-Executive Directors 3 persons;

1.2.1 Mr.Damrong Joongwong	Chairman of Audit Committee
1.2.2 Mr.Choti Sontiwattananont	Audit Committee
1.2.3 Mr.Sampan Hunpayon	Audit Committee

Directors have an important role in business operations; therefore, any important agendas and resolutions must be approved by the Board of Directors or the shareholders' meeting (Depending on the case). The Directors shall not entitle to vote on such transaction which they or persons have a conflict of interest.

- 3.1.3 The proportion between executive directors and non-executive directors should support proper checks and balances to prevent unfettered power of decision and authority by any one individual, whereby;
 - a) The majority of the board consist of non-executive directors, who exercise objective and independent judgement.
 - b) The number and qualifications of the independent non-executive directors should reflect applicable legal requirements. The independent directors and the entire board can fulfil its role and responsibilities efficiently and in the best interest of the Company while exercising objective and independent judgement.
- 3.1.4 The board may explicitly disclose in the Company's annual report and on the website its diversity policies and details relating to directors, including directors' age, gender, qualifications, experience, shareholding percentage, years of service as director, and director position in other listed companies.

Principle 3.2

The board may select an appropriate person as the chairman and ensure that the board composition serves the best interest of the Company, enabling the board to make its decisions as a result of exercising independent judgement on corporate affairs.

3.2.1 The chairman's roles and responsibilities are different from those of the managing director. The board would clearly define the roles and responsibilities of both positions. To ensure effective checks and balances of power, the two positions are held by different individuals.

3.2.2 The chairman is responsible for leading the board. The chairman's duties are at least cover the following matters;

- Oversee, monitor, and ensure that the board efficiently carries out its duties to achieve the Company's objectives.
- (2) Ensure that all directors contribute to the Company's ethical culture and good corporate governance.
- (3) Set the board meeting agenda by discussing with the managing director which important matters should be included.
- (4) Allocate sufficient time for management to propose topics and for directors to debate important matters thoroughly. Encourage directors to exercise independent judgement in the best interest of the Company.
- (5) Promote a culture of openness and debate through ensuring constructive relations between executive and non-executive directors, and between the board and management.

3.2.3 The chairman is not an independent director, the chairman and the managing director are family members, the board may ensure the balance of power and authority of the board and between the board and management by;

- (1) having the board comprise a majority of independent directors, or
- (2) appointing a designated independent director to participate in setting the board meeting agenda.
- 3.2.4 The board has established the policy that the tenure of an independent director should not exceed a cumulative term of nine (9) years from the first day of service. Upon completing nine years, an independent director may continue to serve on the board, subject to the board's rigorous review of his/her continued independence.
 - 3.2.5 The board may appoint relevant sub-committees to review specific matters, to screen information, and to recommend action for board approval; however, the board remains accountable for all decisions and actions.
 - 3.2.6 The board may disclose the roles and responsibilities of the board and the sub-committees, the number of meetings and the number of directors participating in meetings in the previous year, board and sub-committee performance.

Principle 3.3

The board should ensure that the policy and procedures for the selection and nomination of directors are clear and transparent resulting in the desired composition of the board.

- 3.3.1 The board will set the nomination criteria and process consistent with the skills matrix approved and ensure that the candidate's profile meets the requirements set out in the skills matrix and nomination criteria. Upon proposal to and approval, the candidate is presented to the shareholders' meeting for election and appointment as a director. Shareholders may receive adequate prior notice and sufficient information about candidates up for election at the shareholders' meeting.
 3.3.2 The board may review a description of the nomination criteria and process, and role and responsibilities of a
- particular appointment before nominating new directors. If the board nominates current directors, their performance should be considered.
- 3.3.3 If the board appoints any person as a consultant regarding to the nomination, relevant information about that consultant should be disclosed in the annual report, including information about independence and conflicts of interest.

Principle 3.4

When proposing director remuneration to the shareholders' meeting for approval, the board may consider whether the remuneration structure is appropriate for the directors' respective roles and responsibilities, linked to their individual and company performance, and provide incentives for the board to lead the Company in meeting its objectives, both in the short and long term.

3.4.1

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- The board is responsible for setting the remuneration policy.
- 3.4.2 The remuneration of the board shall be consistent with the Company's strategies and long-term objectives, and reflect the experience, obligations, scope of work, accountability and responsibilities, and contribution of each director. The remuneration is comparable to industry practice.
- 3.4.3 Shareholders must approve the board remuneration structure, including level and pay components (both cash-based and non-cash compensation). The board may consider the appropriateness of each pay component, both in terms of fixed rates (such as retainer fee and attendance fee) and remuneration paid according to the Company's performance (such as bonus and rewards). The remuneration should reflect the values that the Company creates for shareholders, and the pay level should not be too high so as to avoid the board excessively focusing on the company's short-term results.

Noted: There is no remuneration for sub-committees; the executive director committee and the risk management committee.

Principle 3.5

The board may ensure that all directors are properly accountable for their duties, responsibilities and allocate sufficient time to discharge their duties and responsibilities effectively.

- 3.5.1 The board may ensure that there is a mechanism to support directors in understanding their roles and responsibilities expected from them.
- 3.5.2 The board may set and publicly disclose criteria limiting the number of director positions directors can hold simultaneously in other companies, and consider the effectiveness of directors who hold multiple board seats. The number of companies of which a person can simultaneously be a director should be appropriate to the nature and types of businesses involved but should not exceed five listed companies.
- 3.5.3 The board may ensure reporting and public disclosure of directors assuming or holding positions at other companies.
 - 3.5.4 The board may ensure that the Company's policies prohibit and prevent a director from creating a conflict of interest with the Company, including by using the Company's assets, information or opportunities for his or her own benefit, as a result of having or taking a director or management position, or having or creating vested interests, both directly and indirectly, in other companies. Information about a director's other directorships and positions should be reported to shareholders, as appropriate.
- 3.5.5 Each director will attend not less than 75 percent of all board meetings in any whole financial reporting year.

Principle 3.6

The board may ensure that the Company's governance framework and policies extend to and are accepted by subsidiaries and other businesses in which it has a significant investment as appropriate.

3.6.1

- The board may ensure that the Company's governance framework and policies extend to its subsidiaries, including written policies relating to;
 - (1) The authority to appoint subsidiary directors, executives, or others with controlling power. Generally, the board have the authority to appoint those persons, except that for smaller operating subsidiaries, the board may delegate this authority to the executive director committee.
 - (2) The duties and responsibilities of subsidiary directors, executives and others with controlling power. They are to oversee the subsidiaries' operations to ensure compliance with applicable law and standards, and the subsidiaries' policies. If the Company's subsidiary has investors other than the Company, the board should require the Company's appointed representative to perform his/her role in the subsidiary's best interest and consistent with the governance framework and policies of the Company.
 - (3) The subsidiary's internal control systems are effective and that all transactions comply with relevant law and standards.
- (4) The integrity and timely disclosure of the material information of the subsidiary, including its financial information, related party transactions, acquisition and disposition of assets and other important transactions, capital increases or decreases, and termination of a subsidiary.

3.6.2 For businesses that the Company has or plans to hold a significant investment in (such as between 20 percent and 50 percent of shares with voting rights), other than subsidiaries, the board shall ensure that shareholder agreements or other agreements are in place to enable the Company's performance monitoring and participation in the businesses' management, including for approval of significant transactions and decisions. This is to ensure that the Company has sufficient, accurate, and timely information for the preparation of its financial statements that conform with relevant standards.

Principle 3.7

The board shall conduct a formal annual performance evaluation of the board, its committees, and each individual director. The evaluation results will be used to strengthen the effectiveness of the board.

- 3.7.1 The board's, committee's and individual directors' performance evaluation shall be conducted at least once a year to facilitate consideration and improvement of the board's performance and effectiveness and resolution of any problems. Assessment criteria and process for the board's, committees' and directors' performance should be systematically set-in advance.
- 3.7.2 The annual assessment of the performance of the board and committees as a whole and on an individual director level should be based on self-evaluation, or alternatively, on cross-evaluation together with self-evaluation. The criteria, process, and results of the evaluation should be disclosed in the annual report.
- 3.7.3 The Company might appoint an external consultant to assist in setting guidelines and providing recommendations for a board assessment at least once every three years. This information should be disclosed in the annual report.
- 3.7.4 The evaluation results will be used for ensuring that the directors collectively possess the right combination of knowledge, skills, and experience.

Principle 3.8

The board may ensure that the board and each individual director understand their roles and responsibilities, the nature of the business, the Company's operations, relevant law and standards, and other applicable obligations. The board shall support all directors in updating their skills and knowledge necessary to carry out their roles on the board.

- 3.8.1 The board will ensure that newly appointed directors receive a formal and proper induction and all information relevant to their responsibilities and performing their duties, including details about the Company's objectives, the nature of the business, and the Company's operations.
- 3.8.2 The board will ensure that directors regularly receive sufficient and continuous training and knowledge development.
 The courses the directors will participate at least should be those held by the Thai Institute of Directors, for examples,
 Directors Certification Program (DCP) and Directors Accreditation Program (DAP).
- 3.8.3 The board would have knowledge and understanding of relevant law and standards, and other applicable obligations, risk factors, and the Company's business environment. The board shall receive accurate, timely and clear information, including timely and regular updates.
 - 3.8.4 The board shall disclose in the annual report training and knowledge development of the board.

Principle 3.9

The board will ensure that it can perform its duties effectively and have access to accurate, relevant and timely information. The board has appointed a company secretary with necessary qualifications, knowledge, skills, and experience to support the board in performing its duties.

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- 3.9.1 The board's meeting schedule and agenda shall be set in advance and each director should receive sufficient notice to ensure attendance.
- 3.9.2 The number of board meetings should be appropriate to the obligations and responsibilities of the board and nature of the business, but the board shall meet at least five (5) times per financial year. If the board meetings are not held monthly, the board should receive a report on the Company's performance for the months in which the board does not hold a meeting, so that it can monitor management and company performance continuously and promptly.
- 3.9.3 The board have a mechanism that allows each board member and management to propose the inclusion of relevant items on the meeting agenda.
- 3.9.4 Meeting documents should be sent to each director at least seven (7) business days before the meeting, except in the case of urgent need to protect the rights or benefits of the Company, the meeting may be called by other methods and the meeting date may be set earlier.
- 3.9.5 The board may encourage the managing director to invite key executives to attend board meetings to present details on the agenda items related to matters that they are directly responsible for, and to allow the board to gain familiarity with key managements and assist succession plan.
 - 3.9.6 The board shall have access to accurate, relevant, timely and clear information required for their respective roles from the managing director, company secretary, or designated management. If necessary, to discharge their responsibilities, the board may seek independent professional advice at the Company's expense.
- 3.9.7 Non-executive directors shall be able to meet, as necessary, among themselves without the management team to debate their concerns and report the outcome of their meeting to the Company's managing director.
- 3.9.8 The board shall appoint a company secretary with the necessary qualifications, knowledge, skills, and experience for performing his/her duties, including providing advice on corporate governance, legal, regulatory and administrative requirements, preparing board meetings and other important documents, supporting board meetings, and coordinating the implementation of board resolutions. The board may disclose the qualifications and experience of the company secretary in its annual report and on the Company's website.
 - 3.9.9 The company secretary shall receive ongoing training and education relevant to performing his/her duties. The company secretary is also encouraged to enroll on a company secretary certified programmed.

Ensure Effective Managing Director and People **Principle 4**

Principle 4.1

The board may ensure that a proper mechanism is in place for the nomination and development of the managing director and key managements to ensure that they possess the knowledge, skills, experience, and characteristics necessary for the Company to achieve its objectives.

- 4.1.1
- The board shall establish the criteria and procedures for nomination and appointment of the managing director.
- 4.1.2 The board shall ensure that the managing director appoints knowledgeable, skilled, and experienced key managements. The executive director committee together with the managing director shall establish the criteria and procedures for nomination and appointment of key managements.
- To ensure business continuity, the board shall ensure that succession plans for the managing director and key management 4.1.3 are in place. The board shall annually request reporting on the implementation of the development and succession plans from the managing director.

- 4.1.4 The board shall promote continuous development and education of the managing director and key management that is relevant to their roles. The Company requires the person that taking the highest responsibility in finance and accounting (Chief Financial Officer: CFO) (Head of Accounting and Finance Department) and the person supervising accounting (Chief Accountant) (Accounting and Finance Manager) must train in continuing development course in accounting knowledge 6 hours per year from 2019 onwards, to meet the qualifications specified by SEC that was announced on 11 July 2017.
- 4.1.5

5 The board shall establish set clear policies and guidelines for the managing director and key managements serving as a director in other companies. The policies should set out permissible appointments and the permissible number of companies in which they are allowed to simultaneously serve as a director.

Principle 4.2

The board shall ensure that an appropriate compensation structure and performance evaluation are in place.

- 4.2.1 The board has delegated the executive director committee to establish the compensation structure rewards individual performance, incentivizes the managing director and key managements to act in support of the Company's objectives and values, and fosters long-term commitment.
- 4.2.2 he board has delegated the executive director committee to ensure that clear and predetermined performance evaluation criteria are in place for key managements and monitoring the managing director evaluate the executive managements throughout the Company's objectives and values.

Principle 4.3

The board shall consider its responsibilities in the context of the Company's shareholder structure and relationships, which may impact the management and operation of the Company.

- 4.3.1 The board should understand the Company's shareholder structure and relationships, and consider their impact on the control over the Company, including shareholder agreements, or group company policies.
 - 4.3.2 The board shall ensure that the Company's shareholder structure and relationships that stated in 4.3.1 do not affect the board's exercise of its duties and responsibilities, including in relation to succession planning, in the best interest of the Company.
- 4.3.3 The board shall oversee that information is properly disclosed when there are any conditions that have an impact on the control over the Company.

Principle 4.4

The board shall ensure the Company has effective human resources management and development programs to ensure that the Company has adequate staffing and appropriately knowledgeable, skilled, and experienced employees and staff.

- 4.4.1 The board shall ensure that the Company is properly staffed, and that human resources management aligns with the Company's objectives and furthers sustainable value creation.
- 4.4.1 The board shall ensure that the Company establishes a provident fund or other plan, and require management to implement a training program for employees and staff that promotes financial literacy, including on retirement savings, and educates employees and staff on life path investments that are suitable for their age and risk appetite.

Principle 5

Nurture Innovation and Responsible Business

Principle 5.1

The board should prioritize and promote innovation that creates value for the Company and its shareholders together with benefits for its customers, other stakeholders, society, and the environment, in support of sustainable growth of the Company.

- 5.1.1 The board shall prioritize and promote a corporate culture that embraces innovation and ensure management's inclusion of innovation in corporate strategy, operational development planning, and operation monitoring. The Company is part of the Roundtable on Sustainable Palm Oil (RSPO), producing sustainable and environmentally friendly palm oil. Palm fruit must be planted on land with right documents and strictly abide by labor laws. There is protection against soil, water, the environment, such as using chemicals sparingly as appropriate. The Company provides support by joining as a member and receiving RSPO certification, including purchasing some crude palm oil from trading partners and sell edible oil to customers who are also RSPO certified throughout the chain.
- 5.1.2 The board shall nurture innovation that enhances long-term value creation for the business in a changing environment. Such innovation may include designing innovative business models, products and services, promoting research, improving production and operation processes, and collaborating with partners. Innovation should create benefits for the company, customers, business partners, the community, society and the environment. In addition, innovation should not facilitate or result in unethical, non-compliant or illegal conduct. The Company is currently studying the possibility in developing production processes to reduce the maximum contamination value of 3-MCPD and Glycidyl fatty acid esters (GE) in palm oil that is directly consumed or used as an ingredient in other foods. In the criteria that The European Food Safety Authority (EFSA) establishes and accepts these substances are produced from the distillation process and processed at temperatures above 200 degrees Celsius to remove the color, odor and acid, which are the causes of rancid odor. Both substances cause damage to the genetic material, especially the highest risk group is new-born baby group, which is likely to have high doses of 3-MCPD from the use of palm oil in the production of infant formula.

Principle 5.2

The board shall encourage management to adopt responsible operations, and incorporate them into the Company's operations plan. This is to ensure that every department in the Company adopts the Company's objectives, goals, and strategies.

- 5.2.1 The board shall encourage management to ensure that the Company's operations reflect the Company-wide implementation of high ethical, environmental and social standards and ensure that appropriate company-wide policies and procedures are implemented to further the Company's objectives, goals and strategies in support of sustainable value creation. Policies and procedures shall at least cover;
 - (1) <u>Responsibilities to employees and workers</u> at least by adhering to applicable law and standards and providing fair treatment and respect for human rights, including a fair level of remuneration and other benefits, a level of welfare that is not less than the legal limit (but can be over the legal limit where appropriate), health care, and safety in the workplace, access to relevant training, potential skills development and advancement.

- (2) <u>Responsibilities to customers</u> at least by adhering to applicable law and standards, considering impact on health, safety of products and services, customer information security, sales conduct, after-sales service throughout the lifespan of products and services, and following up on customer satisfaction measurements to improve the quality of products and services. In addition, advertising and public relations should promote responsible consumption and must be done responsibly, avoiding taking advantage of misleading customers about the products and services offered by the Company.
- (3) <u>Responsibilities to business partners</u> by engaging in and expecting fair procurement and contracting, including fair contract or agreement conditions, providing access to training, developing potential and enhancing production and service standards in line with applicable law and standards, and expecting business partners to respect human rights, social and environmental responsibilities, and treat their employees and workers fairly including ensuring that business partners have implemented sustainable and values-based business policies and procedure
- (4) <u>Responsibilities to the community</u> by applying business knowledge and experience to develop and follow upon the success of projects that can concretely add value to the community while respecting community interests.
- (5) <u>Responsibilities to the environment</u> by preventing, reducing and managing negative impact on the environment from all aspects of the Company's operations, including in the context of raw material use, energy use (in production, logistic, and office), water use, renewable resources use, waste management, and greenhouse gas emissions.
- (6) <u>Fair competition</u> by promoting ethical business conduct and not using anti-competitive practices to gain or protect a market position.
- (7) <u>Anti-fraud and corruption</u> by ensuring that the Company complies with applicable anti-fraud and corruption law and standards, and implements, announces and reports on anti-fraud and corruption policies and practices to the public, including on its participation in private sector anti-corruption initiatives and certification programs. The board shall encourage the Company to collaborate with other companies and business partners to establish and implement anti-fraud and corruption measures.

Principle 5.3

The board shall ensure that management allocates and manages resources efficiently and effectively throughout all aspects of the value chain to enable the Company to meet its objectives.

- 5.3.1 The board shall have a thorough understanding of the Company's resource needs to support its business model, and how available resources correlate.
- 5.3.2 The board shall have a thorough understanding of how the business model affects resources optimization in support of ethical, responsible, and overall sustainable value creation.
- 5.3.3 The board shall ensure that management continuously reviews, adapts, and develops the Company's use and optimization of resources, considering internal and external factors to meet the Company's objectives. The types of resources that the Company should consider include financial capital, manufactured capital, intellectual capital, human capital, social and relationship capital, and natural capital.

Principle 5.4

The board shall establish a framework for governance of enterprise IT that is aligned with the Company's business needs and priorities, stimulates business opportunities and performance, strengthens risk management, and supports the Company's objectives.

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- 5.4.1 The board shall ensure that the Company has an IT resource allocation policy that ensures adequate and optimal investment in and allocation of IT resources.
- ★ 5.4.1 The board shall ensure that the Company's risk management includes IT risk management.
 - 5.4.2 The board shall ensure that IT security policies and procedures are in place. The Company's governance of enterprise IT should cover.
 - (1) Compliance with relevant law and standards.
 - (2) An information security system to safe guard against unauthorized access to information, measures to maintain the integrity of relevant data and ensure availability of critical data.
 - (3) Consideration of IT risks and risk mitigation policies, plans, and measures. For example, business continuity management, IT security, incident management, and IT asset management.
 - (4) Proper allocation and management of IT resources, including criteria to identify IT priorities, that takes into consideration the Company's business model.

Principle 6 Strengthen Effective Risk Management and Internal Control

Principle 6.1

The Board shall ensure that the Company has effective and appropriate risk management and internal control systems that are aligned with the Company's objectives, goals and strategies and comply with applicable law and standards

- 6.1.1 The board shall aware of and understand the nature and scope of the Company's principal and substantial risks and may approve the risk appetite of the Company.
- 6.1.2 The board shall establish and implement the risk management policies that are consistent with the Company's goals, objectives, strategies and risk appetite. The risk management policies are supported the identification and prioritization of early warning signals of material risks. The risk management policies will be reviewed annually.
- 6.1.3 The board shall ensure that the Company's principal and substantial risks are identified through consideration of internal and external factors. The main risks that the board will pay attention to can be divided into Strategic Risk, Operational Risk, Financial Risk, and Compliance Risk, etc.
- 6.1.4 The board shall ensure that the impact and likelihood of identified risks are assessed and prioritized, and that suitable risk mitigation strategies and plans are in place.
- ◆ 6.1.5 Considering the size and nature of the Company, the board may delegate the executive director committee and risk management committee to assist the board in its oversight functions related to guidelines nos. 6.1.1 6.1.4.
 - 6.1.6 The board shall regularly monitor the effectiveness of the Company's risk management quarterly.
- 6.1.7 The board has to ensure and monitor that the Company complies with relevant and applicable law and standards, whether domestic and international.
- 6.1.8 In assessing the effectiveness of the Company's internal controls and risk management, the board shall consider the results of internal controls and risk management at its subsidiaries and businesses in which it has a significant investment (between 20 percent to 50 percent of shares with voting rights). The board will take part of the results of internal control system assessment and risk management as part of the consideration under nos. 6.1.1-6.1.7.

Principle 6.2

The board has established an audit committee that can act effectively and independently.

- 6.2.1 The board has established an audit committee that comprises at least three (3) directors, all of whom must be independent directors, with required qualifications, and comply with applicable legal requirements, including those promulgated by the Securities and Exchange Commission and Stock Exchange of Thailand.
- 6.2.2 The board has clearly set out in writing the audit committee's duties and responsibilities, and include at least in the charter of audit committee.
- 6.2.3 The board shall ensure that procedures are established that allow the audit committee to fulfil its duties and responsibilities, including by having access to management, employees and staff, professional advisers (such as external auditor), and information relevant and necessary to perform their duties.
- 6.2.4 The board has designated an internal auditor, who is an independent internal audit function that is responsible for reviewing and improving the effectiveness of the risk management and internal control systems, and reporting review results to the audit committee quarterly. The result of the internal audit review must be disclosed in the Company's Annual report.
- 6.2.5 The audit committee shall express its opinion on the adequacy of the Company's internal control and risk management systems, and disclose its opinion in the Company's Annual report.
- 6.2.6 The audit committee shall review, select, and recommend to the board for nomination an independent party to be the Company's external auditor, consider and recommend the auditor's remuneration, and hold a meeting with the external auditor without the presence of management at least once a year.
 - 6.2.7 The audit committee shall review related party transactions and other transactions that may create conflicts of interest,
 to ensure that they comply with applicable law, are reasonable, and carried out in the best interest of the Company.

Principle 6.3

The board shall manage and monitor conflicts of interest that might occur between the Company, management, directors, and shareholders. The board also prevent the inappropriate use of corporate assets, information, and opportunities, including preventing inappropriate transactions with related parties.

- 6.3.1 The board has established an information security system, including appropriate policies and procedures, to protect confidentiality, integrity, and availability of business information, including market-sensitive information. The board shall monitor the implementation of the information security policies and procedures and the adherence to confidentiality requirements by insiders, including directors, executives, employees and staff, and professional advisers, such as legal or financial advisers.
- 6.3.2 The board shall ensure management and monitoring of conflict-of-interest situations and transactions. The board should adopt an ethics and conflicts of interest policy consistent with applicable law and standards (including fiduciary duties), and establish clear guidelines and procedures for disclosure and decision-making in conflict-of-interest situations where any party who has a vested interest in a particular transaction, should disclose that interest, and not be involved in the decision-making.
- 6.3.3 The board has set requirements for all directors to report conflicts of interest in relation to any meeting agenda item at least before consideration of the matter at the meeting and record the reported conflict of interest in the meeting minutes. The board also ensure that all directors that have a conflict of interest in relation to an agenda item abstain from being present for discussion of or voting on that agenda item.

Principle 6.4

The board has established a clear anti-corruption policy and practices (including communication and staff training), and strive to extend its anti-corruption efforts to stakeholders.

● 6.4.1 The board shall ensure Company-wide awareness and implementation of the Company's anti-corruption policy and practices, and compliance with applicable law and standards. The board shall ensure Company-wide awareness and implementation of the Company's anti-corruption policy and practices, and compliance with applicable law and standards.

Principle 6.5

The board has established a mechanism for handling complaints and whistleblowing.

- 6.5.1 The board shall oversee that an effective mechanism is in place to record, track, resolve, and report complaints and feedback. The board shall ensure the availability of convenient complaint channels (more than one), and that stakeholders are made aware through the Company's website or annual report of all channels available for complaints.
- 6.5.2 The board has a clear whistleblowing policy, including designated whistleblowing channels for reporting of suspected wrongdoing, such as through the Company's website, e-mail, designated independent directors or the audit committee. The board shall ensure proper and effective handling of whistleblowing complaints, including the investigation, any remedial action, and reporting to the board.
- 6.5.3 The board shall ensure that whistleblowers are protected from retaliation as a result of their good faith whistleblowing activities.

Principle 7 Ensure Disclosure and Financial Integrity

Principle 7.1

The board must ensure the integrity of the Company's financial reporting system and that timely and accurate disclosure of all material information regarding the Company is made consistent with applicable requirements.

- 7.1.1 The board shall ensure that any person (including chief financial officer, accountant, internal auditor, company secretary, investors relation officer) involved in the preparation and disclosure of any information of the Company
 - has relevant knowledge, skills and experience, and that sufficient resources, including staffing, are allocated.
 - 7.1.2 When approving information disclosures, the board shall consider all relevant factors, including for periodic financial disclosures;
 - (1) The evaluation results of the adequacy of the internal control system.
 - (2) The external auditor's opinions on financial reporting, observations on the internal control system, and any other observations through other channels (if any).
 - (3) The audit committee's opinions.
 - (4) Consistency with objectives, strategies and policies.

- 7.1.3 The board shall ensure that information disclosures (including financial statements and Form 56-1 One Report) reflect the Company's financial status and performance accurately and fairly. The board shall promote the inclusion of the Management Discussion and Analysis (MD&A) in quarterly financial reports in order to provide to investors more complete and accurate information about the Company's true financial status, performance and circumstances.
- 7.1.4 For disclosures related to any individual director, that director should ensure the accuracy and completeness of the information disclosed by the Company, including of shareholders' information and any shareholders' agreement.

Principle 7.2

The board shall monitor the Company's financial liquidity and solvency.

- 7.2.1 The board shall ensure that management regularly monitors, evaluates and reports on the Company's financial status. The board and management should ensure that any threats to the Company's financial liquidity and solvency are promptly addressed and remedied.
- 7.2.2 The board shall ensure that it does not consciously approve any transactions or propose any transactions for shareholder approval which could negatively affect business continuity, financial liquidity, and solvency.

Principle 7.3

The board shall ensure that risks to the financial position of the Company or financial difficulties are promptly identified, managed and mitigated, and that the Company's governance framework provides for the consideration of stakeholder rights.

- 7.3.1 In the event of financial risk or difficulties, the board shall enhance monitoring of the affairs of the Company, and duly consider the Company's financial position and disclosure obligations.
- 7.3.2 The board shall ensure that the Company has sound financial mitigation plans that consider stakeholder rights including creditor rights. The board should monitor management's handling of financial risk or difficulties and seek regular reports.
- 7.3.3 The board shall ensure that any actions to improve the Company's financial position are reasonable and made for a proper purpose.

The indicators of financial risk or difficulties to the Company's sustainability;

- (1) ongoing losses
- (2) poor cash flow
- (3) incomplete financial records
- (4) lack of a proper or incomplete accounting system
- (5) lack of cash flow forecasts and other budgets
- (6) lack of a business plan
- (7) liabilities greater than assets
- (8) problems selling inventories or collecting debts

Principle 7.4

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The board shall ensure sustainability reporting, as appropriate

anti-corruption performance, its treatment of employees and other stakeholders (including fair treatment and respect for human rights), and social and environmental responsibilities, using a report framework that is proportionate to the Company and meets domestic and international standards. The Company can disclose this information in the annual report or in separate reports, as appropriate.

7.4.2

The board shall ensure that the Company's sustainability reporting reflects material corporate practices that support sustainable value creation.

Principle 7.5

The board has dedicated Investor Relations function responsible for regular, effective and fair communication with shareholders and other stakeholders such as analysts and potential investors.

- 7.5.1 The board has established a communication and disclosure policy to assist the Company in meeting its disclosure obligations and to ensure that all information relevant and material to the Company's shareholders, the market and third parties is disclosed in an appropriate, equal, and timely manner, using appropriate channels, while protecting the Company's sensitive and confidential information. The board shall ensure company-wide communication and implementation on disclosure policy.
- ◆ 7.5.2 The board shall ensure the creation of an Investor Relations function responsible for regular, effective and fair communication with shareholders and external parties. The Company's designated Investor Relations contact should be suitable for the role and have a thorough understanding of the nature of the Company's business, and its objectives and values.
- 7.5.3 The board shall ensure that management sets clear directions for and supports the Investor Relations function such as through a code of conduct, and clearly defines the roles and responsibilities of the Investor Relations function, so as to ensure effective communication between the Company, the financial community and other stakeholders.

Control of Internal Information

According to the Board of Directors held on 15 May 2013, the resolution included the regulations on the use of internal information in order to adhere to the principles of Good Corporate Governance of the company as follows.

- 1. Directors, executive, and employees of the Company shall abide the following.
 - a) Maintain the confidentiality and/or internal data within the Company.
 - b) No disclosure of secret information and/or internal data of the Company shall be carried out to seek own benefits or the benefit of any other persons either directly or indirectly, and either receive or not receive the return.
 - c) Neither selling, nor transfer of securities of the Company by sign confidential and/or internal data shall be conducted, and/or entering into any other transactions by using confidential and /or internal data that may cause damage to the Company either directly or indirectly.

However, the directors, executive, management and employees of the Company are receiving the internal information of the Company should avoid or refrain from trading securities of the Company during a period of one month prior to the public disclosure of financial statements. Such regulations shall include the spouse and immature children of directors, executives, management, and employees of the Company. Any violation of such regulations shall be deemed to have committed a serious offense.

 Company's directors and executives, including the external auditors of the Company shall report the change in holdings the securities in their own companies, including the spouse and immature children, to the Securities and Exchange Commission and the SET pursuant to Section 59.

Principle 7.6

The board shall ensure the effective use by the Company of information technology in disseminating information.

- 7.6.1 In addition to the Company's mandatory periodic and non-periodic disclosure of information pursuant to applicable requirements, the board should consider regularly disclosing relevant information in both Thai and in English through other channels, such as the Company's website. Information to be disclosed on the Company's website includes;
 - (1) the Company's objectives and values.
 - (2) nature of the Company's business.
 - (3) list of the Company's board of directors and managements.
 - (4) Financial statements and reports about the financial status and the Company's financial and non-financial performance for current and previous year.
 - (5) downloadable version of Form 56-1 One Report.
 - (6) information and documents that the Company discloses to the investment community and other external parties (if any).
 - (7) shareholding structure, both direct and indirect.
 - (8) the Company's group structure, including subsidiaries, affiliates, and joint ventures.
 - (9) direct and indirect major shareholders, holding at least 5 percent of paid-in capital with voting rights.
 - (10) Direct and indirect shareholdings in the Company held by directors, major shareholders, and key managements of the Company.
 - (11) invitation letters to the shareholders' ordinary and extraordinary meetings.
 - (12) the Company's regulations, and memorandum and articles of association.
 - (13) the Company's Corporate Governance policy, Anti-corruption policy, IT governance policy, Quality Security Safety Health and Environment policy, Sustainability Management policy, Environmental policy, Personal Data Protection policy, and Risk Management policy.
 - (14) a charter or statement of duties and responsibilities, directors' qualifications, terms, and authority of the board.
 - (15) the Company's code of ethics and conduct.
 - (16) Contact information of department or person, phone number, and e-mail for complaints, investor relations and the company secretary.
 - Investor relation and company secretary's contact information;
 - Name: Miss Pimwan Thareratanavibool
 - Tel. 034-877-486-8 Ext.500, or LINE ID: AIE-IR

E-mail: ir@aienergy.co.th

• Complaint's channel stated in "Anti-corruption Policy"

Principle 8 with Shareholders

Principle 8.1

The board shall ensure that shareholders have the opportunity to participate effectively in decision-making involving

- 8.1.1 The board shall ensure that significant corporate decisions are considered and/ or approved by the shareholders pursuant to applicable legal requirements. Matters that require shareholder approval should be included in the agenda for the shareholders' meeting and shareholders should be provided sufficient notice thereof.
- 8.1.2 The board shall support participation of all shareholders through reasonable measures, including;
 - (1) Establishing criteria that allow minority shareholders to propose agenda items for shareholders' meetings. The board shall consider shareholders' proposals to be included in the agenda, and if the board rejects a proposal, the reasons should be given at the meeting.
 - (2) Establishing criteria for minority shareholders to nominate persons to serve as directors of the Company.

The board has notified both criteria of propose the agendas and nominate persons to the shareholders not less than 1 month in advance between 17 November to 29 December 2021.

- 8.1.3 The board shall ensure that the notice of the shareholders' meeting is accurate, complete, and sufficiently in advance for the shareholders to exercise their rights.
- 8.1.4 The board shall ensure that the Company arranges for the notice of the shareholders' meeting and related papers to be sent to shareholders at least seven (7) days before the meeting and posted the notice in Thai and English version on the Company's website at least 30 days before the meeting.
- 8.1.5 Shareholders was allowed to submit questions prior to the meeting not less than 1 month in advance between 17
 November to 29 December 2021. The criteria were posted on the Company's website.
- 8.1.6 The notice of the shareholders' meeting and related papers should be fully translated into English and published at the same time as the Thai version. The notice of the shareholders' meeting has to comply with applicable legal requirements and include the following;
 - (1) Date, time, and place of the meeting.
 - (2) Meeting agenda and matters to be proposed for information, consideration or approval. The agenda should clearly specify each individual matter or item of information to be considered or approved, such as the separate listing of election of directors, and approval of directors' remuneration.
 - (3) Sufficient information, objectives and reasons, and board of directors' opinions each agenda, including as follows;
 - (a) Approval or rejection of dividend payment: dividend payment policy, proposed dividend payment rate, including reasons and supporting information, or reasons and supporting information for rejecting a dividend payment.
 - (b) Appointment of directors: name, age, gender, education, experience, the number of listed companies and other companies where they each hold directorial positions, the criteria and procedures for selection, and types of proposed directors. Where proposed directors are those who are re-entering the same position, information must be identified about participation in meetings in previous years and the date of original appointment as a director.
 - (c) Approval of directors' remuneration: the policy and criteria for determining role-specific director remuneration and all monetary and non-monetary director's remuneration.
 - (d) Appointment of external auditors: auditor's name and the name of the auditor's audit firm, auditor's experience, independence, and audit and non-audit fees.
 - (4) Proxy form and supporting documentation using the form specified by the Ministry of Commerce.
 - (5) Other supporting information, including on voting procedures (such as voting count and verification of voting results criteria, voting rights), details concerning independent directors proposed by the Company to act as proxies for shareholders, and map of meeting venue. Shareholders who are inconvenient to attend the meeting can download both proxy forms (Form A, Form B, and Form C) according to the Department of Business Development: Ministry of Commerce from the Company's website.

- 8.1.7 The Company has posted the notice of shareholder meeting invitation on ThunHood newspaper for a consecutive3 days in the period of 23-25 March 2022, specified date, time, location as well as agendas.
- 8.1.8 The Company facilitates shareholder request a hardcopy of One Report 56-1 via letter that attached in the shareholder meeting invitation, the Company's email, or the Company's website. The Company shall send a hardcopy to shareholder by mail as requested.

Principle 8.2

The board shall ensure that the shareholders' meetings are held as scheduled and conducted properly, with transparency and efficiency, and ensure inclusive and equitable treatment of all shareholders and their ability to exercise their rights.

- 8.2.1 The board shall set the date, time, and place of the meeting by considering the interests of shareholders, such as allocating sufficient time for debate, and choosing a convenient location.
- 8.2.2 The board shall ensure that the Company does not through its meeting attendance requirements or prerequisites prevent attendance by or places an undue burden on shareholders, including as a result of identification requirements that exceed applicable legal and regulatory requirements.
- 8.2.3 n the interest of transparency and accountability, the board shall promote the use of information technology to facilitate the shareholders' meetings, including for registration and vote counting.
- 8.2.4 The chairman of the board is the chairman of the shareholders' meeting with responsibility for compliance with applicable legal requirements and the Company's articles of association, allocating sufficient time for consideration and debate of agenda items, and providing opportunity to all shareholders who wish to share their opinions or ask questions related to the Company.
- 8.2.5 To ensure the right of shareholders to participate in the Company's decision-making process in relation to significant corporate matters by participating and voting at shareholder's meetings on the basis of sufficient notice and information, directors who are shareholder should not be allowed to add items to the meeting agenda that have not been duly notified in advance.
- 8.2.6 All directors and relevant executives shall attend the meeting to answer questions from shareholders on Company-related matters.
- 8.2.7 The attending shareholders should be informed of the number and the proportion of shareholders and shares represented at the meeting in person and through proxies, the meeting method, and the voting and vote counting methods before the start of the meeting.
- 8.2.8 There should not be any bundling of several items into the same resolution. For example, the appointment of each director should be voted on and recorded as separate resolution.
- 8.2.9 The board shall promote the use of ballots for voting on resolutions proposed at the shareholders' meeting and designate an independent party to count or to audit the voting results for each resolution in the meeting, and to disclose such voting results at the meeting by identifying the number of "approve", "disapprove" and "abstain" votes. The voting results for each proposed resolution should be included in the minutes of the meeting.

Principle 8.3

The board shall ensure accurate, timely and complete disclosure of shareholder resolutions and preparation of the minutes of the shareholders' meetings.

- 8.3.1 The board shall ensure that the Company discloses the results of voting on proposed resolutions at the shareholders' meeting through the designated Stock Exchange of Thailand channels and through the Company's website by 14.00 o'clock if the meeting done in the morning and by 09.00 o'clock of the next business day if the meeting done in the afternoon.
- 8.3.2 The board shall ensure that minutes of the shareholders' meeting is submitted to the Stock Exchange of Thailand within 14 days from the shareholders' meeting date.
- 8.3.3
- The board shall ensure that the Company promptly prepares the minutes of the shareholders' meeting, including the following information;
 - (1) attendance of directors, managements, and the proportion of attending directors.
 - (2) voting and vote counting methods, meeting resolutions, and voting results ("approve", "disapprove", and "abstain") for each proposed resolution.
 - (3) questions asked and answers provided during the meeting, including the identity of the persons asking and answering the questions.
- 8.3.4 The board will ensure that the recording of the shareholders' meeting will be published on the Company's website in order to provide opportunities for shareholders who do not attend the meeting on the date and time specified by the Company, able to keep track of events that occurred on the meeting of shareholders. It will be published after the meeting 3 working days.
- 8.3.5 The Company has a policy of introducing suggestions and opinions received from shareholders regarding the holding of the shareholders' meeting to be used for evaluation of the meeting and improve the meeting in next year.

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6.2 Business ethics

Besides focusing on the success of the Company's objectives. The Company has always attached importance to the form and method of operation that will ensure such success by adhering to code of conduct and ethics. This includes equal consideration for the interests of all stakeholders. The Company has set out the expected practices for directors, executives and employees of the Company to acknowledge, understand and adhere to in the performance of their duties in accordance with the vision, objectives and goals that lead to value creation in business operations of the Company in a sustainable manner.

Conflict of Interest

- 1. Avoid making transactions that are related to yourself that may cause conflicts of interest with the Company.
- 2. Act like a transaction with a third party. However, directors or employees who have interests in such transactions must have no part in the approval process.
- 3. Do not use the opportunity or information obtained from being a director, executive or employee for personal gain and doing business that competes with the Company or related businesses.
- 4. Do not use inside information for their own benefit in trading the Company's stock or provide inside information to others for the benefit of trading in the Company's stock.

Responsibility to Shareholders

- 1. Treat shareholders fairly, equitably and equally for the best interests of shareholders as a whole.
- 2. Disclosure of information in timely manner to shareholders.
- 3. Regularly report on the status of the Company to maintain benefits of shareholders.
- 4. Provide information to shareholders equally about the future trends of the Company, which is based on feasibility, there is sufficient information to support and reasonable.
- 5. Supervise directors, executives and employees do not seek benefits for themselves and those involved by providing any information of the Company which has not yet been disclosed to the public to third parties and or take any action in a manner that causes a conflict of interest with the Company.

Responsibility to Employees

- 1. Treat employees with politeness and respect for individuality, human dignity, and to be fair.
- 2. Provide fair compensation to employees and pay attention to the welfare of employees.
- 3. Maintain the working environment to be safe for employees' lives and properties at all times.
- 4. Employees are acted in good faith and based on the knowledge, abilities and suitability of the employees.
- 5. Give importance to knowledge development of employees by providing thorough and consistent opportunities.
- 6. Listen to comments and suggestions, which is based on the professional knowledge of employees.
- 7. Strictly comply with the laws and regulations related to employees.

Responsibility to Customers and Business Partners

- 1. Deliver products and service meet the needs of customers at a fair price.
- 2. Contact customers politely, effective, and gain trust from customers, provide a system and process for customer complaints including the speed of response or delivery products and services.
- 3. Maintain customer's confidentiality and do not use it for the benefit of oneself or others involved wrongly.
- 4. Provide advice on how to use the Company's products and services in the most efficient way for the benefit of customers.
- 5. Not asking for or not receiving or paying any benefits dishonest in trading with business partners.
- 6. Comply with various conditions strictly agreed.

Responsibility to Competitors

- 1. Cooperate in the competition in accordance with the rules of good competition.
- 2. Not seeking confidential information of competitors by dishonest or inappropriate means.
- 3. Do not damage the reputation of competitors by making malicious accusations.
- 4. No bullying or causing competitors to lose unfair opportunities.

Responsibility to Community and Society

- 1. Conduct business that is beneficial to the economy and society and paying attention to environmental stewardship.
- 2. Pay attention to the Company's business operations that do not cause pollution which has an impact on the environment and community.
- 3. Cooperate with all parties in the community.

6.3 Significant changes and developments in policies, practices and corporate governance in the past year

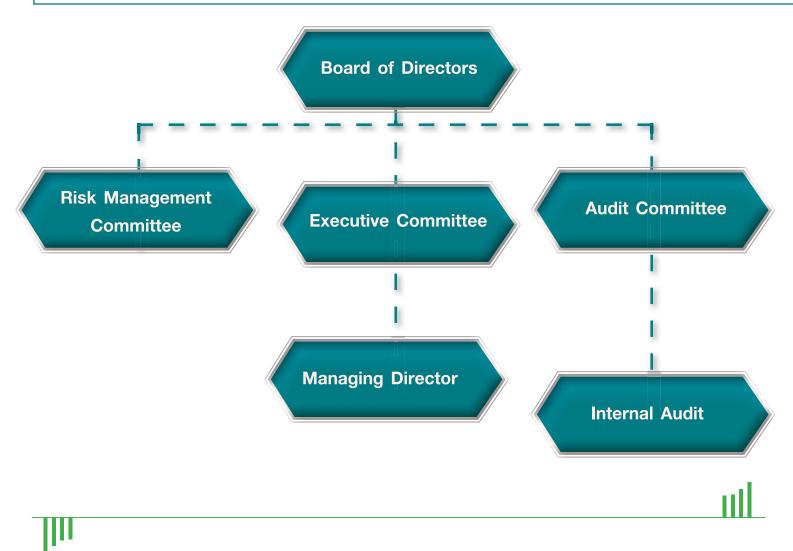
The Board of Directors has announced good corporate governance policy since 2013 as part of the business policy and has reviewed the said policy to be current and in line with the Good Corporate Governance Principles for Listed Companies in 2017 of the SEC Office as follows:

In 1st quarter of 2021, the Board of Directors has resolved to approve the review of corporate governance policy to comply with the principles of good corporate governance for listed companies in 2017, which is a guideline of rules that have been changed according to the announcement of the SEC and announced within the Company. To create awareness for employees at all levels to perform their duties in accordance with the principles of corporate governance and business ethics by taking into account all stakeholders and requiring the Board of Directors to review the policies, practices and the corporate governance or the Charter of the Board at least once a year.

In this regard, the Company attaches great importance and declares its intention to fight against corruption by announcing the intention to set an anti-corruption policy in writing including communicating a letter from the Company to a group of customers and partners signing to acknowledge the intention of the Company in order to operate the business in the same direction. The Company was certified and joined the Thai Private Sector Collective Action Against Corruption (CAC) in order to support and encourage all directors, executives and employees to have a sense of consciousness against all forms of corruption.

In addition, the Company operates its business on the basis to create value for all groups of stakeholders, resulting in the year 2022 the Company received the AGM Checklist of the 2022 Annual General Meeting of Shareholders (AGM Checklist) for Thai Investors Association with a score of 100 out of 100 points. 7. Governance Structure and Key Information on the Board of Directors, Sub-Committees, Management, Employees, etc.





7.2 Information about the board

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7.2.1 The Board of Directors - as of 31 December 2022

No.	Name	Position	Date of Appointment*
1	Mr. Narong Thareratanavibool	Chairman	4 October 2006
2	Mr. Thanit Thareratanavibool	Vice Chairman / Chairman of Risk Management Committee	4 October 2006
3	Miss Pimwan Thareratanavibool	Director / Risk Management Committee	17 May 2017
4	Mr. Damrong Joongwong ⁽¹⁾	Chairman of Audit Committee / Independent	9 April 2013
5	Mr. Sampan Hunpayon	Audit Committee / Independent Director	9 April 2013
6	Mr. Choti Sontiwattananont ⁽²⁾	Audit Committee / Independent Director / Risk Management Committee	31 May 2013

- Remarks: (1)
 - ⁽¹⁾ The Board of Directors' Meeting No.2/2021 held on 12 May 2021 appointed Mr.Damrong Joongwong as Chairman of Audit Committee with effect from 12 May 2021, whom he was appointed as director (non-executive) on 9 April 2013.
 - (2) The Board of Directors' Meeting No.2/2021 held on 12 May 2021 appointed Mr.Choti Sontiwattananont as Risk Management Committee with effect from 12 May 2021.
 - Director No. 1 was re-elected 5th time on 18 June 2020, Director No. 2 was re-elected 5th time on 5 April 2021, Director No. 3 was re-elected 1st time on 18 June 2020, Director No. 4 was re-elected 3rd time on 5 April 2021, Director No. 5 was re-elected 4th time on 5 April 2022, Director No. 6 was re-elected 3rd time on 5 April 2022.
 - The Resigned Director in 2022 None -

Composition, Appointment and Removal of Directors

The Company does not have a specific nomination committee. Therefore, the nomination, appointment, dismissal or termination of the position of the person who will serve as the Company's director must be a person who has all the qualifications under Section 68 of the Public Company Act B.E. 2535 and the Notification of the Capital Market Supervisory Board No. TorJor. Date 15 December 2008 and has been stipulated in the regulations and good corporate governance policy as follows:

- The Board of Directors consists of no fewer than five and at least half of the entire board must have residency in the Kingdom of Thailand. All directors must possess required qualifications and have no prohibited characteristics stipulated by laws. Directors of the Company may or may not be shareholders of the Company.
- 2. Shareholders at shareholders' meeting shall elect director(s) through majority voting according to the following rules and procedures:
 - 2.1 Each shareholder shall have one vote per share held;
 - 2.2 Each shareholder exercises all votes applicable under (2.1) in electing one or more persons as directors, provided that no note is divisible;
 - 2.3 The candidates with the most votes are to be appointed directors up to the number open at the meeting. If more candidates receive equal votes than the number of directors required, the Chairman of the meeting must cast a deciding vote.
- 3. In every Annual General Meeting (AGM), one-third of the Directors must retire. If this number is not a multiple of three, then the number nearest to one-third. Directors who vacate office may be re-elected and directors who must retire from office in the first and second year after the Company's registration to draw lots for later years. The director who has been in office for the longest time shall retire.
- 4. Any Director who wishes to resign from directorship must tender his or her resignation to the Company. Such resignation will take effect from the date the resignation letter reaches the Company.
- 5. In case of voting to remove any director from the directorship before the completion of his or her term, a three-quarter (3/4) vote of eligible shareholders present at the meeting is required and at least half of the total number of shares represented by the eligible shareholders present at the meeting is also required.
- 6. In the event a director's position is vacant due to other reasons besides term completion, the board of directors may elect a qualified person without the prohibited characteristics under the laws to fill the vacancy at the next board meeting, except if the remaining term of the vacated director is less than two months. The elected director can stay in office only for the remaining term of the predecessor. The elected director must secure at least three-quarter (3/4) of the votes by the remaining directors.
- 7. The board of directors shall elect one director to be the chairman of the board and in the case where the directors deem it appropriate one or more directors may be elected as vice Chairperson. The vice chairman has duties in accordance with the regulations in the business assigned by the chairman.

7.2.2 Authorized signatory

According to the Company's Articles of Association and the Certificate of Company Registration issued by the Department of Business Development, Ministry of Commerce, the number and name of directors authorized signatory are two of these three directors, Mr. Narong Thareratanavibool, Mr. Thanit Thareratanavibool, and Miss Pimwan Thareratanavibool, jointly signing with the Company's seal affixed.

There are 3 directors who are executive directors;

1. Mr.Narong Thareratanavibool	Chairman
2. Mr.Thanit Thareratanavibool	Vice Chairman
3. Miss Pimwan Thareratanavibool	Director

There are 3 audit committees and independent directors;

1. Mr.Damrong Joongwong	Independent director / Chairman of Audit Committee
2. Mr.Choti Sontiwattananont	Independent director / Audit Committee
3. Mr.Sampan Hunpayon	Independent director / Audit Committee

All directors play an important role in business operations. However, at various meetings if there are any important resolutions, it must be approved by the board of directors' meeting or the shareholders' meeting (As the case may be). The Company's directors will not be able to approve any transaction affecting oneself or having a conflict of interest with stakeholders in that transaction.

In order to ensure that the composition of the board of directors is in accordance with the principles of good corporate governance in 2017 because the Company has a Chairman and Managing Director belong to the same family and the Chairman of the Board is a member of the Executive Committee. To create a balance of power between the board and the management. The Board of Directors Meeting No. 3/2021, held on 13 August 2021, resolved to appoint Mr. Damrong Joongwong, an independent director, to jointly consider the agenda of the board of directors' meeting.

7.2.3 Scope of Authority, Duties, and Responsibilities of the Board

The Board of Directors are responsible in lieu of Company's shareholders, each director is a representative of shareholders and is involved in providing advice and complying with the regulations set out by the Company independently for the public interests of shareholders and stakeholders. Duties and responsibilities of the Board of Directors include the following.

- 1. Perform their duties in accordance with the laws, objectives and regulations of the company, as well as the resolutions of the shareholders' meeting.
- 2. Consider and approve the business plans, target, action plan, business strategic, and budgeting.
- 3. Consider the appointment of a person who is qualified and not disqualified as defined in the Public Company Act BE 2535 and the Securities and Exchange Act, including regulations and/or rules related to the position of director in case of vacancy for reasons other than retirement.
- 4. Consider the appointment of executive director chosen from company's directors, and define the authority and responsibilities of the executive directors.
- 5. Consider the appointment of independent director and audit committee by considering the qualifications and the prohibited qualifications for independent directors and audit committee according to the Securities and Exchange Act, including announcement and/or regulations related to the Stock Exchange, or propose to the shareholders' meeting to further consider the appointment of an independent director and audit committee of the Company.
- 6. Consider, determine, and change the names of directors who have duly authorized signatory.
- Appoint any other person to operate the Company under the control of the board, or delegate authority to such persons and / or within the period as the board deems appropriate, provided that the board may revoke or modify such a power.

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- 8. Consider and approve the acquisition or disposition of assets, unless such transactions must be approved by the meeting of shareholders. Such approval must be in accordance with the announcement, rules and / or regulations related to the SET.
- 9. Approve the related transactions unless such transactions must be approved by the meeting of shareholders. Such approval must be in accordance with the announcement, rules and / or regulations related to the SET.
- 10. Approve paying an interim dividend to shareholders as the Company deems reasonable, and report such payment to the meeting of shareholders in the next meeting.

However, the director who has any conflict of interest or any other conflict of interest with the Company shall not entitle to vote on such respective matter. In addition, in any of the following cases, it shall be approved by the board of directors meeting, and the meeting of shareholders with votes of not less than 3 out of 4 of the total votes of shareholders attending the meeting and entitled to vote.

- a) Sale or transfer of either whole or substantial part of the Company to any other person
- b) Purchase or acquisition of a private company or other public company
- c) Amend or cancel the contract relating to the leases of the Company either whole or substantial part, assign any other person to manage the businesses of the Company, or a merger and acquisition with another person for the purpose of sharing profit and loss
- d) Amend or add the Articles of Association or Company's regulations
- e) Increase or decrease of the registered capital
- f) Dissolution
- g) Issue of the debentures
- h) Company's merger with another company.
- Any other matters as set forth under the provisions of the Securities and Exchange Act, and/or the terms of the Stock Exchange of Thailand, which it shall be approved by the meeting of the shareholders with votes mentioned above, acquisition or disposition of assets and related transactions, etc.

Independent Directors

The Board of Directors is required to consist of independent directors at least one-third of the Board of Directors but not less than 3 persons holding office for a term of 3 years from the date of appointment by resolution. The independent directors must be knowledgeable, capable, and have qualifications as required by the Securities and Exchange Act, including the announcements, regulations and/or regulations of the Stock Exchange of Thailand and can express their opinions at the meeting freely. To ensure that there is no conflict of interest between the Company and the directors, executives and all stakeholders. The independent directors of the Company have qualifications in accordance with the SEC criteria as follows:

- 1. Hold less than 1% of the total ordinary shares of the Company, subsidiaries, and affiliated. The count must be inclusive of shares belong to the independent director's associates.
- 2. Has not involve in management, or has never held position as executive director, employee, consultant with fixed salary or controlling shareholders of the Company and was received salary, the parent company's, subsidiary's, affiliates, or same level subsidiary's authorized person, majority shareholders or the Company's authorized person, except being exempt from the above characteristic for at least 2 years prior to submitting the permit to the Securities and Exchange Commission Office. The above prohibited characters exclude the independent director who is a government employee or consultant who is majority shareholders or authorized director of the Company.
- 3. Don't have a relationship directly or legally married to executives, majority shareholders, authorized person or person who has been nominated an executive position or subsidiary, including not being parents, siblings, children, and being in-law of such person as stated above.

- 4. Never or used to have business relationship with the Company, the Parent Company, subsidiary, majority shareholders, affiliate, majority shareholders or the Company's authorized person of which obstructed independent judgment, including not being or used to be significant shareholders or an authorized person having business relationship with parent company, subsidiary, affiliate, majority shareholders or the Company's authorized person, except being exempt from the above characteristics at least two years before submitting application to Securities and Exchange Commission Office.
- 5. Never or used to be the Company's, parent company's, subsidiaries', affiliates', major shareholders' or authorized person's external auditor. Never or used to be major shareholder, authorized person, or partner of any auditor firms that the Company's, parent company's, subsidiaries', affiliates', or major shareholders' external auditors are in, except for being exempt from the above characteristic for at least 2 years before submitting application to Securities and Exchange Commission Office.
- 6. Never or used to be a professional service provider whose business includes legal or financial adviser, who receives more than THB 2 million per annual service fee from the Company, parent company, subsidiary, affiliates, major shareholders or authorized person of the Company and not a majority shareholders, authorized person or partner of the professional service provider, except for being exempt from the above characteristic for at least 2 years before submitting application to Securities and Exchange Commission Office.
- Not an appointed committee by the representative of the Company's director, major shareholders or shareholders who associate with majority shareholders of the Company.
- 8. Not operate the same business and a significant competitive business with the Company or subsidiary or not a significant partner in partnership or an executive director of such business, employees or consultant who earn fixed salary or hold more than 1% of ordinary share of another company which operates the same business and be a significant competitor with the Company or subsidiary.
- 9. No other characteristics preventing the independent opinion on the Company's operation.
- 10. The independent directors may be assigned by the board of directors to decide on the operation of the Company, the parent company, subsidiary, affiliates, and subsidiary of the same level, major shareholders or authorized person of the Company in collective decision form.

Board of Directors' Term of Service

Under the Articles of Association, the term of each director is approximately 3 years, a retiring director is eligible for re-election. In every Annual General Meeting of Shareholders, one-third of the Board or the number nearest to one-third, shall retire from office by choosing directors who have served the longest are most eligible to retire. Moreover, each elected director is highly qualified with respected for being knowledgeable, moral, and effective; therefore, the Company does not set a limit on consecutive terms of service for directors or independent directors if the shareholders are confident in such re-elected directors.

Duties and Responsibilities of the Chairman

- Jointly consider setting the agenda of the board of directors' meeting with representatives of independent directors who have been appointed to participate in consideration and arrange the meeting by assigning the company secretary to arrange for delivery of notices of meetings and documents to ensure that the board receives sufficient information in a timely manner.
- 2. Chairman of the board of directors meeting

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- Chair at the shareholders meetings and ensure that the meetings are conducted in accordance with the Articles of Associations of the Company and the agenda specified.
- 4. Ensure efficient communication between the directors and the shareholders.
 - Perform duties specified by law as the duties of a chairman.

Authority and Duties of Managing Director

Managing Director shall come from the nomination of the Executive Committee by selecting from the persons named as the executive committee at the time of the selection to propose to the board of directors to approve the appointment of the person nominated as a managing director.

- 1. Manage and supervise the Company's normal business operations as well as empower the executive or any related person who carry on routine daily operations of the Company.
- 2. Define and regulate the overall practice in accordance with the policy of the Board of Directors and / or the Executive Directors Committee.
- 3. Conducted as the Board of Directors' and / or the Executive Directors Committee's delegation.
- 4. Authority to approve all the purchase, leasing, hire purchase, or invest in an approved investment plan as well as the authority to revoke all the purchase, leasing, hire purchase, asset sales, investment and expenses that necessary in normal business operation. In accordance with the Company's Approval Mandate disputed by the Board.
- 5. Authority to approve the purchase of property or expenses' obligation to the contracts and / or agreements with suppliers as specified in the Company's Approval Mandate disputed by the Board.
- 6. Propose the business strategy and funding for the Company to the Board and / or Executive Director Committee.
- 7. Authority to approve all subject related to the employment from manager level downward such as hire, appoint, rotate, dismantle, retire, lay off and salary determination, bonus, salary's raise and other remunerations.
- 8. Authority to open and close accounts with selected financial institutions to facilitate the implementation of the normal business operation through the approval from the Executive Directors Committee.
- 9. To appoint consultants in various matters to the Executive Directors Committee to approve.
- 10. Authorized in declaring all regulations and announcements ensure compliance with the policy and the interests of the Company and to maintain discipline within the organization.
- 11. Propose the management strategies to the Board and the Executive Directors Committee.

as of 31 December 2022

- 12. Propose summarized operating results to the Board and the Executive Directors Committee.
- 13. Supervised all domestically and internationally sales.

7.3 Sub-Committees

The Company has 3 sub-committees, namely the Audit Committee, the Executive Committee and the Risk Management Committee. The scope of authorities and duties of each committee are defined as follows;

No.	Name	Position	Date of Appointment
1	Mr.Damrong Joongwong	Chairman of Audit Committee (Independent director)	12 May 2021
2	Mr.Sampan Hunpayon	Audit Committee (Independent director)	9 April 2013
3	Mr.Choti Sontiwattananont	Audit Committee (Independent director)	31 May 2013

(1) Audit Committee

The Board is appointed Miss Ratima Thareratanavibool as Secretary of the Audit Committee

Remark: - Audit Committee who has knowledge and experience in reviewing the reliability of financial statements, namely Choti Sonthiwattanon who received a bachelor's degree of Business Administration in Accounting, Ramkhamhaeng University and Master of Business Administration,

Kasetsart University. Received a Certificate of Director Certification Program (DCP) Class 178/2013 with adequate knowledge and experience in accounting to perform the auditing on the reliability of financial statements.

The Company's audit committee comprises of 3 independent directors with 3 years term, whose qualifications comply with SEC's TorJor. 25/2551. The audit committees are knowledgeable with diverse experience to support their performing duties with great efficiency, such as in law, business management and accounting. It was established to support the performance of the board of directors in good corporate governance, especially in the financial reporting process, internal control, verification process and compliance with laws and regulations of the Securities and Exchange Commission and the Stock Exchange of Thailand. The Chairman of the Audit Committee does not perform duties in other sub-committees.

The Audit Committee is able to perform its duties and express its opinions independently in accordance with the tasks assigned by the board of directors. In performing the review to ensure the Company has accurate financial reports and in accordance with accounting reporting standards and related laws without any person or group of persons having influence over the performance of that mission including reviewing anti-corruption guidelines. The Company is a member of the CAC against corruption and is responsible for following up on the results of the investigation of complaints (Whistleblower) in order to build trust among stakeholders. The duties are briefly as follows:

- 1. Review and make sure that the Company's financial report is accurate and sufficient.
- 2. Review and make sure that the Company provides appropriate and effective internal control and internal audit, and consider the independence of the internal audit unit, as well as approve the appointment, transfer, dismissal of the Head of the Internal Audit, or any other agencies that are responsible for internal audit.
- 3. Review and ensure of the Company's compliance with the Securities and Exchange Act, SET requirements, and laws relating to the Company's business.
- 4. Consider, select and nominate an individual who is independent to act as external auditor of the Company, and offer the remuneration for such a person, including attending meetings with the auditors without management at least 1 time per year.
- 5. Consider the related-party transactions or transactions that may have conflict of interest to ensure of the compliance with the laws and regulations of the SET and to ensure that such transactions are reasonable with maximum benefits to the Company.
- 6. Prepare a report of the Audit Committee to be disclosed in the annual report of the Company. Such report must be signed by the Chairman of Audit Committee and must contain at least the following information.
 - a) Opinion on the accuracy, completeness and reliability of the financial reports of the Company.
 - b) Opinion on the adequacy of internal control systems of the Company
 - c) Opinion on the compliance with the Securities and Exchange Act, regulations set out by the SET, or law related to the Company's business
 - d) Opinion on the suitability of an external auditor

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- e) Opinion on the transactions that may have conflict of interests.
- f) Number of the Audit Committee's Meeting and the attendance of each Audit Committee
- g) Opinion or overall observations the Audit Committee has obtained from its duties under the Charter.
- h) Other matters that should be known to the shareholders and investors under the scope of duties and responsibilities assigned by the board of directors.
- 7. Other functions assigned by the board of directors with the approval of the Audit Committee.

The board of directors has approved the audit committee's charter which defines the composition, qualifications, tenure of office, scope of duty and responsibility in accordance with good corporate governance principles and other relevant rules by requiring that the charter be reviewed annually.

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(2) Executive Director Committee

as of 31 December 2022

No.	Name	Position	Date of Appointment
1	Mr. Narong Thareratanavibool	Chairman of Executive Committee	4 October 2006
2	Mr. Narong Thareratanavibool	Executive Committee	4 October 2006
3	Miss Pimwan Thareratanavibool	Executive Committee	17 May 2017

The Executive Committee must be a director of the Company and/or executives of the Company which was appointed by the board of directors as deems appropriate and appoint one to perform as the committee's chairman.

The Company has approved the establishment of the Executive Committee to be responsible for directing, planning and formulating policies, business strategy is consistent with the economic and competitive conditions. To propose to the Board of Directors for consideration, approval and supervision of the Company's business operations in accordance with the policy or business plan, including business strategies that the Board of Directors has approved or set the scope of powers, duties and responsibilities are as follows:

- 1. Direct, plan, and set the policies and strategies for the operations of the Company in accordance with the economic and competitive conditions and submit the Board of Directors for approval.
- Supervise the operations of the Company in accordance with the policy or business plan, including business strategy which has been approved or determined by the Board of Directors.
- Propose investment plan and / or funding for the Company that it shall be approved by the Board of Directors and / or the shareholders' meeting as the case may be.
- 4. Establish policies, business plans and business strategies of the Company under the scope of the objectives
- 5. To approve fund investments as set forth in the annual budget that has been approved by the Board of Directors, or in accordance with the Board of Directors' resolution that has been approved in the principle.
- 6. Authorized to buy, sell, procure, rent, lease, hire-purchase, possess, occupy, improve, use or manage any assets, including investments in accordance with plan that has been approved by the Board of Director.
- 7. Authorized to approve the purchase of property, or any payment due to the company's operations as to the contract and / or agreements with suppliers as detailed in the mandate set forth by the Board of Director.
- 8. Within the limits authorized by the Board of Director, the Executive Committee is authorized to approve the purchase, hire, lease, hire-purchase any properties, and authorized to make investment, and spending any expenses necessary to the operation of the Company as detailed in the mandate approved by the Board of Director.
- 9. Within the limits authorized by the Board of Director, the Executive Committee is authorized to approve loans and overdraft from financial institutions or other institutions for supporting operation of the Company as specified in the Company's Approval Mandate, which was approved by the Board of Director.
- 10. Authorized to determine the employees' welfare and benefits in accordance with the conditions and economic status.
- 11. Execute other matters to support the implementation mentioned above or as assigned by the Board of Director at each time.

The delegation of powers, duties and responsibilities of the Executive Committee as mentioned above does not include powers and/or sub-authorizations to approve any transaction that he or she has or subordinate or persons who may have conflicts of interest (as defined in the Notification of the SEC) or interests in any other manner contrary to the Company. The approval of such transactions must be proposed to the Board of Directors' meeting and/or the shareholders' meeting (As the case may be) to consider and approve the said transaction according to the Company's Articles of Association or the relevant laws. (3) Risk Management Committee

as of 31 December 2022

No.	Name	Position	Date of Appointment
1	Mr. Thanit Thareratanavibool	Chairman of Risk Management Committee	17 May 2017
2	Mr. Choti Sontiwattananont	Risk Management Committee	12 May 2021
3	Miss Pimwan Thareratanavibool	Risk Management Committee	17 May 2017

The Risk Management Committee is responsible for assessing risks in various areas to cover all business operations to be more efficient. The scope of powers, duties and responsibilities are as follows:

- 1. Monitor, develop and participate in the analysis of the risk management strategy of the organization yearly.
- 2. Review the risk management policy and approve the improvement of the Risk Management Committee's charter to be in line with the COSO ERM, Corporate Risk, Operational Risk and Mitigation Plan guidelines.
- 3. Develop and screen the risk levels permissible to the organization.
- 4. Provide direction and overseeing method to the supervisors and staffs in each department.
- 5. Assess the significant risks and report to the Managing Director.
- 6. Assess and report the risk of the Company.
- 7. Review the practical results compared to yearly targets and company plans.
- 8. Follow-up meeting on practical results within each Department monthly and report to the Executive Committee, Audit Committee, and the Board of Director quarterly.

The Directors Meeting Attendance

In 2022, the Board of Directors and sub-committees attended the meeting as shown in the table which has been scheduled for the meeting in advance. The meeting has been adjusted in accordance with the situation of the COVID-19 epidemic. The company has held meetings via electronic media (Google Meet / Microsoft Teams Meeting) in parallel with meetings held at the Company's head office or at Asian Insulators Public Company Limited's head office to facilitate and strictly comply with the Royal Decree on Electronic Conferencing B.E. 2563.

	Directors' Meeting in 2022					
Name of Directors	Board of	Audit	Executive Director	Risk Management	Shareholders	
	Directors	Committee	Committee*	Committee*	Meeting	
1) Mr.Narong Thareratanavibool	5/5	-	31/31	-	1/1	
2) Mr.Thanit Thareratanavibool	5/5	-	31/31	4/4	1/1	
3) Miss Pimwan Thareratanavibool	5/5	-	31/31	4/4	1/1	
4) Mr.Damrong Joongwong	5/5	8/8	-	-	1/1	
5) Mr.Sampan Hunpayon	5/5	8/8	-	-	1/1	
6) Mr.Choti Sontiwattananont	5/5	8/8	-	4/4	1/1	

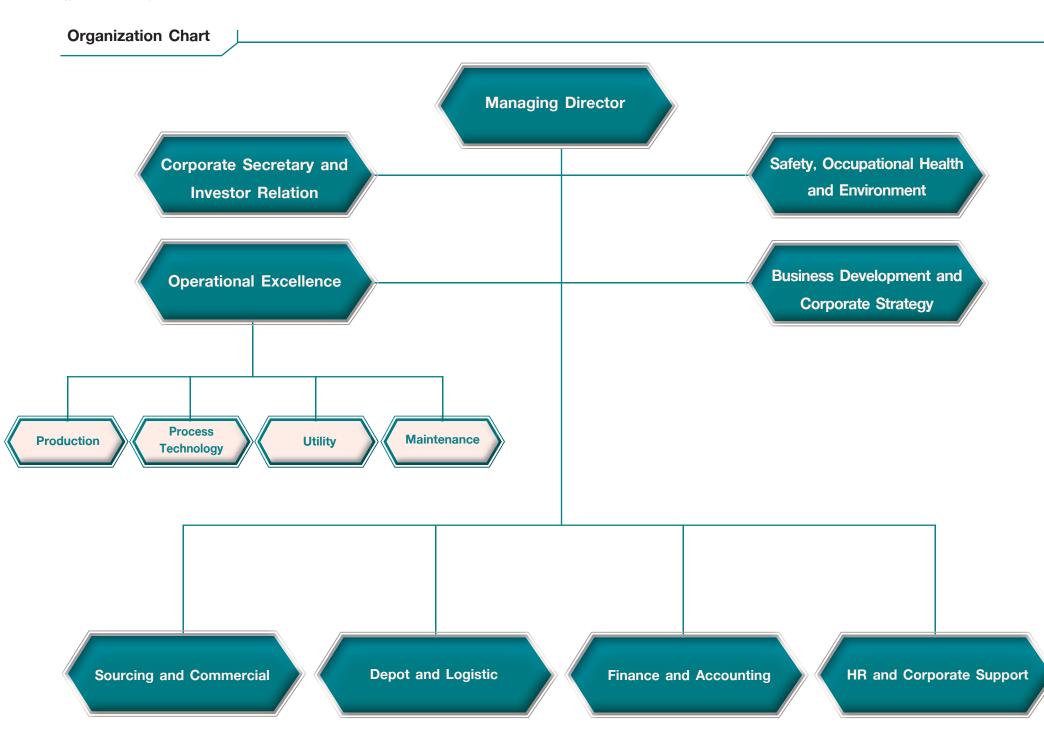
Remarks: The figures show the number of directors attending a meeting per number of times of the meeting * No directors' remuneration and meeting allowances

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7.4 The Management

The Company has a management team to manage and supervise the business operations efficiently and in accordance with the policy that the Board of Directors has set the direction which consists of executives from department manager level and above under the supervision and control of the Managing Director with powers and duties to manage the Company in accordance with the plans and budgets approved by the Board of Directors.



7.4.1 Management Team

The management team as of 31 December 2022 as follow;

No.	Name	Position
1	Miss Pimwan Thareratanavibool	Managing Director
2	Miss Arunrat Sanprasertsuk	Head of Finance and Accounting
3	Miss Piyanart Namphairoj	Manager - Finance and Accounting
4	Mr. Chainarong Saenphuwa	Manager - Operational Excellence
5	Miss Ratima Thareratanavibool	Manager - Sourcing and Commercial / HR and Corporate Support
6	Mr. Pongsakon Thareratanavibool	Manager - Business Development and Corporate Strategy
7	Miss Pimwan Thareratanavibool	Manager - Depot and Logistic (Acting)

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7.4.2 Directors, Audit Committee and Management Compensation

a) Directors and Audit Committee' remunerations

The Company determines the remuneration policy for the Company's Board of Director and Audit Committee fairly and reasonably in awareness of the appropriateness and accord with the responsibilities of the directors, financial position of the Company, and in the reference to the companies in the same industry. The remuneration shall set at appropriate level and sufficient to motivate and retain qualified directors to present to the Board of Directors and the shareholders' meeting for approval. The Company does not have a Nomination Committee, in which persons appointed to hold positions of directors and executives of the Company shall qualify under Section 68 of the Public Company Act B.E. 2535. The 2022 Annual General Meeting of Shareholders held on 5 April 2022 resolved to approve the determination of remuneration for the Company's directors for the year 2022 for not exceeding 3,000,000 Baht, which remained the same from last year with details as follows;

2022
18,000 Baht / person / Month
15,000 Baht / person / Month
18,000 Bath / person / time
15,000 Baht / person / time
- None -

Remark: *Determine the meeting allowances will be paid only attended

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The Executive Committee and the Risk Management Committee of the Company does not receive any remuneration as an Executive Director and Risk Management Committee from the Company. The Company's directors and executives do not receive any remuneration from the subsidiary.

Name		Standard Monthly	Meeting Allowances		Total in
		Board of Director	Board of Director	Audit Committee	2022
1	Mr.Narong Thareratanavibool	216,000	108,000	-	324,000
2	Mr.Thanit Thareratanavibool	180,000	90,000	-	270,000
3	Miss Pimwan Thareratanavibool	180,000	90,000	-	270,000
4	Mr.Damrong Joongwong	216,000	108,000	144,000	468,000
5	Mr.Sampan Hunpayon	180,000	90,000	120,000	390,000
6	Mr.Choti Sontiwattananont	180,000	90,000	120,000	390,000
Total		1,152,000	576,000	384,000	2,112,000

Directors' standard monthly and meeting allowances as of 31 December 2022 (Unit: Baht)

b) Directors' remunerations in subsidiary

- None -

c) Management's compensation

The Company has established a policy on compensation for the Company's executives in relation to the responsibility of the management and the performance of the Company. In addition, the compensation structure for executives is set by comparing with references to companies in the same industry from the 2020/2021 wage survey and HR Benchmark report from HR Center Co., Ltd., which such compensation must be at the level of appropriate and sufficient to motivate and retain quality executives. The Company assesses the performance of executives and employees annually by using performance indicators (KPIs) and the Company's performance.

Moreover, Managing Director receives compensation and benefits as the Company's top management director of the Company and does not receive any compensation and benefits from the subsidiary.

The managements under SEC's definitions, who in the position in 2022 were received compensations and benefits as follows;

Description	Number of Person	Baht
Salary, Bonus, Other welfare benefits	6	13,322,852.30
Provident Fund, Social Security Fund	4	526,714.00
รวม		13,849,566.30

d) Other non-monetary remuneration

The Company has arranged the accident insurance, life insurance, and health insurance for managements. This is also including providing retirement benefits to employees according to Thai labor law, in 2022, the Company recorded these as expenses in the amount of 0.07 million Baht.

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7.4.3 Securities held in the name of Directors and Managements

a) Securities held in the name of Directors, their spouses and minor children as of 31 December 2022

Securities Holder		Shareholding (Change during	
		31 Dec 21	31 Dec 22	the year
1	Mr.Narong Thareratanavibool	19,572,634 Self: 7,446,944 Spouse: 12,125,690	19,572,634 Self: 7,446,944 Spouse: 12,125,690	No Change
2	Mr.Thanit Thareratanavibool	16,430,312 Self:11,148,864 Spouse: 5,281,448	16,430,312 Self:11,148,864 Spouse: 5,281,448	No Change
3	Miss Pimwan Thareratanavibool	1,875,000	1,875,000	No Change
4	Mr.Damrong Joongwong	-None-	-None-	No Change
5	Mr.Sampan Hunpayon	-None-	-None-	No Change
6	Mr.Choti Sontiwattananont	87,000	104,400*	Increase

Remark : * From exercised AIE-W2

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b) Securities held in the name of Directors, their spouses and minor children as of 31 December 2022

Securities Holder*		Shareholding (Change during	
		31 Dec 21	31 Dec 22	the year
1	Miss Pimwan Thareratanavibool	1,875,000	1,875,000	No Change
2	Miss Piyanart Namphairoj	-None-	-None-	No Change
3	Mr.Chainarong Saenphuwa	-None-	-None-	No Change
4	Miss Ratima Thareratanavibool	264,000	264,000	No Change
5	Mr.Pongsakon Thareratanavibool	-None-	-None-	No Change
6	Miss Arunrat Sanprasertsuk	-	-None-	No Change

7.5 Personnel

7.5.1 Number of Employees

As of 31 December 2022, the Company had 187 employees in total, including the managing director. The number of employees is shown in the table below.

Departments / Divisions	Number of Employees
Management	6
Business Development and Corporate Strategy	2
Sourcing and Commercial	6
Depot and Logistic	28
Finance and Accounting	13
HR and Corporate Support	7
Safety, Occupational Health and Environment	10
Operational Excellence	115
Total	187

7.5.2 Employees' compensation

a) Monetary Compensation

The Company has set the employee compensation policy which reflects the Company's performance along with a comparison with companies in the same industry from the 2020/2021 Wage Survey and HR Benchmark Report. Each employee's annual salary rises are based on employee KPIs and assessment of individual performance, and at the level which appropriate and sufficient to motivate and retain qualified employees. The company is continually considering the improvement of employee welfare. The total amount of employee compensation for the year 2022 is as follows:

Description	Baht
Salary, Bonus, Other welfare benefits	61,309,387.00
Provident Fund, Social Security Fund	2,417,890.00
Total	63,727,277.00

b) Other Compensation

The Company has arranged the accident insurance, life insurance, and health insurance for employees. This is also including providing retirement benefits to employees according to Thai labor law, in 2022, the Company recorded these as expenses in the amount of 1.18 million Baht.

7.5.3 Labor Disputes in the past 3 years

- None -

7.5.4 Personnel Development

The Company attaches importance to the development and improvement of personnel's potential by increasing the skills and knowledge on the job training. The Company has assigned personnel in each department and unit to training in various courses. In addition, the Company also organizes training internally for supervisors or executives to transfer knowledge and experience to their employees in related fields. However, during the COVID-19 pandemic, the Company has adjusted all training and seminars via digital learning to reduce contact between employees and outsiders. In 2022, the Company recorded the cost of training and seminars for employees in the total amount of 0.32 million Baht.

7.5.5 Labor Union

The Company and its subsidiary do not have labor unions. None of the Company's employees is a member of labor unions. The Company has never faced a strike or business interruption due to labor disputes.

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7.6 Other key information

7.6.1 Company Secretary

In Compliance with section 89/1 and section 89/16 of the Securities Exchange of Thailand Act (No.4) B.E. 2551, the board of directors appointed Miss Pimwan Thareratanavibool as company secretary, effective from 17 May 2017 to perform the duties as required under the laws in preparing and maintaining key corporate documents such as the meeting of the board of directors and of the annual general meeting of shareholders (AGM). Corporate secretary also oversees the arrangements for the board of directors' meetings and AGM, and assist to best corporate governance. Also, conducting as a coordinator to follow the subsequent actions in accordance with the Board's resolutions as the followings;

- 1. To advice the Company's Articles of Association, regulations and informs significant changes to the Board subsequently.
- 2. To arrange the Shareholders and the Board meetings in accordance with laws and regulations.
- To take minutes of the Shareholders and the Board meetings and follow the subsequent actions are in accordance with such resolutions.
- 4. To disclosure all public information in accordance with regulations, and the SEC's and SET's regulations.
- 5. To filed all records of the Company's important documents such as directors' registration, invitation to the meetings, minutes of meetings, annual reports, invitation to shareholders' meetings and reports on directors' and management's conflict of interest etc.

Company secretary also regularly attends training programs which will be useful in performing the duties. The qualification of company secretary is disclosed in details about the board, management in the Appendix.

7.6.2 Internal Audit

The Company has appointed Honor and Advisory Co., Ltd. to be an internal auditor for year 2022 by having Miss Piyamas Ruangsangrob is as primarily responsible for examine and evaluate the efficiency of internal control as well as overviewed and followed up the correcting and improving the internal controls to be more appropriate and effective. Then, the internal auditor required to quarterly report the audit results to the Audit Committee. The Audit Committee has carefully considered the qualifications of Honor and Advisory Co., Ltd. and Miss Piyamas Ruangsangrob, who independently appropriated and experience to perform internal audit duties, internal audit's detail in the Appendix 3.

7.6.3 Investor Relation

The Company appointed Miss Pimwan Thareratanavibool as managing director and company secretary to in charge of investor relations, which serves to communicate, disclosure information to shareholders, investors, analysts and relevant regulators, including various information disclosed to the public through the SETLink for investors to be informed equally. Investor relations can be contacted at Telephone +66 34 877-485-8; Facsimile: +66 34 877-491-2; Email: ir@aienergy.co.th; and LINE ID: AIE-IR.

7.6.4 Chief Accountant

The Company has assigned Miss Piyanart Namphairoj as finance and accounting manager to control and supervise the Company's bookkeeping in accordance with relevant standards, rules and regulations by the qualifications of Chief Accountant in the management in the Appendix 1.

7.6.5 Auditor Fee and Non-Audit Fee

The Company has appointed Siam Truth Audit Company Limited as the Company's auditors in 2022, who were consented by the audit committee as following;

- 1. Mr.Banyong Pitchyaprasarn Certified Public Accountant No. 7147 or
- 2. Mr.Kraisit Silpamongkongkul Certified Public Accountant No. 9429 or
- 3. Miss Khemanan Jaichuen Certified Public Accountant No. 8260 or
- 4. Miss Varaphon Kanjanaradsamechoti Certified Public Accountant No. 9927, or
- 5. Miss Orawan Suwanhirunchoti Certified Public Accountant No. 11145, or
- 6. Mr. Chaiwat Sae-Tiao Certified Public Accountant No. 11042

These 6 auditors are qualified for the Public Limited Companies Act and Securities Commission and the Stock Exchange stipulated and has no relationship with the Company, Subsidiaries, Management, Controlling Shareholders, or related party that preventing the independent opinion.

In the event the above auditors are unable to perform their duties; Siam Truth Audit Company Limited is authorized to assign another of its auditors to perform the duties in place of them. The 2022 audit fee was not over 3,300,000 Baht.

Audit fees	Audit fees 2022		
Auditor	Siam Trut	h Audit Compar	ny Limited
AI Energy Plc's Group	Quarter	Year	Total
AI Energy Public Company Limited			
Consolidated			
Company Only	1,350,000	1,650,000	3,000,000
(Audit Fee)			
BOI	-	300,000	300,000
(2 BOI)			
Other Expenses (Non-Audit Fee)	-	-	-
Total AI Energy	1,350,000	1,950,000	3,300,000
AI Ports and Terminals Company Limited			
Audit Fee	30,000	100,000	130,000
Other Expenses (Non-Audit Fee)	-	-	-
Total Group	1,380,000	2,050,000	3,430,000

8. Report on Key Actions under Corporate Governance

8.1 Board of Directors' Performance in 2022

The Company has been complying with the code of good corporate governance for listed companies' year 2017. In 2022, the Company operated its business in accordance with the corporate governance code as detailed below;

Principle 1

Establish Leadership Role and Responsibilities of the Board of Directors as the Leader in a Sustainable Organization

(1) Define Policy, Strategy and Business Director

The board of directors reviewed business operations, business plans, visions, missions and budgets to be consistent with the current market and economic conditions. Also assign the managing director and the management team to set indicators to achieve goals and continuous follow-up and report the results to the board of directors quarterly.

(2) Good Corporate Governance and Code of Business Conduct

The Board of Directors has established principles of good corporate governance and business ethics for directors, managements and employees of the Company to adhere to as guidelines for efficiency, transparency, accountability and taking into account the interests of all groups of stakeholders. In this regard, in 2021, the Company has registered and announced the good corporate governance policy and business ethics for directors, managements and employees to acknowledge and agree to practice.

(3) Internal Control and Internal Audit

The board of directors and the audit committee emphases on internal control by trying to determine the Company to have a standardized internal control system of acceptable risk level by assigning an outsource internal auditors to review and follow up on the results of internal control on a quarterly basis and report to the audit committee and the board of directors.

(4) Risk Management

The board of directors has assigned the risk management committee is responsible for policy stipulation and determine risks that have a significant impact on the Company's operations. Also monitor, improve, and put in place measures to mitigate risks to an acceptable level. The risk management committee is also reporting the risk management reports to the board of directors for acknowledgment on a quarterly basis.

Principle 2

Define Objectives that Promote Sustainable Value Creation

The board of directors has reviewed the 2022 business plan, which contains the direction and strategy of the Company's business operations for the next 5 years to ensure that the business plan can respond to the current and future economic and social conditions.

Principle 3 Strengthen Board Effectiveness

The board of directors has determined the appropriate number of directors with the proportion of independent directors to lead the organization to the objectives and goals. The current board of directors consists of 6 members, comprising 3 executive directors and 3 independent directors, representing half of the entire board of directors.

The chairman and the managing director must not be the same person and engage in different roles. The chairman duties to the board are described below;

- (1) Supervision, follow up and ensure that the Board of Directors has efficiently perform their duties and achieve the objectives and goals of the organization.
- (2) Ensuring that all directors are involved in fostering an ethical corporate culture and good corporate governance.
- (3) Determining the agenda of the board of directors meeting together with the assigned director and managing director and has measures to ensure that important matters are included in the meeting agenda.
- (4) Allocating sufficient time for the management to make a presentation and enough for the directors to discuss important issues thoroughly. Encouraging directors to use prudent discretion freely express opinions.
- (5) Strengthening of good relationship between executive directors and non-executive directors and between the board and the management.

The managing director is highest commanding in chief of the Company, who is responsible for managing policies, business plans and budgets as assigned and authorized by the board of directors. However, the Company's chairman and managing director are considered to be a member of the same family. Therefore, according to the resolution of the board of directors Meeting No. 3/2021 held on 13 August 2021, has appointed Mr.Damrong Joongwong to be an independent director representative participate in determining the agenda for the board of directors' meeting to promote the balance of power between the board and the management.

Board of Directors Performance Evaluation

The Company requires the board to assess their performance with a self-assessment. The assessment criteria are set up appropriately and consistent with good practice and good corporate governance principles of listed companies in 2017, the assessment results were presented to the board of directors' meeting. The results were used as information for considering various policies or determining the annual remuneration of directors. As for the sub-committees, there is no assessment because they are the same committees as all the board of directors.

Supervision of the Company's subsidiary

The Company has carried out a subsidiary business in line the with Company business principles and to maintain the Company's investment interests as follows:

- (1) The Board of Directors will appoint the Company's representative as a director in each subsidiary in order to supervise the subsidiary to operate in accordance with the laws, good corporate governance policy, and other related policies.
- (2) The Company must receive a quarterly performance report with related documents for consideration which the subsidiary must strictly comply with.
- (3) If the subsidiary has transactions of the acquisition or disposition of assets under the Notification of the Capital Market Supervisory Board concerning the acquisition or disposition of assets or connected transactions. The Company has duty to seek approval from the board of directors' meeting. and/or disclose information to the SET and/or seek approval from the shareholders' meeting before entering into transactions. In this regard, the subsidiary will be able to enter into the transaction or proceed only after receiving the approval according to the specified criteria.

In addition, in some transactions or events of the subsidiary may have cause the Company to disclose information to the SET according to the specified criteria. Directors of the subsidiary are obliged to notify the managing director of the Company immediately that the subsidiary has a plan to enter into a transaction or such

- (4) The Company has set a policy for directors of subsidiaries to disclose information about their interests and related persons and transactions with the Company in a manner that may cause a conflict of interest by the board of directors of the Subsidiary to the board of directors of the Company. Subsidiary's directors must not participate in approving matters in which he or she is a stakeholder or having conflicts of interest, both directly and indirectly.
- (5) In the event that the Company found significant suspected issues, the Company able to inform the subsidiary for clarification and submitting documents for consideration.

Anti-Corruption Policy

The Company recognizes the important of a transparent business operation and embrace the principle of good corporate governance for effectiveness and equitably with responsibility to society and stakeholders. As well as to prevent corruption that may occur, hence the Company has declared the intention of anti-corruption that do not support the activities of groups or individuals acting

in wrongful exploitation. In order to be entrusted in undertaking a no fraud operation, the Company has proclaimed the anti-corruption policy as the guidelines for the Board of Directors, management, and employees to strictly comply. The Company has participated in the declaration of intention to become a collective action coalition of the Thai private sector in anti-corruption and was already certified as member by the Private Sector Collective Action Coalition Council (CAC) to express the intention and commitment to combat all forms of corruption and corruption. The details of the policy are as follows;v

1. Objectives

The purpose of formal "Anti-Fraud & Corruption Policy" is to declare the intent and commitment to working against fraud and corruption and to establish guidelines for review and oversight, to ensure that operations are conducted appropriately in accordance with this policy.

2. Scope

This policy applies to the Board of Directors, Sub-Committees, Senior Management and employees at all levels of Al Energy Public Company Limited and all subsidiaries (together called "Company Personnel"). This policy also applies to agents, intermediaries, contractors and consultants acting on behalf of The Company (together called "Related Business Partners").

3. Definition

"Corruption" defined as the abuse of power to exploitation, whether in bribery or in other forms by offering or receiving from public sectors and private sectors including favor oneself or ally. However, there are exceptional cases for the activities that legal, tradition, and commercial conservative which can be performed.

4. Anti-Corruption Policy

- 4.1 Restricted the Board of Directors, management, and employees of the Company claim, perform, or accept corruption in all forms; both directly and indirectly. The Company has determined the reviewing of the anti-corruption policy's implementation regularly. Moreover, the roles and responsibilities of the parties involved to comply with the policies and operations of the Company.
- 4.2 The Company Personnel shall not ignore or neglect to raise concerns or report any suspected instance of fraud or corruption in relation to The Company. Company Personnel shall report to the designated personnel any suspected instance of fraud or corruption and provide support to the investigation process.
- 4.3 The Company Personnel shall encourage good values and awareness in working honestly, ethically and transparently, without fraud and corruption, as part of the organizational culture.
- 4.4 The Company personnel shall operate in compliance with all related laws and regulations, especially the laws in relation to anti-fraud and corruption in every country in which Company operates.
- 4.5 The Company Personnel shall operate with transparency, accuracy, and fairness under the applicable regulations, policies, procedures and guidelines of Company, especially for marketing and sales, procurement, and accounting and finance processes.
- 4.6 Any act breaching this Anti-Fraud & Corruption Policy shall be considered for disciplinary action in accordance with Company's Procedures which may include termination if deemed appropriate by Management. Additionally, any Personnel found to be in violation of this Policy may be subject to the law if the act is proven to be a violation of related Laws.

4.7 Company shall provide fair treatment and protect Personnel. Personnel will not suffer demotion, penalty or other adverse consequences for refusing involvement in any acts of fraud or corruption, even if such refusal may result in the Company's loss of business's opportunities.

5. Duties and Responsibilities

5.1 Board of Director is responsible for formulating policy against corrupt and approve the policy, including oversight and support against to the corruption by impelling policies to be implemented. Also being a role model in integrity for employees and recognize the importance of anti-corruption.

5.2 Audit Committees

- 5.2.1 To oversee and review the approved anti-corruption policy regards to the appropriateness to the Company.
- 5.2.2 Responsible for reviewing the Company's financial statement, the internal control system, and risk management to ensure that the Company has operated transparently and not in contradict to the anti-corruption policy itself.
- 5.2.3 Responsible for determining and propose agendas to the Board of Directors, when there was corruption in the Company, to impose sanctions and determine the prevention

5.3 Internal Audit is responsible for reviewing and monitoring the Company's operation to in accordance with such policy and to ensure the internal control system was in place, which may reduce the corruption's risk in the Company and reported to the Board of Directors. Internal Auditors are responsible for reporting to the Audit Committee.

5.4 Managing Director, Executive and Management are responsible for establishing efficient protocols to support the Anti-Fraud & Corruption Policy, setting communications and a training program for all personnel, regardless of rank, to ensure that personnel have sufficient understanding and are able to effectively and efficiently apply related policies and protocols in their operations, as well as reviewing the appropriateness of related protocols to align with any changes in business operations, laws, rules or regulations.

5.3 All Company Personnel are responsible for working according to this Anti-Fraud & Corruption Policy and any related protocols. Personnel must report to their supervisor or to a designated reporting channel if they encounter any breach of policy or have any questions about this policy.

6. Anti-corruption Operational Guidelines

Directors, management, and employees at all levels of company and its subsidiaries must strictly follows the Company's policy and practice and no involvement in corruption in any cases; directly or indirectly. Nevertheless, the policy also including the anti-corruption within the procurement procedure; suppliers or contractors.

- 6.1 Employees must not neglect or ignore whenever encounter an act of possible corruption related to the Company and must notify the incident to the superior or the responsible person through various available channels (as presented below in this policy statement) and provide good cooperation when fact findings are needed.
- 6.2 Employees who commit, conspires with, or connects to corruption must face disciplinary punishment and related legal penalties.
- 6.3 The Company will ensure fairness and provide protective measures to complainants or whistleblowers for collaboration in reporting malpractice and corruption.

- 6.4 The Company puts emphasis on publicizing, communicating and training in order to constantly educate employees the Anti-Corruption Policy.
- 6.5 The Head of Internal Audit has duty and responsibility to monitor, review to report to the Audit Committee whether implementation of the anti-corruption is in accordance with the policy and operational guidelines with an attempt to ensure suitability and adequacy against risk of potential corruptions.

7. Anti-Corruption Practices

Employees must adhere to the anti-corruption policy when dealing business with customers, suppliers, trade partners or third parties in relevant to the Company's business

- 7.1 Employees must comply with laws, rules, business traditions and manners when interacts with relevant business-related third parties. Employees who didn't comply with to Anti-corruption Policy will face disciplinary punishment, related legal penalties and may also be legally prosecuted.
- 7.2 Employees must not seek any benefit from their positions in the Company in receiving or soliciting any business-related third party or relevant individual to provide service that has no connection to the Company's business.
- 7.3 When employees or management recommend an individual to the Company, such action must not induce conflict of interests or interfere with the company's recruitment process and must not be unlawful act to-wards personal gain.

7.4 The bribery with money or other benefits.

- 7.4.1 Employees must not accept or solicit, both directly and indirectly, for money, gift voucher, check, stock, present, any bribe, special compensation or incentives of any value from relevant business-related third parties and employees in the Company such as the public sector and the private sector.
- 7.4.2 Employees must not bribe authorities or government officials by offering money, gift vouchers, check, stock, present, or any bribe, special compensation or valuable incentives.

7.5 Procurement Process

- 7.5.1 For the purchase and hire process must be conducted by the Company's working procedures, from the beginning of biding, price comparisons, selected suppliers and/or contractors by prohibiting employees accept the bidding that enclose hidden benefits with suppliers and/or contractors. However, the Company have an active internal control system that monitor and involved by related manager departments, and all the procurements were approved by Managing Director only.
- 7.5.2 The action of business relationship, negotiation and purchasing between public or private sectors must be carried out with transparency, integrity and strictly abide by the law.

7.6 Donate to charity, public interest and Sponsorships

There are restrictions on donations to charity, public interest, and funding as follow;

7.6.1 Charitable contributions and sponsorships to individuals or organizations, both for government or private sector, must be transparent and with objectives for charity, and not made with the expectation of favorable treatment in return that may give the appearance as being for fraud or corruption. Thus, the request and approval processes must be in accordance with the Charitable Contributions and Sponsorships Procedures.

- 7.6.2 To approve the donation is subject to the Company's approval authority but if donations and sponsorships in any form is worth not more than THB 10,000 must be approved by Human Resources Manager if more than THB 10,000 must be approved by Managing Director.
- 7.6.3 The donation must be under 'the Company's name' only with reliable evidences and follow the Company's procedures. The Company shall not claim on the donation to other purpose.
- 7.6.4 The sponsorships can be support in the way of asset or financial support to the project or activities that are made for business objectives and usually for brand or reputation management purposes. It must be under 'the Company's name' only with reliable evidences and purposes and follow the Company's procedures.
- 7.6.5 Charitable contributions and sponsorships must demonstrate that their activities, based on the objective of the project, have taken place and can be traced.

Procedures for charitable contributions and sponsorships as follows:

 The Requestor prepares the "Requesting Form" that indicates the name of the receiving organization and the objectives with the supporting documents attached. The Requesting Form shall be approved by the authority according to the authority limits as indicated in the table below.

Authorized Amount	Approver
Less than THB 10,000	HR and Corporate Support Manager
More than THB 10,000 But not exceeding THB 100,000	Managing Director
THB100,000 and above	The Chairman of the Executive Committee

- 2. HR and Corporate Support Manager reviews and approves the "Requesting Form" if the objectives for the charitable contributions and sponsorships are aligned with the established procedures.
- 3. The Requestor provides evidence of the charitable contribution or sponsorship, such as a "Thank You Letter" from the organization receiving the contribution or a picture of the donation, to the Finance Department as supporting documentation after the charitable contribution or sponsorship has been made.
- 4. The Finance Department reviews evidence relating to the charitable contribution or sponsorship, as well as retains the evidence in a proper manner. In the event of insufficient evidence, additional supporting documentation or clarification shall be requested. If it is proven the charitable contribution or sponsorship provided do not comply with the Company's policy or has been used as an excuse/method for corruption, the perpetrator will be subject to the highest level of disciplinary action.
- The Finance Department prepares a "Summary Charitable Contributions and Sponsorships Report" which is submitted to Managing Director on a quarterly basis.
- The Internal Audit Department evaluates the charitable contribution and sponsorship process annually to ensure the efficiency, effectiveness and appropriateness of the internal controls of the process.

7.7 Political Contributions

The Company adopts a political neutrality policy and establishes independent management and operations, without involvement in political activities. The definition of political contribution is a contribution, financial or in-kind, to support a political cause. Defining what a political contribution is presents some difficulty. Financial contributions can include loans. In-kind contributions can include gifts of property or services, advertising or promotional activities endorsing a political party. The release of employees without pays from the employer to undertake political campaigning or to stand for office could also be included in the definition.

Employees have right and political liberty and have the freedom to participate in political activities under the terms of the Constitution, related laws, and regulations. However, Employees must not participate in any political activities on behalf of The Company or employ any of The Company's resources as political contributions to political parties or any parties in relation to politics. However, one must not use company's resources in either directly or indirectly for the political purpose that leads to the loss of company's neutrality and a potential to damage company's reputation.

7.8 Gifts, Hospitality and Expenses

Managers and Employees of the Company must not accept any gifts, hospitality and expenses from customers and suppliers. However, the gifts are acceptable if it is intended solely for the reception, greeting or congratulate only, no hidden agendas, such as gift baskets during festive season, snacks, Promotional products in small values such as pens, books, calendars, or mugs with the organization's logo. The receiving or providing of gifts and entertainment must be transparent and not with the expectation of favorable treatment in return. Receiving or providing gifts and entertainment but be done on behalf of the Company only.

Procedures for receiving and providing Gifts, Hospitality and Expenses

- 7.8.1 The receiving or providing of gifts and entertainment is permitted according to tradition but must not impact The Company's operations and business decisions. Employees must not ask for gifts and entertainment.
- 7.8.2 Providing Gifts, Hospitality and Expenses during festive season
 - 7.8.2.1 The Requestor has to prepare "Requesting Form" that shall be indicated the name of the organization receiving the gifts and hospitality, the details of gifts and entertainment to be provided, the quantity, the amount (Not More Than THB 2,000 per piece), and the objectives as well as the supporting documents attached. The Requestor submits the form to Human Resource Manager to review and approve.
 - 7.8.2.2 Human Resource Manager reviews and approves the "Requesting Form" if the objectives for gifts and entertainment align with the established procedures.
 - 7.8.2.3 The Requestor provides evidence of gifts and entertainment, such as receipts and a "Thank You Letter" from the organization receiving the gifts or hospitality, as supporting documentation after the gift or entertainment has been provided.
 - 7.8.2.4 The Finance Department reviews evidence relating to the gifts or entertainment as well as retains evidence in a proper manner. In the event of insufficient evidence, additional supporting documentation or clarification shall be requested. If it is proven that the gifts and entertainment provided do not comply with the Company's policy or have been used as an excuse/method for corruption, the perpetrator will be subject to the highest level of disciplinary action.

- 7.8.2.5 The Finance Department prepares a "Summary Gifts and Hospitality Provided Report" which is submitted to the Managing Director on a quarterly basis.
- 7.8.2.6 The gift and hospitality process shall be evaluated by the Internal Audit Department annually to ensure its efficiency, effectiveness and appropriateness.

8. Fraud Risk Management and Internal Control Processes

- 8.1 Establishes a program and procedures for fraud risk management covering fraud prevention, detection and response.
- 8.2 Establishes appropriate and sufficient internal controls for fraud and corruption prevention and the assessment/review of internal processes to ensure the efficiency and effectiveness of internal controls.
- 8.3 Establishes the assessment of fraud and corruption risks to ensure that The Company has appropriate internal controls in place to mitigate all types of fraud and corruption risks.
- 8.4 Establishes measures and procedures for particular expenses such as charitable contributions, sponsorships or other expenses to formally prevent fraud and corruption.
- 8.5 Establishes preventive measures to prevent the providing or receiving of gifts, assets or other benefits, entertainment, or any other expenses that are not aligned with the Company's policies or not in compliance with the applicable laws.
- 8.6 Establishes protocols to support the issuance of transparent and accurate financial reports which comply with international accounting standards.
- 8.7 Establishes a process for maintaining accurate books and records that accurately, properly and fairly document all financial transactions in accordance with applicable laws and regulation. Expenses in particular need to have adequate supporting documentation with approvals from authorized person to ensure the appropriateness of the expenses and that they have not been made for the purpose of fraud or corruption.
- 8.8 Establishes channels to report, comment, or make complaints about fraud or corruption cases as well as establishes a process to investigate, enforce and report cases of fraud or corruption to the Board of Directors and Senior Management.
- 8.9 Establishes communications and training to provide understanding of the Policy and Procedures on anti-fraud and corruption to all levels of employees, from the Board of Directors, Management and Staff to Agents and Intermediaries acting or working on behalf of The Company.

9. Review of Policy

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The review of this policy is set for at least once a year and is to be submitted to the board of directors for approval.

10. Whistleblowing or Complaints

10.1 Issue to whistleblowing or complaints

- 10.1.1 An action of malpractice and corruption connected to the organization, directly or indirectly.
- 10.1.2 A practice of wrong procedure in contrary to Company's regulations or of adverse effect on the Company's internal control system that raise doubt of being a possible channel for malpractice.
- 10.1.3 An act that misconducted obtain or destructs the Company's benefits and damages the Company's reputation.
- 10.1.4 An act of illegal nature and immoral business ethics.

11. Whistleblowing or Complaints Channels

11.1 Mechanisms for internal complaints

- 11.1.1 Suggestion box
- 11.1.2 Supervisor of working units
- 11.1.3 Internal Auditors or HR Manager
- 11.1.4 Electronic mail box (hr@aienergy.co.th / ac@aienergy.co.th)

11.2 Mechanisms for external complaints

- 11.2.1 Website (http://www.aienergy.co.th)
- 11.2.2 Electronic mail box (aienergy@aienergy.co.th / ac@aienergy.co.th)
- 11.2.3 By Post to The Audit Committee
 - 55/2 Moo 8 Sethakit 1 Rd., Klongmadua, Krathum Baen, Samut Sakhon 74110

12. Protection of whistleblower and confidentiality

12.1 Protection of the whistleblower and related person

Because filing complaints and providing information of malpractice in good faith can result an immense benefit to the Company and employee as a whole, therefore the person who files complaint, testify, provides information and facts or gives relevant evidence to the complaint, despite troublesome that might follow, will be guarantee of no lay-off, punishment, or any harmful effects to career growth, performance assessment, welfare and related benefits eligible for employee. This guarantee is also applied to the personnel in charge of complaint's investigation. The Company has policy to ensure fairness and equitable treatment to all stakeholders in accordance with to the Company's regulations. The whistleblower will receive protection and the complaints will be hold confidential.

12.2 The anonymity and confidentiality

Employee or external whistleblower may choose to stay anonymous when reporting violations of other employees. However, the Company encourages employees to identify themselves when filing the report for ease of communication and investigation. Upon completion of report filing by employees or related business partners or the external whistleblower, the working team who takes compliant shall act for a reasonable protection and prevention measures towards efficient investigation in order to safeguard personnel or the external whistleblower from harassing or unfair treatment.

13. Investigation and Punishment

- 13.1 After receiving complaint, it will be scrutinized and investigated towards fact findings by the Executive Committee or the Audit Committee.
- 13.2 During the investigation, Executive Committee or the Audit Committee will appoint representative (of management) to keep the whistleblower or the complainant informed of progress.
- 13.3 If fact findings from the investigation unveil information or evidence reasonable to believe that the alleged person is corrupted or malpractice, the Company will inform such allegations to the alleged person. The alleged person has rights to prove him/herself of no connection with the acts of malpractice as alleged.
- 13.4 Malpractice of the alleged person is considered violation to the anti-corruption policy and will face disciplinary hearing regulated by the Company. If the malpractice is illegal, the law penalty will also apply. As for disciplinary consideration, ruling of the Executive Committee or the Audit Committee or Management deems final.

13.5 In case of alleged person is member of the Board or management level, the loss is more than THB 500,000, Investigation committee must notify Audit Committees immediately for appointing one member of Audit Committee to join the investigation committee. Audit Committee must report result to Executive Committee immediately or within 7 Days.

14. The Publication of Anti-Corruption Policy

For employees, subsidiary company, associated company, other company that has the control power and representatives to be informed and aware of the Anti-Corruption policy, there is procedure as follows;

- 14.1 The Company will put on announcement of the anti-corruption policy for broad acknowledgement.
- 14.2 The Company shall announce to all employees, subsidiary company, associated company, other company that has the control power and representatives about Anti-Corruption policy and practices by email to all departments.
- 14.3 The Company shall train Anti-Corruption policy and practices to its new and potential employees, others who interested, subsidiary company, associated company, other company that has the control power and representatives. By communicate through the following channels.
 - 14.3.1 Website: http://www.aienergy.co.th
 - 14.3.2 Publish the Anti-Corruption Policy in Form 56-1 One Report

The Company recognizes the significance of establishing the Anti-Corruption policy and practices, which may improve the Company's operation effectiveness and also may build trust among stakeholders in terms of a company with good corporate governance practices. Thus, the Company believes that the policy against the corruption is the vital parts of its stability growth.

- The Company has participated in the declaration of intention to become a collective action coalition of the Thai private sector in anti-corruption and was already certified as member by the Private Sector Collective Action Coalition Council (CAC).
- The Company announced and enforced all employees about Anti-Corruption Policy via internal Email and posted in each department, including provide anti-corruption training to its employees.
- The Company sent letters to all suppliers to announce its intention of Anti-Corruption Policy and all suppliers shall comply with such policy.
- The Company published the Anti-Corruption Policy on its website; http://www.aienergy.co.th, for shareholders, investors and potential investors.
- The Company published the Anti-Corruption Policy in Form 56-1 One Report.

Principle 4 Ensure Effective Top Executives and People Management

The Company has systematically arranged a succession plan for the top executives of each line. This is to ensure that the Company has executives and employees with skills, knowledge, abilities and attitudes that will lead the Company to success as targeted and support the Company's future growth.

The Company encourages directors and executives to attend training for knowledge and ability development annually. The Company sent them to various training courses to develop skills and knowledge organized by the Thai

Form 56-1 One Report 2022 AI Energy Public Company Limited

Institute of Directors Association (IOD), courses namely Director Certification Program, Ethical Leadership Program, Advance Audit Committee Program, Board Secretary Program, and Anti-Corruption Practical Guide. etc., including organizing annual internal training and seminars via electronic media during the COVID-19 epidemic.

Principle 5

le 5 Nurture Innovation and Conduct Business with responsibility

The Company emphasizes and supports the creation of innovations that create value to the business while creating benefits for all groups of stakeholders and are responsible to society and the environment as follows:

- (1) The Company is part of the Roundtable on Sustainable Palm Oil (RSPO), sustainable and environmentally friendly palm oil production. Palm tree must be planted on land with documented rights, strictly comply with labor laws, protection against soil, water, and the environment, such as using chemicals as necessary as appropriate, reduce chemical contamination in water, soil, store containers in appropriate places, restore soil and water. Importantly, do not burn in any case which the Company provides support by joining as a member and obtaining RSPO certification, including purchasing some CPO from trading partners and sell products to RSPO certified customers as well throughout the chain.
- (2) The Company designs and develops products and services, researches, improves production and work processes, including collaborating with partners to create mutual benefits for the Company, customers, partners, community and the environment. The Company does not encourage inappropriate behavior Illegal or unethical activities. Currently, the Company is currently studying the possibility in developing the production process to reduce the maximum contaminants of 3-MCPD and Glycidyl fatty acid esters (GE) in palm oil used for direct consumption or used as other food ingredients in the criteria that The European Food Safety Authority (EFSA) has established and accepted. Such substances were caused by distillation and processing at temperatures above 200 degrees Celsius to remove the color, odor and acid that cause rancidity. Both substances cause damage to the genetic material, especially the highest risk group is new born babies which is likely to be exposed to high levels of 3-MCPD from the use of palm oil in the production of infant formula.
- (3) The Company places importance on social and community responsibility to build believe and trust from surrounding communities by listening to opinions/problems from the community through the Company's personnel from the safety, occupational health, and environment unit and cooperate fully to improve.

Principle 6

Strengthen Effective Risk Management and Internal Control

The Board of Directors has established a risk management policy to ensure that the Company has a risk management system to effectively achieve its objectives and complies with relevant laws and standards. The risks are divided into 2 groups, namely corporate risk and operational risk. The board of directors and the risk management committee emphasized the Company's awareness of risks that may arise from business operations and to carry out risk management according to the risk mitigation plan and to effectively monitor performance according to the indicators of each critical risk in each work system. Business Development and Corporate Strategy Manager is representing the management team do the monthly report of performance to the managing director and report to the Risk Management Committee on a quarterly basis.

The Board of Directors and Audit Committee has established an internal control that covers operations performance, finance and accounting in order to operate in accordance with the relevant laws, regulations and regulations by appointing internal auditors from outside to perform audits (outsource), giving opinions and suggestions on the internal control, including the overall organization to make the internal control of the Company more efficient and has a duty to report to the audit committee for approval on a quarterly basis.

Principle7 Ensure Disclosure and Financial Integrity

The Board of Directors attaches importance to the disclosure of accurate and complete financial information within a specified period for stakeholders to receive information equally in accordance with the requirements, laws, rules and regulations of the Company. The Company provides quarterly and annually financial statements that has been reviewed and audited according to accounting standards, which has been consented and approved by the Audit Committee and the Board of Directors, respectively along with MD&A, before disclosing to shareholders and stakeholders through the SETLink and the Company website.

According to the Board of Directors held on 15 May 2013, the resolution included the regulations on the use of internal information in order to adhere to the principles of Good Corporate Governance of the company as follows:

Control of Internal Information

- 1 Directors, executive, and employees of the Company shall abide the following.
 - a) Maintain the confidentiality and/or internal data within the Company.
 - b) No disclosure of secret information and/or internal data of the Company shall be carried out to seek own benefits or the benefit of any other persons either directly or indirectly, and either receive or not receive the return.
 - c) Neither selling, nor transfer of securities of the Company by sign confidential and/or internal data shall be conducted, and/or entering into any other transactions by using confidential and /or internal data that may cause damage to the Company either directly or indirectly.

However, the directors, executive, management and employees of the Company are receiving the internal information of the Company should avoid or refrain from trading securities of the Company during a period of one month prior to the public disclosure of financial statements. Such regulations shall include the spouse and immature children of directors, executives, management, and employees of the Company. Any violation of such regulations shall be deemed to have committed a serious offense.

- 2 Company's directors and executives, including the external auditors of the Company shall report the change in holdings the securities in their own companies, including the spouse and immature children, to the Securities and Exchange Commission and the SET pursuant to Section 59
- 3 Such regulations shall be declared to the directors, executives, management, and employees accordingly.

Due to the situation of the COVID-19 epidemic in 2021, the Company did not arrange a meeting to provide information to institutional investors and analyst. The Company has disclosed various information via SET Link and the

timely manners. Those who are interested in asking for information on the Company's news can contact via the following channels:

a) Postal	: Investor Relations, AI Energy Public Company Limited
	55/2 Moo 8 Sethakit 1 Rd., Khlong Maduea, Krathum Baen,
	Samut Sakhon, 74110
b) Telephone	: +66 34 877-485-86
c) Email	: ir@aienergy.co.th
d) LINE ID	: aie-ir
e) Website	: www.aienergy.co.th

Principle 8

Ensure Engagement and Communication with Shareholders

The Board of Directors emphasis on the rights and equality of shareholders by giving shareholders the right to receive complete information and in a timely manner for attending the shareholders' meeting to decide on the matters of approval of the Company.

The 2022 Annual General Meeting of Shareholders

In 2022, the Annual General Meeting (AGM) of shareholders was held on 5 April 2022 at 10:00 hrs. only through Electronic Media (E-AGM), in accordance with criteria specified in related laws and regulations at Asian Insulators Public Company Limited 5th floor, 254 Seri Thai Road, Kannayaow, Bangkok. As the AGM was held during the COVID-19 pandemic, the Company is aware of and cares about the health of the shareholders and has a lot of participants in organizing the meeting. To prevent and reduce the risks from the spread of COVID-19, the Board of Directors has determined that the meeting is held via E-AGM only.

There were 6 out of 6 directors attending the meeting and there were 2 shareholders attended the e-meeting by themselves and 25 attended the meeting by proxy, totaling 27. The total number of shares 942,151,493 shares, representing 72.03% of the total number of ordinary shares with voting rights of 1,308,072,982 shares. The Company has complied with the best practices according to the AGM Checklist of the Thai Investors Association. and in accordance with the principles of good corporate governance as follows:

Prior to the Meeting

 Shareholders were provided with channels to propose meeting agenda and nominate qualified candidates for directorship, as well as to send any questions concerning meeting agenda, which needed to be answered at the AGM prior to the meeting 1 month in advance between 17 November to 29 December 2021. The criteria were posted on the Company's website. The Board of Directors will consider the agenda proposed by the shareholders, if the board of directors rejects the agenda proposed the board of directors must notify the reason to the shareholders' meeting for acknowledgment.

- The board shall ensure that the Company arranges for the notice of the shareholders' meeting and related papers to be sent to shareholders at least fourteen (14) days before the meeting and posted the notice in Thai and English version on the Company's website at least 30 days before the meeting.
- The meeting invitation informs details of the nomination of independent directors for shareholders to consider as proxies. In the event that shareholders are unable to attend the meeting via electronic media by themselves as well as the rules and regulations used in the meeting such as registration and the exercise of voting rights are also provided.
- The Company has posted the notice of shareholder meeting invitation on ThunHood newspaper for a consecutive 3 days in the period of 23-25 March 2022, specified date, time, location as well as agendas.

On the day of the Meeting

- The Web Link registration began 1 hour before the meeting and live streaming started.
- All 6 directors, managing director, finance and accounting manager, auditor, financial advisor, and legal consultant attended the AGM to provide information and handle questions raised during each agenda.
- The Company explicitly informed the AGM of the meeting criteria in accordance with the laws and the Company's articles of association, such as announced the number of attendees, total number of shares with voting rights, etc. The manual and method to use Web Link system also provided. All the mentioned details were recorded in the minutes of the AGM.

After the Meeting

- The Company disclosed the resolution passed at the 2022 Annual General Meeting of Shareholders (AGM) and voting results of every agenda through the SET's portal once the meeting had ended.
- The Company prepared the minutes of the AGM, specifying the names of director and management in attendance, as well as other relevant attendees, important explanations, a list of questions and answers and submitted to the SET and related agencies within 14 days after the meeting date, and posted it on the Company's website.



Report of the Audit Committee

Dear Shareholders,

The Audit Committee consists of 3 independent directors and non-executive directors that are knowledgeable and experiences in various fields. The Chairman of the Audit Committee is Mr.Damrong Joongwong and Mr.Choti Sontiwattananont is a director who has sufficient expertise and experience in finance and accounting to review the credibility of financial statements. All Audit Committee members are qualified to the Audit Committee Charter and in accordance with the announcements of the Capital Market Supervisory Board and SET.

In 2022, the Audit Committee held a total of 8 meetings. Miss Ratima Thareratanavibool is serving as the committee secretary. In the meeting, the Audit Committee has invited an external audit and an internal audit to join the meeting as to the due agenda, presented to the Board of Directors at every time. Audit Committee's meeting attendance can be summarized in table below;

No.	Audit Committee	Position	No. of Meeting / No. of Meeting Attendance
1	Mr.Damrong Joongwong	Chairman of Audit Committee	8/8
2	Mr.Sampan Hunpayon	Audit Committee	8/8
3	Mr.Choti Sontiwattananont	Audit Committee	8/8

Duties and Responsibilities

The key responsibilities are to oversight and regulate in relation to financial reporting to ensure of the accuracy, completeness and compliance with generally accepted accounting principles and adequate disclosure prior to present the Board of Directors. As well as, review the risk management and internal control to be effective and suggest solutions to the Board of Directors when the systems should be corrected or improved. The key responsibilities are summarized below;

1. Financial Statements

Reviewed the information in the financial statements of the Company and its subsidiaries quarterly and for the year 2022, which had a meeting with the external auditor and the Company's accounting department for accuracy, completeness, according to accepted accounting principles and adequately disclosed. Moreover, the Audit Committee responsible for reviewing all related-parties' transactions are as reasonable, appropriated, and free of conflicts of interest such as the acquisition or disposition of assets prior to submission to the Board of Director for approval.

In the Audit Committee meeting, there are no executive directors attended, to allow the Audit Committee and the external audit discuss freely, including inform all the problem and obstacle in auditing process. As a result, the Audit Committee has an opinion regards to the financial statements for the year 2022 are adequately disclosed in an appropriate information, no conflict with the facts and are prepared in accordance with accepted accounting principles.

2. Internal Control Systems

The Audit Committee has appointed Honor and Advisory Co., Ltd. as an internal auditor to review and monitor the accuracy and integrity in the operation of various departments in complying with the policy. The internal auditor has a duty to follow up the correction of comments and suggestions, then prepared the internal audit report for the Audit Committee Meeting on quarterly basis. In order to prevent any significant deficiencies of the internal control of the accounting system that impact on the Company's financial statements.

3. Risk Management Processes

The Audit Committee has monitored the Company's risk management with the implementation of the established risk mitigation plan through quarterly reports of the Risk Management Committee in order to be able to monitor measures and risk mitigation strategies effectively and provide suggestions to improve procedures or action plans to be appropriate and to cope with unpredictable situations.

4. Compliance

In monthly and quarterly meeting of Audit Committee, the Audit Committee has been continuously audited and reviewed regarding the Securities and Exchange Act and the Stock Exchange of Thailand regulations including laws relating to the Company's operation.

5. Whistleblowing

In 2022, No reports of misconduct, fraud, and abnormal activities.

6. Appointment of the External Auditor

The Audit Committee has appointed Siam Truth Audit Company Limited as an external auditor to examine and comment on the Company's 2022 financial statements and set the Audit fee for no more than 3.30 million Baht and proposed for the Board of Director's approval prior to present the Shareholder Meeting approved.

The Audit Committee is of the opinion that the Company prepares financial reports in accordance with accounting standards, is reliable and has adequate information disclosure and useful to users of financial statements. There is an internal control system that is sufficient and effective. There is proper risk management and able to complete the planned work in a timely manner. In 2022, the Audit Committee received good cooperation from the Board of Directors, managements, auditors, internal auditors, and all departments.

On behalf of Audit Committee

(Mr.Damrong Joongwong) Chairman of Audit Committee

Report of the Risk Management Committee

Dear Shareholders,

The Risk Management Committee consists of 3 members from the board of directors, one of which is an independent director, who experience and knowledge of accounting and finance. Mr.Thanit Thareratanavibool serves as a chairman of the committee.

Risk Management Committee members as of 31 December 2022;

	Name	Position
1	Mr.Thanit Thareratanavibool	Chairman of Risk Management Committee
2	Mr.Choti Sontiwattananont	Risk Management Committee
3	Miss Pimwan Thareratanavibool	Risk Management Committee

Domorki

Remark: There is no renumeration for the Risk Management Committee.

In 2022, the Risk Management Committee held a total of 4 meetings and performed its duties in accordance with the missions set out in the Risk Management Committee Charter as follows:

- Regulate and develop the overall risk management in accordance with ISO 9001:2015 and COSO ERM 'Enterprise Risk Management' in order to mitigate possible risks, maintain at an acceptable level.
- (2) Develop and suggest the risk mitigation plan for both corporate risk and operational risk to maintain acceptable risk level and effectively manage remaining risks.
- (3) Opinions on the improvement of risk management methods in various fields according to the suggestion of the internal auditor and external auditor, including suggesting directions on how to supervise the managements of various departments.
- (4) Follow up with the management to arrange a meeting on risk management of each department on a monthly basis and collect the actual results to compare with the plans that have been set. Then, proposing to the Risk Management Committee quarterly to review and assessment together with a summary of material risks reported to the Executive Committee, Audit Committee, and Board of Directors on a quarterly basis.
- (5) Review the risk management policy and the risk management committee's charter to be consistent with risk management guidelines (COSO ERM "Enterprise Risk Management") throughout the Company.

On behalf of Risk Management Committee

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9. Internal Control and Connected Transactions

9.1 Internal Control

The Company has appointed Honor and Advisory Co., Ltd. to be an internal auditor for year 2022 by having Miss Piyamas Ruangsangrob is as primarily responsible for examine and evaluate the efficiency of internal control as well as overviewed and followed up the correcting and improving the internal controls to be more appropriate and effective. Then, the internal auditor required to quarterly report the audit results to the Audit Committee. The Audit Committee has carefully considered the qualifications of Honor and Advisory Co., Ltd. and Miss Piyamas Ruangsangrob, who independently appropriated and experience to perform internal audit duties.

In addition, the Company determined to have good corporate governance system in business operation in accordance with the laws, rules, regulations, policies and regulations of relevant authorities such as the Securities and Exchange Commission and the Stock Exchange of Thailand. Also, the Company has set up a Corporate Governance Policy to determine the Board of Directors, Audit Committee, Management and employees to strictly follow the rules.

Subject	Details
Internal Audit (Outsource)	: Honor and Advisory Company Limited 518/5 Maneeya Center Building, 7th Floor, Ploenchit Rd., Lumpini, Pathumwan, Bangkok 10330 Telephone 0-2652-0898
Head of Internal Audit	: Miss Piyamas Ruangsangrob
Education	 Master Degree, Master of Financial Accounting and Assurance, Thammasat University Graduate Diploma Program in Accountancy Chulalongkorn University Bachelor Degree, Bachelor of Business Administration in Accounting Rajamangala University of Technology Borphitphimuk Campus Bachelor Degree, Bachelor of Fine and Applied Art in Communication Ramkhamhaeng University
Work Experiences	[:] 2010 - Present Audit Partner Honor and Advisory Company Limited 2012 – 2014, Special Instructor 2019 – Present Burapha University

Detail of Internal Auditor for the year 2022

Subject	Details
	 2019 – 2021 Special Instructor Bangkok University 2019 Special Instructor Thammasat University 2000 - 2010 Audit Manager
Training	 2018 - 2022 Agile Internal Audit No. 2/65 (2022) TFRS 16 - Lease (2022) Auditing Hotel business (2022) Fundamental of TFRS 9 (2022) Working paper preparation for Anti - Corruption (2019) Executives and the preparation of sustainability reports and social compensation (2019) Taxes on land and buildings Planning and preparation before enforcement in 2020 (2019) Fraud related to information technology (2019) Paper making for measures anti-corruption in the organization (2018) TFRS 2017 Sub 202 Liability and 302 Revenue.
Licenses or Certification	 Certified Public Accountant of Thailand Certified Internal Auditor No. 7, Federation of Accounting Professions Well-Prepared before Auditor Perform Audits under ISQC1 No. 3 Procedure after Receive BOI, Certified from Investor Club Association. Tax Law, Thammasat University
Responsibility	: To examine and evaluate the efficiency of internal control as well as overviewed and followed up the correcting and improving the internal controls to be more appropriate and effective, then report the audit results to the Audit Committee.

Summary of Internal Audit Report for the year 2022

According to internal auditor, the internal control system of AI Energy Public Company Limited has been audited in accordance with the Internal Audit Plan of 2022 with the following objectives:s:

- To evaluate the Company's internal control system, which appropriately and adequately designed and able to protect the Company from potential risks in accordance to the guidelines of COSO (The Committee of Sponsoring Organization of the Treadway Commission) and the Association of Internal Auditors of Thailand as well as the guidelines of the Stock Exchange of Thailand.
- 2. To ensure that all transactions related have done according by the Company's rules and procedures.
- 3. To ensure that the Company has complied with relevant laws and regulations of external agencies and government.
- 4. To assure that information related to each system is accurate and reliable.
- 5. To Suggest and improve the internal control in each system, where there are observations that should be corrected and improved to make the Company's internal control system more efficient and effective.

The internal auditor has studied operational systems by interviewing with management level and manager of each department. To observe by considering the 5 key factors; Control Environment, Risk Assessment, Control Activities, Information and Communication, and Monitoring. These has been done on quarterly basic and reported directly to the Audit Committee, so the internal auditor can perform independently. In 2022, the internal auditor has covered the operating system as follow;

1st Quarter of 2022

- Revenue, Logistic, Account Receivable, and Collection
- Depot Management
- Store Management
- Followed-up the correcting and improving the internal control system observed in previous quarter.

2nd Quarter of 2022

- Production
- Quality Control Management
- Production Control and Costing System
- Followed-up the correcting and improving the internal control system observed in previous quarter.

3rd Quarter of 2022

- Human Resource Management
- Personal Data Protection Act
- Information Technology System
- Procurement, Account Payable, and Payment
- Followed-up the correcting and improving the internal control system observed in previous quarter.

4th Quarter of 2022

- Fixed Assets
- Maintenance system
- Quality Assurance System
- Followed-up the correcting and improving the internal control system observed in previous quarter

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In 2022, the internal audit was performed according to the annual internal audit plan, which approved by the Audit Committee. Overall, the results of the internal control system for 2022 can be summarized as follows.

1. Internal Control and Management

The internal auditor has an opinion that the Company has a satisfactory internal control and management system. There is an environment that promotes the Company's internal control system. The Company has appropriately controlled both management and operational level, including follow-up operating performance regularly. The Company is in the process of making improvements according to some recommendations in order to have control measures that are more suitable for the situation.

2. Compliance with Company Regulations

From randomly audited in some systems, found that the majority has adhered to the Company's regulations and procedures. The identified deficiency has been issued with the management to correct it according to the existing regulations and procedures.

3. Financial and Accounting's Compliance

The financial information is reliable as it should be. However, the Company is in the process of revising some procedures to enhance the effectiveness of its internal controls related to its accounting, financial compliance matters, and Personal Data Protection Act.

4. Information Technology

The Company has a satisfactory level of control. However, there are observations that have been discussed with the Company's management to improve the efficiency of internal control.

Internal Audit has been cooperated with the related Company's employees and be able to complete the auditing task. The internal auditor would like to take this opportunity to thank you.

9.2 Connected Transaction

9.2.1 Measures and Procedures for the Approval of Connected Transactions

In case of having connected transactions of the Company and its subsidiaries with persons who may have conflict of interest, interests, or possibly future conflict of interest as trade agreement in the same format into which person of ordinary prudence may enter with general contractual party under the same situation by exercising trade negotiation power without any power as board, executive, or any relevant person, as well as having normal trade condition or market price under reasonable, accountable, and non-benefit transfer, the Management of the Company can perform such implementation normally under the principles approved by the Company's board and must prepare summary report to the Audit Committee quarterly.

In case that the connected transactions are not normal transactions, the Company will have comments by the Audit Committee on necessity and appropriation of such transactions. In case that the auditing committee does not have expertise in considering on possible related transactions, the Company will consider having independent price estimator, independent specialized expert, or account auditor prepare comments on such related transactions for the Audit Committee so that the committee can apply such comments in support of their decision making and preparation of comments to the board of the Company or shareholders, as appropriate in each case, to approve such items before performing such transactions.

In this connection, the Company will disclose such connected transactions in the note to financial statements which are audited by the Company's auditor and Form 56-1 One Report based on principles and laws concerning securities and exchange market. In this connection, the consideration to approve such connected transactions shall comply with laws concerning securities and exchange market, as well as regulations, notifications, orders, or provisions of the SET in which a person who may have conflict of interest or interests from the preparation of such connected transactions will have no right to make any vote for such connected transactions preparation.

9.2.2 Policies or Trends for Connected Transactions Preparation in the Future

In the future, if the Company needs to prepare connected transactions with a person who may have conflict of interest with the Company, the Company will set out conditions based on normal trade characteristics and as market prices which could be comparatively referred to conditions or prices incurring with the similar business that the Company does with any third party. In this connection, the Company will have the Audit Committee provide opinions regarding price, compensation rate, as well as necessity and appropriation of such connected transactions. In case that the Audit Committee does not have expertise in considering on possible related transactions, the Company will consider having independent price estimator, independent specialized expert, or account auditor prepare comments on such connected transactions for the Audit Committee so that the committee can apply such comments in support of their decision making and preparation of comments as appropriate in each case. In this connection, the Company will disclose such connected transactions in the note to financial statements which are audited by the Company's auditor and Form 56-1 One Report based on principles and laws concerning securities and exchange market. In this connection, the consideration to approve such connected transactions shall comply with laws concerning securities and exchange market, as well as regulations, notifications, orders, or provisions of the SET.

Furthermore, regarding selling and purchasing of goods in exchange, only the purchase of crude palm oil high-acid over 5% and crude palm kernel oil will remain by considering the implementation under policies for ordering crude palm oil from relevant companies whereas the Company clearly determined transactions with relevant persons. In this regard, for any future connected transactions the Audit Committee must comply with regulations determined and must not approve any transactions related to themselves or any persons who may have conflict of interest of any kind with the Company, as well as must disclose such transactions to the Company's board for their consideration. In this case, the Company must abide by laws concerning

Form 56-1 One Report 2022 AI Energy Public Company Limited

securities and exchange market, as well as regulations, notifications, orders, or provisions of the Stock Exchange of Thailand, including regulations related to information disclosure of connected transactions preparation and the acquisition or selling of the properties of the Company or its subsidiaries, as well as must be strictly consistent with accounting standard determined by the Accountants Association. In addition, the Company must not conduct any connected transaction with any relevant companies if it is not for the normal business performance of the Company.

The Company has connected transactions with juristic persons or persons who may have conflicts of interest and related companies with the same group of shareholders or having common directors or having connected persons of executives, directors and shareholders of the Company become a director controller and shareholders of such connected persons. The Audit Committee has examined and reviewed the appropriateness of the transaction reasonableness as well as the determination of remuneration and conditions as normal business.

Audit Committee's opinions

Audit Committee considered connected transactions of the Company and its subsidiaries with persons who may have conflict of interest, interests, or possibly future conflict of interest in accordance with Notification of the Securities and Exchange Commission at the Audit Committee meeting. Therefore, the Committee agreed that such connected transactions are reasonable, in accordance with fair trade conditions, consistent with general practices used with any irrelevant individual or business, and have no benefits transfer within the companies.

Persons, who may have conflict of interest, having connected transactions with the Company 2020 to 2022 accounting are as follows:

period are as follows:

Person with Connected Transactions	Type of Business	Relationship Characteristics
1) Asian Insulators Public Company Limited (AI)	Perform business in manufacturing and selling electric insulators used for electricity generating system.	 Parent company, Authorized Controller, and principal shareholder of the Company whereas AI is holding shares accounting for 60.91 percent of the Company have registered capital. Board members holding AI stocks are Mr. Narong Thareratanavibool, and Mr. Thanit Thareratanavibool, whose stocks accounts for 21.29% and 5.06%, of AI's registered capital. Board members authorized for co-signing are Mr. Narong Thareratanavibool and Mr. Thanit Thareratanavibool.
2) Mr.Narong Thareratanavibool	Person	• The Company's board member and authorized director who is holding shares accounting for 0.56% of the Company have registered capital and 21.29% of the Al's registered capital.
3) Samart Palm Industry Company Limted (SPI)	Manufacturer of crude palm oil and crude palm kernel oil	• A company related to the Company be- cause any person related to Company's executives, board members, and board authorized for controlling is a principal shareholder in its business.
4) Samart Palm Oil Company Limited (SPO)	Manufacturer of crude palm oil and crude palm kernel oil	• A company related to the Company be- cause any person related to Company's executives, board members, and board authorized for controlling is a principal shareholder in its business.

Form 56-1 One Report 2022 AI Energy Public Company Limited

The Company has connected transactions with entities which may have conflict of interest for accounting period 2020 to 2022

as follows:

Person with Possible Conflict	Connected Transactions	Transac (Millio 31 Dec 22 31 [on Baht	t)	Transaction Characteristics/ Needs and Reasons
1) Asian Insulators Public Company Limited (Al)	 Administrative Expenses: The Company and its subsidiaries made a payment for accounting software service fees to AI. The Company paid interest from loan let by AI. AlL rented office space from AI. The Company paid dividend to AI 	203.45	S3.66	7.88	 In 2008, AI as a parent company arranged accounting software to jointly use within the AI Group, including AI the Company, AIPT, AIL, AIES. AI hired computer consultant to perform services for 5 companies. AI has also signed in the Agreement Concerning the Acceptance of Maintenance Services and has continuously supported the use of such software with computer consultants since 2008. Such services covered maintenance and software supports for the aforementioned 5 companies. In 2022 - 2020 for the amount of 1.44 million Baht, 2.06 million Baht, and 2.18 million Baht, respectively. In 2019, the Company's Board of Director has resolved to approve issuing the Promissory Note to the related-part ties not exceeding 10 notes of the total amount value no exceeding 300,000,000 Baht, with interest rate at 5% pe annum and 1-year tenor. The Promissory Note will be of fered as a private placement to two related-parties consist of Asian Insulators Public Company Limited and/o Mr.Narong Thareratanavibool to support the Company's business expansion and working capital. In 2022 - 2021 the Company had no borrowing transaction. In 2020, the Company has paid interest to the related-party for 5.48 million Baht. In 2020, AIL rented office space located at Number 254 Seri Thai Road, Kannayao, Kannayao Bangkok from AI for the total space of 42 square meters to be use as office location. The rental rate at 250 Baht/square meter monthly which was the rate as agreed upon. In this regard, such rate excluded in-building facilities whereas AI would call for the facilities payment (excluding telephone) based on actual payment balance per square meter. For the period of 2020 AIL paid rent, utilities, and other expenses for 0.21 millior Baht. In 2022 - 2021, the Company has paid cash dividence to AI for 202.01 million Baht and 161.60 million Baht respectively.

Person with Possible Conflict	Connected Transactions	Transaction Value (Million Baht) 31 Dec 22 31 Dec 21 31 Dec 20		ht)	Transaction Characteristics/ Needs and Reasons
					Audit committee's opinions Audit Committee considered the proposed connected transactions were based on the Company's policy and appropriation, due to provide the business growth opportunity for the Company which beneficial to shareholders. The financial assistance from related parties is with the appropriate interest rate that completive with those that the financial institutions have offered. Such connected transactions have no negatively impact on the rights of shareholders. Receiving financial assistance from these two related-parties are more flexible without having time to wait for the approval period and loan conditions, compared to from financial institutions.
2) Mr. Narong Thareratanavibool	Administrative Expenses: - The Company paid interest to Mr.Narong Thareratanavibool			0.43	 In 2019, the Company's Board of Director has resolved to approve issuing the Promissory Note to the related-parties not exceeding 10 notes of the total amount value not exceeding 300,000,000 Baht, with interest rate at 5% per annum and 1-year tenor. The Promissory Note will be offered as a private placement to two related-parties consist of Asian Insulators Public Company Limited and/or Mr.Narong Thareratanavibool to support the Company's business expansion and working capital. In 2022 - 2021, the Company had no borrowing transaction. In 2020, the Company has paid interest to the related-party for 0.43 million Baht. Audit Committee's opinions Audit Committee considered the proposed related transactions were based on the Company's policy and appropriation, due to provide the business growth opportunity for the Company which beneficial to shareholders. The financial assistance from related parties is with the appropriate interest rate that completive with those that the financial institutions have offered. Such related transactions have no negatively impact on the rights of shareholders. Receiving financial assistance from these

Person with Possible Conflict	Connected Transactions	Transaction Value (Million Baht)		Connected (Million Baht)			Transaction Characteristics/ Needs and Reasons
		31 Dec 22	31 Dec 21	31 Dec 20	two related-parties are more flexible without having time to wait for the approval period and loan conditions, compared to from financial institutions.		
3) Samart Palm Industry Company Limited (SPI)	Goods ordering: The Company orderedcrude palm oil with high acid over 5% and crude palm kernel oil to be used as raw materials for manufacturing for sales			7.21	 The Company ordered crude palm oil with high acid over 5% and crude palm kernel oil to be used as raw materials for product manufacturing for sales. In this connection, the Company set out policy concerning ordering crude palm oil from relevant companies which was presented to the auditing committee for its acknowledgement already. The Company assigned purchasing unit of the Company to consider prices, trade conditions, and deliverable number of products comparatively before ordering. Such comparison shall be done among 3 distributors at the minimum, jointly with the comparison of crude palm oil and crude palm kernel oil prices from Department of Internal Trade, Ministry of Commerce, which are one-backdated reference price at every time. In this regard, price and trade conditions of the Company ordering from SPI must comply with common trade conditions by having the ordering value in accounting period 2020 for 7.21 million Baht, or which accounts for 0.18 percent of total ordering value of crude palm oil. There was no transaction in 2021-2022. Audit committee's opinions Audit Committee verified and provided comments for each item occurring between the Company and its affiliate by considering supporting documents of pre-order price comparison based on the Company's policy, and agreed on the list appropriation, including listing conditions and price reasonability. 		
4) Samart Palm Oil Company Limited (SPO)	Goods ordering: The Company ordered crude palm oil with high acid over 5% and crude palm kernel oil to be used as raw materials for manufacturing for sales	_	-	1.87	 The Company ordered crude palm oil with high acid over 5% and crude palm kernel oil to be used as raw materials for product manufacturing for sales. In this connection, the Company set out policy concerning ordering crude palm oil from relevant companies which was presented to the auditing committee for its acknowledgement already. 		

Person with Possible Conflict	Connected Transactions	(Mi	action ' Ilion Ba 31 Dec 21	Transaction Characteristics/ Needs and Reasons
				The Company assigned purchasing unit of the Company to consider prices, trade conditions, and deliverable number of products comparatively before ordering. Such comparison shall be done among 3 distributors at the minimum, jointly with the comparison of crude palm oil and crude palm kernel oil prices from Department of Internal Trade, Ministry of Commerce, which are one-backdated reference price at every time. In this regard, price and trade conditions of the Company ordering from SPO must comply with common trade conditions by having the ordering value in accounting period 2020 for 1.87 million Baht, or which accounts for 0.05 percent of total ordering value of crude palm oil. There was no transaction in 2021-2022. Audit Committee verified and provided comments for each item occurring between the Company and its affiliate by considering supporting documents of pre-order price comparison based on the Company's policy, and agreed on the list appropriation, including listing conditions and price reasonability.

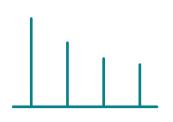
Furthermore, as of 31 December 2022, the Company had no related transactions with persons who may have conflict of interest due to debt guarantee made with financial institutions of the Company and its subsidiaries as follows:

User	Guarantor	Financial institutions	Type of Credits	Credit Limit (Million Baht)	Outstanding (Million Baht)	Collaterals
AIE	-	Siam Commercial Bank Public Company Limited	Letter of Guarantee – Electricity	2.00	1.67	- Pledged fixed account fully covered credit limit
AIE	-	Kasikorn Bank Public Company Limited	Letter of Guarantee – Electricity	4.00	4.00	- Pledged fixed account fully covered credit limit
			Fleet Card	1.00	0.01	- Clean
AIE	-	TMB Thanachart Bank Public	PN / LC / DLC / TR	100.00	-	- Pledged fixed account of 50 million Baht
		Company Limited	OD	10.00	-	
			Forward & Option	5.00	-	
			Fleet Card	0.30	0.03	- Clean
AIPT	-	Kasikorn Bank Public Company Limited	Letter of Guarantee – Electricity	0.40	0.02	- Pledged fixed account fully covered outstanding





Financial Statements



Statement of the Board of Directors Responsibilities for the Financial Statements

Al Energy Public Company Limited and its Subsidiaries' Financial Statements that used to prepare the consolidated financial statements, has been prepared according to the regulations of the Securities and Exchange Commission under the Securities and Exchange Act B.E. 2535 and the announcement of the Department of Business Development dated 28 September 2015, issued under Section 11 paragraph three of the Accounting Act B.E. 2543 and complying with the financial reporting standards prescribed by the Federation of Accounting Professions.

The Board realized of good corporate governance by established systems of risk management and internal control to ensure the accuracy, completeness of information used and prevent potential fraud or operating with significant abnormalities

For an accuracy of the Company's the financial statements. The Board has appointed an Audit Committee, in which consist of independent directors to review the accurateness of the financial report for reliability of the reporting. However, the Audit Committee had given an opinion on the financial statements in the Audit Committee report, which is presented in this One-Report.

As regulatory and policies for financial report mentioned above, the Board has an opinion that the Company's financial statement as of 31st December 2022, is adequately disclose, complete, and reliable in accordance with accounting standards and related regulations.

(Mr.Narong Thareratanavibool) Chairman of the Board of Director



AI ENERGY PUBLIC COMPANY LIMITED FINANCIAL STATEMENTS AND AUDITOR'S REPORT FOR THE YEAR ENDED DECEMBER 31, 2022

AUDITOR'S REPORT

To the Shareholders of Al Energy Public Company Limited

Opinion

I have audited the accompanying consolidated and separate financial statements of AI Energy Public Company Limited and its subsidiaries ("the Group") and of AI Energy Public Company Limited ("the Company"), respectively, which comprise the consolidated and separate statement of financial position as at December 31, 2022, the consolidated and separate statement of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of AI Energy Public Company Limited and its subsidiaries and of AI Energy Public Company Limited as at December 31, 2022, and their consolidated and separate financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of my report. I am independent of the Group in accordance with the Code of Ethics for Professional Accountants including Independence Standards issued by the Federation of Accounting Professions (Code of Ethics for Professional Accountants) that are relevant to my audit of the consolidated and separate financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code of Ethics. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Key Audit Matters

Key audit matters are those matters that, in my professional judgment, were of most significance in my audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of my audit of consolidated and separate the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

The key audit matter	Audit procedures
Revenue from sale	
The Group are engaged businesses from production	Other than making the inquiries, the audit procedures
and distribution palm oil. Those revenues are significant	for revenue from sales included sampling test as
high value transaction and are recognized at the terms	follows:
specified in the contract on delivery of the goods	• assessing the efficiency and test of internal control
is transferred to the customer. For the year ended	relates to the sales system;
December 31, 2022, the revenue from sales was of	• inspecting sale documents occurred during
Baht 7,688 million as disclosed in note 23 to the	the year, including, before and after the end
financial statements.	of accounting period, to test the delivery term

The key audit matter

I have identified the revenue from sales to be the key audit matters as its high value is significant to the financial statements.

Property, plant and equipment

Property, plant and equipment are significant high value transaction and are used as principal assets for the Group's business operations. As at December 31, 2022, property, plant and equipment had its net book value of Baht 1,346 million as disclosed in note 11 to the financial statements. The management is required to exercise significant judgement regarding the determination of depreciation rate, useful life and residual value, including assess both of internal and external situations to consider whether there is any effects to the recoverable amount in the future.

I have identified property, plant and equipment to be the key audit matters as its high value is significant to the financial statements.

Audit procedures

and the proper period of revenue recognition in accordance the contract regarding to control of the goods transferred to the customer.

Other than making the inquiries, the audit procedures for property, plant and equipment included sampling test as follow:

- assessing the judgment of management of the Group for the accounting estimates regarding to the determination of depreciation rate, useful life and residual value by basing on the characteristic and pattern of the benefits embodied in the asset to evaluate the appropriateness and consistency of accounting estimates;
- assessing the appropriateness of internal and external information of the Group throughout the future operating performance, including inspect the related documents;
- testing the calculation model of recoverable amount as per the independent appraisal report, including test the appropriateness of the variables and estimations comprising market value of other assets and replacement cost.

Inventories

Inventories are significant high value transection and are principal assets for the Group's business operations. As at December 31, 2022, inventories had its net book value of Baht 426 million as disclosed in note 8 to the financial statements. Due to inventories are commodities goods that contain intense price volatility, there may affect to its valuation at the end of accounting year measured at the lower of cost or net realizable value. That is required the management exercise the judgement to estimate the net realizable value of inventories.

I have identified inventories to be the key audit matters as its high value is significant to the financial statements. Other than making the inquiries, the audit procedures for inventories included sampling test as follow:

 assessing the appropriateness on the calculation of net realizable value of inventories at the end of reporting period, reasonableness of the expected selling price and necessary cost to make sales, including inspecting the related documents.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report of the Group, but does not include the consolidated and separate financial statements and my auditor's report thereon. The annual report of the Group is expected to be made available to me after the date of this auditor's report.

My opinion on the consolidated and separate financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the consolidated and separate financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance for correction of the misstatement.

Responsibilities of Management and Those Charged with Governance for the Consolidated and Separate Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

My objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

 Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the Group and business activities within the Group to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the Group audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

> Bunjong Pichayaprasat Certified Public Accountant Registration Number 7147

Siam Truth Audit Company Limited Bangkok February 17, 2023

AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2022

AS AT DECEMBER 31, 2022					Baht
		Consol	idated	Sepa	arate
		financial	statements	financial statements	
	Note	2022	2021	2022	2021
Assets					
Current assets					
Cash and cash equivalents	5	102,335,965	286,701,903	88,789,683	274,560,881
Short-term investments	6	2,844,161	52,874,248	344,353	50,386,370
Trade and other receivables	7	538,158,164	611,389,955	538,158,164	611,389,955
Inventories	8	426,304,748	567,475,406	426,304,748	567,475,406
Other current assets		6,597,585	3,996,997	6,161,494	3,665,325
Total current assets		1,076,240,623	1,522,438,509	1,059,758,442	1,507,477,937
Non-current assets					
Restricted bank deposits	9	56,397,200	56,397,200	55,997,200	55,997,200
Investment in subsidiaries	10	-	-	352,395,280	352,395,280
Property, plant and equipment	11	1,346,278,227	1,376,731,333	1,211,950,309	1,239,749,958
Right-of-use asset	12	247,172	434,736	247,172	434,736
Intangible assets	13	442,401	568,138	434,714	554,838
Deferred tax assets	26	-	1,435,316	-	1,435,316
Other non-current assets		1,644,459	609,837	1,330,368	138,164
Total non-current assets		1,405,009,459	1,436,176,560	1,622,355,043	1,650,705,492
Total assets		2,481,250,082	2,958,615,069	2,682,113,485	3,158,183,429

.....Director

.....Director

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

The accompanying notes are an integral part of these financial statements.

Baht

AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2022

·		Consol	idated	Sepa	ırate
		financial s	statements	financial s	tatements
	Note	2022	2021	2022	2021
Liabilities and shareholders' equity					
Current liabilities					
Trade and other payables	15	417,330,533	554,334,221	417,232,927	554,231,086
Short-term loans from related party	4	-	-	260,000,000	260,000,000
Current portion of leases liabilities	12	195,250	183,679	195,250	183,679
Provisions for employee benefit	17	779,401	866,849	779,401	866,849
Other current liabilities	16	47,610,438	58,579,279	46,609,722	58,015,852
Total current liabilities		465,915,622	613,964,028	724,817,300	873,297,466
Non-current liabilities					
Long-term leases liabilities	12	65,493	260,743	65,493	260,743
Provisions for employee benefit	17	10,578,118	9,095,583	9,735,731	8,404,313
Total non-current liabilities		10,643,611	9,356,326	9,801,224	8,665,056
Total liabilities		476,559,233	623,320,354	734,618,524	881,962,522
Shareholders' equity					
Share capital					
Ordinary shares	18	1,326,613,416	1,308,072,982	1,326,613,416	1,308,072,982
Premium on share capital	19	289,794,916	289,794,916	289,794,916	289,794,916
Retained earnings	4, 20, 21				
Appropriated					
Legal reserve		47,000,000	47,000,000	47,000,000	47,000,000
Unappropriated		342,772,213	691,290,620	279,367,143	626,633,523
Other components of equity		(1,489,696)	(863,803)	4,719,486	4,719,486
Total shareholders' equity		2,004,690,849	2,335,294,715	1,947,494,961	2,276,220,907
Total liabilities and shareholders' equity		2,481,250,082	2,958,615,069	2,682,113,485	3,158,183,429

.....Director

.....Director

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

The accompanying notes are an integral part of these financial statements.

AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2022

FOR THE TEAR ENDED DECEMBER 51, 202	_	Consol	idated	Sepa	irate
		financial s		financial s	
	Note	2022	2021	2022	2021
Revenue	23				
Revenue from sales		7,688,119,686	6,431,558,177	7,688,119,686	6,431,558,177
Revenue from rendering of services		36,872,474	-	36,872,474	-
Total revenue		7,724,992,160	6,431,558,177	7,724,992,160	6,431,558,177
Cost	25	i			
Cost of sales		(7,652,428,587)	(5,890,187,837)	(7,652,428,587)	(5,890,187,837
Cost of rendering of services		(29,315,092)	-	(29,315,092)	-
Total cost		(7,681,743,679)	(5,890,187,837)	(7,681,743,679)	(5,890,187,837)
Gross profit		43,248,481	541,370,340	43,248,481	541,370,340
Other income	23	21,154,335	6,551,574	9,741,415	6,474,117
Selling expenses	25	(28,615,313)	(30,139,404)	(28,615,313)	(30,139,404)
Administrative expenses	4, 25	(79,226,378)	(78,791,215)	(60,699,471)	(59,810,804
Profit (loss) from operations		(43,438,875)	438,991,295	(36,324,888)	457,894,249
Finance income		279,730	276,371	270,304	270,099
Reversal of expected credit (loss)	7, 25	22,635,583	(20,185,583)	22,635,583	(20,185,583)
Finance costs	4	(173,026)	(73,373)	(5,399,667)	(4,103,373
Profit (loss) before income tax		(20,696,588)	419,008,710	(18,818,668)	433,875,392
Fax income (expense)	26	(1,435,316)	4,613,434	(1,435,316)	4,613,434
Profit (loss) for the year		(22,131,904)	423,622,144	(20,253,984)	438,488,826
Other comprehensive income (loss) :					
Items that will never be reclassified subsequently	7				
to profit or loss					
Defined benefit plan actuarial gains	17	-	1,865,542	-	1,930,396
ncome tax relating to items that will never be					
reclassified subsequently to profit or loss	26	-	(386,079)	_	(386,079)
Other comprehensive income - net of tax		-	1,479,463	-	1,544,317
Fotal comprehensive income (loss)		(22,131,904)	425,101,607	(20,253,984)	440,033,143
Earnings (loss) per share	28				
Basic earnings (loss) per share		(0.017)	0.324	(0.015)	0.335
Weighted average number of ordinary shares (share	s)	1,316,600,426	1,308,072,982	1,316,600,426	1,308,072,982
Diluted earnings per share			0.294		0.304
Weighted average number of ordinary shares (share	s)		1,441,845,746		1,441,845,746
	Director			Director	

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

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AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2022

			Consolidated financial statements						
			Other components of shareholders' equity				' equity		
						Changes in	Other comprehensive		
						shareholders' equity	income	Total	
				Retained	d earnings	Discount from business	Defined benefit	other components	Total
		Issued and paid-up	Premium on	Appropriated -	Unappropriated	combinations under	plan actuarial gains	of shareholders'	shareholders'
	Note	share capital	share capital	legal reserve		common control		equity	equity
Balance as at January 1, 2021		1,308,072,982	289,794,916	25,000,000	551,283,072	(5,225,115)	2,881,849	(2,343,266)	2,171,807,704
Dividend payment	20	-	-	-	(261,614,596)	-	-	-	(261,614,596)
Legal reserve	21	-	-	22,000,000	(22,000,000)	-	-	-	-
Total comprehensive income					423,622,144		1,479,463	1,479,463	425,101,607
Balance as at December 31, 2021		1,308,072,982	289,794,916	47,000,000	691,290,620	(5,225,115)	4,361,312	(863,803)	2,335,294,715
Increase in ordinary shares	18, 22	18,540,434	-	-	-	-	-	-	18,540,434
Subsidiary - the dissolution		-	-	-	625,893	(438,292)	(187,601)	(625,893)	-
Dividend payment	20	-	-	-	(327,012,396)	-	-	-	(327,012,396)
Total comprehensive loss					(22,131,904)				(22,131,904)
Balance as at December 31, 2022		1,326,613,416	289,794,916	47,000,000	342,772,213	(5,663,407)	4,173,711	(1,489,696)	2,004,690,849

.....Director

.....Director

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

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AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2022

				Separate finar	ncial statements		
						Other components of	
						shareholders' equity	
						Other comprehensive	
				Retained	earnings	income	Total
		Issued and paid-up	Premium on	Appropriated -	Unappropriated	Defined benefit	shareholders'
	Note	share capital	share capital	legal reserve		plan actuarial gains	equity
Balance as at January 1, 2021		1,308,072,982	289,794,916	25,000,000	471,759,293	3,175,169	2,097,802,360
Dividend payment	20	-	-	-	(261,614,596)	-	(261,614,596)
Legal reserve	21	-	-	22,000,000	(22,000,000)	-	-
Total comprehensive income		<u> </u>		-	438,488,826	1,544,317	440,033,143
Balance as at December 31, 2021		1,308,072,982	289,794,916	47,000,000	626,633,523	4,719,486	2,276,220,907
Increase in ordinary shares	18, 22	18,540,434	-	-	-	-	18,540,434
Dividend payment	20	-	-	-	(327,012,396)	-	(327,012,396)
Total comprehensive loss					(20,253,984)		(20,253,984)
Balance as at December 31, 2022		1,326,613,416	289,794,916	47,000,000	279,367,143	4,719,486	1,947,494,961

.....Director

.....Director

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

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AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2022

	Consoli	dated	Separate		
	financial st	tatements	financial st	tatements	
	2022	2021	2022	2021	
Cash flows from operating activities					
Profit (loss) before income tax	(20,696,588)	419,008,710	(18,818,668)	433,875,392	
Adjustments to reconcile profit (loss) before income tax					
to cash generated (paid) from operating activities					
Depreciation and amortization	123,187,600	121,729,422	109,124,530	107,664,999	
Expected credit loss (reversal)	(22,635,583)	20,185,583	(22,635,583)	20,185,583	
Unrealized gain on revaluation of investments	(12,198)	(5,599)	(268)	(142)	
Reversal loss from impairment of assets	(11,400,000)	-	-	-	
Loss on disposal and written-off of assets	6,428,961	3,473,999	6,428,961	3,473,999	
Provisions for employee benefit	2,261,936	2,126,193	2,110,819	1,981,501	
Interest income	(279,730)	(276,371)	(270,304)	(270,099)	
Finance costs	173,026	73,373	5,399,667	4,103,373	
Profit from operations before changes	77,027,424	566,315,310	81,339,154	571,014,606	
in operatings assets and liabilities					
Changes in operating assets and liabilities					
Trade and other receivables	95,867,373	(116,170,849)	95,867,373	(116,170,849)	
Inventories	137,777,500	(155,983,161)	137,777,500	(155,983,161)	
Other current assets	(2,600,588)	(1,139,604)	(2,496,169)	(1,056,613)	
Restricted bank deposits	-	49,816,000	-	49,816,000	
Other non-current assets	(103,600)	1,967,548	(103,600)	1,967,547	
Trade and other payables	(151,037,467)	231,833,681	(151,031,937)	232,038,790	
Other current liabilities	(10,968,841)	4,884,781	(11,406,129)	4,887,346	
Employee benefit paid	(866,849)	(1,069,570)	(866,849)	(1,069,570)	
Cash generated from operations	145,094,952	580,454,136	149,079,343	585,444,096	
Interest received	279,730	276,371	270,304	270,099	
Income tax paid	(1,140,965)	(95,172)	(1,088,605)	(54,810)	
Income tax returned	209,944	-	-	-	
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.....Director

(Thanit Thareratanavibool)

.....Director

(Pimwan Thareratanavibool)

The accompanying notes are an integral part of these financial statements.

AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2022

	Consoli	idated	Sepa	rate
	financial statements		financial statements	
	2022	2021	2022	2021
Cash flows from investing activities				
(Increase) decrease in short-term investments	50,042,285	(50,108,894)	50,042,285	(50,108,894)
Purchase of building and equipment	(70,170,267)	(32,336,009)	(70,166,267)	(32,333,299)
Purchase of intangible assets	(70,700)	(99,950)	(70,700)	(99,950)
Sale of assets	-	74,766	-	74,766
Net cash used in investing activities	(20,198,682)	(82,470,087)	(20,194,682)	(82,467,377)
Cash flows from financing activities				
Increase in ordinary shares	18,540,434	-	18,540,434	-
Repayment for leases liabilities	(205,800)	(139,487)	(205,800)	(139,487)
Dividend paid	(326,794,647)	(261,471,622)	(326,794,647)	(261,471,622)
Finance costs paid	(150,904)	(52,154)	(5,377,545)	(4,082,154)
Net cash used in financing activities	(308,610,917)	(261,663,263)	(313,837,558)	(265,693,263)
Net increase (decrease) in cash and cash equivalents	(184,365,938)	236,501,985	(185,771,198)	237,498,745
Cash and cash equivalents at the beginning of the year	286,701,903	50,199,918	274,560,881	37,062,136
Cash and cash equivalents at the end of the year	102,335,965	286,701,903	88,789,683	274,560,881

.....Director

.....Director

(Thanit Thareratanavibool)

(Pimwan Thareratanavibool)

Baht

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AI ENERGY PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2022

1. GENERAL INFORMATION

AI Energy Public Company Limited ("the Company") was incorporated in Thailand and has its registered office at 55/2 Moo 8, Tambol Klongmadua, Amphur Krathum Baen, Samut Sakhon.

The Company was listed in the Stock Exchange of Thailand (SET) on November 11, 2021.

The Company and its subsidiaries ("the Group") are engaged in producing and distribution of energy product (bio-diesel), vegetable oil.

The Company's major shareholders were as follow:

			70
		Shareho	lding
	Country/	December 31,	
Major shareholders	Nationality	2022	2021
Asian Insulators Public Company Limited	Thai	60.91	61.77
Thareratanavibool Group	Thai	9.86	9.92

The financial statements have been approved for issue by the Company's Board of Directors on February 17, 2023.

2. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The financial statements are prepared in accordance with Thai Financial Reporting Standards ("TFRS"), including the related interpretations and guidelines promulgated by the Federation of Accounting Professions ("TFAC") and the financial reporting requirements of the Securities and Exchange Commission.

The financial statements in Thai language are presented in Thai Baht, which is the Group's functional currency. The preparation of these official statutory financial statements is issued for Thai reporting purposes. The financial statements in English language have been translated from the financial statements in Thai language.

The preparation of the financial statements in conformity with Thai Financial Reporting Standards ("TFRS") requires management to make judgments estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying amounts of assets and liabilities that are not readily apparent from other sources. Subsequent actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that accounting period, and in the accounting period of the revision and future periods, if the revision affects both current and future accounting periods.

BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group")

			Share	holding
	Country of		Decen	nber 31,
Subsidiaries	incorporation	Business type	2022	2021
AI Logistics Company Limited (A)	Thailand	Local and overseas logistics for passenger, merchandise, parcel and other materials. (Ceased operations)	-	100
AI Ports and Terminals Company Limited	Thailand	Port service (Ceased operations)	100	100

(A) On July 7, 2021, AI Logistics Company Limited registered the dissolution of the company with Department of Business Development, the Ministry of Commerce.

On March 16, 2022, AI Logistics Company Limited completely registered the liquidation of the company with Department of Business Development, the Ministry of Commerce.

The preparations of the consolidated financial statements have been based on the same accounting policies for the same or similar accounting transactions or accounting events.

Acquisitions from entities under common control

Business combination under common control are accounted for using a method similar to the pooling of interest method. Under that method the acquirer recognizes assets and liabilities of the acquired businesses at their carrying amounts in the consolidated financial statements of the ultimate parent company at the moment of the transaction. The difference between the carrying amount of the acquired net assets and the consideration transferred is recognized as surplus or discount from business combinations under common control in shareholder's equity. The surplus or discount will be transferred to retained earnings upon divestment of the businesses acquired.

Subsidiaries

Subsidiaries are an entity controlled by the Group. The Company is deemed to have control over subsidiaries if it has rights, or is exposed, to variable returns from its involvement with the investee, and it has the ability to direct the activities that significantly affect the amount of its returns. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Loss of control

When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary, and any related non-controlling interests and other components of equity. Any resulting gain or loss is recognized in profit or loss and other comprehensive income. Any interest retained in the former subsidiary is measured at fair value when control is lost.

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Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized income or expenses arising from intra-group transactions, are eliminated.

New financial reporting standards

a) New financial reporting standards that became effective in the current year

During the year, the Group has adopted the revised financial reporting standards, which are effective for fiscal years beginning on or after January 1, 2022. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision and clarification of accounting practices, for some financial reporting standards, providing temporary reliefs or temporary exemptions to users of TFRSs.

The management assessed the financial statements of the Group do not have any significant impacts from the mentioned TFRSs in the year that it is adopted.

b) Financial reporting standard that will become effective in the future

The Federation of Accounting Professions promulgated the numbers of revised financial reporting standards, which are effective for fiscal years beginning on or after January 1, 2023. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the clarification of accounting practices, for some financial reporting standards, providing temporary reliefs or temporary exemptions to users of TFRSs.

The management of the Group believes that the revision of TFRSs does not have any significant impact on the financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The measurement bases used in preparing the financial statements

Other than those disclosed elsewhere in the significant accounting policies and other notes to the financial statements, the financial statements are prepared on the historical cost basis.

Revenue

Revenue is recognized when a customer obtains control of the goods or services in an amount that reflects the consideration to which the Group expects to be entitled, excluding those amounts collected on behalf of third parties, value added tax and is after deduction of any trade discounts and volume rebates.

The Group accounts for a contract with a customer when it has entered into an agreement between counter parties that creates enforceable rights and obligations. The Group has to identify its performance obligations and allocate a transaction price to each obligation on an appropriate basis.

Revenue from contracts with customers is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, net of value added tax ("VAT"). Depending on the terms of the contract and the laws that apply to the contract, control of the asset may be transferred over time or at a point in time.

Revenues from contracts with multiple elements are allocated by fair value of standalone selling price in each performance obligation. In case of contracts have both obligations to perform at point of time and overtime, difference from revenue recognition and performance obligations at the beginning of contracts is recognized as contract assets or contract liabilities and recognized over the contracts periods.

No revenue is recognized if there is continuing management involvement with the goods or there are significant uncertainties regarding recovery of the consideration due.

Sale of goods and rendering of services

Revenue from sales of goods is recognized when a customer obtains control of the goods, generally on delivery of the goods to the customers. For contracts that permit the customers to return the goods, revenue is recognized to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Therefore, the amount of revenue recognized is adjusted for estimated returns.

Revenue from sales is measured at the amount of consideration received or expected to be received for delivered goods after deduction of returns and discounts, excluding value added tax.

Advances

Advances received from customers is classified as current liabilities and recognized as revenue when the Group transferred control over the goods to the customers. For the advances that contain a significant financing component, they include the interest expense accreted on the contract liability under the effective interest method. The Group uses practical expedient which is not adjust the consideration for any effects of a significant financing component if the period of financing is 12 months or less.

Revenue from rendering of services

The Group recognized services revenue over the contract period. Such recognition is on a straight-line basis according to the proportion of the rendered services over the contract period.

The Group recognized revenue from vessel over the contract period. Such recognition is on a straight-line basis according to the proportion of the rendered services over the contract period.

Interest income

Interest income is recognized using the effective interest method.

Interest income is calculated by applying the effective interest rate to the gross book value of financial assets.

When financial assets are determined to credit impair, interest income is calculated by applying the effective interest rate to the net book value (gross book value less allowance for expected credit losses) of the financial assets. If the financial assets are not credit impaired, interest income is calculated basing on the original gross book value.

Other income

Other income is recognized on an accrual basis.

Consideration payable to the customer

The Group recognizes the consideration payable to the customer as a reduction of the revenue from contract with customers.

Expenses

Finance cost

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets.

All other borrowing costs are expensed in the period they are incurred basing on the effective interest method. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds, unwinding of the discount on provisions and contingent consideration.

Interest expenses are recognized as an expenses over the term of loan. Interest expenses are calculated from the outstanding of loan principal on an accrual basis using the effective interest method.

Expenses are recognized on an accrual basis.

Deferred financial fees

Financial expenses related to borrowings that are typically incurred on or before signing facility agreements and before actual draw down of the loans are recorded as deferred financial fees and presented as a deduction against the related loan account and amortized using the effective interest method over the term of loan.

Financial instruments

Financial assets and financial liabilities are recognized in the Group's consolidated statements of financial position when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities and subsequently measured at amortized cost or fair value fair value through other comprehensive income are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

Classification and measurement of financial assets and financial liabilities

Financial assets classified as debt instruments

The Group classifies financial assets that are debt instruments as financial assets that are subsequently measured at amortized cost or fair value depends on the Group's business model for managing financial assets and the contractual cash flow characteristics of the financial assets as follows:

- Financial assets measured at amortized cost

The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These financial assets are initially recognized at fair value on trade date and subsequently measured at amortized cost net of allowance for expected credit losses (if any).

Amortized cost basing on the effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. Interest income is recognized in profit or loss and is included in the "interest income" item.

- Financial assets measured at fair value through other comprehensive income

The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets as well as and the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These financial assets are initially recognized at fair value and subsequently measured at fair value. The unrealized gains or losses from changes in their fair value realized, after which such gains or losses on disposal of the instruments will be recognized as gain or losses in profit or loss. The gains or losses on foreign exchange, expected credit losses, and interest income which calculated using the effective interest rate method are recognized in profit or loss.

- Financial assets measured at fair value through profit or loss

Unless the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows or the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These financial assets are initially recognized at fair value and are subsequently measured at fair value. Unrealized gains and losses from change in fair value, and gains and losses on disposal of instruments are recognized as gains (losses) on financial instruments.

Debt instruments that meet either the amortized cost criteria or the fair value through other comprehensive income criteria may be designated as at the fair value through profit or loss upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency (so called "accounting mismatch") that would arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

Financial assets classified as equity instruments

Except the interests in subsidiaries

- Financial assets measured at fair value through profit or loss

The Group has classified investment in equity instruments that held for trading but not held for strategic purposes as the financial asset measured at fair value through profit or loss, where an irrevocable election has been made. Such classification is determined on an instrument-by-instrument basis. Gains and losses arising from subsequently changes in fair value is recognized in profit or loss and gain or loss from disposal is recognized in profit or loss when disposal.

- Financial assets measured at fair value through other comprehensive income

The Group has classified investment in equity instruments that not held for trading but held for strategic purposes or for securities with potential for high market volatility as the financial asset measured at fair value through other comprehensive income, where an irrevocable election has been made. Such classification is determined on an instrument-by-instrument basis. Gains and losses arising from subsequently changes in fair value is recognized in other comprehensive income and not subsequently transferred to profit or loss when disposal, instead, it is transferred to retained earnings.

Dividends on these investments are recognized in profit or loss, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividend income is recognized in profit or loss and is included in the "finance income" item.

The fair value of investment units is determined from their net asset values.

Purchase and sales of investments are recorded on trade date.

The weighted average method is used for computation of the cost of investments.

In case of investments are interest-bearing, interest calculated using the effective interest method is recognized in profit or loss.

Losses on impairment of investments (if any) are included in profit or loss.

Offsetting

Financial assets and financial liabilities are offset, and the net amount is presented in the statement of financial position when the Group has a legal right to offset the amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

Derecognition of financial assets

The Group derecognizes a financial asset when the contractual cash flows from the asset expire or it transfers its rights to receive contractual cash flows on the financial asset in a transaction in which all or substantially all the risks and rewards of ownership are transferred. Any interest from transferred financial assets, which is created, controlled or retained by the Group, are still recognized as financial assets and recognized as borrowing which have collateral for proceeds received.

On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in profit or loss.

On derecognition of an investment in a debt instrument classified as at fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss.

On derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the investment revaluation reserve is not reclassified to profit or loss, but is transferred to retained earnings.

Write-off

The Group writes off debts (either partially or in full) when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the legal criteria for bad debts written-off, whichever occurs sooner. Bad debt written-off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. However, the Group continues to execute the case, in order to comply with the Group's recovery policy.

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering. Subsequent recoveries of an asset that was previously written off, are recognized as a reversal of impairment in profit or loss in the period in which the recovery occurs.

Allowance for expected credit losses on financial assets

The Group applies the Simplified Approach for recognition of expected credit losses of financial assets - debt instruments which are deposit at financial institutions, trade receivables and the contractual assets, investment in debt instruments, loans and certain of other assets.

The Group recognizes allowance for expected credit losses at an amount equal to the lifetime expected credit losses in cases where there has been a significant increase in credit risk since initial recognition, but the assets are not credit impaired, or where the assets are credit impaired.

At every reporting date, the amount of allowance for expected credit losses is reassessed to reflect changes in credit risk of financial assets since initial recognition of related financial instruments.

Simplified Approach

The measurement of expected credit losses on financial assets by applying the Simplified Approach is a calculation to estimate using a provision matrix depended on the Group's historical credit loss experience adjusted with the factors that are specific to the receivables, general economic conditions, an assessment of both the current as well as the forecast direction of conditions at the reporting date, and time value of money, as appropriate. In addition, the Group shall principally determine the past due status of the customers and also their capability to maintain the value of collateral relative to the terms of contract.

At every reporting date, the Group determines whether the credit risk of other debt instruments and deposit at financial institutions has increased significantly since initial recognition, by mainly taking into account internal and external credit rating of the counterparties as well as overdue status.

The Group assesses whether the credit risk has increased significantly from the date of initial recognition on an individual or collective basis. In order to perform collective evaluation of impairment, the Group classifies financial assets on the basis of shared credit risk characteristics, such as the type of instrument, internal credit rating, overdue status, and other relevant factors.

Financial assets are assessed to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the counterparties have occurred, there are indications that the borrower is experiencing significant financial difficulties, or there is a breach of contract, as well as delinquency.

The Group recognizes an allowance for expected credit losses by adjusting to the carrying amount of related accounts. For the increase (decrease) in an allowance for expected credit losses is recognized as expenses during the period in the statements of income, except for investments in debt instruments that are measured at fair value through other comprehensive income, for which the loss allowance is recognized in other comprehensive income and accumulated in the investment revaluation reserve, and does not reduce the carrying amount of the financial asset in the statement of financial position.

Financial liabilities

Financial liabilities are initially recognized at fair value and subsequently measured at amortized cost using the effective interest method or at fair value through profit or loss.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or a shorter period, to the amortized cost of a financial liability.

Financial liabilities designated at fair value through profit or loss

Financial liabilities may be designated at fair value through profit or loss upon initial recognition if;

- □ Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise;
- □ The financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis.

Financial liabilities that are designated at fair value through profit or loss are measured at fair value, with any gains or losses arising on changes in fair value recognized in profit or loss.

Financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognized in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. The remaining amount of change in the fair value of liability is recognized in profit or loss. Changes in fair value attributable to a financial liability's credit risk that are recognized in other comprehensive income are transferred to retained earnings upon derecognition of the financial liability.

Derecognition of financial liabilities

The Group derecognizes financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss.

When the Group exchanges with the existing lender one debt instrument into another one with the substantially different terms, such exchange is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, the Group accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new liability. It is assumed that the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective date is at least 10 percent different from the discounted present value of the remaining cash flows of the original financial liability. If the modification is not substantial, the difference between; (1) the carrying amount of the liability before the modification; and (2) the present value of cash flows after modification should be recognized in profit or loss as the modification gain or loss within other gains and losses.

Trade and other accounts receivable and contract assets

Trade and other receivables are stated at their invoice value less allowance for expected credit losses.

A receivable is recognized when the Group has an unconditional right to receive consideration. If revenue has been recognized before the Group has an unconditional right to receive consideration, the amount is recognized as a contract asset that means accrued income.

Employee benefits

Short-term benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Post-employment benefits

The Group and its employees have jointly established the provident funds which is a monthly contributed and defined contribution plan. The fund's asset of the provident fund is separated from the Group's asset and has been managed by a licensed fund manager.

The provident fund receives a cash contribution from employee and the Group. The contribution expenditure of the provident fund and obligation in respect of defined contribution plan is recognized as expense in profit or loss for the period that transaction incurred.

Post-employment benefits

The employee benefit obligations in relation to the severance payment under the labor law are recognized as a charge to results of operations over the employee's service period. It is calculated by the estimation of the amount of future benefit to be earned by the employee in return for the service provided to the Group through the service period up to the retirement age and the amount is discounted to determine the present value. The reference discount rate is the yield rate of government bonds as at the reporting date. The calculation is based on the actuarial technique using the Projected Unit Credit Method.

When the employee benefits are improved, the portion of the increased benefit relating to past service rendered by employee is recognized in profit or loss on a straight-line basis over the average period until the benefits become vested.

When the actuarial assumptions are changed, the Group recognizes actuarial gains (losses) immediately in other comprehensive income.

Past service costs relating the amendment of plan are recognized as an expense in other comprehensive income when the plan amendment is effective.

Termination benefits

Termination benefits are recognized as liability and as expense in profit or loss when the Group are committed demonstrably, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy or the Group have made an offer of voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. If benefits are payable more than 12 months after the end of the reporting period, then they are discounted to their present value.

Income tax

Income tax for the year comprises current tax and deferred tax.

Current tax and deferred taxes are recognized in profit or loss.

Deferred tax in the extent that they relate to items recognized directly in shareholders' equity are recognized other comprehensive income.

Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the end of reporting period date, and any adjustment to tax payable in respect of previous years.

Deferred tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognized for the following temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, using tax rates enacted or substantively enacted at the end of reporting period date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change their judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized, including unutilized taxable losses. Deferred tax assets are reviewed at the end of reporting period date and reduced its carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized against to the temporary differences and unutilized taxable losses.

Cash and cash equivalents

Cash and cash equivalents comprise cash, cash at banks type current accounts and saving accounts, cash at bank with an original maturity not exceeding 3 months, including negotiable certificate of deposit and highly liquid short-term investments in bill of exchange or promissory notes issued by financial institutions due at call or with original maturities of three months or less, excluded deposits at bank on obligation or subject to withdrawal restrictions and insignificant risk of change in value.

Inventories

Inventories which are energy product (bio-diesel), vegetable oil are stated at the lower of cost or net realizable value.

Cost of inventories is calculated by using the moving average cost method.

Cost comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured inventories and goods in process, cost includes an appropriate share of overheads based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs to complete and to make the sale.

The Group records the allowance for devaluation of inventories for all deteriorated, damaged, obsolete and slow-moving inventories.

Investments in subsidiaries

Investments in subsidiaries in the separate financial statements are accounted for using the cost method net of allowance for impairment (if any).

The Company records loss on impairment (if any) in profit or loss.

Property, plant and equipment

Owned assets

Land is stated at cost less allowance for impairment losses (if any).

Plant and equipment are stated at cost less accumulated depreciation and allowance for impairment losses (if any).

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of selfconstructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalized borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

When parts of an item of property, plant and equipment have different consumption patterns or useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds less cost to sale and the carrying amount of property, plant and equipment, and are recognized net within other income or other expenses in profit or loss.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset is included in profit or loss when the asset is derecognized

Leased assets

Leases in terms of which the Group substantially assume all the risk and rewards of ownership are classified as finance leases. Property, plant and equipment acquired by way of finance leases is capitalized at the lower of its fair value and the present value of the minimum lease payments at the inception of the lease, less accumulated depreciation and allowance for impairment losses (if any).

Lease payments are apportioned between the finance cost and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance cost are recognized in the statement of profit or loss.

Subsequent costs

The cost of replacing a part of an item of property, plant and equipment and cost of renovations are recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group within more than one accounting period, and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

Depreciation

Depreciation is calculated based on the depreciable amount of plant and equipment, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Assets from cost of replacement and cost of renovations are depreciated over the remaining useful life of the related asset.

Depreciation is calculated basing on a straight-line basis over the estimated useful lives of each component of an item of assets. The estimated useful lives are as follows:

	Years
Land improvements	5 - 10
Buildings and port	5 - 40
Utility system	5 - 20
Machinery and factory equipment	5 - 20
Office equipment	5
Vehicles	5 - 20

Depreciation is recognized as an expense in profit or loss.

No depreciation is provided on freehold land and work in progress and assets under construction.

The residual value of an asset is the estimated amount that the Group would currently obtain from disposal of the asset, after deducting the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life.

The depreciation method, residual value and useful life of an asset should be reviewed at least at each financial year-end and, if expectations differ from previous estimates, any change is accounted for prospectively as a change in estimate.

Intangible assets

Intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortization and allowance for impairment losses (if any).

Subsequent expenditure

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates.

All other expenditure, including expenditure on internally generated goodwill and brands, is recognized in profit or loss as incurred.

Amortization

Amortization is based on the cost of the asset, or other amount substituted for cost, less its residual value.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

The estimated useful lives are as follows:

	Years
Computer software	5 - 10

No amortization is provided on intangible assets under development and installation.

The amortization methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Gains and losses on disposal are determined by comparing the proceeds from disposal with the carrying amount, and are recognized in profit or loss.

Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets in respect of property, plant and equipment, intangible assets, right-of-use assets and other assets, are reviewed at each reporting period to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. The impairment loss is recognized in profit or loss unless it reverses a previous revaluation credited to equity, in which case it is charged to equity.

When a decline in the fair value of an available-for-sale financial asset has been recognized directly in equity and there is objective evidence that the value of the asset is impaired, the cumulative loss that had been recognized directly in equity is recognized in profit or loss even though the financial asset has not been derecognized. The amount of the cumulative loss that is recognized in profit or loss is the difference between the current fair value and acquisition cost, less any impairment loss on that financial asset previously recognized in profit or loss.

Calculation of recoverable amount

The recoverable amount of a non-financial asset is the greater of the asset's value in use and fair value less costs to sell.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by a valuation model that, based on information available, reflects the amount that the Group could obtain from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal.

Reversals of impairment

An impairment loss in respect of financial asset is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized in profit or loss.

Impairment losses recognized in prior periods in respect of other non-financial assets are assessed at each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss in reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss in reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of accumulated depreciation or accumulated amortization, if no impairment loss been recognized.

Leases

As a lessee

The Group assesses whether a contract is or contains a lease, at inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group recognizes right-of-use assets and lease liabilities for all leases with a term of more than 12 months, unless the underlying asset is low value.

Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses (if any) and adjusted for any remeasurement of lease liabilities.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs.

Whenever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, such provision is recognized and measured to the extent that the costs relate to a right-of-use asset.

In case that the lessee is unable to allocate the consideration in the contract to each lease component and nonlease component on the basis of its relative stand-alone prices, as a practical expedient, a lessee may elect not to separate non-lease components and account for the lease and non-lease components as a single lease component.

Depreciation of right-of-use assets is calculated by reference to their costs, on the straight-line basis over the shorter of the estimated lease term and the estimated useful lives as follows:

Vehicles

Years

3

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost of such asset reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

If the Group is unable to obtain reasonable assurance that the ownership of the underlying asset is substantially transferred to the Group at the end of the lease term, the right-of-use assets will be depreciated on the straight-line method from the commencement date to the end of the useful lives or the end of the lease term, which is earlier.

The Group applies the derecognition and impairment requirements, in according to the financial instrument principle, to the net investment in the lease. The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

Lease liabilities

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. The lease payments included fixed payments less any lease incentive receivable and amounts expected to be payable under a residual value guarantee. The lease payments also include amount under purchase, extension or termination option if the Group is reasonably certain to exercise option.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made. Interest expense is recognized in profit or loss.

The lease liability is remeasured when there is a change in lease term, change in lease payments, change in the estimate of the amount expected to be payable under a residual value guarantee, or a change in the assessment of purchase, extension or termination options. When the lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Short-term leases and leases of low-value assets

The Group recognized payments under leases that, have a lease term of 12 months or less at the commencement date, or are leases of low-value assets, as expenses on a straight-line basis over the lease term, unless another systematic basis is more representative of the time pattern in which economic benefits from the lease assets are consumed.

Foreign currencies

Functional and presentation currency

The financial statements of each entity within the Group are presented in the functional currency which is the currency of the primary economic environment in which the entity operates. The financial statements of the Group are presented in the presentation currency as Thai Baht in accordance with the regulatory requirements in Thailand. The functional currency of the Group and company and its subsidiaries in Thailand is Thai Baht.

Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency using the exchange rate at the date of transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency using the exchange rate at that date.

Non-monetary assets and liabilities in foreign currencies measured at cost at the reporting date are translated to the functional currency using the exchange rate at the date of transaction.

Foreign currency differences arising from the translation are recognized in profit or loss in the reporting period as incurred.

Provisions

A provision is recognized in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expected future cash flows are discounted by using a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The unwinding of the discount is recognized as a finance cost.

Derivatives

The Group enters into derivative transactions to reduce the risk of fluctuations in foreign exchange rates and interest rates. These are forward contracts and interest rate swap.

The Group initially records the obligations under derivative contracts as off-balance sheet items and recognizes such contracts as assets or liabilities at fair value at the transaction date (trade date). The Group will subsequently measures them at fair value at the end of each reporting period whereby gains or losses as a result of changes in the fair value will be recognized in profit or loss.

The fair value of forward contracts is calculated using the exchange rate at the end of the reporting period.

Dividends

Dividend and interim dividend payment are recorded in the period in which they are approved by Shareholders' meeting and Board of Directors' meeting.

Basic earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the profit (loss) for the years attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares issued during the years.

Diluted earnings per share

Diluted earnings per share is calculated by dividing the profit for the years attributable to ordinary shareholders of the Group by the sum of the weighted average number of ordinary shares issued during the years plus the weighted average number of shares to be issued for the exercise of all dilutive potential ordinary shares into ordinary shares, without any consideration.

Judgements of management

The preparation of financial statements in conformity with financial reporting standards requires management to make subjective judgments to determine the accounting policies, estimates regarding matters that are inherently uncertain and various assumptions.

Significant judgements and accounting estimates are as follow:

a) Recognition and derecognition of assets and liabilities

In considering whether to recognize or to derecognize assets or liabilities, the management is required to make judgment on whether significant risk and rewards of those assets or liabilities have been transferred, based on their best knowledge of the current circumstances and arrangements.

b) Fair value of financial instruments

In determining the fair value of financial instruments that are not actively traded and for which quoted market prices are not readily available, the management exercise judgment, using a variety of valuation techniques and models. The input to these models is taken from observable markets, and includes consideration of credit risks, liquidity, correlation and long-term volatility of financial instruments. Any changes in assumption related to the inputs may affect to the fair value stated in the financial statements and disclosure of fair value hierarchy.

c) Allowances for expected credit loss for financial assets

Allowances for expected credit loss for financial assets are intended to adjust the value of receivables for probable credit losses. The management is required to use judgement in estimating allowance for expected credit losses for financial assets. The Group's calculation of allowance for expected credit losses depends on the criteria used for assessment of a significant increase in credit risk, the development of a model, the risk that collateral value cannot be realized, collective and individual analyses of the status of receivables, the probability of debt collection and the selection of the forecasted macroeconomic data inputs used in the model. However, the use of different estimates and assumptions could affect the amounts of allowances for expected credit loss and adjustments to the allowances may therefore be required in the future.

d) Allowance for impairment on investments

The Group treats investments as impaired when there has been a significant or prolonged decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment of the management.

e) Property, plant and equipment

The recognition of cost incurred in the carrying amount of an item of property, plant and equipment ceases when the item is in the location and condition necessary for it to be capable of operating in the manner intended by management.

In determining depreciation of buildings and equipment, the management is required to make estimates of the useful lives and residual values of buildings and equipment and to review estimated useful lives and residual values when circumstance changes.

The management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

f) Intangible assets

The initial recognition and measurement of intangible assets, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

g) Deferred tax assets

The Group recognizes deferred tax assets for all deductible temporary differences to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences can be utilised, including unutilized taxable loss. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of estimate future taxable profits.

h) Leases

The Group assesses whether a contract is or contains a lease, at inception of the contract. The management is required to use judgement in evaluating the condition and term of a contract.

Determining the lease term of contracts with renewal and termination options

In determining the lease term, the management is required to use judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease considering all relevant facts and circumstances that create an economic incentive for it to exercise either the renewal or termination.

Incremental borrowing rate

In the case that the Company cannot readily determine the interest rate implicit in the lease, the Company is required to use its incremental borrowing rate to discount lease liabilities. The incremental borrowing rate is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment.

i) Post-employment benefits

The obligation under the defined benefit plan is determined based on actuarial techniques which depends on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

j) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting period to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated.

k) Revenue from contracts with customers

Identification of performance obligations

In identifying performance obligations, the management is required to use judgement regarding whether each promise to deliver goods or services is considered distinct, taking into consideration terms and conditions of the arrangement. In other words, if a good or service is separately identifiable from other promises in the contract and if the customer can benefit from it, it is accounted for separately.

Determination of timing of revenue recognition

In determining the timing of revenue recognition, the management is required to use judgement regarding whether performance obligations are satisfied over time or at a point in time, taking into consideration terms and conditions of the arrangement. The Group recognizes revenue over time in the following circumstances:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Where the above criteria are not met, revenue is recognized at a point in time. Where revenue is recognized at a point in time, the management is required to determine when the performance obligation under the contract is satisfied.

l) Advance received from customers

Sales form contract made with customers stipulates that the Group is entitled according to the condition order. The Group determines that there are no significant financing components arising from the payments received from customers because they are not the Group's funding but the customers' guarantee for contractual performance.

m) Allowance for diminution in value of inventories

The Group treats value of inventories as impaired when a significant decline in the fair value is noted. The management determines the devaluation based on net realisable value. However, the determination of what is "significant" and the amount of devaluation requires the management to exercise judgment.

Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between buyer and seller (market participants) at the measurement date. The Group applied a quoted market price in an active market to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards. Except in case of no active market of an identical asset or liability or when a quoted market price is not available, the Group measured fair value using valuation techniques that are appropriate in the circumstances and maximises the use of relevant observable inputs related to assets and liabilities that are required to be measured at fair value.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy into three levels based on categorise of input to be used in fair value measurement as follows:

Level 1 Use of quoted market prices in an observable active market for such assets or liabilities

Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly

Level 3 Use of unobservable inputs such as estimates of future cash flows

At the end of each reporting period, the Group determined whether transfers have occurred between levels within the fair value hierarchy for assets and liabilities held at the end of the reporting period that are measured at fair value on a recurring basis.

4. TRANSACTIONS WITH RELATED PARTIES

A related party is a person or entity that has control, or are controlled by, the Company and subsidiaries, whether directly or indirectly, or which are under common control with the Company and subsidiaries.

They also include a person which directly or indirectly own a voting interest in the Company and subsidiaries that gives them significant influence over the Company, key management personnel, directors, or officers with authority in the planning and direction of the Company's and subsidiaries operations, including, close family members of mentioned person and entity that has control or significant influence whether directly or indirectly.

Significant transactions with related parties for the years ended December 31, 2022 and 2021 were as follows:

				Dunn
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Administrative expense				
Asian Insulators Public Company Limited	1,603,171	2,055,641	1,440,635	1,877,231
Finance Costs				
AI Ports and Terminals Company Limited	-	-	5,226,641	4,030,000
Dividend paid				
Asian Insulators Public Company Limited	202,006,218	161,604,974	202,006,218	161,604,974

Baht

Key management personnel compensation

Key management personnel compensation for the years ended December 31, 2022 and 2021 consisted of:

	Consolidated		Separate				
	financial statements		financial statements financia		financial s	al statements	
	2022	2021	2022	2021			
Short-term benefits	19,507,962	16,765,861	18,891,905	16,179,247			
Long-term benefits	935,336	767,544	935,336	767,544			
Post-employment benefits	607,558	491,841	576,514	462,077			
Total	21,050,856	18,025,246	20,403,755	17,408,868			

Directors' remuneration

Directors' remuneration represents benefits paid to the director of the Group in accordance with Section 90 of the Public Limited Companies Act B.E. 2535, exclusive of salaries and related benefit payable to directors who hold executive positions.

For the years ended December 31, 2022 and 2021, the Group paid directors' remuneration in the amount of Baht 2.11 million and Baht 2.38 million, respectively.

Short-term loans from related party

Short-term loans from related party as at December 31, 2022 and 2021 consisted of:

		Baht
	Separate financia	l statements
	2022	2021
AI Ports and Terminals Company Limited	260,000,000	260,000,000

The Company had short-term loans from AI Ports and Terminals Company Limited, by issuing promissory notes for a period of 6 months and interest charged at the rate of 1.98% - 2.04% per annum and unsecured. (year 2021: interest rate at 1.55% per annum)

Nature of relationship

Name	Country	Relation	Type of relation
Asian Insulators Public Company Limited	Thailand	Parent Company	Direct shareholding and common
			director
AI Ports and Terminals Company Limited	Thailand	Subsidiary	Direct shareholding

Bases of measurement for intercompany revenues and expenses

Pricing policies

Rental and other service	Stipulate in the agreement
Interest expenses	Referred with the commercial bank's interest rate.

5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at December 31, 2022 and 2021 consisted of:

	Consolidated		Separate	
	financial st	financial statements		atements
	2022	2021	2022	2021
Cash	380,000	423,844	350,000	350,000
Cash at banks	101,950,523	286,274,601	88,434,241	274,207,423
High liquid short-term investments	5,442	3,458	5,442	3,458
Total	102,335,965	286,701,903	88,789,683	274,560,881

6. SHORT-TERM INVESTMENTS

Short-term investments as at December 31, 2022 and 2021 consisted of:

Consolidated		Separate		
financial sta	atements	financial sta	atements	
2022	2021	2022	2021	
279,614	50,321,899	279,614	50,321,899	
2,564,547	2,552,349	64,739	64,471	
2,844,161	52,874,248	344,353	50,386,370	
	financial sta 2022 279,614 2,564,547	financial statements 2022 2021 279,614 50,321,899 2,564,547 2,552,349	financial statements financial statements 2022 2021 2022 279,614 50,321,899 279,614 2,564,547 2,552,349 64,739	

Baht

Movements of debt instruments were as follows:

				Baht
	Consolida	ated financial state	ements	
As at January 1	Purchase/ transfer-in	Sale/ transfer- out	Fair value adjustment	As at December 31
50,321,899	-	(50,042,285)	-	279,614
2,552,349	-	-	12,198	2,564,547
52,874,248	-	(50,042,285)	12,198	2,844,161
213,005	50,108,894	-	-	50,321,899
2,546,750	-		5,599	2,552,349
2,759,755	50,108,894	-	5,599	52,874,248
	January 1 50,321,899 2,552,349 52,874,248 213,005 2,546,750	As at January 1 Purchase/ transfer-in 50,321,899 - 2,552,349 - 52,874,248 - 213,005 50,108,894 2,546,750 -	As at January 1 Purchase/ transfer-in Sale/ transfer- out 50,321,899 - (50,042,285) 2,552,349 - - 52,874,248 - (50,042,285) 213,005 50,108,894 - 2,546,750 - -	January 1 transfer-in out adjustment 50,321,899 - (50,042,285) - 2,552,349 - - 12,198 52,874,248 - (50,042,285) 12,198 213,005 50,108,894 - - 2,546,750 - - 5,599

	Separate financial statements				
Debt instruments	As at January 1	Purchase/ transfer-in	Sale/ transfer- out	Fair value adjustment	As at December 31
2022					
Debt instruments measured at					
- Amortized Cost	50,321,899	-	(50,042,285)	-	279,614
- Fair value through profit or loss	64,471	-	-	268	64,739
Total	50,386,370	-	(50,042,285)	268	344,353
2021					
Debt instruments measured at					
- Amortized Cost	213,005	50,108,894	-	-	50,321,899
- Fair value through profit or loss	64,329	-	-	142	64,471
Total	277,334	50,108,894		142	50,386,370

7. TRADE AND OTHER RECEIVABLES

Trade and other receivables as at December 31, 2022 and 2021 consisted of:

	Consolidated and separate financial statements		
	2022 202		
Trade receivables	540,219,486	635,838,593	
Less Allowance for expected credit loss	(2,182,107)	(24,817,690)	
Trade receivables - net	538,037,379	611,020,903	
Other receivables	120,785	369,052	
Trade and other receivables - net	538,158,164	611,389,955	

Movements of allowance for expected credit loss for the years ended December 31, 2022 and 2021 were as follows:

	Consolidated and separate financial statements		
	2022	2021	
Beginning balance	24,817,690	4,938,457	
Add Expected credit loss	-	20,185,583	
Less Repayment	(22,635,583)	-	
Less Bad debt		(306,350)	
Ending balance	2,182,107	24,817,690	

As at December 31, 2022 and 2021, the Group had outstanding balances of trade receivables aged by number of months as follows:

		Baht	
	Consolidated ar	id separate	
	financial statements		
	2022	2021	
Current	538,037,379	612,106,238	
Overdue			
Over 12 months	2,182,107	23,732,355	
Total	540,219,486	635,838,593	

-

Baht

8. INVENTORIES

Inventories as at December 31, 2022 and 2021 consisted of:

	Consolidated an	Consolidated and separate		
	financial statements			
	2022	2021		
Raw materials	154,049,205	243,083,151		
Work in process	126,348,773	156,235,808		
Finished goods	142,026,994	150,786,350		
Supplies	17,879,776	17,370,097		
Total	440,304,748	567,475,406		
Less Allowance for devaluation of inventories	(14,000,000)	-		
Inventories - net	426,304,748	567,475,406		

For the years ended December 31, 2022 and 2021, cost of inventories were included in cost of sale and cost of rendering of service.

	Consolidated and separate			
	financial statements			
	2022	2021		
Cost of sale	7,638,428,587	5,890,187,837		
Cost of rendering of service	29,315,092	-		
Adjustment for allowance for devaluation of inventories	14,000,000	-		
Total	7,681,743,679	5,890,187,837		

Movements of allowance for devaluation of inventories for the years ended December 31, 2022 were as follows:

	Baht
	Consolidated and separate
	financial statements
Beginning balance	-
Less Allowance for devaluation of inventories	14,000,000
Ending balance	14,000,000

9. RESTRICTED BANK DEPOSITS

Restricted bank deposits as at December 31, 2022 and 2021 consisted of:

	Consol	idated	Separate			
	financial s	tatements	financial statements			
Accounts	2022	2021	2022	2021	Note	Collaterals
Fixed	56,397,200	56,397,200	55,997,200	55,997,200	14, 29	Credit for letter of guarantee and
						credit for short-term loan
						from financial institutions

10. INVESTMENT IN SUBSIDIARIES

	%									Baht		
	Paid-up sha	are capital	Shareholding		Shareholding		Cost value		Allowance for impairment		Net book value	
Subsidiaries	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021		
AI Logistics Company Limited	-	209,000,000	-	100	-	82,677,860	-	(82,677,860)	-	-		
AI Ports and Terminals Company Limited	460,000,000	460,000,000	100	100	352,395,280	352,395,280	-	-	352,395,280	352,395,280		
Total					352,395,280	435,073,140	-	(82,677,860)	352,395,280	352,395,280		

Investment in subsidiaries in the separate financial statements as at December 31, 2022 and 2021 consisted of:

AI Logistics Company Limited

The Extraordinary General Meeting of Shareholders of the subsidiary held on June 25, 2021 passed a special resolution to dissolve the subsidiary.

The subsidiary registered the dissolution of company with Department of Business Development, the Ministry of Commerce on July 7, 2021.

The subsidiary completely registered the liquidation of company with Department of Business Development, the Ministry of Commerce on March 16, 2022.

Movements of allowance for impairment of investments in subsidiaries for the year ended December 31, 2022 were as follows:

	Baht
	Separate financial statements
Beginning balance	82,677,860
Less Reversal loss on impairment	(82,677,860)
Ending balance	-

11. PROPERTY, PLANT AND EQUIPMENT

Movements of property, plant and equipment for the years ended December 31, 2022 and 2021 were as follows:

	Consolidated financial statements									
		Land Buildings Machinery and			Machinery and			Work in progress/	progress/	
	Land	improvements	and port	Utility system	factory equipment	Office equipment	Vehicles	assets under installations	Total	
Cost										
At January 1, 2021	174,556,021	49,288,401	295,791,978	86,558,184	1,498,220,522	14,143,813	31,114,381	7,926,908	2,157,600,208	
Purchase	-	1,809,230	1,372,500	4,997,932	26,598,557	346,678	-	6,423,543	41,548,440	
Transfer in/ Transfer out	4,944,483	(4,944,483)	91,509	84,735	10,025,213	-	-	(10,201,457)	-	
Disposal	-	-	(390,000)	(23,087)	(6,079,795)	(324,924)	(350,001)	(354,450)	(7,522,257)	
At December 31, 2021	179,500,504	46,153,148	296,865,987	91,617,764	1,528,764,497	14,165,567	30,764,380	3,794,544	2,191,626,391	
Purchase	-	810,000	1,140,000	792,500	12,475,481	1,490,212	-	70,671,263	87,379,456	
Transfer in/ Transfer out	-	2,148,000	-	-	6,816,658	200,500	-	(9,165,158)	-	
Disposal	-	-	(1,273,612)	(52,610)	(12,594,738)	(538,436)	-	(1,027,715)	(15,487,111)	
At December 31, 2022	179,500,504	49,111,148	296,732,375	92,357,654	1,535,461,898	15,317,843	30,764,380	64,272,934	2,263,518,736	
Accumulated depreciation										
At January 1, 2021	-	17,690,331	94,686,463	35,643,909	506,143,547	10,640,101	15,288,707	-	680,093,058	
Depreciation	-	4,183,634	24,864,331	8,084,855	81,216,200	1,301,447	1,725,024	-	121,375,491	
Disposal/ Transfer out	-	-	(218,950)	(10,779)	(3,182,639)	(292,152)	(268,971)	-	(3,973,491)	
At December 31, 2021	-	21,873,965	119,331,844	43,717,985	584,177,108	11,649,396	16,744,760	-	797,495,058	
Depreciation	-	4,174,086	12,056,336	7,117,352	96,680,714	1,061,473	1,713,638	-	122,803,599	
Transfer in	-	-	400,000	-	5,600,000	-	-	-	6,000,000	
Disposal/ Transfer out	-	-	(804,350)	(48,762)	(7,681,903)	(523,133)	-	-	(9,058,148)	
At December 31, 2022	-	26,048,051	130,983,830	50,786,575	678,775,919	12,187,736	18,458,398		917,240,509	

	Consolidated financial statements								
		Land	Buildings and		Machinery and		Work in progress/		
_	Land	improvements	port	Utility system	factory equipment	Office equipment	Vehicles	assets under installations	Total
Allowance for impairment									
At January 1, 2021	-	-	2,500,000	-	14,900,000	-	-	-	17,400,000
Loss on impairment	-		-				-		-
At December 31, 2021	-	-	2,500,000	-	14,900,000	-	-	-	17,400,000
Reversal of loss from impairment of assets	-		(2,500,000)		(14,900,000)		-	-	(17,400,000)
At December 31, 2022	-	-	-	-	-	-	-	-	-
Net book value									
At December 31, 2021	179,500,504	24,279,183	175,034,143	47,899,779	929,687,389	2,516,171	14,019,620	3,794,544	1,376,731,333
At December 31, 2022	179,500,504	23,063,097	165,748,545	41,571,079	856,685,979	3,130,107	12,305,982	64,272,934	1,346,278,227

	Separate financial statements								
	Land			Machinery and			Work in progress/		
	Land	improvements	Buildings	Utility system	factory equipment	Office equipment	Vehicles	assets under installations	Total
Cost									
At January 1, 2021	157,135,835	49,288,401	253,663,157	86,544,530	1,249,610,263	13,330,490	31,082,381	7,926,908	1,848,581,965
Purchase	-	1,809,230	1,372,500	4,997,932	26,597,295	345,229	-	6,423,543	41,545,729
Transfer in /Transfer out	4,944,483	(4,944,483)	91,509	84,735	10,025,213	-	-	(10,201,457)	-
Disposal	-	-	(390,000)	(23,087)	(6,079,795)	(324,924)	(350,001)	(354,450)	(7,522,257)
At December 31, 2021	162,080,318	46,153,148	254,737,166	91,604,110	1,280,152,976	13,350,795	30,732,380	3,794,544	1,882,605,437
Purchase	-	810,000	1,140,000	792,500	12,475,481	1,486,212	-	70,671,263	87,375,456
Transfer in/Transfer out	-	2,148,000	-	-	6,816,658	200,500	-	(9,165,158)	-
Disposal	-	-	(1,273,612)	(52,610)	(12,594,738)	(538,436)	-	(1,027,715)	(15,487,111)
At December 31, 2022	162,080,318	49,111,148	254,603,554	92,344,000	1,286,850,377	14,499,071	30,732,380	64,272,934	1,954,493,782
Accumulated depreciation									
At January 1, 2021	-	17,690,331	76,528,888	35,630,256	384,514,683	9,891,423	15,256,708	-	539,512,289
Depreciation	-	4,183,634	10,942,689	8,084,855	81,097,857	1,282,622	1,725,024	-	107,316,681
Disposal/ Transfer out	-	-	(218,950)	(10,779)	(3,182,639)	(292,152)	(268,971)	-	(3,973,491)
At December 31, 2021	-	21,873,965	87,252,627	43,704,332	462,429,901	10,881,893	16,712,761	-	642,855,479
Depreciation	-	4,174,086	11,070,126	7,117,352	83,628,882	1,042,058	1,713,638	-	108,746,142
Disposal/ Transfer out	-	-	(804,350)	(48,762)	(7,681,903)	(523,133)	-	-	(9,058,148)
At December 31, 2022	-	26,048,051	97,518,403	50,772,922	538,376,880	11,400,818	18,426,399	-	742,543,473
Net book value									
At December 31, 2021	162,080,318	24,279,183	167,484,539	47,899,778	817,723,075	2,468,902	14,019,619	3,794,544	1,239,749,958
At December 31, 2022	162,080,318	23,063,097	157,085,151	41,571,078	748,473,497	3,098,253	12,305,981	64,272,934	1,211,950,309

				Baht	
	Consolidated		Separate		
	financial s	tatements	financial statements		
	2022	2021	2022	2021	
At December 31,					
The gross carrying amount of fully					
depreciated that is still in use	208,274,538	187,156,617	207,194,794	186,076,873	

12. LEASES

Right-of-use assets

Movements of the right-of-use assets for the years ended December 31, 2022 and 2021 were summarized as follows:

Baht
Consolidated and separate
financial statement
-
562,690
(127,954)
434,736
(187,564)
247,172

The Group entered into a vehicle lease agreement for 3 years, with extension options at the end of lease term. The rental is payable monthly as specified in the contract.

Leases liabilities

As at December 31, 2022 and 2021, leases liabilities consisted of:

	Consolidated and	Consolidated and separate				
	financial state	financial statement				
	2022	2021				
Amount of lease payment	272,113	477,913				
Less Deferred interest	(11,370)	(33,491)				
Lease liabilities	260,743	444,422				
Less Current portion	(195,250)	(183,679)				
Long-term liabilities	65,493	260,743				

The Group entered into the lease agreement for vehicle for their operations.

Movements of leases liabilities for the years ended December 31, 2022 and 2021 were as follows:

Baht

	Consolidated and separate financial statement				
	2022	2021			
Beginning balance	444,422	-			
Enter into the lease	-	562,690			
Amortized interest	22,121	21,219			
Lease payment	(205,800)	(139,487)			
Ending balance	260,743	444,422			

As at December 31, 2022 and 2021, lease liabilities presented by term of repayment period were summarized as follow:

Consolidated and separate f	financial statements
-----------------------------	----------------------

		Deferred	Minimum
	Present	interest	lease
Due of payment	value	expenses	payment
2022			
Within 1 year	195,250	10,550	205,800
More than 1 year but			
not over 5 years	65,493	820	66,313
Total	260,743	11,370	272,113
2021			
Within 1 year	183,679	22,121	205,800
More than 1 year but			
not over 5 years	260,743	11,370	272,113
Total	444,422	33,491	477,913

As a lessee

				Baht
	Consoli	dated	Separ	ate
	financial st	atements	financial st	atements
	2022	2021	2022	2021
For the year ended December 31				
Recognized in profit or loss				
Interest expense from lease liabilities	22,121	21,219	22,121	21,219
Expense relating to short term leases	58,400	204,000	58,400	204,000

13. INTANGIBLE ASSET

Movements of intangible asset for the years ended December 31, 2022 and 2021 were as follows:

		Baht
	Consolidated	Separate
	financial statements	financial statements
Cost		
At January 1, 2021	1,665,257	1,563,935
Purchase/ Transfer in	99,950	99,950
Disposal/ Transfer out	(99,551)	(99,551)
At December 31, 2021	1,665,656	1,564,334
Purchase/ Transfer in	70,700	70,700
Disposal/ Transfer out	-	-
At December 31, 2022	1,736,356	1,635,034
Accumulated amortization		
At January 1, 2021	971,091	888,682
Amortization	225,977	220,364
Disposal/ Transfer out	(99,550)	(99,550)
At December 31, 2021	1,097,518	1,009,496
Amortization	196,437	190,824
Disposal/ Transfer out	-	-
At December 31, 2022	1,293,955	1,200,320
Net book value		
At December 31, 2021	568,138	554,838
At December 31, 2022	442,401	434,714

14. SHORT-TERM LOANS FROM FINANCIAL INSTITUTIONS

				Baht	%
		Credit l	imit		
	Com	ipany	Subsid	iary	
Type of credit facilities	2022	2021	2022	2021	interest rate
Bank overdraft	10,000,000		-	-	MOR
Promissory notes/					
Letter of credit/Trust receipt	100,000,000	370,000,000	-	-	MMR
Forward contract	5,000,000	5,000,000	-	-	-
Letters of guarantee	5,997,200	5,997,200	400,000	400,000	-

The Group has credit facilities from financial institution as at December 31, 2022 and 2021 were as follows:

Collateral

The Company and subsidiaries had transferred rights in bank deposit under the contract of secured transection as collateral for loans (see note 9).

15. TRADE AND OTHER PAYABLES

Trade and other payables as at December 31, 2022 and 2021 consisted of:

	Consol		Separate		
	financial st	tatements	financial s	tatements	
	2022	2021	2022	2021	
Trade payables					
Other parties	377,670,362	530,091,336	377,670,362	530,091,336	
Other payables					
Other payables	10,941,062	12,061,926	10,929,398	12,043,926	
Accrued expenses	14,903,079	8,157,946	14,817,137	8,072,811	
Payables from purchase assets	13,816,030	4,023,013	13,816,030	4,023,013	
Total	39,660,171	24,242,885	39,562,565	24,139,750	
Grand total	417,330,533	554,334,221	417,232,927	554,231,086	

The currencies denomination of trade and other payables as at December 31, 2022 and 2021 were as follows: *Baht*

	Consol	idated	Separate		
	financial statements		financial s	tatements	
	2022 2021		2022	2021	
Thai Baht (THB)	417,330,533	554,327,170	417,232,927	554,224,035	
US Dollars (USD)	-	7,051	-	7,051	
Total	417,330,533	554,334,221	417,232,927	554,231,086	

16. OTHER CURRENT LIABILITIES

Other current liabilities as at December 31, 2022 and 2021 consisted of:

	Consoli	dated	Separa	ate
	financial statements		financial statements financial statements	
	2022 2021		2022	2021
Retention	896,418	2,169,640	896,418	2,169,640
Advances received	1,865,951	7,421,435	865,951	6,860,688
Value added tax and withholding tax	44,844,348	48,971,404	44,843,632	48,968,724
Others	3,721	16,800	3,721	16,800
Total	47,610,438	58,579,279	46,609,722	58,015,852

17. PROVISIONS FOR EMPLOYEE BENEFIT

Provisions for employee benefit as at December 31, 2022 and 2021 consisted of:

				Baht		
	Consolic	lated	Separa	ate		
	financial statements		financial statements finan		financial sta	itements
	2022	2021	2022	2021		
Post employment benefits						
Present value of obligations	11,357,519	9,962,432	10,515,132	9,271,162		
Less Current portion	(779,401)	(866,849)	(779,401)	(866,849)		
Provisions for long-term employee benefit	10,578,118	9,095,583	9,735,731	8,404,313		

Movements of the present value of provisions for employee benefit for the years ended December 31, 2022 and 2021 were summarized as follows:

				Baht	
	Consolic	lated	Separate		
	financial sta	atements	financial sta	atements	
	2022	2021	2022	2021	
Post-employment benefit plan					
Present value of provision for employee benefit					
At January 1,	9,962,432	10,771,351	9,271,162	10,289,627	
Included in profit or loss:					
Current service cost	2,121,960	2,002,275	1,985,147	1,868,891	
Interest cost	139,976	123,918	125,672	112,610	
Benefit paid during the year	(866,849)	(1,069,570)	(866,849)	(1,069,570)	
Included in other comprehensive income:					
Actuarial gain		(1,865,542)	-	(1,930,396)	
At December 31,	11,357,519	9,962,432	10,515,132	9,271,162	

Principal actuarial assumptions as at December 31, 2022 and 2021 were as follow:

	Consol	Consolidated		arate
	financial statements		financial s	statements
	2022	2022 2021		2021
Discount rate	1.44 - 2.07	1.44 - 2.07	1.44	1.44
Salary increase rate	1.50 - 5.00	1.50 - 5.00	1.50 - 5.00	1.50 - 5.00
Turnover rate	0 - 28	0 - 28	0 - 28	0 - 28

Discount rate were the market yields on government's bond for legal severance payments plan.

Salary increase rate depended on the management's policies.

Turnover rate depended on the length of service.

Mortality rate were the reference rate from TMO2017: Thai Mortality Ordinary Table 2017.

%

Sensitivity analysis

The result of sensitivity analysis for significant assumptions that affect the present value of the long-term provisions for employee benefit as at December 31, 2022 and 2021 are summarized below:

Baht

	Consolidated financial statement				
	202	2	202	1	
	Increase	Decrease	Increase	Decrease	
Discount rate (1% movement)	(1,023,291)	1,193,016	(865,121)	1,008,605	
Salary increase rate (1% movement)	1,314,627	(1,145,451)	1,013,125	(888,230)	
Turnover rate (1% movement)	(1,098,675)	726,143	(927,506)	608,763	

Baht

Baht

	Separate financial statement						
	202	2	2021				
	Increase	Decrease	Increase	Decrease			
Discount rate (1% movement)	(913,984)	1,061,643	(772,676)	897,210			
Salary increase rate (1% movement)	1,172,578	(1,025,930)	900,867	(793,270)			
Turnover rate (1% movement)	(985,429)	726,143	(831,716)	608,763			

The Group presented in the statement of comprehensive income for the years ended December 31, 2022 and 2021 as follow:

	Consoli	idated	Separate			
	financial s	tatements	financial statements			
	2022 2021		2022	2021		
Cost of sale	1,143,908	1,095,415	1,143,908	1,095,415		
Selling expenses	76,087	110,198	76,087	110,198		
Administrative expenses	1,041,941	920,580	890,824	775,888		
Total	2,261,936	2,126,193	2,110,819	1,981,501		

18. SHARE CAPITAL

Movement of share capital for the years ended December 31, 2022 and 2021 were summarized as follows:

						Bant		
	Par value	2022	2	Par value	2021			
	per share	Number	Number Amount pe		Number	Amount		
Share capital								
Ordinary shares								
At January 1	1	1,569,682,166	1,569,682,166	0.25	5,232,291,928	1,308,072,982		
Increase of new shares	5	-	-	0.25	1,046,458,388	261,614,597		
Reduction of shares		-	-	0.25	(21,652)	(5,413)		
Changes in par value		-	-		(4,709,046,498)	-		
At December 31	1	1,569,682,166	1,569,682,166	1	1,569,682,166	1,569,682,166		
Issued and paid-up s	hares							
Ordinary shares								
At January 1	1	1,308,072,982	1,308,072,982	0.25	5,232,291,928	1,308,072,982		
Increase of new shares	s 1	18,540,434	18,540,434		-	-		
Changes in par value		-	-	_	(3,924,218,946)	-		
At December 31	1	1,326,613,416	1,326,613,416	1	1,308,072,982	1,308,072,982		

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company.

Registered share capital

The Ordinary General Shareholders' Meeting held on April 5, 2021, passed a special resolutions to approve as follows:

a) The increase of registered share capital from Baht 1,308,072,982 to Baht 1,569,687,578.50 by issuing new ordinary shares of 1,046,458,386 shares, with the par value of Baht 0.25 each, totalling of Baht 261,614,596.50 to reserve for the right adjustment of the holders of the second warrants (AIE-W2).

The Company registered the increase of its authorized share capital with Department of Business Development, the Ministry of Commerce on April 8, 2021.

b) Issuance of warrants in the amount of 1,046,458,386 units to the existing shareholders of the second warrants (AIE-W2), at the rate of 5 existing ordinary shares per 1 warrant. (see note 22).

The Extraordinary General Shareholders' Meeting held on September 21, 2021, passed the special resolution to approve as follows:

- a) The reduction of registered share capital from Baht 1,569,687,578.50 to Baht 1,569,682,165.50 by reduction ordinary shares of 21,652 shares, with the par value of Baht 0.25 each, totalling of Baht 5,413.
- b) Increase of registered share capital from Baht 1,569,682,165.50 to Baht 1,569,682,166 by issuing new ordinary shares of 2 shares with the par value of Baht 0.25 each, totalling of Baht 0.50 to reserve for the right adjustment of the holders of the second warrants (AIE-W2).

Raht

c) Change the par value of share capital from Baht 0.25 each to Baht 1 each.

The Company registered the increase and decrease of its registered share capital and change the par value of share capital with the Department of Business Development, the Ministry of Commerce on October 5, 2021.

- d) The right adjustment of the holders of the second warrants (AIE-W2) as follows:
 - Change the exercise price from Baht 0.25 per share to Baht 1 per share.
 - Adjust the exercise ratio from 1 warrant per 1 new ordinary shares to 4 warrant per 1 new ordinary shares.

19. PREMIUM ON SHARE CAPITAL

According to the Public Companies Act B.E. 2535, Section 51 the Company is required to set aside share subscription monies received in excess of the par value of the shares issued to a reserve account ("premium on share capital"). Premium on share capital is not available for dividend distribution.

20. DIVIDEND

Baht

Dividend	Approval	Approval date	Dividend payment date	Dividend per share	Actual dividend paid
Year 2022	The Ordinary General				
	Meeting of Shareholders	5 Apr 22	28 Apr 22	0.25	327,012,396
Year 2021	The Ordinary General				
	Meeting of Shareholders	5 Apr 21	30 Apr 21	0.05	261,614,596

21. LEGAL RESERVE

According to the Public Limited Companies Act B.E. 2535, Section 116 the Company is required to set aside a statutory reserve at least 5 percent of its net profit after deducting accumulated deficit brought forward (if any) until the reserve reaches 10 percent of the registered share capital. The statutory reserve is not available for dividend distribution.

22. WARRANT

The Ordinary General Shareholders' Meeting held on April 5, 2021, passed a resolutions to approve the issuance of warrant to be exercised to the new ordinary share of company and offering to the existing shareholders who have properties according to the project.

The second warrant to be exercised to the new ordinary share (AIE-W2) was summarized as follow:

Type of warrant	:	The Warrant to be exercised to the new ordinary share of AI Energy Public Company Limited No.2 ("the second warrants" or "AIE-W2")
Category	:	Registered and transferable
The offering price	:	Baht 0.00
Terms of the warrant	:	2 years from the date of issuance and offering
Issuing and offering date	:	May 5, 2021
Exercise ratio	:	4 warrant per 1 ordinary shares
Exercise price	:	Baht 1.00 per share
Exercise period	:	The intitial as at March 31, 2022.
		The second as at September 30, 2022.
		The third as at May 3, 2023.
The last exercise date	:	May 3, 2023
Expiration date	:	May 4, 2023

In March 2022 and September 2022, the holders of the second warrants (AIE-W2) have exercised their warrants to be ordinary shares amount 32,646,020 units totaling amount of Baht 8.16 million and amount 41,515,716 units totaling amount of Baht 10.38 million, respectively.

The Company issued ordinary shares to the warrant holders and registered its share capital with the Department of Business Development, the Ministry of Commerce on April 4, 2022 and October 7, 2022, respectively.

Changes of the warrants during the year were as follows:

					Unit
	Outstanding as at	New warrants	Exercised	Expired	Outstanding as at
Type of warrants	January 1, 2022	issued	warrants	warrants	December 31, 2022
AIE-W2	1,046,436,734	-	(74,161,736)	-	972,274,998

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23. REVENUE FROM CONTRACT WITH CUSTOMERS

Disaggregation of revenue for the years ended December 31, 2022 and 2021 as follow:

				Baht		
	Consol	idated	Separate			
	financial s	tatements	financial s	statements		
	2022	2021	2022	2021		
Type of goods or services						
Revenue from sale	7,688,119,686	6,431,558,177	7,688,119,686	6,431,558,177		
Revenue from rendering of services	36,872,474	-	36,872,474	-		
Total	7,724,992,160	6,431,558,177	7,724,992,160	6,431,558,177		
Gain on exchange rate	1,213,122	721,786	1,201,192	716,329		
Reversal of loss from impairment of assets	11,400,000	-	-	-		
Other income	8,541,213	5,829,788	8,540,223	5,757,788		
Total	21,154,335	6,551,574	9,741,415	6,474,117		
-						
Grand total	7,746,146,495	6,438,109,751	7,734,733,575	6,438,032,294		
Timing of revenue recognition						
At a point in time	7,744,933,373	6,437,387,965	7,733,532,383	6,437,315,965		
Over time	1,213,122	721,786	1,201,192	716,329		
Total	7,746,146,495	6,438,109,751	7,734,733,575	6,438,032,294		

24. EMPLOYEE BENEFIT EXPENSES

Employee benefit expenses for the years ended December 31, 2022 and 2021 were summarized as follow:

				Baht
	Consolidated finan	cial statements	Separate financia	al statements
	2022	2021	2022	2021
Salaries and wages	71,27,4133	71,508,132	68,5 3,4 0	68,500,619
Defined benefit plans	2,261,936	2,126,193	2,110,819	1,981,501
Provident fund	1,786,2 4	1,768,604	1,786,2 4	1,768,604
Others	9,575,211	10,678, 4 7	9, 4 6,702	10,561,809
Total	\$	\$ 6	۶.	\$ 3

Provident fund

The provident funds established by the Group for its employees under the Provident Fund Act B.E. 2530 comprises contributions made monthly by the employees and by the Group. The provident fund will be paid to the employees upon termination in accordance with the rules of the Fund. At the present, the provident funds are managed by Principal Asset Management Company Limited.

	Consolidated finan	cial statements	Separate financial statements		
	2022	2021	2022	2021	
For the year ended December 31					
Contributions paid to the provident fund	1,786,247	1,768,604	1,786,247	1,768,604	

25. EXPENSES BY NATURE

Expenses by nature for the years ended December 31, 2022 and 2021 were summarized as follow:

	Consol	lidated	Separate			
	financial s	tatements	financial s	tatements		
	2022	2021	2022	2021		
Changes in inventories of finished goods						
and work in process	38,646,390	(66,760,180)	38,646,390	(66,760,180)		
Raw material and supplies used	7,384,020,472	5,709,193,469	7,384,020,472	5,709,193,469		
Employee benefit	84,897,527	86,081,346	81,907,218	82,812,533		
Depreciation and amortization	123,187,600	121,729,422	109,124,530	107,664,999		
Loss from devaluation of inventories	14,000,000	-	14,000,000	-		
Expected credit loss (reversal)	(22,635,583)	20,185,583	(22,635,583)	20,185,583		
Transportation expenses	24,802,852	25,253,556	24,802,852	25,253,556		

Baht

26. INCOME TAX

Income tax of the Group for the years ended December 31, 2022 and 2021 were calculated at a rate specified by the Revenue Department on net earnings (loss) after adjusting certain conditions according to the Revenue Code. The Group recorded the corporate income tax as expense for the years and recorded the accrued portion as liabilities in the statements of financial position.

Tax income (expense) for the years ended December 31, 2022 and 2021 were as follow:

			Baht		
		Consolidated a	nd separate		
		financial statements			
		2022	2021		
Income tax recognised in profit or loss					
Current tax expense					
Current year		-	-		
Deferred tax					
Movements in temporary differences		(1,435,316)	4,613,434		
Tax income (expense)		(1,435,316)	4,613,434		
			Baht		
	Consolidated financial statements				
		2021			
	Before tax	Tax expense	Net of tax		
Income tax recognised in other comprehensive income					
Defined benefit plan actuarial gains	1,865,542	(386,079)	1,479,463		
	Sama	nto financial statem	Baht		
	Separ	rate financial statem			
	Before tax	Tax expense	Net of tax		
Income tax recognised in other comprehensive income					
Defined benefit plan actuarial gains	1,930,396	(386,079)	1,544,317		

Reconciliation of effective tax rate

Consolidated financial statements			Separate financial statements				
2022		2021		2022		2021	
%		%		%		%	
Tax rate		Tax rate		Tax rate		Tax rate	
	(20,696,588)		419,008,710		(18,818,668)		433,875,392
	(115,469,389)	_	(380,052,650)	_	(115,469,389)		(380,052,650)
-	(136,165,977)	_	38,956,060	_	(134,288,057)		53,822,742
20	(27,233,195)	20	7,791,212	20	(26,857,611)	20	10,764,548
	(15,957,142)		-		(13,674,755)		-
	2,800,676		2,729,633		1,986,836		1,905,714
	(41,332)		(291,361)		(41,332)		(290,269)
	41,251,078		-		39,415,716		-
	(828,854)		(10,216,513)		(828,854)		(12,379,993)
	8,769		(12,971)		-		-
-	-	-	-	-	-		-
	(1,435,316)		4,613,434		(1,435,316)		4,613,434
7	(1,435,316)	1	4,613,434	8	(1,435,316)	1	4,613,434
	Tax rate	2022 % Tax rate (20,696,588) (115,469,389) (136,165,977) 20 (27,233,195) (15,957,142) 2,800,676 (41,332) 41,251,078 (828,854) 8,769 (1,435,316)	$\begin{array}{ c c c c c c c }\hline 2022 & & & & & & & & & & & & & & & & & $	$\begin{array}{ c c c c c c c c }\hline \hline 2022 & 2021 \\ \hline \begin{tabular}{ c c c c c } \hline & & \hline & \hline & \hline & \hline & & \hline & \hline & & \hline & & \hline & \hline & \hline & \hline & & \hline & & \hline \hline & \hline & \hline & \hline \hline & \hline & \hline \hline \hline & \hline \hline & \hline \hline$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$

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DEFERRED TAX

Deferred tax as at December 31, 2022 and 2021 consisted of:

	Baht		
	Consolidated and separate		
	financial statements		
	2022	2021	
Deferred tax assets	8,144,722	6,837,251	
Deferred tax liabilities	(8,144,722)	(5,401,935)	
Deferred tax assets - net	-	1,435,316	

Movement of deferred tax assets and liabilities occurred during the year were summarized as follows:

	Consolidated and separate financial statements						
	Other						
	At January 1,	Profit	comprehensive	At December 31,	Profit	At December 31,	
	2021		loss	2021	(loss)	2022	
Deferred tax asset							
Trade and other receivables	987,691	3,975,847	-	4,963,538	(4,527,117)	436,421	
Inventories	-	-	-	-	2,800,000	2,800,000	
Leases liabilities	-	19,480	-	19,480	(16,766)	2,714	
Provisions for employee benefit	2,057,926	182,386	(386,079)	1,854,233	248,794	2,103,027	
Loss carry forward	-	-	-	-	2,802,560	2,802,560	
Total	3,045,617	4,177,713	(386,079)	6,837,251	1,307,471	8,144,722	
Deferred tax liabilities							
Property, plant and equipment	(5,837,656)	435,721	-	(5,401,935)	(2,742,787)	(8,144,722)	

Deferred tax asset arising from temporary differences and accumulated loss not recognized in the financial statements as at December 31, 2022 and 2021 were summarized as follow:

				Baht
	Consolidated fina	ncial statements	Separate finance	cial statements
	2022	2021	2022	2021
Loss carry forward	609,420,329	355,677,757	569,111,014	258,467,011

The Group has not recognized temporary differences for cumulative losses which are expired in 2023 - 2027 and not recognized deferred tax assets for unexpired temporary differences due to there is no certain future taxable profit to be utilized.

The Group has not recognized deferred tax assets for temporary differences regarding the investment in subsidiaries due to there is uncertainty and unable to estimate the future utilized period.

27. OPERATING SEGMENT

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance measured basing on segment operating profit or loss on a basis consistent with that used to measure operating profit or loss in the financial statements.

The chief operating decision maker has been identified as the Board of Directors of the Company.

Business segment

The Group identified their business segment as follow:

AI Energy Public Company Limited	Producing and distribution of energy product (bio-diesel), vegetable oil.

AI Ports and Terminals Company Limited Ports service.

All inter-segment transaction were eliminated in preparing the consolidated financial statements.

Operating segment for the years ended December 31, 2022 and 2021 were summarized as follow:

	Palm oil p	product	
	2022 2021		
Revenue			
Timing of revenue recognition			
At a point in time	7,724,992,160	6,431,558,177	
Cost of sales and service	(7,681,743,679)	(5,890,187,837)	
Segment gross profit	43,248,481	541,370,340	

Assets and liabilities as at December 31, 2022 and 2021 were are follows:

	Palm oil product Oveseas logistics		Ports se	Ports service		al		
	2022	2021	2022	2021	2022	2021	2022	2021
Assets								
Cash and cash equivalents	88,789,683	274,560,881	-	43,844	13,546,282	12,097,178	102,335,965	286,701,903
Short-term investment	344,353	50,386,370	-	-	2,499,808	2,487,878	2,844,161	52,874,248
Trade and other receivables	538,158,164	611,389,955	-	-	-	-	538,158,164	611,389,955
Inventories	426,304,748	567,475,406	-	-	-	-	426,304,748	567,475,406
Other current assets	6,161,494	3,665,325	-	-	436,091	331,672	6,597,585	3,996,997
Restricted bank deposits	55,997,200	55,997,200	-	-	400,000	400,000	56,397,200	56,397,200
Property, plant and equipment	1,211,950,309	1,239,749,958	-	-	134,327,918	136,981,375	1,346,278,227	1,376,731,333
Right-of-use assets	247,172	434,736	-	-	-	-	247,172	434,736
Intangible assets	434,714	554,838	-	-	7,687	13,300	442,401	568,138
Deferred tax assets	-	1,435,316	-	-	-	-	-	1,435,316
Other non-current assets	1,330,368	138,164	-	-	314,091	471,673	1,644,459	609,837
Liabilities								
Trade and other payables	417,232,927	554,231,086	-	-	97,606	103,135	417,330,533	554,334,221
Other current liabilities	46,609,722	58,015,852	-	-	1,000,716	563,427	47,610,438	58,579,279
Provisions for employee benefit	10,515,132	9,271,162	-	-	842,387	691,270	11,357,519	9,962,432

Geographical segments

The Group operate in a single geographical segment principally in Thailand. There are no material revenues derived from or assets located in foreign countries. Therefore, revenue and assets presented in the financial statements are geographical segment reporting.

Major customers

Palm oil product

For the years ended December 31, 2022 and 2021:

The Group has revenue from major customers in each segment as follow:

		Person		Baht	
	Major cust	ajor customers Revenue			
-	2022	2021	2022	2021	
	3	5	6,072,361,516	5,777,506,653	

28. EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share

Basic earnings (loss) per share for the years ended December 31, 2022 and 2021 were calculated by dividing profit (loss) for the years attributable to the ordinary shareholders of the Group by the weighted average number of ordinary shares issued and paid-up during the years which were summarized as follow:

During the year 2021, the Company changes the par value of shares (see note 18). The Company adjusts the number of ordinary shares to reflect the effect of the change in share value. The basic earnings per share for the previous year were recalculated. At though the change in share value has been change at the beginning of the earliest reporting period.

For the years ended December 31, 2022 and 2021 basic earnings (loss) per share were as follows:

				2000	
	Consolidated fina	ncial statements	Separate financial statements		
	2022	2021	2022	2021	
Profit (loss) for the year	(22,131,904)	423,622,144	(20,253,984)	438,488,826	
Weighted average number of ordinary shares (Shares)					
Ordinary shares at the beginning of year	1,308,072,982	5,232,291,928	1,308,072,982	5,232,291,928	
Increase in shares	8,527,444	-	8,527,444	-	
Effect of change in par value	-	(3,924,218,946)	-	(3,924,218,946)	
Weighted average number of ordinary shares	1,316,600,426	1,308,072,982	1,316,600,426	1,308,072,982	
Basic earnings (loss) per share	(0.017)	0.324	(0.015)	0.335	

Diluted earnings per share

Diluted earnings per shares are calculated by dividing profit for the years attributable to the ordinary shareholders of the Group by the sum of the weighted average number of ordinary shares outstanding during the years plus the weighted average number of shares to be issued for the exercise of all dilutive potential ordinary shares into ordinary shares, without any consideration. The calculation assumes that the holders will exercise dilutive potential ordinary shares into ordinary shares.

For the year ended December 31, 2021 diluted earnings per share were as follows:

		Baht
	Consolidated	Separate
	financial statements	financial statements
Profit for the year	423,622,144	438,488,826
Diluted ordinary shares (Shares)		
Weighted average number of ordinary shares	1,308,072,982	1,308,072,982
Exercised warrants	133,772,764	133,772,764
Diluted ordinary shares	1,441,845,746	1,441,845,746
Diluted earnings per share	0.294	0.304

29. COMMITMENTS AND CONTINGENT LIABILITIES

As at December 31, 2022 and 2021, the Group had commitments and contingent liabilities as follows:

Commitments

a) As at December 31, 2022 and 2021, the Group has letters of guarantee issued by the banks regarding to the obligation under the agreement as follow:

				Baht
	Consolie	dated	Separa	ate
	financial statements		financial statements	
	2022	2021	2022	2021
Letters of guarantee for electricity use	6,069,000	6,069,000	5,669,000	5,669,000

b) As at December 31, 2022 and 2021, the Group has commitments regarding to the agreements as follow:

	Consolidated		Separate		
	financial s	statements	financial statements		
	2022 2021		2022	2021	
Monthly payment					
Consultants and services agreement	427,700	560,990	424,433	526,987	
Leases liabilities	4,870	-	4,870	-	
Capital commitments					
Unrecognized contractual commitments					
Buildings and equipment	9,684,000	68,497,250	9,684,000	68,497,250	
Purchase orders for supplies and equipments	23,384,336	8,616,722	23,384,336	8,616,722	
Purchase orders for material	216,760,637	258,163,045	216,760,637	258,163,045	

30. PROMOTIONAL PRIVILEGES

The Group received a promotion certificate under the Investment Promotion Act B.E.2520 for its business involving production energy product (bio-diesel) and refined glycerine. The major privileges granted to the Company are as follows:

- 1) Exemption from import duty on machinery as approved by the Board of Investment.
- 2) Exemption from corporate income tax on net profit derived from the operation of promoted business for a period of 8 years and 3 years from the date operation income is first derived.
- 3) Exemption from income tax on dividend received from the operations of promoted business.

Consequently, the Group has to comply with terms and conditions stipulated in the promotion certificate.

Revenue from domestic sales and export sales and other income for the years ended December 31, 2022 and 2021 are classified as promoted business and non-promoted business as follows:

	Consolidated financial statements						
	2022			2021			
	Domestic	c Export Total		Domestic	Export	Total	
Promoted segment	4,538,999,647	148,412,002	4,687,411,649	4,700,714,178	169,540,902	4,870,255,080	
Non-promoted segment	2,991,418,445	67,316,401	3,058,734,846	1,550,936,993	16,917,678	1,567,854,671	
Total	7,530,418,092	215,728,403	7,746,146,495	6,251,651,171	186,458,580	6,438,109,751	

Baht

	Separate financial statements									
		2022		2021						
	Domestic	Export	Total	Domestic	Export	Total				
Promoted segment	4,538,999,647	148,412,002	4,687,411,649	4,700,714,178	169,540,902	4,870,255,080				
Non-promoted segment	2,980,005,525	67,316,401	3,047,321,926	1,550,859,536	16,917,678	1,567,777,214				
Total	7,519,005,172	215,728,403	7,734,733,575	6,251,573,714	186,458,580	6,438,032,294				

31. FINANCIAL INSTRUMENTS

A financial instrument is any contract that gives rise to both a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial instruments of the Group principally comprise cash and cash equivalents, deposits at banks, investments, trade and other receivables, trade and other payables, short-term loans from related party and lease liabilities.

Risk management policy

The Group are exposed to risks from changes in interest rates and currency exchange rates and risks from non-performance of contractual obligations by counterparties. The Group uses derivatives, as and when it considers appropriate, to manage such risks. In addition, the Group has a policy to enter into contracts with creditworthy counterparties. Therefore, the Group does not expect any material financial losses to arise from that the counterparties will fail to discharge their obligations as stipulated in the financial instruments contracts.

The accounting policies of derivatives are disclosed in note 3 to the financial statements.

a) Interest rate risk

Interest rate risk is the risk that future fluctuations in market interest rates will affect the operating result and cash flows of the Group.

The exposure to interest rate risk of the Group relates primarily to their deposits at financial institutions, short-term loans from related party and leases liabilities. However, as most of the financial assets and liabilities carry floating interest rate which fluctuates in line with the market interest rates or carry fixed interest rate which approximates to the current market interest rate, the Group do not use derivatives to manage their interest rate risk.

	Consolidated financia	al statements	Separate financial statements			
-	Interest ra	te	Interest ra	te		
-	Variable	Fixed	Variable	Fixed		
As at December 31, 2022						
Financial assets						
Cash at banks	101,955,965	-	88,439,683	-		
Short-term investments	-	279,614	-	279,614		
Restricted bank deposits	-	56,397,200	-	55,997,200		
Financial liabilities						
Short-term loans from related party	-	-	260,000,000	-		
Leases liabilities	-	260,743	-	260,743		
As at December 31, 2021						
Financial assets						
Cash at banks	286,278,059	-	274,210,881	-		
Short-term investments	-	50,321,899	-	50,321,899		
Restricted bank deposits	-	56,397,200	-	55,997,200		
Financial liabilities						
Short-term loans from related party	-	-	260,000,000	-		
Leases liabilities	-	444,422	-	444,422		

b) Credit risk

Credit risk refers to the risk that a counter party will default on its contractual obligations, resulting in a financial loss to the Group.

The Group is exposed to credit risk primarily with respect to trade and other receivables. However, the Group controls such risk by establishing credit limits for clients and counter parties and analysing their financial position as an ongoing basis. The Group is not expected to have much concentration risk of credit exposure and the maximum possible credit loss is the carrying amount shown in the statement of financial position.

The Group determines the impairment of trade receivables and other receivables basing on an expected credit loss model which the Group have established and maintain an appropriate credit loss model. The risk management department periodically reviews the parameters and the data used in the credit loss model.

c) Liquidity risk

Liquidity risk is the risk that the Group will be unable to liquidate financial assets and/or procure sufficient funds to discharge obligations in a timely manner, resulting in a financial loss.

The maturity dates of financial instruments held as of December 31, 2022 and 2021, counting from the statements of financial position date were as follows:

	Consolidated financial statement									
-	As at December 31, 2022									
_	Over 5 At call Within 1 year 1 - 5 years years No maturity T									
Financial assets										
Cash at banks	101,950,523	5,442	-	-	-	101,955,965				
Short-term investments	-	2,844,161	-	-	-	2,844,161				
Trade and other receivable	-	538,158,164	-	-	-	538,158,164				
Restricted bank deposits	-	-	-	-	56,397,200	56,397,200				
Financial liabilities										
Trade and other payables	-	417,330,533	-	-	-	417,330,533				
Leases liabilities	-	195,250	65,493	-	-	260,743				

Baht

_	Consolidated financial statement									
_	As at December 31, 2021									
_	Over 5									
_	At call	Within 1 year	1 - 5 years	years	No maturity	Total				
Financial assets										
Cash at banks	286,274,601	3,458	-	-	-	286,278,059				
Short-term investments	-	52,874,248	-	-	-	52,874,248				
Trade and other receivable	-	611,389,955	-	-	-	611,389,955				
Restricted bank deposits	-	-	-	-	56,397,200	56,397,200				
Financial liabilities										
Trade and other payables	-	544,334,221	-	-	-	544,334,221				
Leases liabilities	-	183,679	260,743	-	-	444,422				

	Separate financial statement								
	As at December 31, 2022								
	At call	Within 1 year	1 - 5 years	Over 5 years	No maturity	Total			
Financial assets									
Cash at banks	88,434,241	5,442	-	-	-	88,439,683			
Short-term investments	-	344,353	-	-	-	344,353			
Trade and other receivables	-	538,158,164	-	-	-	538,158,164			
Restricted bank deposits	-	-	-	-	55,997,200	55,997,200			
Financial liabilities									
Trade and other payables	-	417,232,927	-	-	-	417,232,927			
Short-term loans from related party	-	260,000,000	-	-	-	260,000,000			
Leases liabilities	-	195,250	65,493	-	-	260,743			

	Separate financial statement									
-	As at December 31, 2021									
-	Over 5									
_	At call	Within 1 year	1 - 5 years	years	No maturity	Total				
Financial assets										
Cash at banks	274,207,423	3,458	-	-	-	274,210,881				
Short-term investments	-	50,386,370	-	-	-	50,386,370				
Trade and other receivables	-	611,389,955	-	-	-	611,389,955				
Restricted bank deposits	-	-	-	-	55,997,200	55,997,200				
Financial liabilities										
Trade and other payables	-	554,231,086	-	-	-	554,231,086				
Short-term loans from related party	-	260,000,000	-	-	-	260,000,000				
Leases liabilities	-	183,679	260,743	-	-	444,422				

d) Foreign exchange risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates.

e) Fair value

The fair value disclosures of financial instruments, considerable judgment is necessarily required in estimation of fair value. Accordingly, the estimated fair value presented herein is not necessarily indicative of the amount that could be amid in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value.

The fair value information disclosure does not include fair value information for financial assets and financial liabilities measured at amortized cost if the carrying amount is a reasonable approximation of fair value.

	Consolidated financial statement								
		Carrying an	nount			Fair value			
	Fair value through profit or loss	Fair value through comprehensive income	Amortized cost	Total	Level 1	Level 2	Level 3	Total	
As at December 31, 2022									
Financial assets									
Measured at fair value									
Investment in short-term									
Funds	2,564,547	-		2,564,547	-	2,564,547	-	2,564,547	
As at December 31, 2021									
Financial assets									
Measured at fair value Investment in short-term									
Funds	2,552,349			2,552,349	_	2,552,349		2,552,349	
i unus	2,332,347		:	2,352,347		2,332,347		2,332,347	
								Baht	
			Separat	e financial stat	ement				
		Carrying an	nount			Fair value			
	Fair value through profit or loss	Fair value through comprehensive income	Amortized cost	Total	Level 1	Level 2	Level 3	Total	
As at December 31, 2022							·		
Financial assets									
Measured at fair value									
Investment in short-term									
Funds	64,739	-		64,739	-	64,739	-	64,739	
As at December 31, 2021					-				
Financial assets									
Measured at fair value									
Investment in short-term									
Funds	64,471	-	-	64,471	-	64,471	-	64,471	
			:						

- Level 1: inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs are inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly.
- Level 3: inputs are unobservable inputs for the asset or liability such as the future cash flow estimated by the Group.



Details of the Board of Directors, Management, Controllers,

assigned Top Executives of the finance and accounting function, assigned personnel directly in charge of account preparation and Company Secretary

The Board of Directors (As of 31 December 2022)



Mr.Narong Thareratanavibool



Mr.Choti

Sontiwattananont

Mr.Thanit Thareratanavibool



Miss Pimwan Thareratanavibool



Mr.Narong Thareratanavibool

Age: 72

Positions:

Chairman / Chairman of Executive Directors Committee / Authorized Director

Date of Appointment:

- 4 October 2006
- 24 March 2014 (1st re-elected)
- 28 April 2017 (2nd re-elected)
- 18 June 2020 (3rd re-elected)

Education / Training:

- MBA, Kasetsart University
- Bachelor of Business Administration in Management, Sukhothai Thammathirat Open University
- Diploma, National Defense College, The Joint State Private Sector Course Class 13
- Advanced Management Program, Capital Market Academy No. 15
- Chairman 2000 No. 10/2004, Thai Institute of Director Association (IOD)
- Chief Financial Officer Certification Program
- Director Certification Program (DCP) No. 46/2004, Thai Institute of Director Association (IOD)

Board member / Management in Listed Company - SET: 2 companies

- Chairman / Chairman of the Executive Directors Committee / Authorized Director, Al Energy Public Company Limited
- Chairman / Chairman of the Executive Directors Committee / Authorized Director, Asian Insulators Public Company Limited

Board member / Management in Non-Listed Company - SET: 3 companies

- Authorized Director, Al Ports and Terminals Company Limited
- Authorized Director, AI Engineering Services Company Limited
- Authorized Director, Asian Insulators Marketing Company Limited
- Positions in Other Organization / Remarkable Positions: None -

Work Experience (in the Last 5 Years):

- 2006 May 2021 Authorized Director, Al Logistics Company Limited
- Shareholding: 7,446,944 shares, accounting for 0.56% of the total shares as of 18 January 2023

Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

- Mr.Thanit Thareratanavibool's brother
- Miss Pimwan Thareratanavibool, Miss Ratima Thareratanavibool, and Mr.Pongsakon Thareratanavibool's uncle

Mr.Damrong Joongwong

Age: 77

Positions:

Independent Director / Chairman of Audit Committee

Date of Appointment:

- 31 May 2013 (as director)
- 29 April 2016 (1st re-elected as director)
- 27 April 2018 (2nd re-elected)
- 5 April 2021 (as independent director

and audit committee)



Education / Training:

- Master of Public Administration, NIDA
- Director Certification Program (DCP) No. 168/2013, Thai Institute of Director Association (IOD)
- Board member / Management in Listed Company SET: 1 company
 - Independent Director / Chairman of Audit Committee, AI Energy Public Company Limited
- Board member / Management in Non-Listed Company SET: - None -
- Positions in Other Organization / Remarkable Positions: - None -
- Work Experience (in the Last 5 Years): - None -
- Shareholding:
 - None -
- Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

Mr.Sampan Hunpayon

Age: 70

Positions:

Independent Director / Audit Committee

Date of Appointment:

- 9 April 2013
- 21 April 2015 (1st re-elected)
- 28 April 2017 (2nd re-elected)
- 26 April 2019 (3rd re-elected)
- 5 April 2022 (4th re-elected)

Education / Training:

- MBA, Kasetsart University
- Bachelor of Law, Chulalongkorn University
- Certification of Law and Development, ISS, Hague, Nederland
- Director Certification Program (DCP) No. 110/2008, Thai Institute of Director Association (IOD)
- Director Accreditation Program (DAP) No. 100/2013, Thai Institute of Director Association (IOD)

Board member / Management in Listed Company - SET: 1 companies

Independent Director / Audit Committee, AI Energy Public Company Limited

Board member / Management in Non-Listed Company - SET: 1 companies

• Independent Director / Audit Committee, SpaceMed Co., Ltd.

Positions in Other Organization / Remarkable Positions:

- None -

Work Experience (in the Last 5 Years):

- None -

Shareholding:

- None -

Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

Mr.Choti Sontiwattananont

Age: 67

Positions:

Independent Director / Audit Committee / Risk Management Committee

Date of Appointment:

- 31 May 2013
- 29 April 2016 (1st re-elected)
- 26 April 2019 (2nd re-elected)
- 5 April 2022 (3rd re-elected)



Education / Training:

- MBA, Kasetsart University
- Bachelor of Business Administration (Accounting), Ramkhamhaeng University
- Director Certification Program (DCP) No. 178/2013, Thai Institute of Director Association (IOD)
- Board member / Management in Listed Company SET:
- None -
- Board member / Management in Non-Listed Company SET
 - None -
- Positions in Other Organization / Remarkable Positions:
 - None -
- Work Experience (in the Last 5 Years):
 - None -
- Shareholding: 104,400 shares, accounting for 0.01% of the total shares as of 18 January 2023
 - Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

Mr.Thanit Thareratanavibool

Age: 65

Positions:

Vice Chairman / Executive Directors / Chairman of Risk Management Committee / Authorized Director

Date of Appointment:

- 4 October 2006
- 21 April 2016 (1st re-elected)
- 27 April 2018 (2nd re-elected)
- 5 April 2021 (3rd re-elected)

Education / Training:

- MBA, Kasetsart Internaltional, Kasetsart University
- Bachelor of Engineering (Mechanics), Northeastern University, USA
- Advanced Management Program No. 17, Capital Market Academy
- Director Certification Program (DCP) No. 47/2004, Thai Institute of Director Association (IOD)

Board member / Management in Listed Company - SET: 2 companies

- Vice Chairman / Executive Directors / Chairman of Risk Management Committee / Authorized Director, AI Energy Public Company Limited
- Director / Executive Directors / Authorized Director, Asian Insulators Public Company Limited

Board member / Management in Non-Listed Company - SET: 3 companies

- Authorized Director, A Ports and Terminals Company Limited
- Authorized Director, AI Engineering Services Company Limited
- Authorized Director, Asian Insulators Marketing Company Limited

Positions in Other Organization / Remarkable Positions:

- None -

Work Experience (in the Last 5 Years):

- 2006 / May 2021 Authorized Director, Al Logistics Company Limited
- Shareholding: 11,148,864 shares, accounting for 0.84% of the total shares as of 18 January 2023

Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

- Mr.Narong Thareratanavibool's brother
- Miss Pimwan Thareratanavibool, Miss Ratima Thareratanavibool, and Mr.Pongsakon Thareratanavibool's uncle



Miss Pimwan Thareratanavibool

Age: 37

Positions:

Director / Managing Director / Executive Director / Risk Management Committee / Authorized Director / Company Secretary / Investor Relation

Date of Appointment:

- 17 May 2017
- 18 June 2020 (1st re-elected)



Education / Training:

- Master of International Business, Monash University Melbourne, Australia
- Bachelor of Commerce in Accounting, Macquarie University Sydney, Australia
- Director Certification Program (DCP) No. 242/2017, Thai Institute of Director Association (IOD)
- Strategic CFO in Capital Markets No. 8/2019
- Company Secretary Program No. 51/2013, Thai Institute of Director Association (IOD)
- Inventories and issues that are often misunderstood : 2020
- How to prepare an auditor's working paper: 2021
- Preparing cash flow statement: 2022
- Board member / Management in Listed Company SET: 1 company
 - Director / Authorized Director, AI Energy Public Company Limited
- Board member / Management in Non-Listed Company SET: 1 company
 - Authorized Director, FWN Corporation Company Limited
- Positions in Other Organization / Remarkable Positions:
 - None -

Work Experience (in the Last 5 Years):

- 2016 2017 Assistant Managing Director, Al Energy Public Company Limited
- 2012 2017 Purchasing and Human Resource Manager / Audit Committee Secretary, AI Energy Public Company Limited
- Shareholding: 1,875,000 shares, accounting for 0.14% of the total shares as of 18 January 2023
- Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:
 - Miss Ratima Thareratanavibool, and Mr.Pongsakon Thareratanavibool's sister

Management Team (As of 31 December 2022)

Miss Pimwan Thareratanavibool

Age: 37

Date of Appointment: 17 May 2017

(See details in Board of Directors section)

Miss Arunrat Sanprasertsuk

Age: 43

Positions:

Head of Accounting and Finance / Chief Financial Officer

Date of Appointment:

21 February to 30 December 2022

Education / Training:

- Bachelor of Business Administration in Accounting, Ramkhamhaeng University
- Strategic CFO in Capital Markets No. 8/2019
- E-learning CFO's Orientation Course: 2022
- TFRS 2022 No. 1/22 (Sub 501): 2022
- Board member / Management in Listed Company SET:
 - None -
- Board member / Management in Non-Listed Company SET:
- None -

Positions in Other Organization / Remarkable Positions:

- None -

Work Experience (in the Last 5 Years):

- 2019 2020 Chief Finance Officer, Arinsiri Land Public Company Limite
- 2015 2018 AVP-Accounting, Impact Electrons Siam Company Limited

Shareholding:

- Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries
 - None -

Miss Piyanart Namphairoj

Age: 50

Positions:

Accounting and Finance Manager / Chief Accountant (The Company has assigned Miss Piyanart Namphairoj as Accounting and Finance Manager since 30 April 2015, responsible for controlling and supervising the Company's accounting to comply with relevant standards, rules and regulations)

Date of Appointment:

30 April 2015

Education / Training:

- Master of Business Administration, Stamford International University
- Bachelor of Accountancy, University of the Thai Chamber of Commerce
- Finance reporting in digital era and e-filing No. 3/2022
- Case Study for Pack 5 & Fair Value No. 2/2022
- Ethics for professional accountants and case studies: 2022

Board member / Management in Listed Company - SET:

- None -

Board member / Management in Non-Listed Company - SET:

- None -

Positions in Other Organization / Remarkable Positions:

- None -

Work Experience (in the Last 5 Years):

• 2015 – Present Accounting and Finance Manager, AI Energy Public Company Limited

Shareholding:

- None -

Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries

- None –

Mr.Chainarong Saenphuwa

SET:

Age: 40

Positions:

Operational Excellence Manager

Date of Appointment:

30 April 2015



Education / Training:

- Work Experience (in the Last 5 Years):
 - None -
- Shareholding:
 - None -
- Family Relationship with other Directors, Executives, Major Shareholders of the **Company or its Subsidiaries**

Miss Ratima Thareratanavibool

Age: 32

Positions:

HR and Corporate Support Manager / Sourcing and Commercial Manager / Audit Committee's Secretary

Date of Appointment:

17 May 2017

Education / Training:

- Master of Applied Finance, Monash University Melbourne, Australia
- Bachelor of Business in Accounting, Monash University Melbourne, Australia
- Company Secretary Program No. 116/2564, Thai Institute of Director Association (IOD)
- Anti-Corruption: The Practical Guide No. 47/2561, Thai Institute of Director Association (IOD)

Board member / Management in Listed Company - SET:

- None -

Board member / Management in Non-Listed Company - SET: 1 company

• Authorized Director, FWN Corporation Company Limited

Positions in Other Organization / Remarkable Positions:

- None -

Work Experience (in the Last 5 Years):

- 2012 2017 RO Corporate Banking, Bangkok Bank
- Shareholding: 264,000 shares, accounting for 0.02% of the total shares as of 18 January 2023
- Family Relationship with other Directors, Executives, Major Shareholders of the Company or its Subsidiaries:

Miss Pimwan Thareratanavibool and Mr.Pongsakon Thareratanavibool's sister

Mr.Pongsakon Thareratanavibool

Age: 29

Positions:

Business Development and

Corporate Strategy Manager

Date of Appointment:

12 May 2021







Directorship of Subsidiaries / Related Companies

Directorship of Subsidiaries / Affiliated Company / Related Companies (as of 31 December 2022)

Directorship of Subsidiaries / Affiliated Company / Related Companies						
Name	The Company	Subsidiary	Affiliated		Related Companies	
		AIPT	AIES	AIM	Al	FWN
Mr.Norong Thareratanavibool	•				•	
Mr.Thanit Thareratanavibool						
Mr.Damrong Joongwong						
Mr.Sampan Hunpayon						
Mr.Choti Sontiwattananont						
Miss Pimwan Thareratanavibool						
Miss Arunrat Sanprasertsuk						
Miss Piyanart Namphairoj						
Mr.Chainarong Saenphuwa						
Miss Ratima Thareratanavibool						
Mr.Pongsakon Thareratanavibool						

Subsidiary Company

AIPT: AI Ports and Terminals Co., Ltd

Remarks:	Chairman	
	Director	
	Management	

Affiliated Companies

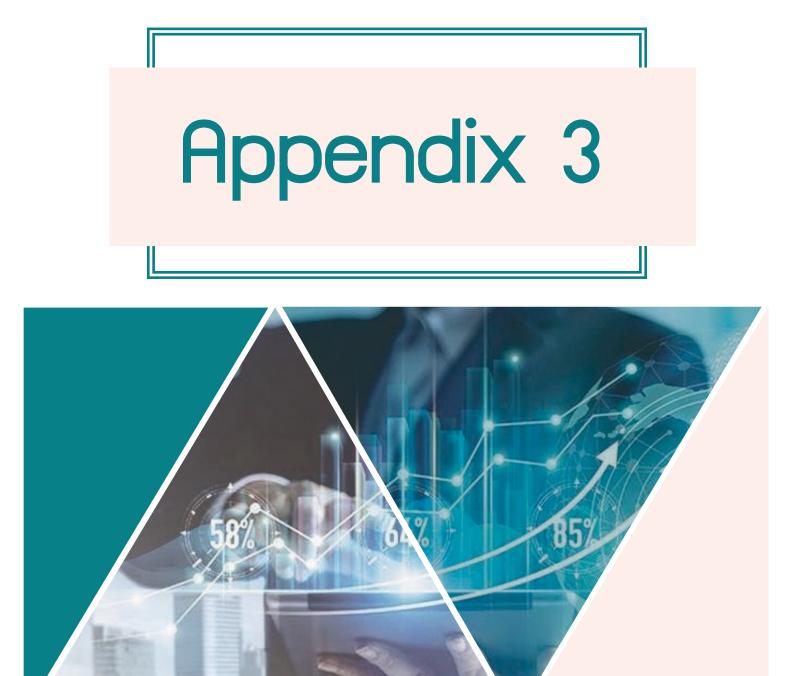
AIES: AI Engineering Services Co., Ltd. AIM: Asian Insulator Marketing Co., Ltd.

Related Companies

Al: Asian Insulator Public Co., Ltd. FWN: FWN Corporation Co., Ltd.

The aforementioned directors do not receive remuneration for being the directors of the subsidiary.

To promote and support companies in the group. The company has appointed to directors or executives to be directors in the subsidiary in order to supervise policies and business plans for the best interests of shareholders or stakeholders.



Internal Auditor



Internal Auditor

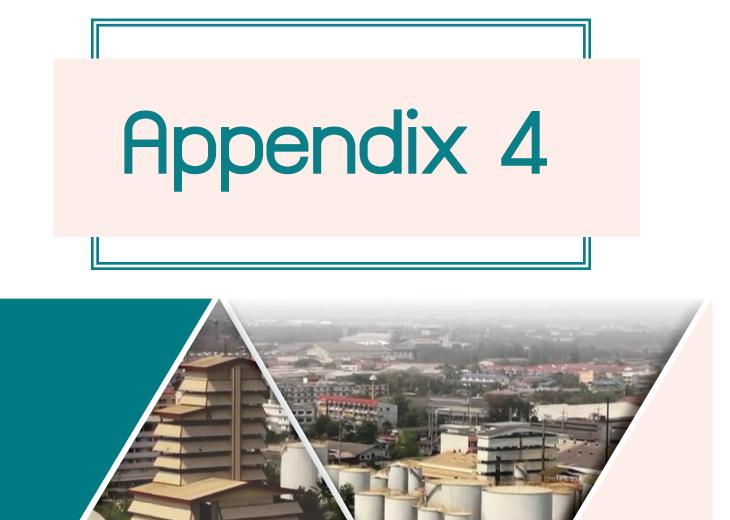
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The Company has appointed Honor and Advisory Co., Ltd. to be an internal auditor for year 2022 by having Miss Piyamas Ruangsangrob is as primarily responsible for examine and evaluate the efficiency of internal control as well as overviewed and followed up the correcting and improving the internal controls to be more appropriate and effective. Then, the internal auditor required to quarterly report the audit results to the Audit Committee. The Audit Committee has carefully considered the qualifications of Honor and Advisory Co., Ltd. and Miss Piyamas Ruangsangrob, who independently appropriated and experience to perform internal audit duties.

Detail of Internal Auditor for the year 2022

Subject	Details			
Internal Audit (Outsource)	: Honor and Advisory Company Limited 518/5 Maneeya Center Building, 7 th Floor, Ploenchit Rd., Lumpini, Pathumwan, Bangkok 10330 Telephone 0-2652-0898			
Head of Internal Audit	: Miss Piyamas Rua	: Miss Piyamas Ruangsangrob		
Education	 Thammasat Univ Graduate Diplom Chulalongkorn U Bachelor Degree, Rajamangala Un Bachelor Degree, 	 Master Degree, Master of Financial Accounting and Assurance, Thammasat University Graduate Diploma Program in Accountancy Chulalongkorn University Bachelor Degree, Bachelor of Business Administration in Accounting Rajamangala University of Technology Borphitphimuk Campus Bachelor Degree, Bachelor of Fine and Applied Art in Communication Ramkhamhaeng University 		
Work Experiences	: 2010 - Present 2012 - 2014, 2019 - Present 2019 - 2021 2019	Audit Partner Honor and Advisory Company Limited Special Instructor Burapha University Special Instructor Bangkok University Special Instructor Thammasat University		
	2000 - 2010	Audit Manager AMC Company Limited		

Subject	Details
Training	 : 2018 - 2022 Agile Internal Audit No. 2/65 (2022) TFRS 16 - Lease (2022) Auditing Hotel business (2022) Fundamental of TFRS 9 (2022) Working paper preparation for Anti - Corruption (2019) Executives and the preparation of sustainability reports and socialcompensation (Year 2019) Taxes on land and buildings Planning and preparation before enforcement in 2020 (2019) Fraud related to information technology (2019) Paper making for measures anti-corruption in the organization (2018) TFRS 2018 Sub 202 Liability and 301 Revenue.
Licenses or Certification	 Certified Public Accountant of Thailand Certified Internal Auditor No. 7, Federation of Accounting Professions Well-Prepared before Auditor Perform Audits under ISQC1 No. 3 Procedure after Receive BOI, Certified from Investor Club Association. Tax Law, Thammasat University
Responsibility	: To examine and evaluate the efficiency of internal control as well as overviewed and followed up the correcting and improving the internal controls to be more appropriate and effective, then report the audit results to the Audit Committee.



Asset in business and Valuation



Assets in Business

Key fixed assets of the Company and subsidiary

As of 31 December 2022, Net book value of fixed assets in the Company's financial statements is as follow;

		Net Book V	/alue (Baht)	
List of Asset	Ownership	31 Dec 2021	31 Dec 2022	Obligation
1. Land				
1.1 Deed No. 1533 and 1534, Samut Sakhon 31-2-19 Rai	The Company	162,080,318	162,080,318	No obligation
 1.2 Deed No. 64303, 64304, 64305 and 28654, Chumphon 6-2-48.8 Rai 1.3 Deed No. 18643, 	AIPT	17,420,186	17,420,186	No obligation
Chumphon 6-2-9.9 Rai				
2. Land improvement	The Company	24,279,181	23,063,097	No obligation
3. Buildings and buildings improvement				
3.1 Office and factory, Samut Sakhon	The Company	167,484,539	157,085,151	No obligation
3.2 Office, storage tanks and jetty, Chumphon	AIPT	134,627,360	8,663,394*	No obligation
4. Utilities	The Company and AIPT	47,899,782	41,571,079	No obligation
5. Machine, equipment, and tools				
5.1 In palm oil business	The Company	817,723,075	748,473,497	No obligation
5.2 In storage tanks service	AIPT	2,330,052	108,212,482*	No obligation
6. Furniture, fixtures and office equipment	The Company and AIPT	2,503,300	3,130,107	No obligation

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List of Asset			/alue (Baht)	
	Ownership	31 Dec 2021	31 Dec 2022	Obligation
7. Vehicles	The Company and AIPT	13,988,996	12,305,982	No obligation
8. Assets under construction	The Company	3,794,544	64,272,934	No obligation
Total		1,460,107,150	1,346,278,227	

Note: * Reclassification of assets according to the asset appraisal book of the independent appraiser

Leasehold

- None -

Intangible Assets

Intangible assets of the Company and subsidiary as of 31 December 2022 are shown in the table below;

Intangible Assets	Net Value after Cumulative Amortization and Provision for Asset Impairment (Baht)
Goodwill	-
Other Intangible Assets	442,401
Total Net Book Value	442,401

Trademarks

As of 31 December 2022, the Company owns key trademarks for edible oil is shown below;

Trademark



For sell and distribution of Palm Olein

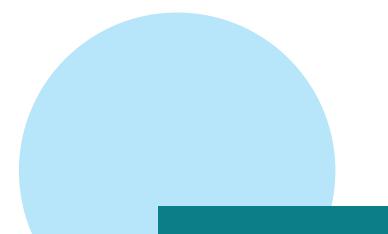


Good Corporate Governance Report



The Company has established good corporate governance practices in line with the Good Corporate Governance Principles of the Securities and Exchange Commission (SEC) and the Stock Exchange of Thailand.

This is to ensure that the Company and subsidiary's businesses are conducted responsibly, transparently, fairly, and accountably for the best interest of shareholders and related stakeholders towards sustainable growth. The Company disclosed corporate governance information via https://www.aienergy.co.th/th/corporate-governance.





The Audit Committee Report

(Disclosed information in page 131)



AI Energy Public Company Limited